

*The* United Insurance Company of Pakistan Ltd.



# Annual REPORT 2023





## **KEY INFORMATION 2023**



\*Figures are rounded off to rupees in millions

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## UNITED INTERNATIONAL GROUP

We're leading our sector and working with our clients to advance the cause of sustainability — even in places where you might not expect us.









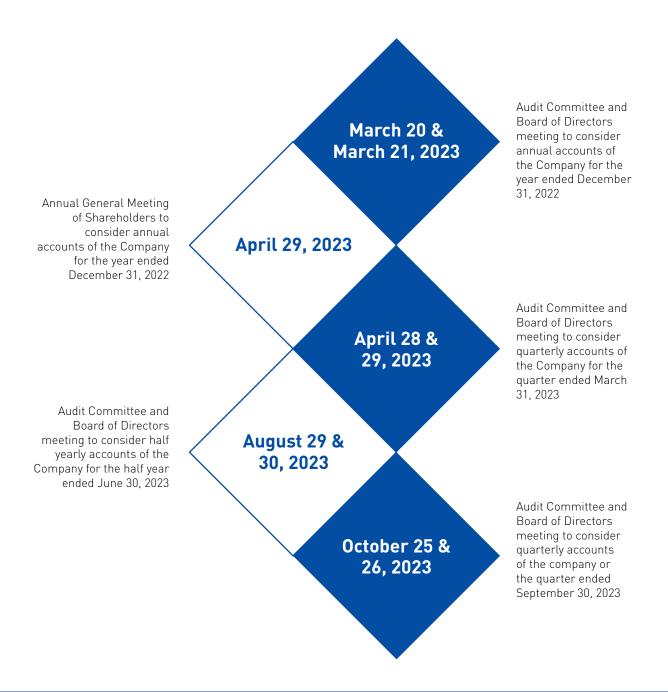
The United Insurance Company of Pakistan Limited, a leading insurance provider in Pakistan, was established in the year 1959 on the 20th day of October. It was operational in Pakistan including East Pakistan (now Bangladesh). UIC has established a large network of branches throughout Pakistan currently operating 147 branches all over Pakistan. UIC does General business including Group Health Insurance, Travel Insurance (Health), Travel Bonds & Guarantees, Livestock, and Crop Insurance.

UIC is a part of the United International Group (UIG) as well as the company is a public limited company listed on the Pakistan Stock Exchange Limited (Formerly Karachi Stock Exchange Limited).

Our traditional business model is based on cost-effective risk management solutions for our policyholders through the highest level of quality. We are dedicated to our customers as well as our shareholders to maximize their profits depending on the variables that are factored in with the investments. We are leading the insurance sector and working with our clients to advance the cause of sustainability even in rural areas.

With our experience, global resources, and vision we aim to provide financial certainties and eliminate financial risk from this uncertain world. Hence our motto "Your risk is secure with us" serves this purpose.

## **CORPORATE CALENDAR 2023**



## VISION & MISSION STATEMENT



As an Insurance Company – to be the **"FIRST CHOICE".** 



By adopting insurance technologies will meet the global requirements for the regulators' compliances, enhance confidence of shareholders, conuntry' business community & generate revenue in the shape of taxes.



UIC believes in providing high quality solutions to risk exposures to the fulfillment of its customers thought:

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- Integrity
- Customer Centricity
- Sustainable Value Creation :
- Excellence
- Teamwork
- To treat every one fairly and honestly To put our customers at the heart of all we do To create and sustain value for our customers, our shareholders, our people and society. To aim for the highest quality and strive for continuous Improvement in all that we do To work together as a team







CHIEF EXECUTIVE OFFICER

### **BOARD OF DIRECTORS**



Jamil Ahmed Khan CHAIRMAN



Muhammad Rahat Sadiq DIRECTOR





Khawas Khan Niazi DIRECTOR



Agha Ali Imam DIRECTOR



## CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

CHAIRMAN Jamil Ahmed Khan

CHIEF EXECUTIVE OFFICER

Muhammad Akram Shahid

#### DIRECTORS

Khawas Khan Niazi Muhammad Rahat Sadiq Huma Waheed Agha Ali Imam Syed Rahat Ali Shah

#### ADVISORS

Major General (R) Asif Duraiz Akhtar

Sardar Khan (Former Managing Director Universal Insurance Company Limited)

#### **COMPANY SECRETARY**

Athar A. Khan

CHIEF FINANCIAL OFFICER Maqbool Ahmad

CHIEF INTERNAL AUDITOR

Abdul Mannan Munir

#### AUDITOR

M/S. RSM Avais Hyder Liaquat Nauman Chartered Accountants

#### **LEGAL ADVISORS**

Mohammed Farooq Sheikh (Advocate)

Mian Asghar Ali (Advocate)

#### TAX ADVISOR

M/S. Sarwars Chartered Accountants

#### CREDIT RATING AGENCIES PACRA & VIS

### INSURER FINANCIAL STRENGTH

AA+ (Double A Plus) The rating denotes a very strong capacity to meet policy holders and contract obligations. Risk factors are minimal and the impact of any adverse business and economic factors are expected to be extremely small.

#### COMPANY'S SHARE REGISTRAR

M/S. F.D.Registrar Services (Pvt) Ltd. 1705,17th Floor, Saima Trade Center, I.I.Chundrigar Road, Karachi.

#### WEB PRESENCE

www.theunitedinsurance.com



#### **REGISTERED OFFICE**

204, 2nd Floor, Madina City Mall, Abdullah Haroon Road, Saddar Karachi. TEL: 021-35621460-2, 021-35221803-4 FAX: 021-35621459 Email: info@theunitedinsurance.com

#### HEAD OFFICE

UIG House, 1 Upper Mall, Lahore TEL: 042-35776475 UAN: 92-42-111-000-014 FAX: 92-42-35776486, 35776487 Email: uicp@theunitedinsurance.com

## KEY MANAGEMENT PERSONNEL

#### **CONVENTIONAL BUSINESS**

#### HEAD OF CONVENTIONAL BUSINESS

Tajammal Iqbal

CHIEF OPERATING OFFICER/ EXECUTIVE DIRECTOR

Amir Hameed

### SR. EXECUTIVE DIRECTOR UNDERWRITING

S.M. Qaiser Imam SR. EXECUTIVE DIRECTOR/ GROUP COUNTRY MANAGER

Dr. Murtaza Mughal

JOINT DIRECTOR OPERATIONS - UNDERWRITING

Tayyab Bashir

SR. GENERAL MANAGER RE-INSURANCE

Abrar Ahmed Khan Minhas

#### **GENERAL MANAGER HR & R**

Wakeel Ahmed Mirza GENERAL MANAGER HEALTH /

TRAVEL

Kashif Shafique

CHIEF COMPLIANCE OFFICER

Ali Hassan Bhatti CHIEF INFORMATION

### SECURITY OFFICER

Munir Ahmad

DEPUTY GENERAL MANAGER - CLAIMS

Kamran Zaman

#### DEPUTY GENERAL MANAGER-UNDERWRITING (CO-INSURANCE)

Manzoor Hussain Mirza

#### A.G.M REINSURANCE

Naeem Ahmed Babar

#### CHIEF MANAGER (WEB)

Mohammed Arshad

HEAD OF AGRICULTURE Zulfiqar Ahmed

SR. MANAGER COORDINATION

Tahira Ashar

WINDOW TAKAFUL OPERATIONS

EXECUTIVE DIRECTOR -FINANCE/HEAD OF TAKAFUL OPERATIONS Raja Naeem Tariq

#### HEAD OF TAKAFUL BUSINESS/ DEPUTY MANAGING DIRECTOR

Shakeel Ahmed

SHARIAH ADVISOR

Mufti Farhan Farooq SHARIAH COMPLIANCE OFFICER

Saad Munir Malik

#### DEPUTY MANAGING DIRECTORS

Shehryar Akbar Raja SR. EXECUTIVE DIRECTORS – MARKETING

Chaudhry Muhammad Aslam Feroze Ghulam Murtaza Muhammad Farooq Qasim EXECUTIVE DIRECTORS – MARKETING

Mian Muhammad Anwar Zahid Tanveer Ahmad Bhatti Kashif Rasheed Khawaja Adnan Hassan Zarrar Ahmad Butt Hassan Bin Daud Shafaqat Ali Goraya Nouman-Ul-Haq Khurram Mansoor Rizwan Haq Muhammad Mazhar Shah Shams-Ul-Haq Junaid Memon Syed Muhammad Asad Abbas Shabbir Hussain Parvi Zeeshan Ansari Akbar Ali Shigri Omer Ul Islam Syed Hassan Nadeem

#### JOINT DIRECTORS – MARKETING

Mujeeb-Ur-Rehman Khokhar Junaid Akhter Samoo Malik Mehrban Khan Malik Azhar Ahmad Muhammad Iqbal Tahir Raheel Zia Muhammad Aslam Rajpoot Muhammad Rafi Jamshed Mir Mir Muhammad Jalal-Ud-Din Rana Muhammad Ashraf Muhammad Ashraf Kharal Zafar Mehmood Mumtaz Ahmad Kahlon Faisal Jawaid Ali Pervaiz Shahid Hussain Chishti Tahir Hussain Qureshi Athar Zaman Muhammad Saifuddin Shaikh Azhar Hussain Muhammad Faisal Sheikha Mazhar Zubair Abbasi Mian Muhammad Asif Nadeem Suhail Qureshi Faisal Rashid Muhammad Usman Khalid Amer Majeed Khan Faisal Afzal Siddigui Arsalan Pasha Muhammad Usman Arif Syed Hamad Haider

## BANKS & LEASING COMPANIES

#### BANKS

State Bank of Pakistan National Bank of Pakistan Bank Al-Habib Limited Soneri Bank Limited Bank Alfalah Limited Meezan Bank Limited SME Bank Limited The Bank of Khyber Summit Bank Limited Silk Bank Limited Samba Bank Limited Zarai Taragiati Bank Limited Sindh Bank Limited The Bank of Punjab First Women Bank Limited The Punjab Provincial Cooperative Bank Limited Allied Bank Limited Habib Bank Limited MCB Bank Limited United Bank Limited Al Baraka Bank (Pakistan) Limited Askari Bank Limited Dubai Islamic Bank Pakistan Limited Faysal Bank Limited Standard Chartered Bank (Pakistan) Limited Habib Metropolitan Bank Limited Karakuram Cooperative Bank Limited JS Bank Limited Bank Islami Pakistan Limited Bank of Azad Jammu and Kashmir MCB Islamic Bank Limited Industrial Development Bank of Pakistan Limited Citi Bank N.A Deutsche Bank AG Industrial & Commercial Bank of China Bank of China Limited

#### **LEASING COMPANIES**

OLP Financial Services Pakistan Limited Pak-Gulf Leasing Company Limited Primus Leasing Limited Saudi Pak Leasing Company Limited Security Leasing Corporation Limited SME Leasing Limited Grays Leasing Limited

#### MICRO FINANCE BANKS

APNA Microfinance Bank Limited Khushhali Microfinance Bank Limited Pak-Oman Microfinance Bank Limited The First Microfinance Bank Limited U Microfinance Bank Limited NRSP Microfinance Bank Limited Telenor Microfinance Bank Limited Mobilink Microfinance Bank Limited HBL Microfinance Bank Limited Advans Pakistan Microfinance Bank Ltd Sindh Microfinance Bank Limited FINCA Microfinance Bank Limited Kashaf Foundation

#### **DEVELOPMENT FINANCIAL INSTITUTIONS**

Pakistan Kuwait Investment Company Limited Pak Oman Investment Company Limited Pak-Brunei Investment Company Limited Pak Libya Holding Company Limited Saudi Pak Industrial & Agricultural Investment Company Ltd. House Building Finance Company Limited PAIR Investment Company Limited Pak China Joint Investment Company Ltd Pakistan Mortgage Refinance Company Limited

#### **NBFI & MODARABA**

Crescent Standard Modaraba Escorts Investment Bank Limited First Equity Modaraba First Habib Modaraba First Fidelity Leasing Modaraba First National Bank Modaraba First Paramount Modaraba Habib Metro Modaraba KASB Modaraba ORIX Modaraba Sindh Modaraba Trust Modaraba

## THE UNITED INSURANCE AT A GLANCE

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United Insurance is a member Company of "United International Group".

Operating Since 1959, dealing in all areas of General Insurance business.

One of the premier general insurance companies of Pakistan.

First insurance company to obtain Window Takaful Operator License from SECP

Rated AA+ which signifies very High Financial Capacity to meet Policy holders and contract obligations.

Very strong Reinsurance arrangements with world renowned reinsurers.

Focused on prompt settlement of claims.

Extending success into new challenges.

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Pioneer of crop & live stock insurance.



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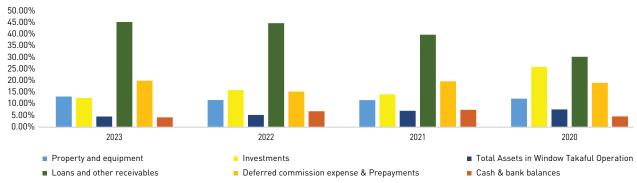


## SIX YEARS At a glance

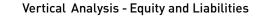
SBY YARIS AT A GLANCE         2023         2022         2021         2020         2019         2018           PRINCIAL DXA: CONVENTIONAL         3447 596         2,950 000         2,970 200 11 00         2,950 000         2,970 200 11 00         2,950 000         2,970 200 11 00         2,950 000         2,970 200 11 00         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000         2,950 000 </th <th></th> <th></th> <th></th> <th>(RUPEES IN</th> <th>MILLION)</th> <th></th> <th></th>				(RUPEES IN	MILLION)		
Ordinary share capital         3447.500         2.950.000 <th>SIX FEARS AT A GLANCE</th> <th>2023</th> <th>2022</th> <th>2021</th> <th>2020</th> <th>2019</th> <th>2018</th>	SIX FEARS AT A GLANCE	2023	2022	2021	2020	2019	2018
Ordinary share capital         3447.500         2.950.000 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Reserves         44.26         9.2956         4.2.40         5.084         9.899         5.82.20           Total Equity         4,371.812         3.977.646         4.020.342         3.75.407         3.437.645         3.043.469           Inderwriter provisions         1,416.076         8.25.227         1.398.777         2.531.528         2.278.841         1.762.342           Total Asset         13.862.727         1.398.777         2.531.528         2.724.814         1.762.342           Cash & Sank bians biances         588.227         1.398.827         1.243.327         1.243.512         774.645           Cash & Sank bians biances         588.228         842.345         1.243.827         1.243.827         1.243.827         724.812         825.897           Cash & Sank bians biances         598.277         2.64.128         1.888.72         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.827         1.243.828         1.243.827         1.243.828         1.243.827         1.243.827         1.243.827         1.243.828         1.243.828		3 / 67 500	2 950 000	2 950 000	2 950 000	2 401 017	2 261 756
Tail Equity         4,271.812         9.977.446         4,020.342         3.78.697         4.397.463         3.04.346           Inderwriting provision         418.8077         6.258.082         1.398.747         2.531.528         2.298.614         1.762.342           Investments including associate         1.366.2727         1.000.255         1.0245.979         9.660.716         8.366.233         3.497.805           Dans and other recovables         1.986.272         1.000.255         1.0245.979         9.660.716         8.497.265         1.264.847         1.783.861         1.264.847         1.783.861         1.264.847         1.784.395         1.264.517         1.264.517         1.264.517         1.264.517         1.264.517         1.264.517         1.264.517         1.264.517         1.264.517         2.722.645         1.868.698         2.573.381         8.468.71         1.153.301         2.722.454           Management expenses         7.927.01         1.264.478         1.065.177         1.925.1574         2.92.262         3.5195         2.722.454           Management expenses         7.927.01         1.23.118         9.80.486         451.652         2.91.163         1.925.77         1.925.77         1.926.778         2.926.77         1.926.782         2.926.77.233         1.926.772         1.9							
Underwriting provisions         4,188.079         6,225.083         6,420.200         6,277.08         3,466.224         3,417.555           Total Assets         13,862.729         1,389.67         2,831.82         2,846.834         1,725.345           Total Assets         13,862.729         13,000.425         10,245.339         9,860.745         8,183.063         6,895.465           Property and equipment         2,164.687         1,773.806         1,244.342         1,243.141         1,245.412         774.441           Cash & Sank Hannons         588.922         894.345         76.457.457         662.589         1,575.55           Corrent receivables         1,799.256         1,118.208         1,44.3.962         126.657         157.575           OPERATIND DATA - CONVENTIONAL         7895.071         6,436.492         51.96.471         4,920.402         13.101         8.232.20           Written gross premium         968.322         755.977         533.400         4.38.67.95         57.116.5         -1.155         -1.72.69           Underwriting results         1,397.270         1,24.418         10.451.97         591.118         800.257.11         66.273.11         10.65.07         11.055.97         592.321.73.478.47           Underwriting results         1,397.213<							
Investments including associate         14.14.0%         1.925.229         1.389.277         2.531.528         2.298.614         1.772.342           Total Accest         13.842.729         13.00.045         18.843.00         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.403         6.895.405         1.818.202         12.443.124         1.245.612         774.441           Cach & Donk Nationcos         1.987.276         1.818.202         1.643.92         1.292.645         12.845.771         6.436.472         5.196.471         4.520.402         4.217.348           Net insurance premium         3.627.605         3.379.932         2.722.938         1.886.804         1.155         1.72.69           Net insurance claims         9.627.301         1.246.478         1.045.197         9.197.91         8.302         5.575         3.71.61.2         1.165.91         7.72.42           Inderwriting respiration         9.627.901         1.233.01         1.919.91         5.303         5.71.71         1.72.69           Inderwriting respiration         1.967.927         1.72.31         1.919.91         5.303         5.71.72.27							
Tatal Assets         19,862.272         13,000.425         19,245.393         9,80.056         6,895.465         6,895.465           Property and coupment         2,166.467         1,778.006         1,248.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,243.134         1,245.427         1,245.427         1,243.134         1,245.427         1,245.471         1,243.434         1,245.427         1,245.471         1,243.434         1,245.471         1,243.443         1,245.471         1,245.471         1,245.471         1,245.471         1,245.471         1,245.471         1,245.471         1,245.477         1,245.471							
Progery and equipment         21.46.487         1.773.806         1.28.8.227         1.24.5.12         774.641           Cash & bank balances         588.922         894.345         764.875         457.297         266.128         562.589           Loans and other receivables         1.797.264         1.181.228         1.443.962         127.464         127.456         128.757           OPEATING DATA - CONVENTIONAL         7895.071         6.436.692         5.196.471         4.520.362         4.227.338           Net insurance premium         3.627.665         3.379.332         2.722.378         1.868.981         1.310.51         2.734.581           Management expenses         1.307.370         1.246.478         1.045.197         919.791.4         822.410           Primium deficiency income/(expense)         1.64.931         5.895         3.37.40         0.011.4         832.410           Underwriting results         1.087.220         1.123.118         980.468         451.862         251.574         232.246           Underwriting results         1.087.220         1.123.1179.777         759.785         534.000         600.14         63.20           Prioft after tax         Vintem gross premium [%]         277.340         248.163         119.964         23.77.378	· · · · · · · · · · · · · · · · · · ·						
Sask Sank balances         588 922         994.345         746.875         64.727         266.126         542.589           Loans and other receivables         1,789.254         1,181.328         1,443.962         129.655         126.657         158.732           Written gross premium         3,629.065         3,379.922         2,722.938         1.868.678         2,541.595         2,573.381           Net insurance claims         996.382         755.697         533.540         436.471         1,153.501         2,730.481           Net insurance vegness         1,379.270         1,244.478         1,045.172         919.975         917.971         2,444.81         1,045.182         31.164.231         1,184.82         351.574         322.440           Underwrining results         1,087.220         1,123.118         980.426         451.642         351.574         323.240           Horsstrame transmeme         134.064         110.919         63.603         55.971         23.640         400.114         56.701           Income tax expense         1,370.213         1,199.179         759.878         53.400         400.713         13.311           Profit before tax / Written gross premium (%)         17.355         18.630         14.623         10.860         14.130							
Loans and other receivables         1,789,254         1,181,328         1,443,962         129,665         126,657         158,735           OPERATING DATA - CONVENTIONAL         7,895,071         6,436,692         5,196,471         4,920,602         4,310,794         4,227,348           Not insurance premium         3,627,605         3,337,932         2,722,338         1,868,698         2,541,195         2,730,455           Management expenses         1,379,370         1,246,478         1,445,197         919,975         917,014         4322,146           Premium deficiency income/[expense]         1,67,201         1,123,118         960,466         4,51,692         317,162         -11,165         -17,269           Underwrining results         1,097,201         1,121,118         960,466         4,51,692         -11,165         -52,791           Income tax expense         1,37,270,112         1,197,197         759,878         53,400         64,203         102,412         55,271           Income tax expense         1,305,430         921,719         511,815         414,855         401,971         83,340         14,333         13,331         12,327           Profit after tax / Written gross premium (%)         37,751         54,79         22,917         28,892         23,868 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
OPERATING DATA - CONVENTIONAL         7,895.071         6,4246.492         5,196.471         4,920.402         4,310.794         4,227.348           Written gress premium         3,627.405         3,377.932         2,722.938         1,868.678         2,541.595         2,573.381           Net insurance claims         983.382         755.697         533.540         4384.71         1,153.501         2,730.485           Management expenses         1,773.701         1,244.478         1,045.177         919.975         917.101         833.240           Underwriting results         1,067.720         1,123.118         990.486         451.682         351.771         67.110         8.365           Profit before tax         1,370.213         1,197.179         757.878         53.400         609.114         562.701           Profit before tax         1,057.400         248.163         1178.864         201.531         173.478           Profit before tax / Written gross premium [%]         12.735         18.430         14.423         10.850         14.130         13.311           Profit before tax / Written gross premium [%]         12.735         18.430         14.825         12.22         19.691           Management expenses / Written gross premium [%]         27.741         19.345							
Written grass premium         7,895,071         6,426,692         5,196,471         4,292,402         4,202,42         4,202,438           Net insurance premium         9,68,382         755,697         533,340         4,88,698         2,541,595         2,574,381           Managament expenses         1,397,370         1,246,478         1,045,197         917,014         832,410           Premium deficiency incom/[expense]         1,6373         5,885         3,842         845         3,116         67,101         8,324           Underwriting results         1,087,200         1,122,118         980,484         451,482         351,574         3222,523           Profit before tax         1,307,213         1,199,179         79,787         534,400         641,182         231,754         322,244           Profit after tax         1,087,784         524,400         248,163         119,844         207,523         173,478           Profit after tax         1,005,751         54,400         248,163         14,130         13,311           Profit after tax         1,005,751         35,479         27,907         28,957         23,966         24,858           Profit after tax         Net insurance premium (%)         37,751         35,479         27,907		1,789.254	1,181.328	1,443.962	129.665	126.657	158.735
Net insurance premium         3.629.605         3.379.932         2.272.938         1.868.698         2.541.995         2.377.431           Nari insurance claims         968.382         755.697         533.540         43.671         1,153.501         2.730.465           Maragement expenses         1,379.370         1,246.478         1,046.717         919.975         917.014         332.410           Underwriting results         1,067.720         1,123.118         980.466         451.682         351.574         332.246           Incestment income         134.804         110.991         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         57.171         67.101         63.403         119.846         40.1591         382.223           Profit before tax / Written gross premium [%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit after tax / Net insurance premium [%)         17.735         18.630         14.623         10.80         3.221 </td <td></td> <td>7.005.074</td> <td>( (2) (02</td> <td>F 10/ /71</td> <td>( 000 ( 00</td> <td>( 210 70 (</td> <td>( 007 0 ( 0</td>		7.005.074	( (2) (02	F 10/ /71	( 000 ( 00	( 210 70 (	( 007 0 ( 0
Net insurance claims         948.382         755.697         533.400         438.671         1,233.501         2,230.462           Management expenses         1,379.370         1,246.478         1,045.197         917,014         832.410           Premium dictionery income/[expense]         1-6.733         5.895         -37.162         31.574         323.240           Inestment income         134.804         110.991         64.803         57.171         77.010         83.25           Profit before tax         1.370.213         1,199.179         759.878         53.400         609.114         562.701           Income tax expense         364.784         277.1460         244.163         119.846         207.523         173.475           Profit affer tax         10.05.300         92.1717         51.165         41.303         13.311           Profit affer tax / Written gross premium [%]         17.355         18.630         14.423         10.840         21.848           Profit affer tax / Net insurance premium [%]         17.735         18.630         14.323         9.3234           Profit affer tax / Net insurance premium [%]         17.735         18.630         14.323         9.3342         9.316         9.232           Profit affer tax / Net insurance premium [							
Management expenses         1.379.370         1.246.478         1.045.197         919.975         917.014         832.410           Premium deficiency income/(expense)         -1.63         5.895         -5.895         37.162         -1.165         -17.289           Underwriting results         1.087.200         11.23118         990.486         451.682         351.573         323.246           Investment income         13.4804         110.9119         453.043         57.171         47.101         8.365           Profit before tax         1.370.213         11.991.179         759.878         534.400         609.114         562.701           Profit after tax         1.005.40         921.719         511.715         414.555         401.591         398.223           Profit after tax / Written gross premium (%)         17.355         18.430         14.423         18.860         14.130         13.311           Profit after tax / Written gross premium (%)         17.731         12.720         18.879         22.164         15.801         15.119           Management expenses / Written gross premium (%)         17.471         19.466         21.272         19.691           Management expenses / Written gross premium (%)         17.471         19.466         21.272         19.69							
Premium deficiency income/[expense]         -16.933         5.895         37.162         -11.65         -17.249           Underwriting results         1.087.720         1.123.118         980.486         451.682         351.574         323.246           Investment income         134.804         110.971         63.103         57.171         67.101         83.365           Profit hefore tax         1.370.213         1.199.179         759.878         534.400         609.114         562.701           Income tax expense         364.784         277.460         248.163         119.844         207.523         173.478           Frofit after tax / Written gross premium (%)         17.355         18.530         14.622         10.860         14.130         13.31         13.320         9.847         8.425         9.316         9.207           Profit after tax / Written gross premium (%)         17.375         18.520         114.18         18.696         21.272         19.691           Management expenses / Written gross premium (%)         27.701         27.270         8.234         3.0600         3.234           Underwriting results / Nt insurance premium (%)         29.968         32.229         36.008         24.171         18.33         12.556           Net insuranc							
Underwriting results         1,087.720         1,123.118         980.486         451.682         251.574         323.246           Investment income         13.604         110.919         63.003         57.171         67.101         85.365           Profit before tax         1,370.213         11.991.79         759.878         53.44.00         699.114         562.701           Profit after tax         1,005.430         921.719         511.715         414.555         401.591         389.223           Profit after tax         1,005.430         921.719         511.715         414.555         401.591         389.223           Profit after tax / Written gross premium (%)         37.751         35.479         27.907         28.597         23.966         21.889           Profit after tax / Written gross premium (%)         37.751         35.479         29.471         84.25         9.316         9.207           Profit after tax / Written gross premium (%)         38.003         38.79         23.966         21.889         Profit after tax         19.865         49.231         3.600         32.375           Management expenses / Written gross premium (%)         38.003         38.79         42.2172         19.691           Management expenses / Written gross premium (%)         <							
Investment income         134.804         110.991         63.603         57.171         67.101         8.365           Profit before tax         1,199.179         759.878         534.400         609.114         562.784           Profit atter tax         1,005.430         921.719         511.715         414.555         401.591         389.223           FINANCIAL RATIOS - CONVENTIONAL         1,005.430         921.719         511.715         414.555         401.591         389.223           Frofit atter tax         Viritien gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit atter tax / Net insurance premium (%)         17.235         14.320         9.847         8.425         9.316         9.207           Profit atter tax / Net insurance premium (%)         17.273         14.720         8.873         22.184         15.801         15.119           Management expenses / Writting gross premium (%)         17.471         19.365         20.114         18.696         21.272         19.691           Management expenses / Net insurance premium (%)         29.668         33.229         36.008         24.171         13.833         12.556           Nettinsurance claims / Net insurance premium (%)         29.668 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Profit before tax         1,370.213         1,199.179         759.878         534.400         609.114         562.701           Income tax expense         364.784         277.460         268.163         119.846         207.523         1173.478           Profit after tax         1,005.430         921.719         511.715         414.555         401.591         399.223           Profit before tax / Written gross premium [%]         17.355         18.430         14.423         10.860         14.130         13.311           Profit before tax / Written gross premium [%]         17.375         14.320         9.847         8.425         9.316         9.207           Profit after tax / Net insurance premium [%]         17.711         19.365         20.114         118.696         21.272         119.691           Management expenses / Net insurance premium [%]         27.696         32.293         20.192         34.600         23.345           Underwriting results / Net insurance premium [%]         26.680         22.358         24.234         45.385         106.063           Return on Caller (%)         21.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT [%]         31.34         30.15         18.90         14.24	Underwriting results		1,123.118	980.486		351.574	323.246
Income tax expense         364.784         277.460         248.163         119.846         207.523         173.478           Profit after tax         1,005.430         271.11         511.715         414.555         401.591         389.225           Profit after tax / Written gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit before tax / Written gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit after tax / Written gross premium (%)         17.355         14.320         9.847         8.425         9.316         9.207           Profit after tax / Net insurance premium (%)         17.71         17.9265         20.114         18.696         21.272         19.691           Management expenses / Written gross premium (%)         29.968         33.229         36.082         24.171         13.833         12.556           Net insurance premium (%)         29.968         33.229         36.082         24.171         13.833         12.556           Net insurance premium (%)         29.968         33.229         36.08         24.04         4.908         5.643           Return on Total equity - PBT (%)         31.34         30.15 <td>Investment income</td> <td>134.804</td> <td>110.991</td> <td>63.603</td> <td>57.171</td> <td>67.101</td> <td>8.365</td>	Investment income	134.804	110.991	63.603	57.171	67.101	8.365
Profit after tax         1,005.430         921.719         511.715         414.555         401.591         389.223           FINANCAL RATIOS - CONVENTIONAL         Profit before tax / Writen gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit before tax / Writen gross premium (%)         17.355         18.630         14.625         9.316         9.207           Profit after tax / Net insurance premium (%)         17.471         19.365         20.114         18.696         21.272         19.691           Management expenses / Net insurance premium (%)         27.071         27.970         28.372         36.008         32.334           Underwriting results / Net insurance premium (%)         28.668         32.234         42.3475         45.385         106.063           Return on Assets (%)         7.253         7.090         4.994         4.204         4.772         18.49           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Barring Per Share (Rs.)         11.00         7.60         8.08         9.60         11.80           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06	Profit before tax	1,370.213	1,199.179	759.878	534.400	609.114	562.701
FINANCIAL RATIOS - CONVENTIONAL           Profit before tax / Netine gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit before tax / Netinsurance premium (%)         37.751         35.479         27.907         28.597         23.946         21.888           Profit after tax / Netinsurance premium (%)         27.701         27.270         18.793         22.184         15.801         15.119           Management expenses / Written gross premium (%)         27.701         27.270         18.793         22.184         15.801         15.119           Management expenses / Wei insurance premium (%)         28.668         22.338         19.235         14.320         9.847         36.600         22.338           Underwriting results / Net insurance premium (%)         29.768         33.227         36.008         24.171         13.833         12.556           Net insurance laims / Net insurance premium (%)         23.00         23.17         12.73         14.4         17.72         18.498           Return on Total equity - PBT (%)         33.01         3.12         1.73         1.44         1.86         1.70           Bearing Per Share (Rs.)         3.01         3.12         1.73         1.44         1.88 <t< td=""><td>Income tax expense</td><td>364.784</td><td>277.460</td><td>248.163</td><td>119.846</td><td>207.523</td><td>173.478</td></t<>	Income tax expense	364.784	277.460	248.163	119.846	207.523	173.478
Profit before tax / Written gross premium (%)         17.355         18.630         14.623         10.860         14.130         13.311           Profit before tax / Net insurance premium (%)         37.751         35.479         27.907         28.597         23.966         21.858           Profit after tax / Written gross premium (%)         12.735         14.320         9.847         8.425         9.316         9.207           Profit after tax / Net insurance premium (%)         27.701         27.701         18.793         22.184         15.801         15.119           Management expenses / Written gross premium (%)         38.003         36.879         38.385         49.231         36.000         32.34           Underwriting results / Net insurance premium (%)         29.966         33.229         36.008         22.316         12.73         11.06.03         36.87         43.345         14.24         17.72         18.79           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Barring Per Share (Rs.)         3.01         3.12         1.73         1.04         11.68         12.79           Market value at end of year (Rs.)         3.01         3.12         1.73         1.04         11.68	Profit after tax	1,005.430	921.719	511.715	414.555	401.591	389.223
Profit before tax / Net insurance premium [%]         37.751         35.479         27.907         28.597         23.966         21.858           Profit after tax / Written gross premium [%]         12.735         14.320         9.847         8.425         9.316         9.207           Profit after tax / Written gross premium [%]         27.701         27.270         18.793         22.184         15.801         15.119           Management expenses / Net insurance premium [%]         17.471         19.365         20.114         18.666         21.272         19.671           Net insurance premium [%]         29.968         33.229         36.008         24.171         13.833         12.556           Net insurance claims / Net insurance premium [%]         26.680         22.388         19.594         23.475         45.335         106.603           Return on Assets [%]         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PAT [%]         23.00         23.17         12.73         11.04         11.68         12.79           Earning Par Share [Rs.]         11.00         7.60         8.00         8.08         9.60         11.80           Price earning ratio [times]         3.65         2.44         4.	FINANCIAL RATIOS - CONVENTIONAL						
Profit after tax / Written gross premium (%)         12.735         14.320         9.847         8.425         9.316         9.207           Profit after tax / Net insurance premium (%)         27.701         27.270         18.793         22.184         15.801         15.119           Management expenses / Written gross premium (%)         36.003         36.879         38.355         49.231         36.080         32.334           Underwriting results / Net insurance premium (%)         29.968         33.229         36.008         24.171         13.833         12.556           Net insurance taims / Net insurance premium (%)         29.968         33.229         36.008         24.171         13.833         12.556           Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PBT (%)         3.01         3.12         1.73         1.141         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value during the year (Rs.)         0.00         0.00	Profit before tax / Written gross premium (%)	17.355	18.630	14.623	10.860	14.130	13.311
Profit after tax / Net insurance premium (%)         27.701         27.701         27.701         18.793         22.184         15.801         15.119           Management expenses / Written gross premium (%)         19.365         20.114         18.696         21.272         19.691           Management expenses / Net insurance premium (%)         29.968         36.287         38.385         49.231         36.080         32.334           Underwriting results / Net insurance premium (%)         29.968         32.227         36.000         24.171         13.833         12.2556           Net insurance claims / Net insurance premium (%)         26.680         22.358         19.594         23.475         45.385         106.063           Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year (Rs.)         3.50         4.	Profit before tax / Net insurance premium (%)	37.751	35.479	27.907	28.597	23.966	21.858
Management expenses / Written gross premium (%)         17.471         19.365         20.114         18.696         21.272         19.691           Management expenses / Net insurance premium (%)         38.003         38.279         38.385         49.231         36.008         32.334           Underwriting results / Net insurance premium (%)         29.968         33.229         36.008         24.171         13.833         12.556           Net insurance claims / Net insurance premium(%)         26.680         32.234         56.538         106.063           Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         15.09           Market value during the year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year (Rs.)         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year (Rs.)         0.00         0.00         1.13         1.15         1.13 <td>Profit after tax / Written gross premium (%)</td> <td>12.735</td> <td>14.320</td> <td>9.847</td> <td>8.425</td> <td>9.316</td> <td>9.207</td>	Profit after tax / Written gross premium (%)	12.735	14.320	9.847	8.425	9.316	9.207
Management expenses / Net insurance premium (%)         38.003         36.879         38.385         49.231         36.080         32.334           Underwriting results / Net insurance premium (%)         29.968         33.229         36.008         24.171         13.833         12.556           Net insurance claims / Net insurance premium (%)         26.680         22.358         19.594         23.475         45.385         106.063           Return on Sests (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT (%)         3.001         23.17         17.73         1.141         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year (Rs.)         0.000         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         0.00         0.000         0.00         -	Profit after tax / Net insurance premium (%)	27.701	27.270	18.793	22.184	15.801	15.119
Underwriting results / Net insurance premium (%)         29.968         33.229         36.008         24.171         13.833         12.556           Net insurance claims / Net insurance premium (%)         72.53         7.090         4.994         4.204         4.908         5.645           Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.68         9.60         11.80           Lowest value during the year (Rs.)         0.00         0.00         1.13         1.13         1.13           Lowest value during the year (Rs.)         0.00         0.00         1.00         0.60         -           Total asset	Management expenses / Written gross premium (%)	17.471	19.365	20.114	18.696	21.272	19.691
Net insurance claims / Net insurance premium(%)         26.680         22.358         19.594         23.475         45.385         106.063           Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.80         12.70           Lowest value during the year (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         3.50         4.50         1.00         0.60         -           IOUDITY / LEVERAGE RATIO - CONVENTIONAL         3.50         4.50         1.00         0.64         -           Total asset	Management expenses / Net insurance premium (%)	38.003	36.879	38.385	49.231	36.080	32.334
Return on Assets (%)         7.253         7.090         4.994         4.204         4.908         5.645           RETURN TO MEMBERS - CONVENTIONAL         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PBT (%)         30.01         3.12         1.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.80           Lowest value during the year (Rs.)         7.60         6.93         6.8         6.81         5.700         10.400           Stock dividend per share (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         2.02         1.97         2.00         1.90         1.63           Stock dividend per share (Rs.)         0.00         0.00         1.13         1.15         1.30           Lowest value during the year (Rs.)         0.27	Underwriting results / Net insurance premium (%)	29.968	33.229	36.008	24.171	13.833	12.556
RETURN TO MEMBERS - CONVENTIONAL           Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.80           Highest value during the year (Rs.)         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         3.50         4.50         1.00         0.60         -         -           Total assets urnover (times)         9.98         44.069         34.732         33.426         31.461         30.487           IOUDITY / LEVERAGE RATIO - CONVENTIONAL         1.76         2.02         1.97         2.00	Net insurance claims / Net insurance premium(%)	26.680	22.358	19.594	23.475	45.385	106.063
Return on Total equity - PBT (%)         31.34         30.15         18.90         14.24         17.72         18.49           Return on Total equity - PAT (%)         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share (Rs.)         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year (Rs.)         17.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year (Rs.)         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         -           Total assets per share [times]         39.98         44.069         34.732         33.426         31.461         30.487           L	Return on Assets (%)	7.253	7.090	4.994	4.204	4.908	5.645
Return on Total equity - PAT [%]         23.00         23.17         12.73         11.04         11.68         12.79           Earning Per Share [Rs.]         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year [Rs.]         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year [Rs.]         10.025         8.43         9.95         11.820         12.700           Lowest value during the year [Rs.]         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share [Rs.]         0.00         0.00         0.00         1.00         0.60         -         -           Total assets per share [times]         3.50         4.50         1.00         0.60         -         -           Total assets furnover [times]         0.27         0.28         0.24         0.25         0.29         0.18           Property and equipment turnover [times]         0.27         0.28         0.24         0.25         0.29         0.18           Property and equipme	RETURN TO MEMBERS - CONVENTIONAL						
Earning Per Share [Rs.]         3.01         3.12         1.73         1.41         1.36         1.50           Price earning ratio [times]         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year [Rs.]         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year [Rs.]         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year [Rs.]         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share [Rs.]         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         -           Total assets per share [Rs.]         3.50         4.069         34.732         33.426         31.461         30.487           IOUDITY / LEVERAGE RATIO - CONVENTIONAL         1.76         2.02         1.97         2.00         1.90         1.63           Property and equipment turnover [times]         0.27         0.28         0.24         0.25         0.29         0.18           Tot	Return on Total equity - PBT (%)	31.34	30.15	18.90	14.24	17.72	18.49
Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year [Rs.]         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year [Rs.]         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year [Rs.]         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share [Rs.]         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         <	Return on Total equity - PAT (%)	23.00	23.17	12.73	11.04	11.68	12.79
Price earning ratio (times)         3.65         2.44         4.62         5.73         7.06         7.91           Market value at end of year [Rs.]         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year [Rs.]         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year [Rs.]         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share [Rs.]         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         -           Total assets per share [times]         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL         1.76         2.02         1.97         2.00         1.90         1.63           Property and equipment turnover (times)         0.27         0.28         0.24         0.25         0.29         0.18           Total liability / Total equity (times)         25.01         22.69         28.77         29.92         31.79         32.80 <td>Earning Per Share (Rs.)</td> <td>3.01</td> <td>3.12</td> <td>1.73</td> <td>1.41</td> <td>1.36</td> <td>1.50</td>	Earning Per Share (Rs.)	3.01	3.12	1.73	1.41	1.36	1.50
Market value at end of year (Rs.)         11.00         7.60         8.00         8.08         9.60         11.86           Highest value during the year (Rs.)         11.90         10.25         8.43         9.95         11.820         12.700           Lowest value during the year (Rs.)         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         3.50         4.50         1.00         0.60         -         -           Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUDITY / LEVERAGE RATIO - CONVENTIONAL         1.76         2.02         1.97         2.00         1.90         1.63           Property and equipment turnover (times)         0.27         0.28         0.24         0.25         0.29         0.18           Total lability / Total equity (times)         2.02         2.09         1.46         1.51         1.25         1.2393           Return on capital employed (%)         31.34         30.15         18.90         14.24         17.72         18.49	· · · · · · ·	3.65	2.44	4.62	5.73	7.06	7.91
Lowest value during the year (Rs.)         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         3.50         4.50         1.00         0.60         -         -           Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL         - <td< td=""><td></td><td>11.00</td><td>7.60</td><td>8.00</td><td>8.08</td><td>9.60</td><td>11.86</td></td<>		11.00	7.60	8.00	8.08	9.60	11.86
Lowest value during the year (Rs.)         7.60         6.93         6.8         6.81         5.700         10.460           Stock dividend per share (Rs.)         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share (Rs.)         3.50         4.50         1.00         0.60         -         -           Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL         - <td< td=""><td>· · · ·</td><td>11.90</td><td>10.25</td><td>8.43</td><td></td><td></td><td></td></td<>	· · · ·	11.90	10.25	8.43			
Stock dividend per share [Rs.]         0.00         0.00         0.00         1.13         1.15         1.13           Cash dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         -         -           Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL         -						5.700	
Cash dividend per share [Rs.]         3.50         4.50         1.00         0.60         -         -           Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL         - <td>• • •</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	• • •						
Total assets per share (times)         39.98         44.069         34.732         33.426         31.461         30.487           LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL						-	-
LIQUIDITY / LEVERAGE RATIO - CONVENTIONAL           Total assets turnover (times)         1.76         2.02         1.97         2.00         1.90         1.63           Property and equipment turnover (times)         0.27         0.28         0.24         0.25         0.29         0.18           Total liability / Total equity (times)         2.02         2.09         1.46         1.51         1.25         1.2393           Return on capital employed (%)         31.34         30.15         18.90         14.24         17.72         18.49           Ordinary share capital / Total assets (%)         25.01         22.69         28.79         29.92         31.79         32.80           Total equity / Total assets (%)         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share (Rs.)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%						31 461	30 487
Total assets turnover [times]       1.76       2.02       1.97       2.00       1.90       1.63         Property and equipment turnover [times]       0.27       0.28       0.24       0.25       0.29       0.18         Total liability / Total equity [times]       2.02       2.09       1.46       1.51       1.25       1.2393         Return on capital employed [%]       31.34       30.15       18.90       14.24       17.72       18.49         Ordinary share capital / Total assets [%]       25.01       22.69       28.79       29.92       31.79       32.80         Total equity / Total assets [%]       31.54       30.60       39.24       38.07       42.01       44.14         DISTRIBUTION - CONVENTIONAL       0       0.000       0.000       1.13       1.15       1.13         Bonus share [%]       0       0.00%       0.00%       13.41%       15%       13.00%         Cash dividend share [%]       350       4.50       1.00       0.60       -       -         Cash dividend share [%]       35%       45%       10%       6.0%       0%       0%			11.007	011/02	00.120	011101	00.107
Property and equipment turnover (times)         0.27         0.28         0.24         0.25         0.29         0.18           Total liability / Total equity (times)         2.02         2.09         1.46         1.51         1.25         1.2393           Return on capital employed (%)         31.34         30.15         18.90         14.24         17.72         18.49           Ordinary share capital / Total assets (%)         25.01         22.69         28.79         29.92         31.79         32.80           Total equity / Total assets (%)         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share (Rs.)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share [%]         3.50         4.50         1.00         0.60         -         -		1 76	2.02	1 97	2 00	1 90	1.63
Zotal liability / Total equity (times)         Z.02         2.09         1.46         1.51         1.25         1.2393           Return on capital employed (%)         31.34         30.15         18.90         14.24         17.72         18.49           Ordinary share capital / Total assets (%)         25.01         22.69         28.79         29.92         31.79         32.80           Total equity / Total assets (%)         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share (%)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share [%)         35%         45%         10%         6.0%         0%         0%							
Return on capital employed (%)         31.34         30.15         18.90         14.24         17.72         18.49           Ordinary share capital / Total assets (%)         25.01         22.69         28.79         29.92         31.79         32.80           Total equity / Total assets (%)         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share (Rs.)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share (Rs.)         3.50         4.50         1.00         0.60         -         -           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%							
Ordinary share capital / Total assets (%)         25.01         22.69         28.79         29.92         31.79         32.80           Total equity / Total assets (%)         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share (Rs.)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share (Rs.)         3.50         4.50         1.00         0.60         -         -           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%							
Total equity / Total assets [%]         31.54         30.60         39.24         38.07         42.01         44.14           DISTRIBUTION - CONVENTIONAL         0         0.00         0.00         1.13         1.15         1.13           Bonus share [%]         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share [%]         3.50         4.50         1.00         0.60         -         -           Cash dividend share [%]         35%         45%         10%         6.0%         0%         0%							
DISTRIBUTION - CONVENTIONAL           Bonus share [Rs.]         0         0.00         0.00         1.13         1.15         1.13           Bonus share [%]         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share [Rs.]         3.50         4.50         1.00         0.60         -         -           Cash dividend share [%]         35%         45%         10%         6.0%         0%         0%							
O         0.00         0.00         1.13         1.15         1.13           Bonus share (%)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share (Rs.)         3.50         4.50         1.00         0.60         -         -           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%		31.34	30.00	37.24	38.07	4Z.U I	44.14
Bonus share (%)         0         0.00%         0.00%         13.41%         15%         13.00%           Cash dividend share (Rs.)         3.50         4.50         1.00         0.60         -         -           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%			0.00	0.00	1 10	1 1 -	1 1 0
Cash dividend share (Rs.)         3.50         4.50         1.00         0.60         -         -           Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%							
Cash dividend share (%)         35%         45%         10%         6.0%         0%         0%							13.00%
							-
Iotal distributions (%)         35%         45%         10%         14.01%         15%         13%							
	Iotal distributions (%)	35%	45%	10%	14.01%	15%	13%

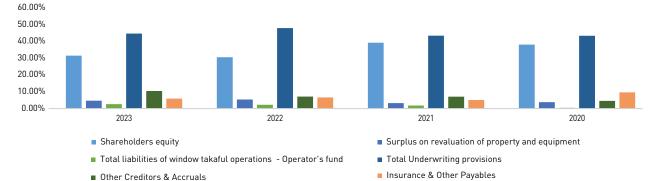


	YEARS			
	2023	2022	2021	2020
STATEMENT OF FINANCIAL POSITION				
Property and equipment	12.95%	11.58%	11.66%	12.27%
Intangible assets	0.27%	0.14%	0.01%	0.02%
Investment property	2.40%	1.93%	0.51%	0.32%
Investments in associate	0.00%	0.00%	3.42%	19.61%
Investments				
Equity securities	0.29%	0.22%	0.30%	0.49%
Debt securities	7.97%	9.37%	6.03%	3.85%
Term deposits	1.94%	4.44%	3.90%	1.73%
Total assets of Window Takaful Operations - Operator's fund	4.63%	5.31%	7.09%	7.65%
Loans and other receivables	12.91%	9.09%	14.09%	1.44%
Insurance / Reinsurance receivables	12.08%	12.40%	11.11%	15.18%
Reinsurance recoveries against outstanding claims	20.29%	23.29%	14.63%	13.69%
Deferred commission expense / Acquisition cost	2.90%	2.44%	3.66%	2.16%
Prepaid reinsurance premium ceded	17.14%	12.91%	16.12%	16.96%
Cash & bank balances	4.25%	6.88%	7.47%	4.64%
TOTAL ASSETS	100%	100%	100%	100%
TOTAL EQUITY AND LIABILITIES				
Ordinary share capital	25.01%	22.69%	28.79%	29.92%
Reserves	0.33%	0.23%	0.41%	0.54%
Unappropriated profit	6.19%	7.67%	10.03%	7.62%
Surplus on revaluation of property and equipment	4.75%	5.41%	3.31%	3.86%
Total liabilities of window takaful operations - Operator's fund	2.63%	2.30%	1.85%	0.45%
Outstanding claims including IBNR	25.67%	28.91%	19.60%	17.83%
Unearned premium reserves	16.26%	17.06%	20.91%	23.55%
Premium deficiency reserves	0.12%	0.00%	0.06%	0.00%
Unearned Reinsurance Commission	2.58%	1.93%	2.87%	1.99%
Deferred taxation	1.39%	1.16%	1.23%	1.53%
Borrowings	0.35%	0.64%	0.91%	0.93%
Insurance / reinsurance payables - Due to insurers/re-insurers	5.64%	6.03%	4.19%	8.74%
Other Creditors and Accruals	5.18%	2.88%	3.16%	1.15%
Taxation - provision less payment	3.89%	3.10%	2.68%	1.88%
TOTAL EQUITY AND LIABILITIES	100%	100%	100%	1.00 %
		10070	10070	
PROFIT AND LOSS ACCOUNT		100%	100%	100%
Net insurance premium Net insurance claims	-26.68%	-22.36%	-19.59%	-23.47%
Premium deficiency income/(expense)	-0.47%	0.17%	-0.22%	1.99%
Net Commission and other acquisition costs		-7.71%	-5.80%	-5.11%
Management expenses	-38.00%			
Other expenses	-0.34%	-1.05%	-0.48%	-0.37%
Finance cost	-0.44%	-1.90%	-1.35%	-0.34%
Investment income	3.71%	3.28%	2.34%	3.06%
Rental income	0.06%	0.06%	0.09%	0.15%
Other income	4.56%	1.76%	1.19%	0.95%
Share of loss / impairment of investment in associate	0.00%	0.00%	-11.18%	0.89%
Profit of Window Takaful Operations - Operator's fund	0.22%	0.10%	1.29%	0.09%
Income tax expense	-10.05%	8.21%	9.11%	6.41%
Profit for the year	37.75%	35.48%	27.91%	15.80%

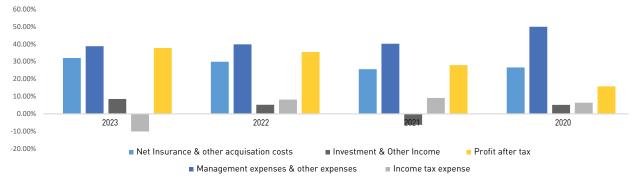


#### Vertical Analysis - Total Assets



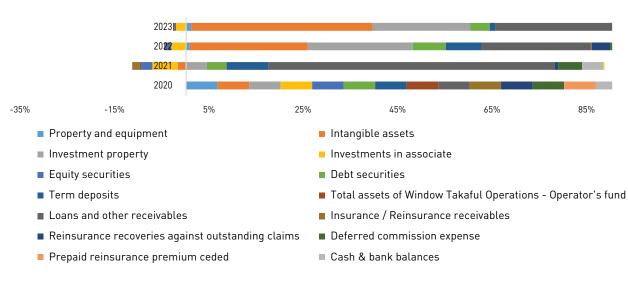




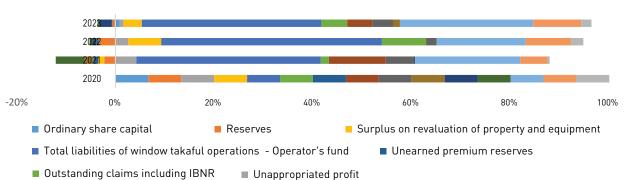


## HORIZONTAL ANALYSIS

	YEARS			
	2020	2021	2022	2023
STATEMENT OF FINANCIAL POSITION				
Property and equipment	100	-1.24%	24.40%	48.34%
ntangible assets	100	-25.00%	790.82%	1795.52%
nvestment property	100	66.49%	704.92%	965.86%
nvestment property	100	-81.88%	-100.00%	-100.00%
Equity securities	100	-36.10%	-39.56%	-15.16%
Debt securities	100	62.78%	221.17%	191.14%
Ferm deposits	100	135.22%	239.65%	58.01%
Fotal assets of Window Takaful Operations - Operator's fund	100	-3.71%	-8.38%	-14.91%
Loans and other receivables	100	916.25%	731.41%	1159.26%
nsurance / Reinsurance receivables	100	-23.97%	7.64%	11.82%
Reinsurance recoveries against outstanding claims	100	11.04%	124.30%	108.35%
Deferred commission expense	100	76.36%	48.83%	88.57%
Prepaid reinsurance premium ceded	100	-1.28%	0.36%	42.05%
Cash & bank balances	100	67.26%	95.57%	28.78%
	100	07.2070	75.5770	20.7070
TOTAL ASSETS	100	3.91%	31.84%	40.59%
TOTAL EQUITY AND LIABILITIES				
Ordinary share capital	100	0.00%	0.00%	17.54%
Reserves	100	-19.65%	-43.32%	-12.48%
Jnappropriated profit	100	36.82%	32.80%	14.22%
Surplus on revaluation of property and equipment	100	-10.80%	85.11%	73.03%
fotal liabilities of window takaful operations - Operator's fund	100	324.06%	569.29%	715.20%
Dutstanding claims including IBNR	100	14.20%	113.71%	102.37%
Jnearned premium reserves	100	-7.77%	-4.52%	-2.93%
Premium deficiency reserves	100	100.00%	0.00%	100.00%
Jnearned Reinsurance Commission	100	49.76%	27.61%	82.24%
Deferred taxation	100	-16.39%	-0.52%	27.63%
Borrowings	100	1.83%	-9.46%	-46.63%
nsurance / reinsurance payables - Due to insurers/re-insurers	100	-50.24%	-9.14%	-9.35%
Other Creditors and Accruals	100	184.58%	229.23%	530.81%
Faxation - provision less payment	100	47.86%	117.02%	190.91%
TOTAL EQUITY AND LIABILITIES	100	3.91%	31.84%	40.59%
PROFIT AND LOSS ACCOUNT				
Net insurance premium	100	45.71%	80.87%	94.23%
Net insurance claims	100	21.63%	72.27%	120.75%
Reversal / (provision) of premium deficiency reserve	100	-115.86%	-84.14%	-145.57%
Net Commission and other acquisition costs	100	65.20%	172.72%	85.49%
Management expenses	100	13.61%	35.49%	49.94%
nvestment income	100	11.25%	94.14%	135.79%
Rental income	100	-10.44%	-23.98%	-16.38%
Other income	100	81.35%	232.88%	829.39%
Dther expenses	100	88.25%	415.09%	81.10%
Finance cost	100	473.54%	904.03%	147.30%
Share of loss / impairment of investment in associate		-1938.65%	-100.00%	-100.00%
	100			
	100			369.63%
Profit of Window Takaful Operations - Operator's fund ncome tax expense	100 100 100	1957.41% 107.07%	93.67%	369.63% 204.38%

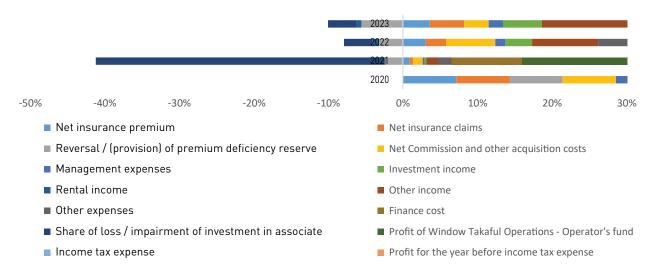


#### Horizontal Analysis - Total Assets



### Horizontal Analysis - Equity & Liabilities

#### Horizontal Analysis - Profit and Loss Account





#### **Riot and Strike Damage**

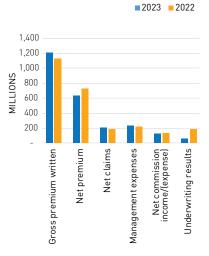
This policy provides coverage against loss or damage caused due to riot & strike or civil commotion or malicious damage due to any person who is member of an organization which aim is to overthrow any legal or de facto Government by terrorism or violence.

#### Allied Perils

This is the most important and basic form of insurance and is essential for all types of business concerns. Fire and Allied Perils Insurance provides comprehensive cover in respect of loss of or damage to your property against fire and lightning. To further safeguard the interest of our valued clients the policy can be extended to cover riot and strike damage, malicious damage, atmospheric disturbance, earthquake (fire and shock), explosion, impact damage, aircraft damage etc.

	2023	2022	Change %
	Rupees	Rupees	
Gross premium written	1,215,601,202	1,127,151,617	7.85
Net premium	637,388,473	729,138,417	(12.58)
Net claims	211,842,576	187,480,896	12.99
Management expenses	242,228,803	218,275,162	10.97
Net commission (income)/expense	124,495,194	133,829,649	(6.97)
Underwriting results	58,821,900	189,552,710	(68.97)
Claim Ratio	33.24%	25.71%	
Expense Ratio	38.00%	29.94%	
Combined Ratio	90.77%	74.00%	







#### Marine Cargo

Marine Cargo insurance protects all goods while in transit depending upon the needs of client. Three broad types of cover are available i.e. Institute Cargo Clauses "A", "B" & "C". The cover takes care of risks associated with different modes of transportation.

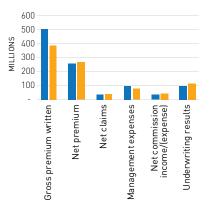
#### Marine Hull Insurance

This cover is available for ocean going vessels, barges, tugs, dredgers, fishing trawlers, yachts, wooden dhows, pleasure/speed boats etc., under Institute Time Clauses Hulls. Cover is also provided for last breakup voyages from Karachi anchorage to Gadani.

	2023	2022	Change %
	Rupees	Rupees	
Gross premium	507,533,526	388,980,446	30.48
Net premium	256,439,378	267,128,212	(4.00)
Net claims	33,101,976	37,624,606	(12.02)
Management expenses	97,455,486	75,326,840	29.38
Net commission (income)/expense	31,675,504	40,828,032	(22.42)
Underwriting results	94,206,412	113,348,734	(16.89)
Claim Ratio	12.9%	14.1%	
Expense Ratio	38.00%	28.20%	
Combined Ratio	63.26%	57.57%	



2023 2022





#### Auto Sure Plan - Auto Insurance with free Tracker Risks Covered

Accidental External means. Riots, Strikes & Malicious Damages Theft. Fire, External explosion, colf, ignition

Fire, External explosion, self-ignition or lightning or frost. Third Party Liability.

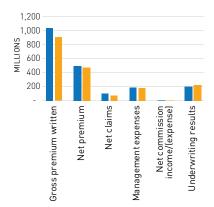
#### Value Added Features:

- Free towing to the nearest workshop.
- Get your car repaired from the workshop of your own choice.
- UIC claim experts will help in getting the Final Police Investigation Report.
- Free death repatriation of the driver within Pakistan.
- Funeral expenses & arrangements for the said person will be borne by UIC.
- No hidden taxes & charges.
- We commit to settle all theft and total loss claims within 30 days after reporting/submission of requisite documents.

	2023	2022	Change %
	Rupees	Rupees	
Gross premium written	1,037,482,536	904,396,978	14.72
Net premium	488,704,470	472,808,866	3.36
Net claims	98,479,723	67,439,383	46.03
Management expenses	185,723,940	175,138,282	6.04
Net commission (income)/expense	2,848,520	2,045,328	39.27
Underwriting results	201,652,287	228,185,873	(11.63)
Claim Ratio	20.15%	14.26%	
Expense Ratio	38.00%	37.04%	
Combined Ratio	58.74%	51.74%	

#### MOTOR

2023 2022





#### Crop Insurance

Financial protection against natural disasters, fire & lightening and insect / pets attack on standing crop.

#### Farmer

- Project his source of credit and debit carrying capacity.
- Low premium rates.

#### Lender (Bank)

Protected against default when crops fail.

#### Insurer

Selling and administration cost is greatly reduced due to larger business volume /  $\operatorname{turnover}$ 

#### Farmer

Mandatory for all borrower farmers.

#### Crops Covered

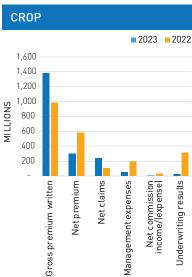
#### All field Crops.

Types of Cover

The consortium provides two types of cover:

- 1. Catastrophe Area Loss Cover (CALC)
- 2. Catastrophe Individual Loss Cover (CILC)

	2023	2022	Change %
	Rupees	Rupees	
Gross premium written	1,369,408,191	973,740,720	40.63
Net premium	297,330,907	575,891,361	(48.37)
Net claims	233,743,104	100,358,570	132.91
Management expenses	42,995,626	188,566,836	(77.20)
Net commission (income)/expense	1,271,917	(24,005,381)	(105.30)
Underwriting results	19,320,260	310,971,336	(93.79)
Claim Ratio	78.61%	17.43%	
Expense Ratio	14.46%	32.74%	
Combined Ratio	93.50%	46.00%	





Miscellaneous segment major contributor to the overall insurance premium for the company. This segment provided diversified insurance coverage as per the need and requirements of the customers. The miscellaneous segment of the company consists of following major sub segments.

- Health Insurance
- Travel Health Insurance
- Credit & Suretyship coverage
- Engineering insurance.
- Bankers Blanket Insurance Livestock Insurance
- Aviation Insurance
- Employer's Liability
- Workmen's Compensation
- Cash in Transit Insurance

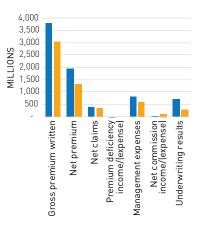
Cash in Safe

Health Insurance coverage is provided to individual customers and corporate customers to cover health related problems. It is a comprehensive plan to help customers in difficult times. Customers can avail this facility in various hospitals all over Pakistan. Travel insurance coverage provides health coverage to customers during travel abroad. Company has foreign collaboration to facilitate its customers during travel abroad. Credit suretyship coverage is provided to customers by providing performance security to complete their projects with peace of mind. To cover large scale construction projects, engineering insurance is offered to customers. Aviation insurance coverage is provided to cover airplanes and for this company has also made foreign collaboration to mitigate the huge risks involved. This segment gives choice to the customers to select insurance coverage of its own choice.

	2023	2022	Change %
	Rupees	Rupees	
Gross premium written	3,765,045,776	3,042,422,121	23.75
Net premium	1,949,741,661	1,334,965,173	46.05
Net claims	391,214,424	362,793,849	7.83
Premium deficiency income/(expense)	(16,933,141)	5,895,297	(387.23)
Management expenses	810,966,629	589,171,122	37.65
Net commission (income)/expense	16,908,511	107,836,338	(84.32)
Underwriting results	713,718,956	281,059,161	153.94
Claim Ratio	20.06%	27.18%	
Expense Ratio	41.59%	44.13%	
Combined Ratio	62.53%	79.39%	

#### MISCELLANEOUS

2023 2022





#### Fire & Property Damage Insurance:

- Fire & allied perils •
- Property all risk •
- Industrial all risk ٠
- ٠ Burglary
- Contractors all risk •
- Machinery breakdown •

#### Marine Aviation & Transport Insurance

- Marine Cargo Export •
- Marine Cargo Import •
- Marine Cargo inland transit
- Marine hull

#### Motor Insurance

- Commercial vehicle • comprehensive
- Private vehicle comprehensive
- Motor cycle comprehensive
- Motor third party liability •

#### Miscellaneous Insurance

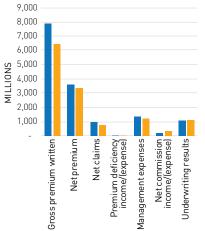
- Performance bond •
- Maintenance bond •
- Cash in safe
- Cash in transit
- Workmen's compensation
- Travel
- Aviation
- Health •
- Live Stock •
- Crop

2023
Rupees

Gross premium written	7,895,071,231	6,436,691,882	22.66
Net premium	3,629,604,889	3,379,932,029	7.39
Net claims	968,381,803	755,697,304	28.14
Premium deficiency income/(expense)	(16,933,141)	5,895,297	(387.23)
Management expenses	1,379,370,484	1,246,478,241	10.66
Net commission (income)/expense	177,199,646	260,533,966	(31.99)
Underwriting results	1,087,719,815	1,123,117,813	(3.15)
Claim Ratio	26.68%	22.36%	
Expense Ratio	38.00%	36.88%	
Combined Ratio	69.57%	66.95%	

### OVERALL





### **CHAIRMAN'S REVIEW REPORT**

Report U/s. 192 of the Companies Act, 2017



Jamil Ahmed Khan CHAIRMAN

### 66

It gives me pleasure to present this review report to the stakeholders of The United Insurance Company of Pakistan Limited (the "Company") on the overall performance of the Board of Directors (the "Board") and the effectiveness of its role in achieving the objectives of the Company.

#### **Economic Environment**

The fiscal year 2023 posed formidable challenges for Pakistan's economy, with significant impediments such as floods, political unrest, and a balance-of-payments crisis severely impacting economic activity. The geopolitical landscape coupled with a challenging financial environment and elevated inflationary pressures, exerted substantial influence on the global growth outlook. These dynamics also introduced notable economic risks for Pakistan.

Persistent external borrowings over the years heightened the threat of default, resulting in a depreciation of the currency and an increase in the relative cost of imports. In response to these challenges, the central bank implemented decisive policy tightening to bring inflation closer to the target, resulting in a decline from the record high of 38.0% in May to 29.4% in June.

The support from the International Monetary Fund (IMF) through a standby arrangement and assistance from friendly nations played a crucial role in averting the specter of sovereign default, providing a much-needed reprieve. There is a ray of optimism for economic revival in the upcoming fiscal year, as the revival of the China-Pakistan Economic Corridor (CPEC), anticipated investments from friendly nations, and the potential recovery in the agriculture sector (attributed to full water reservoirs) offer hope for a positive turnaround in FY 2024.

#### Performance of the Board

The Board plays a crucial role in overseeing and planning the Company's activities. It is responsible for establishing the overall strategy and direction, providing guidance for the management team in their operational responsibilities. To efficiently handle its responsibilities, the Board often delegates specific tasks to Board Committees, which function as subsets of the full Board. These Committees regularly report to the Board on the matters entrusted to them.

The Board conducts a thorough evaluation process to assess its own performance and governance practices. The composition of the Board is well-balanced and diverse, bringing a mix of skills, knowledge, and industry experience that contributes to the consistent success of

### **CHAIRMAN'S REVIEW REPORT**

Report U/s. 192 of the Companies Act, 2017

the Management and positively impacts the Company's growth trajectory. The Board is deeply committed to transparency, accountability, and sound corporate governance, recognizing these as essential components of fulfilling its responsibilities.

#### **Financial Reporting:**

The Board has established a systematic process for regularly evaluating the Company's objectives, strategies, and business and financial performance. This involves proactive engagement with the management, internal auditors, and independent consultants, ensuring timely interaction and providing relevant guidance. The day-to-day execution of business activities and the translation of Board-approved strategies into tangible actions fall within the purview of the management. Maintaining its pivotal role, the Board will continue to chart the Company's course, fostering success and high performance. It will guide the management in aligning day-to-day operations with the Board-endorsed strategies, all while adhering to the principles of good corporate governance.

The agendas, supporting written materials, and follow-up documentation required for Board and Committee meetings are provided to the Board of Directors well in advance. This ensures that directors have sufficient time to review materials, fostering informed discussions during meetings. The Board meets regularly to effectively discharge its responsibilities. This commitment underscores the Board's dedication to sound governance practices and effective oversight of the Company's affairs.

#### **Dividend Announcement**

The Board is mindful of the value that many shareholders attach to dividends. To pass on the benefit of the Company's achievements to the shareholders, a cash dividend of Rs 2.50/- per share, equivalent to 25% was disbursed up to the conclusion of the third quarter on September 30, 2023.

#### Acknowledgment:

Significantly, on behalf of the Board, I would like to express my gratitude to the valued shareholders, management, employees and other stakeholders of the Company and pray that the Company continues to flourish and strive toward the profit trajectory in the years to come.

Sincerely

**Jamil Ahmed Khan** Chairman Date: March 09, 2024

## **CHIEF EXECUTIVE'S MESSAGE**



CHIEF EXECUTIVE OFFICER

### 66

### A Vision for 2024

The United Insurance Company of Pakistan is a more than Insurance, it is a trust and empowerment.

For 64 years, The United Insurance hasn't just protected assets, we've secured dreams. We're a family, standing behind millions of families, empowering them with the peace of mind that comes from knowing they're covered.

Our commitment goes beyond policies. We actively serve communities, from disaster relief to education initiatives, because we believe in building a stronger and safer Pakistan for everyone.

Experience the difference:

- Unshakeable trust: Backed by decades of experience and a proven track record.
- Innovation that protects: Offering comprehensive, tailor-made solutions for every need.
- Service that goes above and beyond: Dedicated to exceeding expectations at every touchpoint. Our employees are passionate about exceeding expectations, making every interaction a

testament to our dedication to being your "First Choice".

The United Insurance is a commitment to take care of our customers, our communities and each other. At UIC, we manage risk for our customers, and for more than 64 years, they've trusted us as an Insurance Company – to be the "First Choice".

The Pakistani insurance industry is at a crucial juncture, presenting both challenges and opportunities that demand our collective commitment, innovation, and adaptability. The challenges and opportunities that lie ahead require us to be agile, innovative, and steadfast in our commitment to providing exceptional service to our clients. Here are the key pillars that will guide our journey in the coming year:

#### **Digital Transformation:**

The digital revolution is reshaping industries worldwide, and the insurance sector is no exception. In 2024, we will intensify our efforts to embrace digital transformation, leveraging

## **CHIEF EXECUTIVE'S MESSAGE**

technology to enhance operational efficiency, improve customer experiences, and stay ahead of market trends.

#### **Customer-Centric Focus:**

Our success is intricately linked to the satisfaction of our clients. We will deepen our commitment to a customer-centric approach, ensuring that our products and services are tailored to meet the diverse needs of the Pakistani market. Listening to our clients and understanding their unique requirements will be paramount.

#### Innovation and Product Diversity:

The insurance needs of our population are diverse,

and our product offerings should reflect this diversity. In 2024, we will place a strong emphasis on innovation, developing new and relevant insurance products that address the evolving risks and challenges faced by individuals and businesses in Pakistan.

#### **Risk Management and Analytics:**

Sound risk management is at the core of our business. We will invest in advanced analytics and risk assessment tools to strengthen our underwriting processes, ensuring that we can accurately assess and manage risks while providing our clients with the security they seek.

#### Sustainability and Social Impact:

As responsible corporate citizens, we recognize the importance of contributing to the well-being of our society. In 2024, we will double our efforts in corporate social responsibility, focusing on initiatives that make a positive impact on the communities we serve and promoting sustainable practices within our organization.

#### Talent Development and Diversity:

Our people are our greatest asset. In the coming year, we will invest in the development of our employees, fostering a culture of continuous learning, diversity, and inclusion. By nurturing talent within our organization, we ensure our collective success.

In conclusion, I am optimistic about the future of The United Insurance Company of Pakistan Limited. Together, as a dedicated and skilled team, we will navigate the challenges and seize the opportunities that 2024 presents.

Sincerely

Muhammad Akram Shahid Chief Executive Officer Date: March 09, 2024

On behalf of the Board of Directors, we are pleased to present the 64th Annual Report of your Company together with the combined audited financial statements for the year ended 31 December 2023. This Directors' Report has been prepared in accordance with Section 227 of the Companies Act, 2017, and Listed Companies (Code of Corporate Governance) Regulations 2019.

### PAKISTAN INSURANCE INDUSTRY TRENDS

The Pakistan insurance sector is undergoing significant transformations driven by key trends such as digitalization, health insurance, and travel insurance. These trends provide essential statistics and crucial data for a variety of stakeholders, empowering them to make well-informed decisions and facilitating thorough analysis. Establishing industry-wide performance standards is imperative for long-term success, serving as a tool for effective performance measurement.

To promote digitalization, innovation, and diversification of product offerings in the insurance industry, the Securities and Exchange Commission of Pakistan (SECP) has implemented a simplified registration regime for micro-insurers and digital-only insurers. This regulatory change reduces capital and solvency requirements for such providers, aiming to stimulate the adoption of policies across the country. Commissioner of Insurance, Aamir Khan, underscored the importance of collaborative efforts among stakeholders to address challenges like motor third-party insurance, low adoption of agricultural and livestock insurance, an inefficient taxation regime, and limited utilization of technology. Khan recommended the adoption of a collectively agreed-upon long-term strategic direction to navigate these challenges effectively.

### **COMPOSITION OF BOARD**

The total numbers of directors are seven as per the following:

a) Male	06 (Six)
b) Female	01 (One)

Category

Independent Director Jamil Ahmed Khan Agha Ali Imam Non-Executive Directors Khawas Khan Niazi Muhammad Rahat Sadiq Syed Rahat Ali Shah Executive Directors Mohammad Akram Shahid Huma Waheed

Names

### COMPANY PERFORMANCE REVIEW

#### **Conventional Business**

The Company's performance for the 2023 remained impressive as we closed the year delivering sound financial results with a premium growth of 22.66% per annum. We continued to follow the strategy of sustainable growth by focusing on further strengthening the risk and compliance management.

## PRINCIPAL ACTIVITIES DURING THE YEAR:

### Fire and Property Damage

The written premium increased by 7.85% to Rs. 1,215.601 million in 2023 as compared to Rs.1,127.151 million in 2022. Claims as percentage of net premium revenue were 33.24% as against 25.71% in 2022. The underwriting profit for the year stands at Rs.58.821 million in 2023 as compared to Rs.189.552 million in 2022.

#### Marine, Aviation and Transport

The written premium increased by 30.48% to Rs.507.533 million in 2023 as compared to Rs.388.980 million in 2022. Claims as a percentage of net premium revenue were 12.91% as against 14.08% in 2022 and the underwriting profit was Rs.94.206 million compared to Rs.113.348 million in 2022.

#### Motor

During the year 2023 gross written premium was Rs.1,037.482 million as compared to Rs.904.396 million in 2022. Claims as percentage of net premium revenue were 20.15% as against 14.26% in 2022 and the underwriting profit was Rs.201.652 million as compared to Rs. 228.186 million in 2022.

#### Crop

During 2023 gross written premium was Rs.1,369.408 million compared to Rs.973.740 million in 2022. Claims as percentage of net premium revenue were 78.61% as against 17.43% in 2022 and the underwriting profit was Rs.19.320 million compared to Rs.310.971 million in 2022.

#### Miscellaneous

The written premium was Rs.3,765.045 million in 2023 as compared to Rs.3,042 million in 2022. Claims as percentage of net premium revenue were 20.06% as against 27.18% in 2022 and the underwriting profit was Rs.713.718 million compared to Rs.281.059 million in 2022.

#### WINDOW TAKAFUL OPERATIONS

The Company's performance for the 2023 remained impressive as we closed the year delivering sound financial results with a contribution growth of 3.29% per annum. We continued to follow the strategy of sustainable growth by focusing on further strengthening the risk and compliance management. The written contribution revenue increased by 3.29% to Rs.2171.008 million as against Rs.2101.883 million in the previous year; while net contribution revenue was Rs.963.357 million compared to Rs.1302.212 million in 2023 and profit for Takaful Operator's Funds for the year was Rs. 8.024 million as against Rs. 3.309 million last year.

#### **Risk Management Policy**

United Insurance risk management policy focuses on unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance using proactive approach.

The Board has approved the policy of the Risk management as provided in the Code . The role of the Board in Risk Management is Increased Scrutiny Over Risk, Potential Loss Areas, finding the Balance between taking and managing Risks. Development of Policies, Procedures, and Awareness, Areas of Risk Management Oversight from a Broad Perspective. The key objectives/policy of the Company monitored by the Risk management committee are:

- a) To assist the management in designing, and document the risk model.
- b) To assist the Management in effective implementation of risk management system.
- c) To maintain a group-wide and aggregated view on the Company's risk profile in addition to individual risks.
- d) To report the details on the risk exposures and the actions taken in this regard
- e) Monitoring policies and procedures around risk that are consistent with the organization's strategy and risk appetite.
- f) Following up on management's implementation of risk management policies and procedures.
- g) Following up to be assured that risk management policies and procedures function as they are intended.
- h) Taking steps to foster risk awareness.

- i) Encourage an organizational culture of risk adjusting awareness.
- j) To review risk management decisions in relation to strategic and operational matters including investments, major business decisions etc.
- Monitor and report of the management regarding operational and other related risks.

#### Pattern of Shareholding

The statement of pattern of shareholding as at 31 December 2023 is part of Annual Report 2023 of the company.

#### Earning per Share

Your Company has reported earning per share of Rs.3.01 in 2023 as compared to Rs.3.12 in 2022.

#### **Internal Audit**

The Company has an independent internal audit function, which reports directly to the Board Audit Committee. Internal audit department staff have unrestricted access to all records and information to discharge their duties effectively. The scope of internal audit is clearly defined in the Internal Audit Charter, which has been approved by the Board.

#### **Internal Controls and Its Adequacy**

The Board of Directors are responsible for the management of risk at The United Insurance Company of Pakistan Limited and are also responsible for ensuring adequate and effective internal controls exist within the company. The United Insurance Company activities expose it to a variety of risks. The UIC management and staff enable the board to meet these responsibilities by implementing standards and systems of internal control. The Securities and Exchange Commission of Pakistan has issued **CODE OF CORPORATE GOVERNANCE FOR INSURERS, 2016**. The Company's Internal Control policy is prepared in light of the said code.

This policy therefore sets out the Key Internal Control objectives and principles for the UIC as well as the duties of the Board, Audit and Risk Committee, Management and staff, internal and external audit and other internal control functions at the company.

#### Corporate Social Responsibilities – CSR

The Company recognises the importance of its Corporate Social Responsibility towards the community. The Company considers that the society is one of the important stakeholders and is always keen to take steps for its welfare and betterment.

The Company has devised a comprehensive CSR Policy which is approved by the Board of Directors. The objective of the CSR Policy of the Company is to affect positively the society by contributing towards development of the country and its people.

As per the approved CSR Policy's main areas for CSR activities of the Company would be Health, Education, Environment Sustainability and Recreation Activities for the underprivileged people.

#### Roles & Responsibilities of Chairman and Chief Executive Officer

The office of the Chairman of the Company is separate, and the responsibilities of the Chairman are entirely distinct from those of the CEO. The Chairman ensures that the Board performs in a seamless manner and all matters relevant to the governance of the Company are addressed by the Board. The Chairman sets the agenda of the meetings, ensures that board meetings run smoothly and achieves a consensus on decisions and encourages the directors to fully participate in the deliberations and decisions of the Board. The Chairman has no involvement in day-to-day operations of the company.

The Chief Executive Officer is responsible for the management of the affairs of the Company under the direction and oversight of the Board. The CEO implements strategies and policies approved by the Board and makes appropriate arrangements to ensure that funds and resources are properly safeguarded and are used economically, efficiently and effectively, and in accordance with all statutory obligations.

### **Directors' Remuneration**

The Board of Directors have a formal policy and transparent procedure for remuneration of directors in accordance with the Companies Act, 2017 and determines it by Market benchmark of Insurance Industry. The detail of remuneration to directors and executives are mentioned in notes to the financial statements.

Directors' Remuneration Policy encompasses the determination of attending fee of Board and its sub-Committees. As per the policy, the Board of Directors is authorised to determine the attending fee for all the non-executives including Independent Directors from time to time.

### Remuneration to Non-Executive (Including Independent)

The Company does not pay any remuneration to nonexecutive directors other than directors' fees for attending meetings of the Board, Board Committees and general meetings.

### REPORT ON CORPORATE AND FINANCIAL REPORTING FRAMEWORK

In compliance with the Corporate and Financial Reporting Framework of the Code of Corporate Governance, the directors confirm the following:

- The financial statements, prepared by the management of the Company, present fairly its state of affairs, the results of its operations, cash flows and changes in equity;
- The Company has maintained proper books of accounts as required under the Companies Act, 2017;
- The Company has followed consistently appropriate accounting policies in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- 4. Financial Statements have been prepared by the Company in accordance with the International Accounting Standards, International Financial Reporting Standards and any other regulation or law (including but not limited to the Shariah guidelines/ principles) as applicable in Pakistan. The departure there from (if any) has been adequately disclosed and explained;
- 5. The system of internal control is sound and is being implemented and monitored by the internal audit department. The system prevents losses, minimize risks, protect assets ensure accuracy of records, promote operational efficiency, and encourage adherence to policies, rules, regulations, laws and helps management maintain an effective means of performance.
- The fundamentals of the Company are strong and there are no doubts about its ability to continue as a going concern;
- There has been no material departure from the best practices of corporate governance, as detailed in the listing regulations;
- Key operating and financial data for the last six years in summarized form, is included in this annual report;
- Outstanding taxes and duties amounting to Rs.680.941 million which will be paid partially in the month of January, 2024 and partially in with income tax return of 2024;
- 10. There are no statutory payments on accounts of taxes, duties, levies and charges which are

outstanding as at December 31, 2023, except as those disclosed in the financial statements;

- All significant plans, major decisions such as corporate restructuring, business expansion and discontinuance of operations, shall be outlined along with future prospect;
- The value of investment in assets of provident fund, on basis of audited accounts, as at December 31, 2023 was Rs.383.957 million.
- During year 2023, five meetings of the Board of Directors were held and attended by the Directors as under:

Sr. no.	Name of Directors	Number of meetings attended
1	Muhammad Akram Shahid	5 out of 5
2	Jamil Ahmed Khan	5 out of 5
3	Muhammad Rahat Sadiq	5 out of 5
4	Huma Waheed	5 out of 5
5	Agha Ali Imam	5 out of 5
6	Khawas Khan Niazi	4 out of 5
7	Syed Rahat Ali Shah	5 out of 5

#### Member of Board Committees

The members of the Board Committees were as under:

#### **Audit Committee**

Agha Ali Imam	Independent Director	Chairman
Khawas Khan Niazi	Non-Executive Director	Member
Syed Rahat Ali Shah	Non-Executive Director	Member
Abdul Mannan Munir	Chief Internal Auditor	Secretary

Ethics, Human Resources & Remuneration Committee				
Jamil Ahmed Khan	Independent Director	Chairman		
Muhammad Akram Shahid	Executive Director	Member		
Muhammad Rahat Sadiq	Non-Executive Director	Member		
Wakeel Ahmad Mirza	General Manager	Secretary		

#### **Investment Committee**

Jamil Ahmed Khan	Independent Director	Chairman
Muhammad Akram Shahid	Executive Director	Member
Agha Ali Imam	Independent Director	Member
Tajammal Iqbal	Head of Conventional Business	Member
Maqbool Ahmad	Chief Financial Officer	Secretary

### DIRECTORS TRAINING PROGRAMME

The Board is fully complied with the requirement of Directors Training Programme laid down in the Code. Hence, out of seven Directors of the Company, five have already been attended the Directors' Training Programme (DTP). Two Directors are exempt from this requirement based on their qualification and experience.

### PERFORMANCE OF THE BOARD

The Board has developed a mechanism to evaluate its own performance, its committees and its members by adopting a self-evaluation methodology, through questionnaires developed as per guidelines provided in the SECP S.R.O. 301 (I)/2020, which covers core areas of the functioning of the Board, its committees and members. The primary purpose of this evaluation is to

enable the Board to assess its own quality of governance, which enable the Board members to play more effective role in progress of the Company.

#### CONFLICT OF INTEREST RELATING TO THE BOARD OF DIRECTORS

The Company's Code of Conduct for the Board of Directors requires every director to avoid any conflict of interest between him/her and the Company, its associated companies, subsidiaries and undertakings. Any situation that involves, or may reasonably be expected to involve, a conflict of interest with the Company, is required to be disclosed promptly by the concerned director to the Company.

Any matter of conflict of interest relating to the directors is dealt with in accordance with the applicable provisions of the Companies Act, 2017, the Public Sector Companies (Corporate Governance) Rules, 2013, the Listed Companies (Code of Corporate Governance) Regulations, 2019, and the Articles of Association of the Company.

#### COMPLIANCE WITH SECRETARIAL PRACTICES

The Company Secretary furnished a Secretarial Compliance Certificate, in the prescribed form, as required under the Code of Corporate Governance for Insurers, 2016, as part of the annual return certifying that the secretarial and corporate requirements of the Companies Act, 2017 and Listing Regulations have been complied with.

### SIGNIFICANT POLICIES

The significant policies of the Company include:

- Code of Conduct
- Risk Management Policy

- Whistle Blowing Policy
- Internal Control Policy
- CSR Policy
- Communication and Disclosure Policy

### **AUDITORS**

The Company's Auditors M/s. RSM Avais Hyder Liaquat Nauman, Chartered Accountants retire and offer themselves for re-appointment as Company's Auditors. The Audit Committee reviewed and recommended to the Board of Directors for re-appointment of M/s. RSM Avais Hyder Liaquat Nauman, Chartered Accountants as auditors of the Company for the next financial year ending December 31, 2024.

# TRANSACTIONS WITH RELATED PARTIES

Related party transactions are carried out on commercial terms and the details thereof are placed periodically before the Board Audit Committee for review and recommendation to the Board for approval. Any interest in related party transactions by the members of the Board is disclosed by them to the Company. The details of related party transactions are disclosed in the notes to the Company's financial statements for the year ended December 31, 2023.

### DIVIDEND

In 1st and 3rd quarters of the year 2023 Company already paid to its shareholders interim cash dividends of PKR 2.50/- per share i.e. 25%. In view of the Company's earnings, the Board of Directors has further recommended the Final Cash Dividend in respect of the financial year ended December 31, 2023, at the rate of Rs.1 per share i.e. 10%, subject to the approval of the shareholders at the forthcoming Annual General Meeting.

### MERGER WITH SPI INSURANCE COMPANY LIMITED

A scheme of merger of a related party M/S SPI Insurance Company Limited (SPI) into the company including Window Takaful Operations (WTO) was filed with the Honorable Sindh High Court (the Court) after approval of the same by the Board and members of both companies. The Court through its order dated January 23, 2023 has approved the "Scheme of Merger". The assets, liabilities and reserves of the related party have been merged into assets, liabilities and reserves of the Scheme effective from March 31, 2023. Detail of net assets, merged into the company as on March 31, 2023 is as under;

	Carrying value As At 31-03-23	Fair Value Adjustment	Fair Value As At 31-03-23
		Rupees	
Total assets	753,185,974	2,333,439	755,519,413
Total Liabilities	216,752,641	-	216,752,641
Net Assets acquired	536,433,333	2,333,439	538,766,772

Details of the fair values of the net assets acquired, purchase consideration and gain on bargain purchase are as follows:

Fair value of net assets acquired (Refer above)	538,766,772
Less: consideration given (51,750,000 ordinary shares of Rs. 10/- each).	(517,500,000)
Bargain purchase gain	21,266,772

#### Appropriation

Your Directors' are pleased to present the following figures with recommendations for the year ended December 31, 2023.

Particulars	2023	2022
Profit available for appropriation as at January 01	997,691,379	1,027,881,962
Interim cash dividends	(1,213,625,262)	(1,032,500,000)
Transferred from surplus on account of revaluation	68,567,049	80,590,781
Profit for the year	1,005,429,665	921,718,636
Profit available for appropriation as at December 31	858,062,831	997,691,379

# TRADING IN COMPANY'S SHARES

There was no trading in shares of the Company by Directors, CEO, CFO, Company Secretary, Head of Internal Audit, other employees and their spouses and minor children during the year.

### SHAREHOLDERS' GRIEVANCE

The Company takes all possible measures to address any grievances of shareholders within the shortest possible time. Shareholders can lodge complaints or make inquiries by completing the online feedback and complaints form available on the Company's website.

The Share Registrar of the Company is the interface for general shareholders and any complaints or inquiries can be lodged with them by way of letter, facsimile, email or a telephone call, as well as with the Company

### MINORITY SHAREHOLDERS

The Company recognises and respects the interests of all stakeholders, including shareholders, employees, creditors, customers, business partners and local communities, and values their views. The Company encourages its shareholders to participate in the Annual and Extra-ordinary General Meetings of the Company and give their valuable suggestions and feedback. The Company makes the following arrangements:

- Dispatch of notice of the AGM/EOGM to all shareholders at least 21 clear days prior to the meeting together with the Annual Report.
- Publication of the notice of AGM / EOGM in an English and Urdu language newspaper having wide circulation in Karachi, Lahore and Islamabad.
- Publication of the notice of AGM / EOGM on the online portal of the Pakistan Stock Exchange as well as on the Company's website.

- Dispatching printed copies of the Annual Report to those shareholders who have expressly requested them.
- Facilitation of the shareholders for appointing proxies.
- Facilitation of the representatives of the minority shareholders in the proxy solicitation by publication of their given statement and proxy form in the newspapers in the event of election of directors.

#### VALUE OF INVESTMENTS OF EMPLOYEES IN RETIREMENT FUNDS

UIC contributed Rs.28.835 million to the staff retirement funds during the year. The value of investments made by the staff retirement funds operated by the Company as per their financial statements as at December 31, 2023 is as follows:

	(Rupees)
Provident Fund	
Size of fund-Total Net Assets – 2023	380,080,147
Size of fund-Total Net Assets – 2022	305,055,628

### **FUTURE OUTLOOK**

In 2024, insurance companies are going to be faced with finding innovative solutions and risk models to address the challenges posed by extreme weather events, natural disasters, and other climate-related risks.

As a result, it's also predicted that, overall, this shift will begin changing the perception of insurance and shift a

transactional product to one of a deeper more holistic relationship with the consumer and beyond. However, to address all foresee challenges, we have to engage in more process automation across marketing, underwriting, claiming, and policy servicing. UIC will use automation and empathy during the next decade to reach outcomes such as driving revenues and policies in force, optimizing expenses, and minimizing risks.

### ACKNOWLEDGEMENT

Your Board wishes to convey heartfelt gratitude for the invaluable support and collaboration extended by the SECP, Bankers, Government authorities, and Business associates across various levels. We extend our gratitude to our shareholders for entrusting us with their confidence in the Company. Furthermore, the Board would like to acknowledge and express sincere appreciation for the dedicated contributions of the Company's executives, staff, and workers.

Muhammad Akram Shahid Chief Executive Officer

**Jamil Ahmed Khan** Chairman

Date: March 09, 2024

تاہم ان تمام چیلنجز سے نمٹنے کیلئے ہمیں مارکیٹنگ ،انڈررائیٹنگ ،کلمیز اور پالیسی سروسنگ کے مزید آ ٹومیشن پرزیادہ توانا کی صرف کرنی ہوگی۔ یوآ کی تی آمدن میں اضافہ، پالیسیوں کے نفاذ ،اخراجات پرکنٹر ول اور خطرات کم کرنے جیسے نتائج کے حصول کیلئے آنے والی دہائی کے دوران آ ٹومیشن کا استعال کرےگا۔ اظہارتشکر

آپ کا بورڈ ایس ای تی پی بیکرز، حکومتی حکام اور مختلف سطحوں کے کاروباری ایسوسی ایٹس کی طرف سے میش بہا معاونت اور اشتراک پر تہہ دل سے شکر گزار ہے۔ ہم اپنے تصص یافتگان کے بھی مشکور میں جنہوں نے کمپنی پراعتماد کیا اور اس کے ساتھ ساتھ بورڈ ، کمپنی کے ایگز کیٹوز ، ملاز مین اور درکرز کا بھی شکر گزار ہے جنہوں نے کمپنی کی مسلسل ترقی کیلئے انتقاک محنت اور ککن سے کام کیا ۔

ل ملم کم کر کر محمد اکرم شاہر را گیز با الكَزِيكُوا فيسر

جميل احمدخان

چيئريين چيئريين مورخه:9مارچ 2024

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حصص بافتگان کی شکامات کاازالہ کمپنی صص یافتگان کی کسی بھی شکایت کے کم ہے کم وقت میں ازالے کیلئے تمام مکنہ اقدامات اٹھاتی ہے۔ حصص یافتگان آن لائن فیڈ بیک اور کمپنی کی ویب سائٹ پر دستیاب شکایت فارم کمل کرے شکایت درج کراسکتے ہیں۔ عام صص یافتگان تحریری،فیکس،ای میل یا ٹیلی فون کال کے ذریعے کمپنی کے شیئر رجٹرار کے ساتھ ساتھ کمپنی کے پاس شکایات درج کراسکتے ہیں۔ اقليتي صص بافتيكان سمپنی تمام اسٹیک ہولڈرزبشمول صص یافتگان، ملاز مین، کریڈیٹرز،صارفین، برنس بارٹیز اور مقامی افراد کے مفادات کوشلیم اوراحتر ام کرتی ہےاوران کے خیالات کواہمیت دیتی ہے۔ کمپنی اپنے صص یافتگان سے کمپنی کے سالا نہ اور غیر معمولی اجلاس عام میں شرکت کرنے اورا پنی قیمتی رائے اور فیڈ بیک دینے پر اصرار کرتی ہے جس کے لئے کمپنی مندرجہ ذیل اقدامات کرتی ہے۔ اجلاس کے انعقاد سے 21 روز قبل سالاندر یورٹ کے ہمراہ سالاندا جلاس عام اغیر معمولی اجلاس عام کانوٹس ارسال کرنا۔ کراچی،لا ہوراوراسلام آباد میں کثیرالاشاعت والےانگریزی اورار دوزبان کےاخبارات میں اے جی ایم/ای اوجی ایم کے نوٹس کی اشاعت ۔ پاکستان اسٹاک ایکس چینج کے آن لائن پورٹل کے ساتھ ساتھ کمپنی کی ویب سائٹ پراے جی ایم/ای اوجی ایم کے نوٹس کی اشاعت ۔ سالانہ ریورٹ کی طباعت شدہ کا پیاں ان حصوب یافتگان کوار سال کرنا جنہوں نے واضح طور یران کی درخواست کی ہے \_ براكسيوں كى تقررى كىلئے حصص مافتاگان كوسہولت فراہم كرنا \_ ڈائر کیٹرز کےا بتخاب کے تناظر میں اقلیتی صصص یافتگان کے نمائندوں کوان کے دیئے گئے بیان اور پراکسی فارم کی اشاعت کے ذریعے پراکسی کی تقرری میں سہولت ، \_ فراہم کرنا۔

ریٹائرمنٹ فنڈ زمیں ملاز مین کی سرمایہ کاری کی قدر

یوآئی سی نے سال کے دوران ملاز مین کے ریٹائرمنٹ فنڈ زیٹ 28.835 ملین روپے کا حصہ ڈالا 31 دسمبر، 2023 تک مالیاتی گوشواروں کے مطابق کمپنی کے زیرا نظام ملاز مین سے ریٹائر منٹ فنڈ زمیں کی گئی سرماییکاری کی ویلیودرج ذیل ہے۔

> پراویڈنٹ فنڈ فنڈ کا جم کل خالص ا ثاثے ۔2023 روپے فنڈ کا جم کل خالص ا ثاثے ۔2023 روپے

مستقتبل کی پیش بنی 2024 میں انٹورنس کمپنیوں کوانتہائی مومی حالات، قدرتی آفات اور موسمیاتی تبدیلی سے منسلک دیگر خطرات سے در پیش چیلنجز سے نمٹنے کیلئے جدید حل اور رسک ماڈیولز تلاش کرنے ہوں گے ۔ نیچتاً یہ پیش گوئی بھی کی جاتی ہے کہ مجموعی طور پر میڈنتلی انشورنس کے تصورکو بدلنا شروع کرے گی اورا یک جزوی اور محدود پراڈکٹ کوصارف اور دیگر کے ساتھ ایک گہرااور جامع تعلق ہناد ہے گی۔



مدنظرر کھتے ہوئے بورڈ آف ڈائر کیٹرز نے 31 دسمبر،2023 کوختم ہونے والے سال کیلئے1.00 روپے فی حصص یعنی10 فیصد کے حساب سے حتمی نقد منافع منقسمہ کی سفارش کی ہے جوآ <sup>ع</sup>ندہ سالا نہ اجلاس عام میں <sup>حص</sup>ص یافت گان کی منظوری سے مشروط ہے۔ ایس پی آئی انشورنس کمپنی کمیٹڈ کے ساتھ انضام متعلقہ فریق میسرزالیس پی آئی انشورنس کمپنی لمیٹڈ (ایس پی آئی) کے ساتھ انضام کی سکیم ددنوں کمپنیوں کے بورڈ اورارا کین کی منظوری کے بعد سندھ ہائی کورٹ میں قانونی نقاضوں کی بیجیل کیلئے پیٹشن دائر کی گئتھی۔معزز عدالت نے23 جنوری،2023 کواپینے تھم نامد میں''انضام کی سیم'' کی منظوری دی ہے۔ سیم کے تحت جو 31 مارچ 2023 سے موثر العمل ہے،تمام دیگررسی کارروئیاں مکمل کرنے کے بعد متعلقہ فریق کےا ثاثے،واجبات اورذ خائر کمپنی کےا ثاثوں،واجبات اورذ خائر میں ضم ہوجا ئیں گے۔ 31 مارچ، 2023 تک کمپنی میں ضم ہونے والے خالص ا ثاثوں کی تفصیلات درج ذیل ہیں

	31-3-23 تک اصل قدر	فيئر ويليوا يثرجس منط	تك فيئر ويليو
	ويلي		
كل اثاثے	753,185,974	2,333,439	755,519,413
كل واجبات	216,752,641		216 752 641
خریدے گئےخالص ا ثاثے	536,433,333	2,333,439	538,766,772
خالص اثاثوں كىفيئر ويليوكى تفصيلا بر	ت،خریداری کیلئےادا کی گئی رقم اورخریداری سے حاصل منا	تح کی تفصیلات درج ذیل ہے۔	

24 266 772	خرباری بید باصل مزافع
(517,500,000)	خریداری کیلئےادا کی گُور قم(10 روپے کے حساب سے51,750,000 عام <sup>ص</sup> ص)
538,766,772	خالص ا ثاثوں کی فیئر ویلیو( مذکورہ بالا کا حوالہ )

21,266,772

تخصصات

تفصيلات 2022 2023 نخصصات كيلئح كم جنوري تك دستياب منافع 1,027,881,962 997,691,379 عبورى نقذمنا فعمنقسمه (1,032,500,000)(1,213,625,262)ازىرنوجائزه كىلئے سرپلس سے منتقل شدہ 80,590,781 68,567,049 سال کے لئے منافع 921,718,636 1,005,429,665 تخصصات كيليح 31 ومبرتك دستياب منافع 997,691,379 858,062,831

آپ کے ڈائر یکٹرز 31 دسمبر 2023 کوشم ہونے والے سال کیلئے سفارشات کے ساتھ مندرجہ ذیل مالی نتائج پیش کرنے میں مسرت محسوں کرتے ہیں۔

کمپنی کے صص میں ٹریڈنگ

سال ے دوران کمپنی بے ڈائر یکٹرز، بی ای او، بی ایف او، کمپنی سیکرٹری، ہیڈ آف انٹرنل آ ڈٹ، دیگر ملاز مین ، ان کی شریک حیات اور نابالغ بچوں نے کمپنی کے صص میں کوئی ٹریڈنگ نہیں کی۔

### ڈائریکٹرز رپورٹ **بنام اراکین**

بورڈ کی کارکردگی بورڈنے خورشخیصی طریقہ کاراختیار کرتے ہوئے اپنی ،اپنی کمیٹیوں اوراپنے اراکین کی کارکردگی جانچنے کیلئے ایک میکنز م تشکیل دیاہے۔جس کے تحت ایس ای سی پی کے ایس آ راو 1)/2020 ) 301 کے مطابق بورڈ،اس کی کمیٹیوں اورارا کین کے اہم شعبوں کی فعالیت پر مشتمل سوالنامے کے ذریعے کارکردگی کاجائزہ لیاجا تا ہے۔اس تجزید کا نبیا دی مقصد بورڈ کوایخ گورنس کے معارکا جائزہ لینے کے قابل بنانا ہے جس میں بورڈ کےارا کین کمپنی کی ترقی میں زیادہ موژ کر دارادا کرنے سکیں گے۔ بوردْ آف دْ ابْرَيكْتْرْزِ بِيصْعْلَقْ مْفَادَاتْ كَانْكْرَاوُ بورڈ آف ڈائر یکٹرز کیلئے کمپنی کے ضابطہا خلاق کے تحت ضروری ہے کہ کمپنی کا ہر ڈائر یکٹر کمپنی ،اس کی منسلکہ کمپنیوں ، ذیلی کمپنیوں اورانڈر ٹیکنگز اورا بنے درمیان مفادات کے ٹکراؤ سے اجتناب کرے۔اگرکوئیاییصورتحال پیداہوجس میں کمپنی کےساتھ مفادات کائکراؤہور ماہو یاہونے کاامکان ہوتواس صورت میں متعلقہ ڈائر یکٹر کمپنی کوفوری طور یرصطلع کرےگا۔ ڈائر کیٹرز سے متعلق مفادات کے ظراؤ کے معاملہ سے کمپنیز ایک و 2017، پلک سیکر کمپنیز ( کارپوریٹ گوزمنس) رولز 2013، لیڈ کمپنیز (کوڈ آف کارپوریٹ گورمنس) ر گیلیشنز 2019ادرآ رئیکلز آف ایسوسی ایشن آف دی کمپنی کی قابل اطلاق دفعات کے مطابق نمٹا جائے گا۔ سيرثريل بريكشيز كاقتميل کمپنی سیرٹری نے کوڈا ف کاریوریٹ گونٹس فارانشوررز2016 کے تحت سالا نہ گوشواروں کے حصبہ پے طور پر سیرٹر مل کمپلائنس سر شیفکیٹ پیش کہا جس سے کمپنیزا یک 2017اور اسٹُنگ ریگولیشنز کے *سیکرٹر*یل اور کاریوریٹ نقاضوں ک<mark>ی</mark>قیل اس مات کی توثیق ہوتی ہے۔ نماياں ياليسياں سمېنى كى نماياں ياليسيوں ميں درج ذيل شامل ہيں \_ضابطهاخلاق \_رسك مينجهني باليسي \_وسل بلوئنگ پالیسی \_انٹرنل کنٹرول پالیسی يى ايس آرياليسى کمیونیکشن اور ڈسکلو ژریالیسی آڈیٹرز کمپنی کے آڈیٹرزمیسرز آ رایس ایم اولیں حیدرلیافت نعمان ، جارٹرڈا کاؤنٹنٹس نے سبکدوش ہونے اوراہلیت کی بنا پر کمپنی کے آڈیٹرز کےطور پر دوباری تقرر کی کیلئے خود کو پیش کیا ہے۔ آ ڈٹ کمیٹی نے میسرز آ رایس میماویس حیدرلیافت نعمان، جارٹرڈا کاؤنٹنٹس کی 31 دسمبر،2024 کوختم ہونے والے سال کیلئے کمپنی کے آ ڈیٹرز کےطور پر دومارہ تقرری کیلئے بورڈ آ ف ڈائر یکٹرز کوسفارش کی ہے۔ متعلقه فريقوں كے ساتھ لين دين متعلقة فريقوں كے ساتھ لين دين كمرشل شرائط يركيا جاتا ہے جس كى تفصيلات بورڈ آ ڈ ئى كميٹى كے سامنے جائزہ كيليئے وقناً فو قناً پیش كی جاتى ہيں ۔ بورڈ آ ڈ ئى كميٹى منظورى كيليئے بورڈ کو سفارش کرتی ہے۔ بورڈ کےاراکین کی طرف سے متعلقہ فریقوں کے ساتھ لین دین میں دلچیوں کے بارے میں کمپنی کوآگاہ کیا جاتا ہے۔ 31 دسمبر 2023 کوختم ہونے والے سال کیلئے متعلقہ فریقوں کے ساتھ لین دین کی تفصیلات کمپنی کے مالیاتی گوشواروں میں دی گئی ہیں۔ منافع منقسمه سمپنی سال2023 کی پہلی اور تیسری سہ ماہی کیلیۓ صص یافتگان کو 2.50 روپے فی حصص یعنی25 فیصد کے صاب سے عبوری نفذ منافع منقسمہ ادا کرچکی ہے۔ کمپنی کی آمد نیوں کو



اجلاس میں شرکت کی تعداد	ڈائر یکٹرز کے نام	نمبرنثار
5 میں سے 5	محمدا كرم شابد	-1
5 <i>میں سے</i> 5	جميل احمدخان	-2
5 <i>میں سے</i> 5	محرراحت صادق	_3
5 <i>میں سے</i> 5	ماوحير	_4
5 <i>میں سے</i> 5	آ غاعلی امام	_5
5 <i>میں سے</i> 4	خواص خان نیازی	-6
5 میں سے 5	سيدراحت علىشاه	_7
		بورد کمیٹیوں کے اراکین
		بورڈ کمیٹیوں کے اراکین درج ذیل میں
		آ ڈٹ <b>کمیٹی</b>
چيئر مين	آ زاد ڈائر بکٹر	آ غاعلیا مام
ركن	نان ایگزیکٹوڈائریکٹر	خواص خان نیازی
ركن	نان ایگزیکٹوڈ ائریکٹر	سيدراحت على شاه
سيكرثري	چیف انٹرنل آ ڈیٹر	عبدالمنان منبر
		اخلاقیات،انسانی دسائل اورمعا دخه میٹی
چيئر مين	آ زاد ڈائر بکٹر	جميل احمدخان
ركن	ا يكزيكٹوڈ ائريکٹر	محمدا كرم شابد
ركن	نان ایگزیکٹوڈ ائریکٹر	محمدراحت صادق
سيكرثري	جزل منيجر	وكيل احمد مرزا
		سرماییکاری کمیٹی
چيئر مين	آ زاد ڈائر بکٹر	جميل احمدخان
ركن	ا يكزيكٹوڈ ائريکٹر	محمدا كرم شابد
ركن	آ زاد ڈائر بکٹر	ا تاعلی امام
ركن	ہیڈا ف کنویشنل بر <sup>ن</sup> س	ن <sup>ت</sup> جل ا قبال ٰ
سيرثرى	چيف فنانشل آفيسر	مقبول احمد
	·	ڈائر یکٹرزٹریننگ پروگرام

ڈائز کیٹرزٹریڈنگ پروگرام بورڈ ضابطہ میں وضع کردہ ڈائر کیٹرزٹریڈنگ پروگرام کے تقاضوں کی کمل تقمیل کرتا ہے۔ فی الحال سات ڈائز کیٹرز میں سے پانچ ڈائز کیٹرزز نے ڈائر کیٹرزٹریڈنگ پروگرام( ڈی ٹی پی) میں شرکت کی ۔تاہم دوڈ ائر کیٹرز کو تعلیم اور تجربے کی بنیاد پراس سے انتخابی حاصل ہے۔



انجام دہی کیلئےموثر کردارادا کرتے ہوئے کمپنی کے گورنس سے متعلقہ معاملات یرنظرر کھے ہوئے ہے۔چیئر مین اجلاسوں کے ایجنڈ الطے کرتا ہے۔چیئر مین اس بات کونیٹنی بنا تا ہے کہ بورڈ اجلاسوں میں کئے گئے فیصلوں پراتفاق رائے پیدا ہو۔ چیئر مین بورڈ کے تمام معاملات پرغور دخوض اور فیصلہ سازی میں تمام ڈائر یکٹرز کی شمولیت کویقینی بنا تا ہے۔ چیئر مین کا کمپنی *کے دوزمر*ہ کے آپریشنز میں کوئی کردارنہیں ہے۔ چیف ایگزیکٹوآ فیسر بورڈ کی ہدایت اور رہنمائی میں کمپنی کے معاملات کے انتظام کا ذمہ دارہے۔ سی ای اوبورڈ سے منظور شدہ حکمت عملیوں اور پالیسیوں کونا فذ کرنے کی ذمہ داری ادا کرتا ہے۔ سی ای اوفنڈ زاور دسائل کے تحفظ اور تمام قانونی تقاضوں کے مطابق کفایت شعاری ،موژ انداز میں استعال کویقینی بنا تا ہے۔ ڈائریکٹرز کامعادضہ بورڈ آف ڈائر یکٹرز نے پینیزا یک 2017 کے مطابق ڈائریکٹرز کے معاوضہ کیلئے باضابطہ پالیسی اور شفاف طریقہ کاروضع کیا ہے۔معاوضہ کانعین انشورنس انڈسٹری کے مارکیٹ پنج مارک کے تحت کیا جاتا ہے۔ڈائر یکٹرزاورا مگزیکٹوز کے معاوضہ کی تفصیلات مالیاتی گوشواروں کے نوٹس میں بیان کی گئی ہیں۔ ڈائر کیٹرز کے معاوضہ کی پالیسی بورڈ اوراس کی ذیلی کمیٹیوں کے اجلاسوں میں شرکت کی فیس کاتعین کرتی ہے۔ پالیسی سے مطابق بورڈ ڈائر کیٹرز کونان ایگزیکٹوز بشمول آ زاد ڈائر کیٹرز كسليح اجلاسوں ميں شركت كسليخ فيس كاوقتاً فو قتاً تعين كرنے كا اختبار دياجا تاہے۔ نانا بگزیکٹوز (بشمول آزاد) کامعادضہ کمپنی نان ایگزیکٹوڈائر کیٹرز کودوسر بے ڈائریکٹرز کی طرح معاوضہ کی بحائے بورڈ ، بورڈ کمیٹیوں اور سالا نہ اجلاس عام میں شرکت کی فیس اداکرتی ہے۔ کاریوریٹ اورفنانشل ریورٹنگ فریم ورک برریورٹ بور ڈ آف ڈائر یکٹرز کوڈ آف کاریوریٹ گورنٹ کے کاریوریٹ اینڈ فناشنل رپورٹنگ فریم ورک کانتمیل میں مندرجہ ذیل کی تصدیق کرتے ہیں : 1 ۔ کمپنی کی انتظامیہ کی جانب سے تیار کردہ مالیاتی گوشوارے،اس کے امور کار،اس کی سرگرمیوں بے نتائج، کیش فلو،اورا یکو پٹی میں تبدیلیوں کو منصفانہ طور پر پیش کرتے ہیں۔ 2 کمپنیزا یک 2017 کے تحت کمپنی کے حساب کتاب کے کھاتے مناسب انداز میں برقر ارر کھے گئے ہیں۔ 3۔ کمپنی نے مالیاتی گوثواروں کی تباری میں اکاؤنٹنگ کی مناسب مالیسیوں کی مسلسل پیروی کی ہےاور ثناریاتی تخیینے مناسب اور معقول نظریات سرمنی ہیں۔ 4۔ کمپنی کی طرف سے مالیاتی گوشواروں کی تیاری میں پاکستان میں قابل اطلاق انٹزیشنل اکاؤ مٹنگ اسٹینڈ رڈ ز، انٹزیشنل فنانشل ریورٹنگ اسٹینڈ رڈ زاور دیگر ضالطوں یا قوانین (بشمول شرعی اصولوں اقوانین ) کی پیروی کی گئی ہےاوران ہے کسی بھی انحراف کومناسب انداز میں خلاہراور واضح کیا گیا ہے۔ 5۔انٹرنل کنٹرول کے نظام کوموثر انداز میں نافذ کیا گیااورا نٹرنل آڈٹ ڈیپارٹمنٹ کی طرف سے اس کامسلسل جائز ہاورتگرانی کی جارہی ہے۔ یہ نظام نقصانات سےرو کنےاورخطرات کو کم کرنے کے ساتھ ساتھا ثاثوں کا تحفظ کیلئے کر دارا دا کرتا ہے۔ یہ نظام ریکارڈ کی در تگلی، آیریشنل کارکردگی کے فروغ اور پالیسیوں، قواعد، ضابطوں اورقوانین پر یابندی کویقینی بناتا ہے اورکارکردگی کےاعلیٰ معیارکو برقر ارر کھنے کیلیے مینجہنٹ کی اعانت کرتا ہے۔ 6۔ کمپنی کی مالی حالت مضبوط ہےاور کمپنی کے کاروبار حارمی رکھنے کی صلاحت پر کی قتم کے کوئی شک وشبہات نہیں ہیں۔ 7۔لسٹنگ ریگولیشنز میں وضع کردہ کاریوریٹ گورننس کے بہترین طرزعمل میں کسی بھی مادی حقائق کوحذف نہیں کیا گیا۔ 8۔ گزشتہ چوسال کے اہم آپریٹنگ اور مالیاتی ڈیٹا کا خلاصہ سالا نہ رپورٹ میں شامل ہے۔ 9۔680.941 ملین روپے کے بقایا شیکسرا ورڈ پوٹیز جن کی ادائیگی جزوی طور پرجنوری 2024 کے مہینے میں اور جزوی طور پر 2024 کے انگم ٹیکس ریٹرن کے ساتھ کی جائے گی۔ 10۔31 دسمبر،2023 تک ٹیکسوں، ڈیوٹیز، لیویز اورچار جز کی مدمیں کوئی قانونی ادائیگیاں قابل ادانہیں ہے ماسوائے ان کے جن کو مالیاتی گوشواروں میں بیان کیا گیا ہے۔ 11۔کار بوریٹ ری سٹر کچرنگ، کاروبار کی توسیع اورآ پریشنز کی معظّل جسےتمام پڑے منصوبوں اور فیصلوں کوستغتبل کےامکانات کے ساتھ داضح کئے جا 'میں گے۔ 12-31 دسمبر، 2023 تک پڑتال شدہ حسابات کی بنیاد پر پراویڈنٹ کے اثاثوں میں سرما پیکاریوں کی مالیت 383.957 ملین روپے ہے۔ 13۔سال2023 کے دوران بورڈ آف ڈائر کیٹرز کے پانچ اجلاس منعقد ہوئے جن میں ڈائر کیٹرز کی شرکت درج ذیل ہے۔

# ڈائریکٹرز رپورٹ **بنام اراکین**



تناسب کے طور پرخالص کلیمز کی رقم2022 میں 25.71 فیصد کے مقابلے میں 33.24 فیصدر ہے۔2023 میں انڈررائیٹنگ منافع58.821 ملین روپے رہا جبکہ2022 میں یہ 189.552 ملین روپے تھا

میرین،ایوی ایشن اورٹرانسپورٹ

2023 میں مجموعی تحریری بیر 2022 میں 388.980 ملین روپ کے مقابلے میں 30.48 فیصداضافہ کے ساتھ 507.533 ملین روپ رہا۔خالص پر بیم ریونیو کے تناسب کے طور پر خالص کلیمز کی رقم 2022 میں 14.08 فیصد کے مقابلے میں 12.91 فیصد رہے۔ انڈر رائیٹنگ منافع 2022 میں 113.348 ملین روپ کے مقابلے میں 94.206 ملین روپ رہا

موٹر

سال2023 کے دوران مجموعی تحریری بیمہ2022 میں904.396 ملین روپے کے مقابلے میں1,037.482 ملین روپے رہا۔خالص پر بیمیم ریو نیو کے تناسب کے طور پر خالص کلیمز کی رقم2022 میں14.26 فیصد کے مقابلے میں20.15 فیصدر ہے۔انڈررائیٹنگ مناف201.652 ملین روپے رہا جبکہ2022 میں بیہ 28.186 ملین روپے تھا۔ فصلیں

سال2023 کے دوران مجموعی تحریری بیمہ2022 میں973.740 ملین روپے کے مقابلے میں1,369.408 ملین روپے تھا۔خالص پریمیم ریونیو کے تناسب کے طور پر خالص کلیمز کی رقم2022 میں17.43 فیصد کے مقابلے میں78.61 فیصد رہے۔انڈررائیٹنگ منافع19.320 ملین روپے رہا جبکہ2022 میں بیہ310.97 ملین روپے تھا۔ متف**رق** 

2023 میں مجموعی تحریری بیمہ 2022 میں 3,042 ملین روپے کے مقابلے میں3,765.045 ملین روپے رہا۔خالص پر یمیم ریونیو کے تناسب کےطور پر خالص کلیمز کی رقم 2022 میں27.18 نیصد کے مقابلے میں20.06 نیصد رہے۔انڈر رائیٹنگ منافع713.718 ملین روپے رہا جبکہ2022 میں یہ 281.059 ملین روپے تھا۔ ومذود کافل آپریشنز

سمپنی کی2023 کیلئے کارکردگی متاثر کن رہی، سال کا اختتام کنٹر بیوٹن میں3.29 فیصد سالا نہ اضافہ کے ساتھ متحکم مالی نتائج پر ہوا۔ ہم نے خطرے اور قتیل مینجنٹ کومزید متحکم بنانے پر توجہ مرکوز کرتے ہوئے پائیدارتر تی کی حکمت عملی پڑمل درآمد جاری رکھا تحریری کنٹر بیوٹن گزشتہ سال کی201.883 ملین روپے کے مقابلے میں 3.29 فیصد کے اضافہ کے ساتھ 2171.008 ملین روپے رہی۔2023 میں خالص کنٹر بیوٹن ریو نیو 2022 میں 1302.212 ملین روپے کے مقابلے میں 9.39 فیصد کے اضافہ سال کیلئے تکافل آپریٹر فنڈ زکیلئے منافع گزشتہ سال کی 3.309 ملین روپے کے مقابلے میں 3.30 ملین روپے کے مقابلے میں 3.30 ملین روپے ریکارڈ ہوا۔ رہل مینچہ نٹ مالیسی

یونا یکٹرانشورنس کی رسک مینجنٹ پالیسی مالیاتی مارکیٹوں کی غیرمتوقع صورتحال پرتوجہ مرکوز کرتی ہےاور فعال حکمت عملی اورطریقہ کاراستعال کرتے ہوئے مالیاتی کارکردگی پر پڑنے والے ممکنہ مُنفی اثرات کوکم کرتی ہے۔

بورڈ نے کوڈ میں فراہم کردہ رسک پنجسٹ پالیسی کی منظوری دی ہے۔رسک پنجسٹ میں بورڈ کا کر دار،خطرے کی بہتر شخیص ،نقصان کے مکنہ شعبوں کی نشاند ہی ،خطرات قبول کرنے اور ان کے انتظام کے درمیان توازن تلاش کرنا ، پالیسیوں،طریقہ کار،اورآگا ہی کی ترقی ،رسک پنجسنٹ کی نگرانی کے شیعبے اورا یک وسیع تناظر سے رسک پنجنٹ کی نگرانی کرنا ہے۔رسک مینجسنٹ کیٹی کی طرف سے مانیٹر کئے جانے والے کمپنی کے اہم مقاصد / پالیسی درج ذیل ہیں۔

### ڈائریکٹرز رپورٹ **بنام اراکین**

بورڈ آف ڈائر یکٹرز کی طرف سے ہم 31 دسمبر،2023 کوختم ہونے والے سال کیلئے کمپنی کی 64ویں سالا نہ رپورٹ کے ہمراہ مشتر کہ پڑتال شدہ مالی گوشوارے پیش کرنے میں ا مسرت محسوں کرتے ہیں۔ یدڈائر کیٹرر پور ی پینیزا یک ،2017 کے سیکشن 227اور لسٹ کپنیز (کوڈ آف کار پوریٹ گور ننس)ریگولیشنز ،2019 کے مطابق تیار کی گئی ہے۔ پاکستان انشورنس انڈسٹری کے رجحانات یا کستان کا انشورنس شعبہ ڈیجیٹلا ئزیشن ، ہیلتھا ورٹر یول انشورنس جیسےا ہم رجحانات کی دجہ سے نمایاں تبدیلی کے مل سے گز رہی ہے۔ بیر جحانات مختلف اسلیک ہولڈرز کیلیے ضروری اعدادو ثاراور ڈیٹا فراہم کرتے ہیں جس سےانہیں گہرے تجزبیہ کے ذریعے بہتر اور منظم فیصلے کرنے میں مددملتی ہے۔طویل المدت کا میابی کیلئے انڈسٹری میں کارکردگی کے معیارات متعین کرنااہم ہے جوکارکردگی جانچنے کیلئےایک اہم طریقہ ہے۔ ڈیحیٹلا ئزیشن اورجدت کےفروغ اورانشورنس انڈسٹری میں پیش کی جانے والی پروڈکٹس کومتنوع بنانے کیلئے سیکورٹیز اینڈ ایکس چینج کمیشن آف ماکستان (ایس ای سی پی) نے ڈیحیٹل انشورنس اور مائیکر وانشورنس کمپنیوں کے لیےرجسڑیشن کا نیانظام متعارف کرایا ہےجس سے ان کمپنیوں کیلئے سرما یہ کی حداد ردیوالیہ بن بےحوالے سے تقاضوں میں کمی ہوئی ہےجس کا مقصد ملک بحر میں بالیسیوں کواختدار کرنے کے عمل کو تتحرک کرنا ہے۔انشورنس کمشنر عام خان نے موٹر تھر ڈیار ٹی انشورنس ، زرعی اور لائیوسٹاک انشورنس کی طرف کم رجحان ٹیکسیشن کا غيرموثر نظام اورئيكنالوجي بحصحد وداستعال جلسے چيلنجز سے نمٹنے كىلئے اسٹرک ہولڈرز کے مامین اجتماعی کوششوں کی اہمیت کواجا گر کہا۔ عامرخان نے ان چیلنجز سے موثر انداز سے نبر دآ زما ہونے کے لئےطویل المدت مشتر کہ اسٹریٹے کے حکمت عملی اینانے کی سفارش کی۔ بورڈ کی شکیل ڈائر کیٹرز کی کل تعدادسات ہےجن کی تر تیب ذیل میں دی گئی ہے اے۔مرد بي\_خاتون 1 كيظّري نام جميل احمدخان آزاد ڈائر یکٹرز أغاعلىامام نان ایگزیکٹوڈ ائریکٹرز خواض خان نبازي محمدراحت صادق سيدراحت علىشاه ایگزیکٹوڈائریکٹرز محداكرم شابد بماوحيد کمپنی کی کارکردگی کا حائز ہ روایتی بیمہ سمپنی کی 2023 کیلئے کارکردگی متاثر کن رہی،سال کا اختیام پریمیم میں 22.66 فیصد سالا نہاضافہ کے ساتھ مشحکم مالی نتائج پر ہوا۔ ہم نے خطرے اور قبیل سینجینٹ کومزید مشحکم بنانے برتوجہ مرکوز کرتے ہوئے پائیدارتر قی کی حکمت عملی پڑمل درآ مد حاری رکھا۔ سال کے دوران بنیادی کاروباری سرگرمیاں فائراور يراير ثي كانقصان 2023 میں مجموع تحریری بیمہ 2022 میں 1,127.151 ملین روپے کے مقابلے میں 7.85 فیصداضافہ کے ساتھ 1,215.601 ملین روپے ہوا۔خالص پر پیم ریونیو کے

# CODE OF CONDUCT & BUSINESS ETHICS

UIC is one of the leading insurance companies in Pakistan. Our Integrity guides our conduct towards our policyholders, colleagues, shareholders and the general public. This principle constitutes the foundation of our code of conduct and ethics as under:

- Each employee and director of the Company/the Operator should endeavor to deal fairly with customers, suppliers, competitors, the public at large and each other at all times and in accordance with ethical business practices. No one should take unfair advantage of anyone through manipulation, concealment, abuse of privileged information, misrepresentation of material facts or any other untoward practices.
- We should endeavor to ensure compliance with relevant statutory requirements, in the interest and best practices of corporate governance. No employee, or director of the Company/the Operator shall commit an illegal or unethical act, or incite others to do so, for any reason. Any violation of the laws that govern our business may result in a substantial loss of confidence in the Company/the Operator by the public, our policyholders and stakeholders.
- The Company/the Operator is responsible to ensure

that Company's corporate records and communications are complete, reliable and accurate, as our financial and accounting records are used to produce reports for our management teams, directors and shareholders.

- The Company/the Operator is committed to conduct its business in compliance with all applicable environmental and workplace health and safety laws and regulations. The Company strives to provide a safe and healthy work environment for our employees and to avoid adverse impact and injury to the environment and communities in which we conduct our business. Achieving this goal is the responsibility of all officers, directors and employees.
- The use of alcohol and drugs can impair your ability to work effectively and productively, you may not drink alcohol on the Company/the Operator premises. Additionally, you may not possess any nonpharmaceutical drugs on the Company/the Operator premises or at work-related functions.
- We are committed to preserve our reputation in the financial community by assisting in efforts to combat anti-money laundering and countering

financing of terrorism regulations, 2018. Money laundering is the practice of disguising the ownership or source of illegally obtained funds through a series of transactions to "clean" the funds so they appear to be proceeds from legal activities.

Any political affiliation by officers or executive directors on personal level or on behalf of the Company's Conventional Business and/ or Window Takaful Operator and/or engaging in political activities and/or solicited for monetary contribution of any kind is not allowed in the light of AML Regulations. This policy applies solely to prevent the Company and Company's employees from unnecessary engagement to keep / maintain records and load of reporting to FMU & SECP.

The Company has developed a proper code of conduct which requires to be followed by each employee. The employees abide by the Code of Conduct to keep his/her integrity intact while dealing with colleagues, potential customers, policyholders, suppliers and peer group. The Company will always strive to maintain high standards of Business Anti-corruption measures. The Company follows "Zero Tolerance Policy" for any reported corruption incidence.

To The Members Of The United Insurance Company Of Pakistan Limited Review Report On The Statement Of Compliance Contained In The Code Of Corporate Governance For Insurers, 2016 And Listed Companies (Code Of Corporate Governance) Regulations, 2019 For The Year Ended December 31, 2023

We have reviewed the enclosed Statement of Compliance with the Code of Corporate Governance for Insurers, 2016 (the Code 2016) and the Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations 2019) prepared by the Board of Directors (the Board) of The United Insurance Company of Pakistan Limited (the Company) for the year ended December 31, 2023 in accordance with the requirements of the Code 2016 and the Regulations 2019.

The responsibility for compliance with the Code 2016 and the Regulations 2019 is that of the Board of Directors of the Company. Our responsibility is to review whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code 2016 and the Regulations 2019 and report if it does not and to highlight any non-compliance with the requirements of the Code 2016 and the Regulations 2019. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code 2016 and the Regulations 2019.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Director's statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code 2016 and the Regulations 2019 require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval, its related party transactions. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the Code 2016 and the Regulations 2019 as applicable to the Company for the year ended December 31, 2023.

Rom Lucis Hydu Liequet Norman

**RSM AVAIS HYDER LIAQUAT NAUMAN** Chartered Accountants

Place: Lahore Date: March 09, 2024 UDIN: CR202310239hHvYRPNfy

with the Code of Corporate Governance for Insurers, 2016 and Listed Companies (Code of Corporate Governance) Regulations, 2019 for the year ended December 31, 2023

This statement is being presented in compliance with the Code of Corporate Governance for Insurers, 2016 (the Code 2016) & Listed Companies (Code of Corporate Governance) Regulations, 2019 (the Regulations 2019) for the purpose of establishing a framework of good governance, whereby an insurer is managed in compliance with the best practices of corporate governance.

The United Insurance Company of Pakistan Limited has applied the principles contained in the Code 2016 and the Regulations 2019 in the following manner:

 The total number of directors are seven (7) as per the following:

a)	Male	:	Six (6)
b)	Female	:	One (1)

 The Company ensures the 5. representation of independent non-executive directors and facilitates directors representing 6. minority on its Board of Directors. At present the composition of the Board is as follows:

Category	Names
Independent	Jamil Ahmed Khan
Director	Agha Ali Imam
Executive	Muhammad Akram
Director	Shahid
Non-	Khawas Khan Niazi
Executive	Syed Rahat Ali Shah
Directors	Muhammad Rahat Sadiq
Female Directors (Executive)	Huma Waheed

\* All independent directors meet the criteria of independence as laid down under the Code 2016. The fraction of one third is not rounded up as the total no of directors are limited, hence two independent directors are significant and, In our view, serve the purposes of the Regulations 2019.

- The directors have confirmed that none of them is serving as a director in more than seven listed companies, including this Company.
- All directors of the Company are resident and registered taxpayers (Filer), none of them has defaulted in payment of any loan to any banking company or DFI, NBFI or being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 5. No casual vacancy occurred on the Board during the year.
- The Company has prepared a Statement of Ethics and Business Practices / Code of Conduct and has ensured that appropriate steps have been taken to disseminate it throughout the Company along with its supporting policies and procedures.
- The Board has developed a vision/mission statement, overall corporate strategy and significant policies of the Company. A complete record of particulars of significant policies

along with the dates on which they were approved or amended has been maintained.

- All powers of the Board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the Chief Executive Officer, other executive directors and key officers have been taken by the Board.
- 9. The meetings of the Board were presided over the Chairman and, in his absence, by a director elected by the Board for this purpose and the Board met at least once in every quarter. Written notice of the board meetings, along with the agenda and working papers, were circulated at least seven (7) days before the meetings. The minutes of the meeting were appropriated recorded and circulated.
- 10. The Board of directors has a formal policy and transparent procedures for remuneration of directors in accordance with the Regulations 2019.
- The following directors have completed certified Director's Training Program (DTP) and they are fully aware of their duties and responsibilities under the Code 2016 and the Regulations 2019

with the Code of Corporate Governance for Insurers, 2016 and Listed Companies (Code of Corporate Governance) Regulations, 2019 for the year ended December 31, 2023

- Mr. Muhammad Akram Shahid
   Executive Director
- Mr. Khawas Khan Niazi
   Non-Executive Director
- Ms. Huma Waheed
   Executive Director
- Mr. Jamil Ahmed Khan Independent Director
- Syed Rahat Ali Shah Non-Executive Director

Other two directors are exempt from the requirements of completing DTP.

- The Board has established a system of sound internal control, which is effectively implemented at all levels within the insurer. The insurer has adopted and complied with all the necessary aspects of internal controls given in the Code.
- The Board has approved appointment of Chief Financial Officer, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 14. The Directors' Report for this year has been prepared in compliance with the requirement of the Code 2016 and the Regulations, 2019 and fully describes the salient matters required to be disclosed.
- The financial statements of the Company were duly endorsed by Chief Executive Officer and Chief Financial Officer before approval of the Board.

- 16. The Directors, Chief Executive Officer and other Executives do not hold any interest in the shares of the Company other than disclosed in the pattern of shareholding.
- The Company has complied with all the corporate and financial reporting requirements of the Code 2016.
- The Board has formed the following Management Committee:

#### Underwriting Committee:

Name of Member	Category
Mr. Khawas Khan Niazi	Chairman
Mr. S.M Qaisar Imam	Member
Mr. Aamir Hameed	Member
Mr. Tayyab Bashir	Secretary

#### **Claims Settlement Committee:**

Name of Member	Category
Ms. Huma Waheed	Chairperson
Mr. Tajammal Iqbal	Member
Mr. Naeem Tariq	Member
Mr. Rizwan Safdar	Secretary

#### Reinsurance & Co-insurance Committee:

Name of Member	Category
Mr. Muhammad Rahat Sadiq	Chairman
Mr. Naeem Tariq	Member
Mr. Aamir Hameed	Member
Mr. Tayyab Bashir	Member
Mr. Abrar Ahmed khan Minhas	Secretary

### Risk Management & Compliance Committee:

Name of Member	Category
Mr. Muhammad Akram Shahid	Chairman
Ms. Huma Waheed	Member
Syed Rahat Ali Shah	Member
Mr. Ali Hassan Bhatti	Member
Mr. Ahsan Ali	Secretary

- 19. All Responsibilities of the nomination committee as laid down under the code 2016 and the Regulations 2019 are being discharged by the board.
- 20. The Board has formed the following Board Committees:

### Ethics, Human Resource & Remuneration Committee:

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Muhammad Akram Shahid	Member
Mr. Muhammad Rahat Sadiq	Member
Mr. Wakeel Ahmed Mirza	Secretary

#### Investment Committee:

Name of Member	Category
Mr. Jamil Ahmed Khan	Chairman
Mr. Muhammad Akram Shahid	Member
Mr. Agha Ali Imam	Member
Mr. Tajammal Iqbal	Member
Mr. Magbool Ahmad	Secretary

with the Code of Corporate Governance for Insurers, 2016 and Listed Companies (Code of Corporate Governance) Regulations, 2019 for the year ended December 31, 2023

 The Board has formed an Audit Committee. It comprises of three members, of whom one is independent director and two are Non-Executive Directors. The chairman of the Committee is an independent director. The composition of the Audit Committee is as follows:

Name of Member	Category
Mr. Agha Ali Imam	Chairman – Independent Director
Mr. Khawas Khan Niazi	Member – Non Executive Director
Syed Rahat Ali Shah	Member – Non Executive Director
Mr. Abdul Mannan Munir	Secretary

- 22. The terms of references of the Committees have been formed and advised to the Committees for compliance. The frequency of meetings of the Committees is quarterly.
- 23. The Board has set up an effective internal audit function who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the Company and they are involved in the internal audit function on a regular basis.

24. The Chief Executive Officer, Chief Financial Officer, Company Secretary, Compliance Officer and the Head of Internal Audit possess such qualification and experience as is required under the Code 2016. The Appointed Actuary of the Company also meets the conditions as laid down in the said Code. Moreover, the persons handling the underwriting, claims, reinsurance, risk management and grievance functions/ department possess qualification and experience of direct relevance to their respective functions, as required under section 12 of the Insurance Ordinance, 2000.

Name of the Person	Designation
Muhammad Akram Shahid	Chief Executive Officer
Maqbool Ahmad	Chief Financial Officer
Athar Ali Khan	Company Secretary
Abdul Mannan Munir	Head of Internal Audit
Ali Hassan Bhatti	Head of Compliance & Risk Management
Faisal Zai	Actuary
Naeem Tariq	Joint Director - Finance
Amir Hameed	Chief Operating Officer
Tajammal Iqbal	Head of Conventional Business
Shakeel Ahmed	Head of Window Takaful Business
S.M. Qaiser Imam	Head of Underwriting
Tayyab Bashir	Head of Operation – Underwriting
	Head of Greivance Department
Kamran Zaman	Head of Claims
Abrar Ahmed Minhas	Head of Reinsurance
Wakeel Ahmed Mirza	Head of Human Resources

25. The statutory auditors of the Company have been appointed from the panel of auditors approved by the Commission in terms of sections 48 of the Insurance Ordinance, 2000. The statutory auditors have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan (ICAP) and registered with Audit Oversight Board of Pakistan, that the firm and all its partners are in compliance with the International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the ICAP, that the firm and all its partners involved in the audit

are not a close relative (spouse, parent, dependent and nondependent children) of the Chief Executive Officer, Chief Financial Officer, Head of Internal Audit, Company Secretary or Director of the Company and that the firm or any of the partners of the firm, their spouses and minor children do not hold shares of the Company;

26. The statutory auditors or the persons associated with them have not been appointed to provide other services and the auditors have confirmed that they have observed IFAC guidelines in this regard.

with the Code of Corporate Governance for Insurers, 2016 and Listed Companies (Code of Corporate Governance) Regulations, 2019 for the year ended December 31, 2023

- 27. The Appointed Actuary of the Company has confirmed that the Directors or their spouses and their minor children do not hold shares of the Company
- 28. The Board ensures that the Appointed Actuary complies with the requirements set out for them in the Code 2016.
- 29. The Board ensures that the investment policy of the Company has been drawn up in accordance with the provision of the Code 2016.
- The Board ensures that the risk management system of the Company is in place as per the requirements of the Code 2016.
- 31. The Company has set up a risk management department, which carries out its tasks as covered under the requirement of Code 2016
- 32. The Pakistan Credit Rating Agency Limited (PACRA) has maintained IFS Rating of The United Insurance Company of Pakistan Limited as AA+ (Double A Plus) with "Stable Outlook". The rating reflects United Insurance's strong business fundamentals emanating from a sustained growth in GPW.

Moreover, VIS Credit Rating Company Limited (VIS) has maintained the Insurer Financial Strength (IFS) rating of The United Insurance Company of Pakistan Limited (UIC) 'AA+' (Double A Plus). The IFS rating of 'AA+' denotes very high capacity of meeting policyholder's and other contractual obligations. Outlook on the assigned rating is 'Stable'.

- The Board has set up a grievance department, which fully complies with the requirements of the Code 2016.
- 34. The Company has not obtained any exemption(s) from the Securities and Exchange Commission of Pakistan in respect of the requirement of the Code 2016.
- 35. We confirm that all other material principles contained in the Code 2016 and requirements of Regulations 3,6,7,8,27,32,33 and 36 of the Regulations 2019 have been complied with

Muhammad Akram Shahid Chief Executive Officer

**Jamil Ahmed Khan** Chairman

Date: March 09, 2024

### **STATEMENT UNDER SECTION 46 (6)**

of The Insurance Ordinance, 2000

The Incharge of the management of the business was Mr. Muhammad Akram Shahid, Chief Executive Officer and the report on the affairs of business during the year 2023 signed by Jamil Ahmed Khan, Huma Waheed, Syed Rahat Ali Shah, Maqbool Ahmad and approved by the Board of Directors is part of the Annual Report 2023 under the title of "Directors' Report to the Members" and

- In our opinion the annual statutory accounts of The United Insurance Company of Pakistan Limited set out in the forms attached to the statement have been drawn up in accordance with the Insurance Ordinance, 2000 and any rules made thereunder;
- (b) The United Insurance Company of Pakistan Limited has at all times in the year complied with the provisions of the Ordinance and the rules made thereunder relating to paid-up capital, solvency and reinsurance arrangements; and
- (c) As at the date of the statement, the United Insurance Company of Pakistan Limited continues to be in compliance with the provisions of the Ordinance and the rules made thereunder relating to paid-up capital, solvency and reinsurance arrangements.



Muhammad Akram Shahid Chief Executive Officer



Director

Maqbool Ahmad Chief Financial Officer

Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman



Shareholding			
No. of Shareholders	From	То	Total Shares Held
358	1	100	6,272
201	101	500	58,920
112	501	1000	87,737
286	1001	5000	762,641
109	5001	10000	815,839
58	10001	15000	728,618
27	15001	20000	485,228
25	20001	25000	580,700
14	25001	30000	390,622
11	30001	35000	364,824
8	35001	40000	301,523
8	40001	45000	345,893
9	45001	50000	436,430
4	50001	55000	205,329
5	55001	60000	283,303
4	60001	65000	254,543
4	65001	70000	273,272
4	70001	75000	287,444
1	75001	80000	76,800
4	80001	85000	330,879
1	85001	90000	89,703
5	95001	100000	492,932
2	100001	105000	201,313
1	110001	115000	113,500
3	115001	120000	350,510
3	120001	125000	370,108
1	125001	130000	127,031
2	130001	135000	263,436
1	135001	140000	136,947
1	145001	150000	149,831
2	150001	155000	303,000
1	165001	170000	165,687
1	175001	180000	176,684
1	190001	195000	192,818
1	195001	200000	200,000
1	240001	245000	242,479
1	305001	310000	309,376
1	340001	345000	341,748
1	385001	390000	389,082
1	425001	430000	426,755



	Share	holding	
No. of Shareholders	From	То	Total Shares Held
1	430001	435000	431,886
1	460001	465000	460,797
1	510001	515000	510,835
1	515001	520000	518,500
2	525001	530000	1,058,585
1	555001	560000	559,700
1	640001	645000	644,708
1	785001	790000	787,500
1	790001	795000	794,000
1	795001	800000	798,000
1	1055001	1060000	1,059,500
1	1170001	1175000	1,173,931
1	1245001	1250000	1,249,635
1	1375001	1380000	1,376,413
1	1615001	1620000	1,619,978
1	1740001	1745000	1,741,150
1	1985001	1990000	1,989,787
1	2480001	2485000	2,484,867
1	7455001	7460000	7,459,574
1	11940001	11945000	11,940,716
1	13980001	13985000	13,981,797
1	17070001	17075000	17,072,023
1	18600001	18605000	18,603,133
1	30115001	30120000	30,119,180
1	31365001	31370000	31,367,847
1	40925001	40930000	40,925,898
1	43010001	43015000	43,011,126
1	45570001	45575000	45,570,223
1	55315001	55320000	55,318,954
1313			346,750,000



Sr. No.	Categories of Shareholding	Number of Shareholders	Share held	Percentage %
1	Associated Companies, Undertaking & Related Parties (List "A" attached)	3	146,610,132	42.28
2	Mutual Funds, NIT, ICP & Government entity (List "B" attached)	4	25,715	0.01
3	Directors , CEO & Their Spouse and minor children (List "C" attached)	7	19,131,721	5.52
4	Executives (List "D" attached)	NIL	NIL	NIL
5	Public Sector Companies & Corporations (List "E" attached)	1	1,249,635	0.36
6	Banks, DFIs, NBFI & Insurance Companies (List "F" attached)	4	14,438,693	4.16
7	Shareholders holding 5% or more (List "G" attached)	3	133,908,004	38.62
8	Others/Individual	1,291	31,386,100	9.05
	Total	1313	346,750,000	100.00



#### List A Associated Companies, Undertaking & Related Parties

Sr. No.	Name	No. of Shares
1	United Track System (Pvt.) Limited	100,889,177
2	Tawasul Healthcare TPA (Pvt.) Limited	15,601,775
3	Tawasul Risk Management Services (Pvt.) Limited	30,119,180
		146,610,132

	List B	Mutual Funds, NIT, ICP & Government entity	
Sr. No. Name		Name	
	1	National Bank of Pakistan Investor Account	
	2	Trustees First Capital Mutual Fund	
		T	

1	National Bank of Pakistan Investor Account	19,121
2	Trustees First Capital Mutual Fund	1,881
3	Trustees Karachi Sheraton Hotel Employee PF	4,669
4	IDBL (ICP Unit)	44
		25,715

No. of Shares

#### List C Directors , CEO & Their Spouse and Minor Children

Sr. No.	Name	No. of Shares
1	Muhammad Akram Shahid	19,061,810
2	Khawas Khan Niazi	29,026
3	Miss. Huma Waheed	22,077
4	Muhammad Rahat Sadiq	11,421
5	Agha Ali Imam	3,235
6	Syed Rahat Ali Shah	1,956
		19,129,525

List D	Executives	
Sr. No.	Name	No. of Shares
	Nil	-

List E	Public Sector Companies & Corporations	
Sr. No.	Name	No. of Shares
1	Pakistan Re-insurance Company Limited	1,249,635

List F	Banks, DFIs, NBFI, Insurance Companies, Takaful, Modarabas and Pension Funds	
Sr. No.	Name	No. of Shares
1	Eastern Federal Union Insurance Co Limited	11,624
2	Al-Zamin Management (Pvt.) Limited	1,486
3	Silk Bank Limited	11,940,716
4	Saudi Pak Leasing Company Limited	2,484,867
		14.438.693

#### List G Shareholders' Holding 5% or above

Sr. No.	Name	No. of Shares
1	United International Farms	31,367,847
2	United Software and Technologies International (Pvt.) Limited	59,529,031
3	Margalla News International	43,011,126
		133,908,004

The United Insurance Company of Pakistan Limited



# TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### Opinion

We have audited the annexed financial statements of The United Insurance Company of Pakistan Limited (the Company), which comprise the statement of financial position as at December 31, 2023, and the related profit and loss account, the statement of comprehensive income, the statement of changes in equity and the cash flow statement for the year then ended, and notes comprising material accounting policy information and other explanatory information and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the profit and loss account, the statement of comprehensive income, the cash flow statement and the statement of changes in equity together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017, in the manner so required and respectively give a true and fair view of the state of Company's affairs as at December 31, 2023 and of the profit, the total comprehensive income, the changes in equity and its cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below as the Key Audit Matters:

# TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Key audit matter	How our audit addressed the key audit matter
Outstanding claims including IBNR and net insuran	ce claims
Refer Note 3.18 and 21.1 to the financial statements	Our audit procedures include the following:
relating to outstanding claims including IBNR and	
net insurance claims. The Company's outstanding claims including IBNR represent 40.29% of its total liabilities and net insurance claims represent significant expense. These involves significant management judgement regarding uncertainty in the estimation of claims payments and assessment of frequency and severity of claims. Claim liabilities are recognized on intimation of the insured event based on management's judgement and estimation. The Company maintains provision for claims incurred but not reported (IBNR) based on the advice of an independent actuary. The actuarial valuation	<ul> <li>reinsurers to obtain an understanding of contract terms to assess that recoveries from reinsurers on account of claims reported are being accounted for based on contract terms and conditions;</li> <li>Assessed the appropriateness of the Company's</li> </ul>
process involves significant judgement and the use of actuarial assumptions. We have identified this area as a key audit matter as	accounting policy for recording of claims in line with requirements of applicable accounting and reporting standards;
it involves judgement and estimation.	<ul> <li>Tested claims transactions on sample basis with underlying documentations to evaluate whether the claims reported during the year are recorded in accordance with the requirements of the Company's policy and relevant regulations and assessed the sufficiency of the claim liabilities recorded, by testing calculations on the relevant data including recoveries from reinsurers based on the respective arrangements;</li> <li>Tested specific claims transactions on sample basis recorded close to year end and subsequent to year end with underlying documentation to assess whether claims had been recognized in the appropriate accounting period;</li> </ul>

# TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

	<ul> <li>Assessed the work of an external actuarial specialist for determination of IBNR and evaluated their competence, capability and objectivity and also assessed general principles, actuarial assumptions and methods used by the actuary for actuarial valuations; and</li> <li>Considered the adequacy of Company's disclosures in the financial statements.</li> </ul>
Revenue Recognition Risk Refer Notes 3.22 and 20 to the financial statements relating to revenue recognition. The Company receives its major revenue from premiums and unearned premium reserve also represents significant portion of its liabilities. We identified revenue recognition as a key audit matter because of the potential risk of fraud in revenue recognition.	<ul> <li>Our audit procedures include the following:</li> <li>Obtained an understanding, evaluated the design and tested the implementation of controls over the process of capturing, processing and recording of premium income;</li> <li>Assessed the appropriateness of the Company's accounting policy for recording of premiums in line with the requirements of applicable laws, accounting and reporting standards;</li> <li>Tested the premium recorded on sample basis to test the accuracy from the underlying policies issued to insurance contract holders;</li> <li>Tested the policies on sample basis where premium was recorded close to year end, and evaluated that these were recorded in the appropriate accounting period; and</li> <li>Recalculated the unearned portion of premium income on sample basis to check recording of unearned premium reserve.</li> </ul>

#### Information Other than the Financial Statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditors' report thereon.

# TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of Directors is responsible for overseeing the Company's financial reporting process

#### Auditor's Responsibilities for the Audit of the Financial Statement

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.

#### TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

a) proper books of account have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017);

# TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

- b) the statement of financial position, the profit and loss account, the statement of comprehensive income, the statement of changes in equity and the cash flow statement together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980) was deducted by the Company and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

Rom Avais Hydu Liequet Nouman

RSM AVAIS HYDER LIAQUAT NAUMAN CHARTERED ACCOUNTANTS

Place: Lahore Date: March 09, 2024 UDIN: AR202310239J3x2qGnvh

### **STATEMENT OF FINANCIAL POSITION** As at December 31, 2023

	Note	2023	2022
		Rupees	Rupees
Assets			
Property and equipment	4	1,794,851,312	1,505,204,151
Intangible assets	5	37,487,035	17,617,439
Investment property	6	332,348,383	250,984,701
Investments in associate	7	-	-
Investments			
Equity securities	8	40,860,433	29,107,629
Debt securities	9	1,104,457,334	1,218,380,280
Term deposits	10	268,778,499	577,741,164
Total assets of Window Takaful Operations - Operator's fund		641,603,630	690,860,264
Loans and other receivables	11	1,789,254,086	1,181,328,005
Insurance / reinsurance receivables	12	1,674,167,635	1,611,533,945
Prepaid reinsurance premium ceded	20	2,376,365,105	1,678,950,790
Reinsurance recoveries against outstanding claims	21	2,812,158,108	3,027,493,383
Deferred commission expense	22	401,475,076	316,878,428
Cash & bank balances	13	588,922,230	894,345,225
Total assets		13,862,728,866	13,000,425,404
Equity and liabilities			
Capital and reserves attributable to the Company's equity holders			
Ordinary share capital	14	3,467,500,000	2,950,000,000
Capital reserve			
- Fair value reserve		(28,866,555)	(45,161,560)
Revenue reserves			
- General reserve		75,115,917	75,115,917
- Unappropriated profit		858,062,831	997,691,379
		933,178,748	1,072,807,296
Total Equity		4,371,812,193	3,977,645,736
Surplus on revaluation of property and equipment	15	658,019,836	703,959,759
Liabilities			
Total liabilities of window takaful operations - Operator's fund		363,954,486	298,811,383
Underwriting provisions			
Outstanding claims including IBNR	21	3,558,495,634	3,757,836,840
Unearned premium reserve	20	2,254,388,692	2,217,371,983
Premium deficiency reserve		16,933,141	-
Unearned reinsurance commission	22	358,261,810	250,873,741
Deferred taxation	16	193,163,242	150,560,931
Borrowings	17	48,826,698	82,834,498
Insurance / reinsurance payables - Due to insurers/re-insurers		781,626,478	783,461,811
Other creditors and accruals	18	717,778,408	374,623,200
Taxation - provision less payment		539,468,248	402,445,522
Total Liabilities		8,832,896,837	8,318,819,909
Total Equity and Liabilities		13,862,728,866	13,000,425,404
Commitments	19	-	-

The annexed notes form an integral part of these financial statements.

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Muhammad Akram Shahid Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

### **PROFIT AND LOSS ACCOUNT** For the year ended December 31, 2023

	Note	2023	2022
		Rupees	Rupees
		•	<sup>1</sup>
Net insurance premium	20	3,629,604,889	3,379,932,029
Net insurance claims	21	(968,381,803)	(755,697,304)
(Provision) / reversal of premium deficiency reserve		(16,933,141)	5,895,297
Net commission and other acquisition costs	22	(177,199,646)	(260,533,966)
Insurance claims and acquisition expenses		(1,162,514,590)	(1,010,335,973)
Management expenses	23	(1,379,370,485)	(1,246,478,242)
Underwriting results		1,087,719,814	1,123,117,814
Investment income	24	134,803,838	110,991,424
Rental income		2,287,800	2,079,996
Other income	25	165,664,272	59,336,977
Other expenses	26	(12,493,823)	(35,536,056)
Results of operating activities		1,377,981,901	1,259,990,155
Finance cost	27	(15,793,098)	(64,120,321)
Share of loss of investment in associate	7	-	-
Profit of Window Takaful Operations - Operator's fun	d	8,024,412	3,309,241
Profit for the year before income tax expense		1,370,213,215	1,199,179,075
Income tax expense	28	(364,783,550)	(277,460,439)
Profit for the year		1,005,429,665	921,718,636
		2023	2022
Earnings per share			
- basic and diluted - Rupees	29	3.01	3.12

The annexed notes form an integral part of these financial statements.

Muhammad Akram Shahid

Chief Executive Officer



Huma Waheed Director



Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

## **STATEMENT OF COMPREHENSIVE INCOME** For the year ended December 31, 2023

	2023	2022
	Rupees	Rupees
Profit for the year	1,005,429,665	921,718,636

Items to be re-classified to profit and loss account in subsequent period:			
Unrealized gain / (loss) on revaluation of available-for-sale			
investments-net of deferred tax	6,157,012	(9,081,780)	
Reclassification adjustments relating to available-for-sale			
investments disposed off during the year - net of deferred tax	770,702	144,343	
Share of other comprehensive income of Window Takaful Operations:			
Unrealized gain / (loss) on revaluation of available-for-sale			
investments-net of deferred tax	9,367,291	(3,568,014)	
	16,295,005	(12,505,451)	
Total comprehensive income for the year	1.021.724.670	909,213,185	

The annexed notes form an integral part of these financial statements.



Muhammad Akram Shahid Chief Executive Officer



Director

Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman



	Note	2023	2022
		Rupees	Rupees
Operating cash flows:			
perating cash nows:			
a) Underwriting activities			
Insurance premium received		7,926,797,580	5,963,454,11
Reinsurance premium paid		(4,886,101,904)	(2,654,372,440
Claims paid	21	(4,206,710,804)	(2,092,519,090
Reinsurance and other recoveries received	21	3,220,396,448	1,557,793,61
Commission paid		(659,744,899)	(644,316,149
Commission received	22	736,331,598	472,231,82
Management expenses paid		(1,166,002,287)	(1,105,532,913
Net cash flow from underwriting activities		964,965,732	1,496,738,96
) Other operating activities		(	(
Income tax paid		(198,138,880)	(161,638,133
General expenses paid		(12,493,823)	(11,114,795
Other operating payments		(287,548,958)	(318,105,084
Loans advanced		(20,105,342)	(33,600,571
Loan received back		27,158,990	24,921,04
Net cash flow from other operating activities		(491,128,013)	(499,537,535
Total cash flow from all operating activities		473,837,719	997,201,42
:) Investment activities:			
Profit/ return received		141,042,149	95,998,34
Dividend received	24	3,939,645	2,268,99
	24		2,200,77
Rental received		2,287,800	
Payment for investment/ investment properties		(1,347,650,891)	(2,104,201,290
Proceeds from investment/ investment properties		1,718,091,543	2,272,595,44
Fixed capital expenditure		(283,495,149)	(233,842,72
Proceeds from disposal of property and equipment	4.1	44,603,899	47,506,27
Cash flow of Window Takaful Operations		181,000,000	165,000,00
Total cash flow from investing activities		459,818,996	247,405,04
) Financing activities:			
Interest paid	27	(12,862,064)	(62,592,962
Dividends paid	_,	(1,183,561,394)	(1,002,147,917
Lease liability paid		(42,656,252)	(50,394,96
Total cash flow from financing activities		(1,239,079,710)	(1,115,135,840
Net cash flow from all activities (a+b+c+d)		(305,422,995)	129,470,62
Cash and cash equivalents at the beginning of the year			
Cash and cash equivalents at the beginning of the year		894,345,225	764,874,59
Cash and cash equivalents at the end of the year		588,922,230	894,345,22
outer and cush equivations at the end of the year		000,722,200	0, +,0+0,22

The annexed notes form an integral part of these financial statements.





Muhammad Akram Shahid Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

Syed Rahat Ali Shah Director



Jamil Ahmed Khan Chairman



	Note	2023	2022
		Rupees	Rupees
Reconciliation to Profit and Loss Account			
Operating cash flows		473,837,719	997,201,427
Depreciation & amortization expense	4&5	(213,368,198)	(140,945,329)
Finance cost	27	(15,793,098)	(64,120,321)
Gain / (Loss) on disposal of property and equipment	26	31,081,511	(24,421,261)
Rental income		2,287,800	2,079,996
Dividend income		3,939,645	2,268,990
Share of loss from associate	7	-	-
Increase in assets other than cash		999,892,981	2,304,087,603
(Increase) in liabilities other than borrowings		(549,920,061)	(2,266,464,144)
Investment & other income	24 & 25	265,446,954	108,722,434
Profit of Window Takaful Operations - Operators' fund		8,024,412	3,309,241
Profit for the year		1,005,429,665	921,718,636

The annexed notes form an integral part of these financial statements.



Muhammad Akram Shahid Chief Executive Officer



Director

Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

## **STATEMENT OF CHANGES IN EQUITY** For the year ended December 31, 2023

		Attribu	table to equity I	nolders of the Cor	npany	
	Ordinary share	Capital reserve		Revenue reserves	5	Total
	capital	Fair value reserve	General reserve	Unappropriated profit	Subtotal	Τστατ
			Rup	pees		-
Balance as at January 01, 2022	2,950,000,000	(32,656,109)	75,115,917	1,027,881,962	1,102,997,879	4,020,341,77
Transaction with owners						
Interim cash dividends relating to 2022						
at Rs. 1 for the first quarter	-	-	-	(295,000,000)	(295,000,000)	(295,000,000
at Rs. 1.5 for the second quarter	-	-	-	(442,500,000)	(442,500,000)	(442,500,000
at Rs. 1 for the third quarter	-	-	-	(295,000,000)	(295,000,000)	(295,000,000
	-	-	-	(1,032,500,000)	(1,032,500,000)	(1,032,500,000
Transferred from surplus on revaluation of						
property and equipment (refer Note 15)	-	-	-	80,590,781	80,590,781	80,590,78
Total comprehensive income for the year						
Profit for the year	-	-	-	921,718,636	921,718,636	921,718,63
Other comprehensive loss		(12,505,451)	-	-	-	(12,505,451
	-	(12,505,451)	-	921,718,636	921,718,636	909,213,18
Balance as at December 31, 2022	2,950,000,000	(45,161,560)	75,115,917	997,691,379	1,072,807,296	3,977,645,73
Balance as at January 01, 2023	2 050 000 000	((= 4 ( 4 = ( 0 )				
Dalahce as al Jahuary UT, 2025			75 115 017			2 077 //E 72
Channel in such and a such as a set of an and a	2,950,000,000	(45,161,560)	75,115,917	997,691,379	1,072,807,296	3,977,645,73
	2,950,000,000 517,500,000	(45,161,560)	75,115,917	997,691,379	1,072,807,296	
(Refer Note 1.2) Transaction with owners		(45,161,560)	75,115,917	-	1,072,807,296	
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at		-		-	-	517,500,00
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share		(45,161,56U) - -		997,691,379 - - (346,750,000)	1,072,807,296	517,500,00
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share		(45,161,56U) - - -		-	-	517,500,00
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share		(45,161,56U) - - - - -		-	-	517,500,00
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter	517,500,000	(45,161,56U) - - - - - - -		(346,750,000)	(346,750,000)	517,500,00 (346,750,000 (346,750,000
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter	517,500,000	(45,161,56U) - - - - - - - - -		(346,750,000)	(346,750,000)	517,500,00 (346,750,000 (346,750,000 (520,125,262
[Refer Note 1.2] Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of	517,500,000	(45,161,56U) - - - - - - - - - - - - - -		(346,750,000) (346,750,000) (520,125,262)	(346,750,000) (346,750,000) (520,125,262)	517,500,00 (346,750,000 (346,750,000 (520,125,262 1,213,625,26
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of	517,500,000	(45,161,56U) - - - - - - - - - - - - - - -		(346,750,000) (346,750,000) (520,125,262) (1,213,625,262)	(346,750,000) (346,750,000) (520,125,262) 1,213,625,262	3,977,645,734 517,500,000 (346,750,000 (346,750,000 (520,125,262 1,213,625,262 68,567,04
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of property and equipment (refer Note 15)	517,500,000	(45,161,56U) - - - - - - - - - - - - -		(346,750,000) (346,750,000) (520,125,262) (1,213,625,262)	(346,750,000) (346,750,000) (520,125,262) 1,213,625,262	517,500,00 (346,750,000 (346,750,000 (520,125,262 1,213,625,26 68,567,04
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of property and equipment (refer Note 15) Total comprehensive income for the year	517,500,000			(346,750,000) (346,750,000) (520,125,262) (1,213,625,262) 68,567,049	(346,750,000) (346,750,000) (520,125,262) 1,213,625,262 68,567,049	517,500,00 (346,750,000 (346,750,000 (520,125,262 1,213,625,26 68,567,04 1,005,429,66
(Refer Note 1.2) Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of property and equipment (refer Note 15) Total comprehensive income for the year Profit for the year	517,500,000	(45,161,56U) 		(346,750,000) (346,750,000) (520,125,262) (1,213,625,262) 68,567,049	(346,750,000) (346,750,000) (520,125,262) 1,213,625,262 68,567,049	517,500,00 (346,750,000 (346,750,000 (520,125,262 1,213,625,26
[Refer Note 1.2] Transaction with owners Final cash dividends relating to 2022 at Rs.1 per share Interim cash dividends relating to 2023 at Rs. 1 for the first quarter at Rs.1.5 for the 3rd quarter Transferred from surplus on revaluation of property and equipment (refer Note 15) Total comprehensive income for the year Profit for the year	517,500,000	- - - - - - - - - - - - - - - - - - -	-	(346,750,000) (346,750,000) (520,125,262) (1,213,625,262) 68,567,049 1,005,429,665	(346,750,000) (346,750,000) (520,125,262) 1,213,625,262 68,567,049 1,005,429,665	517,500,00 (346,750,000 (346,750,000 (520,125,262 1,213,625,26 68,567,04 1,005,429,66 16,295,00

The annexed notes form an integral part of these financial statements.

Muhammad Akram Shahid

Chief Executive Officer

Huma Waheed Director



Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

For the year ended December 31, 2023

## 1 LEGAL STATUS AND NATURE OF BUSINESS

### 1.1 Status and operations

The United Insurance Company of Pakistan Limited (the Company) was incorporated on October 20, 1959, in Pakistan as a Public Limited Company under the repealed Companies Act, 1913, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the Company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located at UIG House 01, Upper Mall, Lahore, in the province of Punjab. The Company operates through a network of branches in all over Pakistan, detail of which is set out in the annual report. The principal activity of the Company is General Insurance Business and it qualifies as a domestic insurance company under the Insurance Ordinance, 2000 and undertakes Fire & Property Damage, Marine Aviation & Transport, Motor, Crop and Miscellaneous General Insurance. The Company was allowed to carry on Window Takaful Operations on August 18, 2014 by the Securities and Exchange Commission of Pakistan (SECP) under the Takaful Rules, 2012. The Company has not transacted any insurance business outside Pakistan.

For the purpose of carrying on takaful business, the Company formed a Waqf/ Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.

1.2 A scheme of merger of a related party M/S SPI Insurance Company Limited (SPI) into the Company including Window Takaful Operations (WTO) was filed with the Honorable Sindh High Court (the Court) after approval of the same by the Board and members of both companies. The Court through its order dated January 23, 2023 has approved the "Scheme of Merger". The assets, liabilities and reserves of the related party have been merged into assets, liabilities and reserves of the Company after completing other formalities under the scheme effective from March 31, 2023. Detail of net assets, merged into the Company as on March 31, 2023 is as under;

	Carrying value As At 31-03-23	Fair Value Adjustment	Fair Value As At 31-03-23
		Rupees	
ASSETS			
Property and equipment	85,389,652	141,960,348	227,350,000
Intangible assets	93,448	-	93,448
Investments			
Equity securities	139,842,049	(139,626,909)	215,140
Debt securities	28,442,129	-	28,442,129
Term deposits	930,000	-	930,000
Total assets of Window Takaful Operations -			
Operator's fund	53,742,702	-	53,742,702
Loans and other receivables	111,555,867	-	111,555,867
Insurance / reinsurance receivables	247,979,396	-	247,979,396
Prepaid reinsurance premium ceded	768,486	-	768,486
Reinsurance recoveries against outstanding claims	83,283,509	-	83,283,509
Deferred commission expense	55,045	-	55,045
Cash & bank balances	1,103,691	-	1,103,691
Total assets	753,185,974	2,333,439	755,519,413

For the year ended December 31, 2023

	Carrying value As At 31-03-23	Fair Value Adjustment	Fair Value As At 31-03-23
		Rupees	
LIABILITIES			
Total liabilities of Window Takaful Operations -			
Operator's fund	8,436,485	-	8,436,485
Underwriting Provisions			
Outstanding claims including IBNR	149,732,270	-	149,732,270
Unearned premium reserves	380,354	-	380,354
Premium deficiency reserves	922,120	-	922,120
Unearned reinsurance commission	203,476	-	203,476
Retirement benefit obligations	6,104,906	-	6,104,906
Deferred taxation	27,581,595	-	27,581,595
Borrowings	8,648,452	-	8,648,452
Other creditors and accruals	14,265,262	-	14,265,262
Taxation - provision less payment	477,721	-	477,721
Total Liabilities	216,752,641	-	216,752,641
Net Assets acquired	536,433,333	2,333,439	538,766,772

## 1.2.1 Details of the fair values of the net assets acquired, purchase consideration and gain on bargain purchase are as follows:

	Rupees
Fair value of net assets acquired (Refer above)	538,766,772
Less: consideration given (51,750,000 ordinary shares of Rs. 10/- each).	(517,500,000)
	21,266,772

Under IFRS-3 a bargain purchase represents an economic gain which is recognized by the acquirer as Other Income in profit and loss account.

## 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

- International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB) as are notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, and the Insurance Accounting Regulations, 2017.
- In case requirements differ, the provisions or directives of the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017, and the Insurance Accounting Regulations, 2017, shall prevail.

For the year ended December 31, 2023

## 2.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain investments, property and equipment which are measured at fair value, as discussed in the relevant policy note.

Total assets, total liabilities and total comprehensive income of the Window Takaful Operations of the Company referred to as the Operator's Fund have been included in these financial statements in accordance with the requirements of Circular 25 of 2015 dated July 09, 2015. A separate set of financial statements of the Window Takaful Operations has been reported which is annexed to these financial statements as per the requirements of the SECP.

## 2.2 Functional and presentation currency

These financial statements are presented in Pakistani Rupees which is the Company's functional and presentation currency. All figures have been rounded to the nearest Rupees, unless otherwise stated.

## 2.3 Standards, amendments to standards and interpretations

#### 2.3.1 Standards, amendments to standards and interpretations becoming effective in current year

The following standards, amendments to standards and interpretations have been effective and are mandatory for financial statements of the Company for the periods beginning on or after January 01, 2023 and therefore, have been applied in preparing these financial statements.

#### i) IAS 1 – Presentation of Financial Statements

The IASB has issued 'Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)' with amendments that are intended to help preparers in deciding which accounting policies to disclose in their financial statements in the following ways:

- an entity is now required to disclose its material accounting policy information instead of its significant accounting policies;
- several paragraphs are added to explain how an entity can identify material accounting policy information and to give examples of when accounting policy information is likely to be material;
- the amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial;
- the amendments clarify that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements; and
- the amendments clarify that if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information.

In addition, IFRS Practice Statement 2 has been amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information in order to support the amendments to IAS 1. Once the entity applies the amendments to IAS 1, it is also permitted to apply the amendments to IFRS Practice Statement 2.

For the year ended December 31, 2023

Application of these amendments do not have any significant impact on disclosures in the Company's financial statements.

## ii) IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors

The IASB has published 'Definition of Accounting Estimates' to help entities to distinguish between accounting policies and accounting estimates. The definition of a change in accounting estimates is replaced with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty".

The IASB clarifies that a change in accounting estimate that results from new information or new developments is not the correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors.

Application of these amendments do not have any significant impact on the Company's financial statements.

#### iii) IAS 12 – Income Taxes

The IASB has published 'Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)' that clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations. Accordingly, the initial recognition exemption, provided in IAS 12.15(b) and IAS 12.24, does not apply to transactions in which equal amounts of deductible and taxable temporary differences arise on initial recognition.

The IASB has issued amendments to provide a temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes. The amendments introduce an exception to the requirements in the standard that an entity does not recognise and does not disclose information about deferred tax assets and liabilities related to the Organisation for Economic Co-operation and Development (OECD) pillar two income taxes.

Application of these amendments did not have any significant impact on the Company's financial statements.

## 2.3.2 Standards, amendments to standards and interpretations becoming effective in the current year but not relevant

There are certain new standards, amendments to standards and interpretations that became effective during the year and are mandatory for accounting periods of the Company beginning on or after January 01, 2023 but are considered not to be relevant to the Company's operations and are, therefore, not disclosed in these financial statements.

#### 2.3.3 Standards, amendments to standards and interpretations becoming effective in future periods

The following standards, amendments to standards and interpretations have been published and are mandatory for the Company's accounting periods beginning on or after the effective dates specified therein.

For the year ended December 31, 2023

## i) IAS 1 – Presentation of Financial Statements

The IASB has issued 'Classification of Liabilities as Current or Non-current (Amendments to IAS 1)' providing a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. The amendments in Classification of Liabilities as Current or Non-current (Amendments to IAS 1) affect only the presentation of liabilities in the statement of financial position — not the amount or timing of recognition of any asset, liability income or expenses, or the information that entities disclose about those items. They:

- clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and align the wording in all affected paragraphs to refer to the "right" to defer settlement by at least twelve months and make explicit that only rights in place "at the end of the reporting period" should affect the classification of a liability;
- clarify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability; and
- make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.
- The IASB has further modified the requirements introduced by 'Classification of Liabilities as Current or Non-current' on how an entity classifies debt and other financial liabilities as current or non-current in particular circumstances. Only covenants with which an entity is required to comply on or before the reporting date affect the classification of a liability as current or noncurrent. In addition, an entity has to disclose information in the notes that enables users of financial statements to understand the risk that non-current liabilities with covenants could become repayable within twelve months.
- The amendments to IAS 1 are effective for annual periods beginning on or after 1 January 2024. The amendments are to be applied retrospectively in accordance with IAS 8. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

## ii) IAS 7 – Statement of Cash Flows and IFRS 7 – Financial Instruments: Disclosures

The IASB has published 'Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7)' to add disclosure requirements, and 'signposts' within existing disclosure requirements, that ask entities to provide qualitative and quantitative information about supplier finance arrangements. The amendments in Supplier Finance Arrangements:

- Do not define supplier finance arrangements, Instead, the amendments describe the characteristics of an arrangement for which an entity is required to provide the information. The amendments note that arrangements that are solely credit enhancements for the entity or instruments used by the entity to settle directly with a supplier the amounts owed are not supplier finance arrangements.

Add two disclosure objectives, Entities will have to disclose in the notes information that enables users of financial statements:

- to assess how supplier finance arrangements affect an entity's liabilities and cash flows, and;

For the year ended December 31, 2023

- to understand the effect of supplier finance arrangements on an entity's exposure to liquidity risk and how the entity might be affected if the arrangements were no longer available to it.

- Complement current requirements in IFRSs by adding to IAS 7 additional disclosure requirements about:

- the terms and conditions of the supplier finance arrangements;

- for the arrangements, as at the beginning and end of the reporting period:

- a) the carrying amounts of financial liabilities that are part of the arrangement and the associated line item presented;
- b) the carrying amount of financial liabilities disclosed under a) for which suppliers have already received payment from the finance providers;
- c) the range of payment due dates (for example, 30 to 40 days after the invoice date) of financial liabilities disclosed under a) and comparable trade payables that are not part of a supplier finance arrangement; and

- the type and effect of non-cash changes in the carrying amounts of the financial liabilities that are part of the arrangement.

The IASB decided that, in most cases, aggregated information about an entity's supplier finance arrangements will satisfy the information needs of users of financial statements.

Add supplier finance arrangements as an example within the liquidity risk disclosure requirements in IFRS 7.

An entity applies these amendments for annual reporting periods beginning on or after 1 January 2024. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

## iii) IFRS 16 Leases

The IASB has issued amendments for 'Lease Liability in Sale and Leaseback' that clarify how a seller-lessee subsequently measures sale and leaseback transactions that satisfy the requirements in IFRS 15 to be accounted for sale.

As these amendments require a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognise any amount of the gain or loss that relates to the right of use it retains. The new requirements do not prevent a seller-lessee from recognising in profit or loss any gain or loss relating to the partial or full termination of a lease. The amendments also include one amended and one new illustrative example.

The amendments are effective for annual reporting periods beginning on or after 1 January 2024. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

For the year ended December 31, 2023

### iv) IFRS 17 Insurance contracts

IASB has published a new standard, IFRS 17 'Insurance contracts'. The new standard requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 'Insurance Contracts' and related interpretations. Further, IASB has published 'Initial Application of IFRS 17 and IFRS 9 — Comparative Information (Amendment to IFRS 17)' with an amendment that enables companies to improve the usefulness of the comparative information presented on initial application of IFRS 17 and IFRS 9. An entity that elects to apply the amendment applies it when it first applies IFRS 17.

Amendments to IFRS 17' have been issued by IASB to address concerns and implementation challenges that were identified after IFRS 17 'Insurance Contracts' was published in 2017.

IFRS 17 is effective for periods beginning on or after 1 January 2021, with earlier adoption permitted if both IFRS 15 'Revenue from Contracts with Customers' and IFRS 9 'Financial Instruments' have also been applied. The amendments are effective for annual periods beginning on or after 1 January 2023 with earlier application permitted. The IASB has also published 'Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4)' to defer the fixed expiry date of the amendment also to annual periods beginning on or after 1 January 2023.

However, SECP through notification S.R.O. 1715 (I)/2023 dated November 11, 2023 has deferred applicability of IFRS 17 and has stated it to be effective for companies engaged in insurance/ takaful and re-insurance/re-takaful business from periods beginning on or after January 01, 2026.

Application of the IFRS 17 is expected to materially affect the Company's financial statements, magnitude of which is being considered and assessed by the management.

## 2.3.4 Standards, amendments to standards and interpretations becoming effective in future periods but not relevant

There are certain new standards, amendments to standards and interpretations that are effective from different future periods as specified therein, but are considered not to be relevant to the Company's operations, therefore, not disclosed in these financial statements.

2.3.5 IFRS 9 "Financial Instruments" has become applicable, however as insurance company, the management has opted temporary exemption from the application of IFRS 9 as allowed by International Accounting Standards Board (IASB) for entities whose activities are predominantly connected with insurance.

#### 2.3.6 Standards issued by IASB but not applicable in Pakistan

Following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

IFRS 1 - First-time adoption of International Financial Reporting Standards IFRS S1 General Requirements for Disclosure of Sustainability-related Financial Information IFRS S2 Climate-related Disclosures

For the year ended December 31, 2023

## 3 MATERIAL ACCOUNTING POLICY INFORMATION

The accounting policies applied in the preparation of these financial statements are set out below:

## 3.1 Property and Equipment

## 3.1.1 Operating assets - owned assets

Operating assets, except freehold land, are stated at cost/valuation less accumulated depreciation and accumulated impairment, if any. Freehold land is carried at valuation less accumulated impairment, if any.

Depreciable assets are depreciated on reducing balance method so as to write off depreciable amount of the assets over their estimated useful life at the rates specified in note 4.1 to the financial statements. Depreciation on additions to/ disposal from property and equipment for the year is charged on 'number of days basis'.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to profit and loss as and when incurred.

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

Any revaluation increase arising on the revaluation of property and equipment is recognised in other comprehensive income and presented as a separate component as 'Surplus on revaluation of property and equipment', except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. Any decrease in carrying amount arising on revaluation of property and equipment is charged to profit or loss to the extent that it exceeds the balance, if any, held in the revaluation surplus on property and equipment relating to a previous revaluation of that asset. The surplus on revaluation of property and equipment to the extent of incremental depreciation charged (net of deferred tax) is transferred to unappropriated profit. In case of disposal or retirement of a revalued asset, the attributable revaluation surplus remaining in the surplus on revaluation is transferred directly to the unappropriated profit. The revaluation reserve is not available for distribution to the Company's shareholders.

#### 3.1.2 Capital work in progress

Capital work-in-progress is stated at cost less impairment loss, if any. All expenditure connected with specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specific assets as and when these are available for use.

For the year ended December 31, 2023

#### 3.2 Leases

## 3.2.1 Lease liability

A lease liability is recognised at the commencement date of a lease. The lease liability is initially recognised at the present value of the lease payments to be made over the term of the lease, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Company's incremental borrowing rate. Lease payments comprise of fixed payments less any lease incentives receivable, variable lease payments that depend on an index or a rate, amounts expected to be paid under residual value guarantees, exercise price of a purchase option when the exercise of the option is reasonably certain to occur, and any anticipated termination penalties. The variable lease payments that do not depend on an index or a rate are expensed in the period in which they are incurred.

Lease liabilities are measured at amortised cost using the effective interest method. The carrying amounts are remeasured if there is a change in the following:

- future lease payments arising from a change in an index or a rate used;
- residual guarantee;
- lease term;
- certainty of a purchase option and termination penalties.

When a lease liability is remeasured, an adjustment is made to the corresponding rightof use asset, or to profit or loss if the carrying amount of the right-of-use asset is fully written down.

## 3.2.2 Lease term

The lease term is a significant component in the measurement of both the right-ofuse asset and lease liability. Judgement is exercised in determining whether there is reasonable certainty that an option to extend the lease or purchase the underlying asset will be exercised, or an option to terminate the lease will not be exercised, when ascertaining the periods to be included in the lease term. In determining the lease term, all facts and circumstances that create an economical incentive to exercise an extension option, or not to exercise a termination option, are considered at the lease commencement date. Factors considered may include the importance of the asset to the company's operations; comparison of terms and conditions to prevailing market rates; incurrence of significant penalties; existence of significant leasehold improvements; and the costs and disruption to replace the asset. The company reassesses whether it is reasonably certain to exercise an extension option, or not exercise a termination option, if there is a significant event or significant change in circumstances.

## 3.2.3 Incremental borrowing rate

Where the interest rate implicit in a lease cannot be readily determined, an incremental borrowing rate is estimated to discount future lease payments to measure the present value of the lease liability at the lease commencement date. Such a rate is based on what the company estimates it would have to pay a third party to borrow the funds necessary to obtain an asset of a similar value to the right-of-use asset, with similar terms, security and economic environment.

For the year ended December 31, 2023

## 3.2.4 Right-of-use assets

Right-of-use assets, presented with property and equipment in note 4, are recognised at the commencement date of a lease. A right-of-use asset is measured at cost, which comprises the initial amount of the lease liability, adjusted for, as applicable, any lease payments made at or before the commencement date net of any lease incentives received, any initial direct costs incurred, and, except where included in the cost of inventories, an estimate of costs expected to be incurred for dismantling and removing the underlying asset, and restoring the site or asset.

Right-of-use assets are depreciated over the unexpired period of the lease or the estimated useful life of the asset, whichever is the shorter. Where the company expects to obtain ownership of the Right-of-use assets at the end of the lease term, the depreciation is over its estimated useful life. Right-of use assets are subject to impairment or adjusted for any remeasurement of lease liabilities.

The company has elected not to recognise a right-of-use asset and corresponding lease liability for short-term leases with terms of 12 months or less and leases of low-value assets. Lease payments on these assets are expensed to profit or loss as incurred.

Right-of-use assets are revalued in line with policy for revaluation of owned operating fixed assets. Refer note 3.1.

## 3.3 ljarah contracts

Ijarah rentals (Ujra) under Ijarah contracts are recognized as an expense in the profit and loss account on a straight-line basis over the Ijarah term as per Islamic Financial Accounting Standard (IFAS 2 IJARAH) issued by SECP vide S.R.O 431(I)/2007 dated May 22, 2007.

## 3.4 Intangible assets

These are stated at cost less accumulated amortization and accumulated impairment loss, if any.

Amortization on intangibles is charged to profit and loss account on the reducing balance method so as to write off intangible asset over its estimated useful life at the rates specified in note 6 to the financial statements. Amortization on additions to/ disposal from intangibles, if any, is charged on "number of days basis".

The gain/(loss) on disposal or retirement of an intangible asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as income or expense.

## 3.5 Investment property

Investment properties are held for earning rentals and on capital appreciation. Investment property except freehold land is carried at cost less accumulated depreciation and accumulated impairment, if any. Freehold land is carried at cost/valuation less impairment loss, if any.

Depreciation policy, subsequent capital expenditures and gains/ losses on disposal are accounted for in the same manner as specified in note 3.1.1.

For the year ended December 31, 2023

#### 3.6 Insurance contracts

Insurance contracts are those contracts where the Company (the insurer) has accepted significant insurance risk from another party (the policy holders) by agreeing to compensate the policyholders if a specific uncertain future event (the insured event) adversely affects the policy holders.

Once a contract has been classified as an insurance contract, it remains an insurance contract for the remainder of its lifetime, even if subsequently the insurance risk reduces significantly, unless all rights and liabilities are extinguished or expired.

Insurance contracts are classified into following main categories, depending on the nature and duration of risk and whether or not the terms and conditions are fixed.

- Fire and property damage
- Marine, aviation and transport
- Motor
- Crop
- Miscellaneous

Fire and property insurance contracts mainly covers customers damage suffered to their properties owing to fire or other such events.

Marine Insurance covers the loss or damage of vessels, cargo, terminals and any transport of property by which cargo is transferred, acquired or held between the points of origin and final destination, due to some event.

Motor insurance provides coverage against losses as a result of theft, traffic accidents and against third party liability that could be incurred in an accident.

Crop insurance provides financial protection against natural disasters, fire and lightening and insect/ pest attack on standing crop.

Other various types of insurance are classified in miscellaneous category which includes mainly engineering and livestock, personal accident, worker's compensation, travel guard, products of financial institutions and health insurance etc.

The Company does not issue any insurance contracts with discretionary participation features (DPF) or any investment contracts.

## 3.7 Deferred commission expense / Acquisition cost

Commission and other incremental acquisition costs incurred in obtaining and recording policies of insurance and reinsurance are deferred and calculated by applying twenty-fourths method and recognized as assets where they can be reliably measured and it is probable that they will give rise to premium revenue that will be recognized in subsequent reporting periods. Incremental acquisition costs of a policy are costs of selling, underwriting and initialing an insurance policy which has been issued, i.e., the costs are identified at the level of an individual policy and not at the level of a portfolio of policies.

Deferred acquisition costs (if any) are amortized systematically over the reporting period over which the related premium revenue is recognized.

For the year ended December 31, 2023

An acquisition cost, which is not incremental, is recognized as expense during the period in which the related premium revenue is recognized.

## 3.8 Unearned premium

The portion of premium written relating to the unexpired period of coverage is recognized as unearned premium by the Company. This liability is calculated by applying twenty-fourths method as specified in the Insurance Accounting Regulations, 2017.

## 3.9 Premium deficiency

The Company maintains a provision in respect of premium deficiency for the class of business where the unearned premium reserve is not adequate to meet the expected future liability after reinsurance, from claims and other supplementary expenses, expected to be incurred after the statement of financial position date in respect of the unexpired policies in that class of business at the statement of financial position date. This provision (liability adequacy test) is recognized in accordance with the requirements given in International Financial Reporting Standard (IFRS) 4-Insurance contracts. The movement in the premium deficiency reserve is recorded as an expense/ income in profit and loss account for the year.

For this purpose, loss ratios for each class are estimated based on historical claim development. Historical experience is used in assessing the extent to which past trends may not apply in future or the effects of one-off claims. Further, actuarial valuation has been carried out to determine the amount of premium deficiency reserve in respect of Accident and Health insurance as required by the Insurance Rules, 2017. If these ratios are adverse, premium deficiency is determined. The loss ratios estimated on these basis for the unexpired portion are as follows:

		2023	2022
-	Fire and property damage	27%	26%
-	Marine, aviation and transport	12%	8%
-	Motor	21%	26%
-	Crop	18%	15%
-	Miscellaneous	22%	25%

Based on analysis of combined operating ratio for the expired period of each reportable segment, the management considers that the unearned premium reserves for all the classes of business as at the year end is adequate to meet the expected future liability, after reinsurance, from claims and other expenses expected to be incurred after the statement of financial position date in respect of policies in those classes of business in force at the statement of financial position date.

## 3.10 Reinsurance contracts held

Insurance contracts entered into by the Company with reinsurers for compensation of losses suffered on insurance contracts issued are reinsurance contracts. These reinsurance contracts include both facultative and treaty arrangement contracts.

For the year ended December 31, 2023

The Company enters into reinsurance contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outward reinsurance premiums are accounted for in the same period as the related premiums for the direct or accepted reinsurance business being reinsured.

Reinsurance liabilities represent balance due to reinsurance companies. Amounts payable are estimated in a manner consistent with the related reinsurance contracts. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurance companies are estimated in a manner consistent with the provisions for outstanding claims or settled claims associated with the reinsurance policies and are in accordance with the related reinsurance contract.

Reinsurance assets are not offset against related insurance liabilities. Income or expenses from reinsurance contracts are not offset against expenses or income from related insurance assets.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired.

The Company assesses its reinsurance assets for impairment on statement of financial position date. If there is objective evidence that reinsurance assets are impaired, the Company reduces the carrying amount of the reinsurance assets to its recoverable amount and recognizes impairment loss in the profit and loss account.

## 3.11 Receivables and payables related to insurance contracts

Receivables and payables related to insurance contracts are recognized when due at cost which is the fair value of the consideration given less provision for impairment, if any.

### 3.11.1 Insurance / reinsurance receivables

Receivables under insurance/ reinsurance contracts are recognized when due at the fair value of consideration receivable less provision for doubtful debts, if any. If there is objective evidence that the receivable is impaired, the Company reduces the carrying amount of the receivable accordingly and recognizes that impairment loss in profit and loss account.

#### 3.11.2 Reinsurance recoveries against outstanding claims

Claims recoveries recoverable from the reinsurer are recognized as an asset at the same time as the claims which give rise to the right of recovery are recognized as a liability and are measured at the amount expected to be received.

## 3.12 Segment reporting

A business segment is a distinguishable component of the Company that is engaged in providing services that are subject to risks and returns that are different from those of other business segments. The Company follows IFRS 8 'Operating Segments', the Insurance Ordinance, 2000 and the Insurance Rules, 2017 for segment reporting of operating results using the classes of business as specified therein.

For the year ended December 31, 2023

Based on its classification of insurance contracts issued, the Company has five primary business segments for reporting purposes namely Fire and Property Damage, Marine Aviation and Transport, Motor, Crop and Miscellaneous. The nature and business activities of these segments are disclosed in respective notes to the financial statements.

Assets and liabilities that are directly attributable to a particular segment have been allocated to them. Certain assets and liabilities have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

## 3.13 Cash & cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of cash flow statement, cash and cash equivalents comprise cash in hand and balances with banks.

## 3.14 Financial instruments

Financial assets and financial liabilities within the scope of IAS - 39 are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company loses control of contractual rights that comprise the financial assets and in the case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is included in the profit and loss account for the year.

The particular recognition methods adopted are disclosed in the individual policy statements associated with each item.

## 3.14.1 Temporary exemption from application of IFRS-9

The Company has taken the benefit of temporary exemption of applying IFRS-9 "Financial Instruments" with IFRS -17 "Insurance Contracts " as allowed under IFRS.

## 3.15 Offsetting of financial assets and liabilities

Financial assets and financial liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognized amount and the Company intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously.

## 3.16 Investments

### 3.16.1 Recognition

All investments are initially recognized at cost, being the fair value of the consideration given and includes transaction cost, except for held for trading investments in which case transaction costs are charged to the profit and loss account. These are classified into the following categories:

For the year ended December 31, 2023

- In subsidiary and associate
- In equity securities
- In debt securities
- In term deposits

## 3.16.2 Measurement

### In subsidiary and associates

IAS - 28 and IFRS - 10 provide the criteria for determining the controlling interest, relationship between parent & subsidiary company and associated concerns. As per IAS - 28, Entities in which the Company has significant influence but no control and which are neither its subsidiary nor joint ventures are associates and are accounted for by using the equity method of accounting and measurement after recognition is made by following the equity method.

Under equity method of accounting, the investments are initially recognized at cost; thereafter its carrying amount is increased or decreased for the Company's share of post acquisition changes in the net assets of the associate and dividend distributions. Goodwill relating to an associate is included in carrying amount of the investment and is not amortized. The Company's share of the profit and loss of the associate is accounted for in the Company's profit and loss account, whereas changes in the associate's equity which has not been recognized in the associate's profit and loss account are recognized directly in other comprehensive income of the Company.

After application of equity method, the carrying amount of investment in associate is tested for impairment by comparing its recoverable amount (higher of value in use and fair value less cost to sell) with its carrying amount and loss, if any, is recognized in profit and loss account.

#### In equity securities - Available for sale

Available for sale investments are those non-derivative investments that are designated as available for sale or are not classified as (a) loans and receivables, (b) held to maturity investments or (c) financial assets at fair value through profit or loss. These are primarily the investments that are intended to be held for an undefined period of time or may be sold in response to the need for liquidity.

Subsequent to initial recognition at cost including the transaction cost, these are measured at fair value, changes in fair value are recognized as other comprehensive income until the investment is derecognized or impaired. Gains and losses on derecognition and impairment losses are recognized in profit and loss account.

Return on fixed income securities classified as available for sale is recognized on a time proportion basis.

### In debt securities - Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost. At subsequent reporting dates, these are measured at amortized cost using the effective yield method.

For the year ended December 31, 2023

Any premium paid or discount availed on acquisition of held to maturity investments is deferred and amortized over the term of the investment using the effective yield unless the impact of amortization is immaterial to the financial statements.

Income from held to maturity investments is recognized on a time proportion basis taking into account the effective yield on the investments.

The difference between the redemption value and the purchase price of the held to maturity investments is amortized and taken to the profit and loss account over the term of investment.

#### In Term deposits - Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost. At subsequent reporting dates, these are measured at amortized cost using the effective yield method.

Any premium paid or discount availed on acquisition of held to maturity investments is deferred and amortized over the term of the investment using the effective yield unless the impact of amortization is immaterial to the financial statements.

Income from held to maturity investments is recognized on a time proportion basis taking into account the effective yield on the investments.

The difference between the redemption value and the purchase price of the held to maturity investments is amortized and taken to the profit and loss account over the term of investment.

#### Investment in window takaful operations

Investment in window takaful operations has been measured and disclosed in accordance with the provisions of the Takaful Rules, 2012 and Circular No. 25 of 2015, dated July 09, 2015 on "Financial Reporting of Window Takaful Operations by Non-Life Insurers".

Net assets in window takaful operations are recorded after adjusting the portion of profit/ (loss) and other comprehensive income/ (loss) from Operator's Fund (OPF) of takaful operations.

Profit/ (loss) share from takaful operations in profit and loss account is recorded as 100 percent share of profit/ (loss) from Operator's Fund (OPF) in takaful operations. Similarly share of other comprehensive income/ (loss) from takaful operations is recorded in other comprehensive income of the Company based on 100 percent share of other comprehensive income/ (loss) from OPF.

For the year ended December 31, 2023

Qarz-e-Hasna funded by Operator's Fund (OPF) of takaful operations to Participants' Takaful Fund (PTF) of takaful operations is recorded as apportionment of profit in the financial statements of the Company.

## 3.17 Impairment of assets

The carrying amount of assets are reviewed at each statement of financial position date to determine whether there is any indication of impairment of any asset or group of assets. If such indication exists, the recoverable amount of the asset is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account.

Where impairment loss subsequently reverses, the carrying amounts of the assets are increased to the revised recoverable amounts but limited to the carrying amounts that would have been determined had no impairment loss been recognized for the assets in prior years. A reversal of an impairment loss is recognized immediately in profit and loss account.

In addition, impairment on available for sale investments and reinsurance assets are recognized as follows:

## 3.17.1 Available for sale

The Company determines that available for sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Company evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

## 3.17.2 Reinsurance assets

The Company determines the impairment of the reinsurance assets by looking at objective evidence, as a result of an event that occurred after initial recognition of the reinsurance assets, which indicates that the Company may not be able to recover amount due from reinsurer under the terms of reinsurance contract. In addition, the Company also monitors the financial ratings of its reinsurers on each reporting date.

### 3.18 Claims expense and liability for outstanding claims including IBNR

General insurance claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous years.

The Company recognizes liability in respect of all claims incurred up to the statement of financial position date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of incident giving rise to the claims except as otherwise expressly indicated in an insurance contract. The liability for claims include amounts relating to unpaid reported claims, claims Incurred But Not Reported (IBNR) and expected claims settlement costs.

For the year ended December 31, 2023

Provision for liability in respect of claims reported but not settled at the statement of financial position date is made on the basis of individual case estimates. The case estimates are based on the assessed amounts of individual losses and where loss assessments have not been carried out, the estimates are established in light of currently available information, past experience of similar claims and in some cases in relation to the sums insured. Case estimates are reviewed periodically to ensure that the recognized outstanding claim amounts are adequate to cover expected future payments including expected claims settlement costs and are updated as and when new information becomes available.

The provision for claims Incurred But Not Reported (IBNR) is consistently made at the statement of financial position date in accordance with the SECP Circular no. 9 of 2016. IBNR claims have been estimated using Chain Ladder (CL) methodology. The Chain Ladder (CL) Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level. IBNR for all classes is determined and recognized in accordance with valuation carried out by an appointed actuary which is also based on Chain Ladder (CL) method.

## 3.19 Creditors, accruals and provisions

Liabilities for creditors and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for the services received, whether or not billed to the Company.

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and adjusted to reflect the current best estimate.

## 3.20 Taxation

Income tax expense comprises of current and deferred tax. Income tax expense is recognized in the profit and loss account, except to the extent that it relates to items recognized directly in other comprehensive income or below equity, in which case it is recognized in other comprehensive income or below equity.

## 3.20.1 Current

Provision of current tax is based on the taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year, if enacted. The charge for current tax also includes adjustments, where considered necessary, to the provision for taxation made in previous years arising from assessments finalized during the current year for such years.

For the year ended December 31, 2023

## 3.20.2 Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences at the statement of financial position date between the tax bases and carrying amounts of assets and liabilities for financial reporting purposes. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on the tax rates (and tax laws) that have been enacted or substantively enacted at the statement of financial position date. Deferred tax is charged or credited to the profit and loss account, except in the case of items credited or charged to equity in which case it is included in equity.

#### 3.21 Staff retirement benefits

#### Employees' contribution plan

The Company operates an approved employee contribution provident fund plan for all permanent employees. Equal contributions are made by employees and the Company at the rate of 8.34 percent (2022: 8.34 percent) of gross salary per month and charged to profit and loss account.

## 3.22 Revenue recognition

#### 3.22.1 Premium

Premium income includes administrative surcharge that represents documentation and other charges recovered by the Company from policy holders in respect of policies issued.

Premium written under a policy is recognized as income over the period of insurance from the date of issuance of the policy to which it relates to its expiry. Where the pattern of incidence of risk varies over the period of the policy, premium is recognized as revenue in accordance with the pattern of the incidence of risk.

## 3.22.2 Commission income

Commission income from reinsurers is recognized at the time of issuance of the underlying insurance policy by the Company. This income is deferred and recognized as revenue in accordance with the pattern of recognition of the reinsurance premium to which it relates. Commission from reinsurers is arrived at after taking the impact of opening and closing unearned reinsurance commission. Profit/commission, if any, which the Company may be entitled to under the terms of reinsurance is recognized on accrual basis.

For the year ended December 31, 2023

## 3.22.3 Investment income

Return on held-to-maturity investments and term deposits are recognized using the effective interest rate method. Profit or loss on sale of investments is recognized at the time of sale.

### 3.22.4 Dividend income and other income

Dividend income and entitlement of bonus shares are recognized when the Company's right to receive such dividend and bonus shares is established. Rental and other income are recognized as and when accrued.

#### 3.23 Dividend distribution

Profit distribution to share holders is recognized as a deduction from accumulated profit in statement of changes in equity and as a liability, to the extent it is unclaimed/unpaid, in the Company's financial statements in the year in which the dividends are approved by the Board of Directors.

### 3.24 Management expenses

Management expenses include expenses incurred for the purpose of business and are recorded in the financial statements as and when accrued.

## 3.25 Foreign currency transactions and translations

Foreign currency transactions are translated into Pak Rupees using the exchange rates prevailing at the date of the transactions. All monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the statement of financial position date. Foreign exchange gains and losses on translation are recognized in the profit and loss account. All non-monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction or on the date when fair values are determined.

## 3.26 Zakat

Zakat on investment income is accounted for in the year of deduction, under Zakat and Ushr Ordinance, 1980.

### 3.27 Earnings per share

The Company presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares.

## 3.28 Bonus shares

Reserve for issue of bonus shares is created in the year in which such an issue is approved.

For the year ended December 31, 2023

## 3.29 Related party transactions

Party is said to be related, if they are able to influence the operating and financial decisions of the operator and vice versa. The operator in the normal course of business carries out transactions with related parties. Transactions with related parties are carried at arm's length on price determined using the comparable uncontrolled price method except for those transactions which, in exceptional circumstances, are specifically approved by the Board.

## 3.30 CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities as well as income and expenses.

The judgments, estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the current and future periods if the revision affects both current and future periods.

In particular, the matters involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are:

			Note
-	Property and equipment - Useful lives and depreciation method		3.1
-	Insurance / reinsurance receivables		3.11.1
-	Premium deficiency		3.9
-	Segment reporting		3.12
-	Claims expense and liability for outstanding claims including IBN	R	3.18
-	Taxation		3.2
-	Classification & Impairment in value of investments		3.16 & 3.17
	Note	2023	2022
	-	Puppos	Puppor

			Rupees	Rupees
4	PROPERTY AND EQUIPMENT			
	Operating assets	4.1	1,627,783,552	1,308,763,140
	Right-of-use assets	4.2	144,638,150	176,200,000
	Capital work-in-progress	4.3	22,429,610	20,241,011

1,794,851,312 1,	505,204,151
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# 4.1 OPERATING ASSETS

		Depreciation Rate	%		2	10	10	33.33	20	33.33	
	Written down	values as at December 31.	2023	 574,143,750	365,456,893	52,102,201	54,899,351	16,935,026	512,726,645	51,519,686	1,627,783,552
		As at	J1, 2023		77,553,156	117,359,815	54,838,158	38,762,037	812,893,098	212,310,531	27,027,447 1,313,716,795 1,627,783,552
		ent on	Transfers	ı		ı			27,027,447		27,027,447 1
	iation	Adjustment on	Disposal			ı	(43,635)		(46,561,308)	(4,101,480)	(50,706,423)
	Depreciation	Additions	Under Merger			24,337,204	13,382,681	13,358,948	82,559,084	34,487,894	002,362,152 166,907,808 168,125,811 (50,706,423)
		For the	year		16,693,987	5,305,199	3,931,885	5,958,284	114,720,174	20,298,279	166,907,808
8		As at	January U1, 2023		60,859,169	87,717,412	37,567,227	19,444,805	635,147,701 114,720,174	161,625,838	1,002,362,152
2023			December 31, 2023	 574,143,750	443,010,049	169,462,016	109,737,509	55,697,063	1,325,619,743	263,830,217	- 2,941,500,347
		Revaluation _				ı					- 2
			Iransters		25,298,529	ı			79,324,737		,228,811) 104,623,266
	Cost / Valuation	i	Disposal			ı	(69,059)		(59,939,252)	(4,220,500)	(64,228,811)
	U	Additions	Under Merger			33,481,857	17,690,418	15,048,548	41,563,554 228,967,473	37,300,754	332,489,050
			Additions	100,000,000	65,000,000	3,898,299	21,248,195	8,730,502	41,563,554	213,698,963 17,051,000	257,491,550
		As at	January U1, Additions 2023	474,143,750 100,000,000	352,711,520	132,081,860	70,867,955	31,918,013	1,035,703,231	213,698,963	2,311,125,292 257,491,550 332,489,050 (64
			Description	Freehold land	Building on freehold land	Furniture & fixtures	Office equipment	Computer equipment	Vehicles (Note 4.1.1)	Motor tracking devices	

4.2 Right-of-use assets											
Vehicles	212,877,648	- 77,087,834	- (79,324,737)	- 210,640,745	36,677,648	42,251,321	14,101,073	- (27,027,447)	66,002,595	144,638,150	20

**NOTES COMPRISING MATERIAL ACCOUNTING POLICY INFORMATION AND OTHER EXPLANATORY INFORMATION** For the year ended December 31, 2023

			Cost / Va	/aluation					Depreciation			Written down	
					Revaluation	As at	As at	For the	Adjustment on		As at	values as at	Depreciation Rate
Description	January 01, 2022	Addition	Disposal	Transfers	Surplus	December 31, 2022	January 01, 2022	year	Disposal	Transfers	Jecember 31, 2022	December 31, December 31, 2022	%
							Rupees						
Freehold land	364,619,606	47,911,304	1	(201,350,000)	262,962,840	474,143,750	1	1	1			474,143,750	
Building on freehold land	261,376,295	1	(75,503,484)	84,711,752	82,126,957	352,711,520	75,548,409	8,860,402	(26,073,509)	2,523,867	60,859,169	291,852,351	ى س
"Furniture and fixtures"	136,796,320	5,885,264	(13,376,508)	2,776,784	I	132,081,860	92,745,069	4,824,675	(9,852,332)	I	87,717,412	44,364,448	10
Office equipment	61,642,775	7,805,340	[472,160]	1,892,000		70,867,955	34,527,123	3,336,993	[296,889]		37,567,227	33,300,728	10
Computer equipment	23,211,387	8,706,626	1	1	1	31,918,013	15,695,708	3,749,097	1	1	19,444,805	12,473,208	33.33
Vehicles	906,819,501	87,387,866	[68,434,979]	62,898,721	47,032,122	47,032,122 1,035,703,231	581,814,843	73,146,695	[49,761,307]	29,947,470	635,147,701	400,555,530	20
Motor tracking devices	196,448,500	20,986,500	(3,736,037)	1	1	213,698,963	144,208,088	21,029,344	[3,611,594]	1	161,625,838	52,073,125	33.33

## 20 176,200,000 36,677,648 (29,947,470) ï 25,343,204 41,281,914 212,877,648 72,726,648 (62,898,721) ï 45,055,000 157,994,721 Right-of-use assets Vehicles

32,471,337 1,002,362,152 1,308,763,140

(89,595,631)

114,947,206

944,539,240

392,121,919 2,311,125,292

(49,070,743)

178,682,900 [161,523,168]

1,950,914,384

4.1.1 At reporting date the formalities for the transfer of ownership of four vehicles (2022: Nine vehicles) with carrying value of Rs. 15.11 million (2022: Rs. 15.59 million) are in process.

#### 4.1.2 Disposal of operating assets

Particulars of assets with book value exceeding Rs. 50,000/- sold through negotiation are as follows:

Particulars	Cost	Accumulated depreciation	Written down value	Sales proceeds	Gain/(loss)	Sold to
			Rupees			
Vehicles						
Mercedes E250	8,517,686	7,503,919	1,013,767	5,750,000	4,736,233	Mr. Muhammad Abbas Akram
Honda Civic VTI	2,410,651	1,994,983	415,668	1,700,000	1,284,332	Mr. Makhdoom Ahmed Raza
Suzuki Alto	1,177,666	847,650	330,016	500,000	169,984	Mr. Makhdoom Ahmed Raza
Toyota Corolla XLI	1,697,045	1,331,127	365,918	1,380,000	1,014,082	Mr.Muzaffar Nazir
Toyota Corolla XLI	1,548,310	1,219,083	329,227	1,350,000	1,020,773	Syed Qamar-Ul-Hassan
Toyota Corolla XLI	1,687,110	1,278,288	408,822	1,300,000	891,178	Syed Qamar-Ul-Hassan
Suzuki Cultus	1,645,966	1,280,582	365,384	800,000	434,616	Syed Qamar-Ul-Hassan
Suzuki Cultus	1,246,872	964,379	282,493	680,000	397,507	Mr.Makhdoom Ahmed Raza
Suzuki Cultus	1,263,261	945,288	317,973	710,000	392,027	Syed Qamar-Ul-Hassan
Honda Civic VTI	2,090,262	1,757,385	332,877	1,150,000	817,123	Mr.Muhammad Afzaal
Toyota Corolla XLI	1,695,401	1,327,922	367,479	1,400,000	1,032,521	Mr. Zahid Mehmood
Suzuki Mehran	680,308	516,779	163,529	325,000	161,471	Mr. Zahid Mehmood
Daihatsu Coure	745,000	652,257	92,743	825,000	732,257	Mr.Muzaffar Nazir
Suzuki Cultus	1,280,149	979,283	300,866	380,000	79,134	Mr.Muzaffar Nazir
Suzuki Cultus	1,455,620	1,124,020	331,600	850,000	518,400	Mr. Muhammad Anwar
Suzuki Cultus	1,446,450	1,105,765	340,685	610,000	269,315	Mr. Habil Gulzar
Toyota Corolla GLI	2,113,026	1,683,163	429,863	1,650,000	1,220,137	Mr. Qaiser Aziz
Honda Civic VTI	2,513,241	2,025,022	488,219	1,500,000	1,011,781	Mr. Tariq Rasheed
Honda Civic VTECH	2,471,245	2,019,889	451,356	1,700,000	1,248,644	Mr. Muhammad Arshad
Suzuki Cultus	1,765,829	1,288,870	476,959	785,000	308,041	Mr. Zahid Mehmood
Suzuki Cultus	1,842,246	1,434,904	407,342	800,000	392,658	Mr. Sajjad Ahmad Shah
Toyota- VITZ	1,494,452	1,060,753	433,699	1,850,000	1,416,301	Mr. M. Afzaal
Honda Civic	2,942,216	2,264,517	677,699	2,350,000	1,672,301	Mr. Qaiser Aziz
Honda Civic	2,894,454	2,228,701	665,753	2,350,000	1,684,247	Mr.Waqar Mustafa
Honda Civic	3,203,418	2,425,884	777,534	2,685,000	1,907,466	Syed Qamar-Ul-Hassan
Honda Civic	2,987,404	2,256,637	730,767	3,050,000	2,319,233	Mr. Qaiser Aziz
Honda Civic	4,104,982	2,263,968	1,841,014	4,000,000	2,158,986	Mr.Mujeeb Ur Rehmaan Khokhar
Sub total	58.920.270	45,781,018	13,139,252	42,430,000	29,290,748	

The following assets with book value below Rs. 50,000/- were disposed off during the year to various individuals through negotiations:

Particulars	Cost	Accumulated depreciation	Written down value	Sales proceeds	Gain/(loss)
Vehicles-various	1,018,982	780,289	238,693	305,000	66,307
Vehicle tracking devices	4,220,500	4,101,481	119,019	706,500	587,481
Office equipment	69,059	43,635	25,424	41,500	16,076
Sub-total	5,308,541	4,925,405	383,136	1,053,000	669,864
Grand total 2023	64,228,811	50,706,423	13,522,388	43,483,000	29,960,612
Grand total 2022	161,523,168	89,595,631	71,927,537	47,506,276	(24,421,261

For the year ended December 31, 2023

**4.1.3** The land, buildings, motor vehicles and right-of-use motor vehicles were revalued by Anderson Consulting (Pvt.) Limited, an independent valuer, registered with Pakistan Banks' Association, using market value basis method on December 31, 2022. As per revaluation report, forced sale value of the assets as on December 31, 2022 was Rs. 1,170,141,909/-.

Basis used for	determination	of fair value	are as follows:	

Particulars	Fair value hierarchy	Basis of Valuation
Freehold land	Level 2	Value has been determined based on the market comparable approach that reflects recent transaction prices for similar properties.
Building on freehold land	Level 3	Value has been determined using the cost approach that reflects the cost to a market participant to construct asset of comparable utility and age, adjusted for obsolescence.
Vehicles - All	Level 3	Value has been determined by applying an average depreciation factor on replacement value which has been ascertained after taking available specifications such as make, model, capacity, etc., and with the help of photographs, enquiring present market value of similar items in new as well as similar condition from various local authorized dealers who deal in old and new similar type of such items.

- 4.1.4 The Company has rented out portion of owned building of head office to related parties.
- **4.1.5** The Company owns 17 (2022: 16) immovable properties measuring 65 kanals at the year end (2022: 64 kanals and 2 marlas) at various locations in the province of Punjab.
- **4.1.6** Had there been no revaluation, the cost, accumulated depreciation and book value of revalued assets would have been as under:

		2023		2022		
	Cost	Accumulated depreciation	Net book value	Cost	Accumulated depreciation	Net book value
			Rup	ees		-
Land	304,949,105	-	304,949,105	204,949,105		204,949,105
Building	271,518,725	45,675,362	225,843,363	181,220,196	36,329,456	144,890,740
Vehicles	771,098,181	554,896,163	216,202,018	730,217,585	498,208,774	232,008,811
Right-of-use vehicles	93,416,691	45,717,231	47,699,460	142,454,691	38,981,339	103,473,352
	1,440,982,702	646,288,756	794,693,946	1,258,841,577	573,519,569	685,322,008

		Note	2023 Rupees	2022 Rupees
4.3	Capital work-in-progress			
	Civil work and infrastructure:			
	Opening balance		20,241,011	71,845,191
	Additions during the year		28,156,228	33,258,821
	Transferred to relevant operating assets		(25,967,629)	(84,863,001)
			22,429,610	20,241,011
5	INTANGIBLE ASSETS			
5	Computer software	5.1	26,662,035	1,112,439
	Advance for software development	0.1	10,825,000	16,505,000
			37,487,035	17,617,439
			, ,	
5.1	Computer software			
	Cost		8,339,600	8,339,600
	Additions during the year		29,565,086	-
	Accumulated amortization		(11,242,651)	(7,227,161)
	Net book value		26,662,035	1,112,439
	Reconciliation of net book value			
	Balance at the beginning of the year		1,112,439	1,483,252
	Additions during the year		29,565,086	-
	Amortization for the year		(4,015,490)	(370,813)
	Balance at the end of the year		26,662,035	1,112,439
	Annual amortization rate (percentage)		25%	25%

1 I.	INVESTMENT PROPERTY	ERTY									
	Investment Property								242,935,383		250,984,701
i I.	Advance for capital expenditure	xpenditure						6.2	89,413,000	000'	
									332,348,383		250,984,701
						2023	23				
			Cost	t			Depreciation	iation		Written down	Č
	Description	As at 01 January, 2023	Additions	Transfer	As at 31 December, 2023	As at 01 January, 2023	For the year	Transfer	As at 31 December, 2023	value as at 31 December, 2023	Rate (%)
						Rupees					
	Freehold land (Note 6.1)	247,580,364		(7,879,100)	239,701,264					239,701,264	ı
	Buildings on freehold land	4,000,000			4,000,000	595,663	170,218		765,881	3,234,119	5%
		251,580,364	•	(7,879,100)	243,701,264	595,663	170,218	'	765,881	242,935,383	
						2022	22				
			Cost	st			Depreciation	iation		Written down	c C
	Description	As at 01 January, 2022	Additions	Transfer	As at 31 December, 2022	As at 01 January, 2022	For the year	Transfer	As at 31 December, 2022	value as at 31 December, 2022	Rate (%)
					Rupe	RupeesRupees					
	Freehold land (Note 6.1)	46,230,364		201,350,000	247,580,364					247,580,364	1
	Buildings on freehold land	8,517,535	1	(4,517,535)	4,000,000	2,835,424	284,106	(2,523,867)	595,663	3,404,337	2%
		54,747,899	- 1	196,832,465	251,580,364	2,835,424	284,106	(2,523,867)	595,663	250,984,701	
	The Company owns 8 (2022: 9) immovable properties measuring 66 kanals and 23 marlas at the year end (2022: 67 kanals and 12 marlas) at various locations in the province of Punjab including three shops at Bismillah Center, Faisalabad, which are rented out to related party. The market value of investment properties as per valuation carried out by Anderson Consulting (Pvt.) Limited, independent valuer, as at December 31, 2022 was Rs. 258.70 million with forced sale value of Rs. 219.90 million.	022: 9) immoval Iding three sho Anderson Cons	ole properties ps at Bismilla ulting (Pvt.) Li	measuring 66 h Center, Fais imited, indepe	kanals and 2 salabad, which endent valuer, a	3 marlas at th 1 are rented ou as at Decembe	e year end (202 ut to related pa er 31, 2022 was	2: 67 kanals a rty. The mark Rs. 258.70 m	and 12 marlas) et value of inv illion with forc	at various loo estment prop ed sale value	ations in erties as of Rs. 219

6-D Upper Mall, Lahore, Pakistan. The project will comprise of 49 apartments, varying in size and layout to cater to different preferences and requirements of potential customers.

For the year ended December 31, 2023

7	INVESTMENTS IN A	ASSOCIATE		
	Apna Microfinan	ce Bank Limited	Carryin	g Value
	2023	2022	2023	2022
	Number	of shares	Rupees Rup	
	59,940,432	51,478,195	-	

- 7.1 8,462,237 ordinary shares of Rs. 10 each have been added as a result of merger (Refer Note 1.2). Percentage of holding in associate is 13.97% (2022: 12%). Shares in the Bank are frozen with CDC under the provision of section 10(2) of the Microfinance Institutions Ordinance, 2001. Market value of these shares with reference to quoted price is not relevant as these shares are carried at nill in view of negative equity and operational and financial difficulties being faced by the bank. Information about the associates is available at https://www.apnabank.com.pk/.
- **7.2** 147,999,812 ordinary shares and share deposit money of Rs. 350,390,276/- in the Bank were transferred to related parties of the Company as per terms of the agreement with the related parties. The formalities for transfer of title of shares to the related parties, in the records of the CDC are in process.

## 8 INVESTMENTS IN EQUITY SECURITIES

Available for sale

Ordinary shares of quoted companies

#### Ordinary shares of quoted companies

			2023	3	
Sector	Company Name	Number of shares	Cost	Market Value	Unrealized (loss)
			Rupe	es	
Textile	Nishat Mills Limited	40,000	3,996,170	3,068,800	(927,370
	Kohinoor Industries Limited	31,000	215,140	238,700	23,56
Engineering	Gandhara Tyre & Rubber Co	100,000	10,523,785	3,355,000	(7,168,785
	International Industries Ltd	25,000	3,723,911	3,471,750	(252,161
	Thatta Cement Company				
Cement	Limited	125,000	2,291,100	2,267,500	(23,600
Chemicals	Searle Company Limited	87,673	7,101,786	4,513,405	(2,588,381
Leasing	SME Leasing Limited	155,000	1,705,000	376,650	(1,328,350
Oil and gas	Sui Southern Gas Company	423,000	10,697,420	4,792,592	(5,904,82
Pharmaceutical	Macter International Limited	19,000	3,201,414	1,672,000	(1,529,414
	Citi Pharma Ltd.	147,400	6,342,595	3,499,276	(2,843,319
Commercial					
Banks	United Bank Limited	76,500	15,497,370	13,604,760	(1,892,610
		1,229,573	65,295,691	40,860,433	(24,435,258

		20	22		
Sector	Company Name	Number of shares	Cost	Market Value	Unrealized (loss)
			Rupee	25	
Textile	Nishat Mills Limited	40,000	3,996,170	2,199,600	(1,796,570)
Engineering	Gandhara Tyre & Rubber Co	100,000	10,523,785	2,700,000	(7,823,785)
	International Industries Ltd	25,000	3,723,911	1,891,500	(1,832,411)
	Sazgar Engineering Works Limited	10,000	996,537	488,200	(508,337)
Chemicals	Searle Company Limited	37,500	4,312,083	2,207,624	(2,104,459)
Leasing	SME Leasing Limited	155,000	1,705,000	310,000	(1,395,000)
Oil and gas	Sui Southern Gas Company	423,000	10,697,420	3,900,060	(6,797,360)
Pharmaceutical	Macter International Limited	19,000	3,201,414	1,899,050	(1,302,364)
	Citi Pharma Ltd.	147,400	6,342,595	3,559,710	(2,782,885)
Commercial					
Banks	United Bank Limited	76,500	15,497,370	7,707,375	(7,789,995)
Auto Industry	Honda Atlas Cars (Pakistan) Ltd	13,500	2,886,474	2,244,510	[641,964]
		1,046,900	63,882,759	29,107,629	(34,775,130)

8.1 Market value of equity securities has been determined under fair value hierarchy level 1.

				2023 Rupees	2022 Rupees
9					
7	INVESTMENT	S IN DEBT SE	LUKITES		
9.1	Held to matur	rity			
	Government se	curities			
	Ouvernment se	currites			
	No. of	Face value	Types of security		
	Certificates	Rupees	.,,,		
	12,765,000	1,276,500,000	Pakistan investment bonds - 10 years	1,097,551,777	1,205,011,420
	70,000	7,000,000	Pakistan investment bonds - 5 years	6,905,557	13,368,860
					,,.
	12,835,000	1,283,500,000		1,104,457,334	1,218,380,280

The Pakistan Investment Bonds amounting to Rs. 469.70 million (2022: Rs. 396.90 million) are placed as 9.1.1 statutory deposit with the State Bank of Pakistan in accordance with the requirements of clause (a) of the sub-section 2 of section 29 of the Insurance Ordinance, 2000.

For the year ended December 31, 2023

		Note	2023	2022
			Rupees	Rupees
10	INVESTMENTS IN TERM DEPOSITS			
	Held to maturity			
	Deposits maturing within 12 months	10.1	268,778,499	577 741 164

10.1 The rate of return on term deposit certificates issued by various banking companies ranges from 4% to 16% per annum (2022: 5.60% to 14.25% per annum). These Term Deposit Certificates have maturity from February 04, 2024 to November 02, 2024 (2022: February 04, 2023 to November 07, 2023). Term deposits of Nil (2022: Rs.463.34 million) are under lien of various banks against guarantees of equal amounts issued by the banks in favour of the Company.

## 11 LOANS AND OTHER RECEIVABLES

Unsecured and considered good			
Receivable from related parties	11.1	8,513,045	547,121,2
Accrued investment income		29,150,801	39,328,
Lease security deposits		12,857,550	20,213,
Other security deposits	11.2	792,222,489	71,700,
Loans to employees	11.3	23,500,899	30,554,
Advances for expenses		41,673,699	21,204,
Other	11.4	881,335,603	451,205,

1,789,254,086	1,181,328,005

## 11.1 Represents amount due from following

Receivable against advance for purchase of shares		
United Track System (Pvt.) Ltd	-	91,753
Other receivables		
United Software & Technologies International (Pvt.) Ltd	-	139,730
Tawasul Risk Management Services (Pvt.) Ltd	-	162,474
Tawasul HealthCare TPA (Pvt.) Ltd	-	148,749
The United Life Assurance Company Limited		
- against incorporation expenses	8,513,045	4,413

**8,513,045** 547,121,285

		Note	2023	2022
			Rupees	Rupees
11.1.1	Party wise maximum aggregate amount outstanding during the year with reference of month end balances are as follow:			
	United Track System (Pvt.) Ltd		91,753,582	
	United Software & Technologies International (Pvt.) Ltd		139,730,461	275,150,952
	Tawasul Risk Management Services (Pvt.) Ltd		162,474,618	319,936,986
	Tawasul HealthCare TPA (Pvt.) Ltd		148,749,579	292,910,934
	The United Life Assurance Company Limited		8,513,045	4,413,045
11.2	These include deposits of Rs. 690.51 million (2022: Nil equal amounts issued by the banks in favour of the Com		ith banks against	guarantees of
11.3	Loans to employees			
	Executives		18,035,069	21,333,477
	Non-executives		5,465,830	9,221,070

**11.3.1** These are interest free loans provided as per Company's policy. These loans have been carried at cost as the effect of carrying these balances at amortised cost would not be material.

11.3.1

23,500,899

30,554,547

11.4 These include advances to agents as per terms of the relevant agreements.

12	INSURANCE / REINSURANCE RECEIVABLES			
	Unsecured and considered good			
	Due from insurance contract holders		1,269,958,392	1,392,305,811
	Due from other insurers / reinsurers		404,209,243	
				1,611,533,945
13	CASH & BANK BALANCES			
	Cash in hand		280,599	375,808
	Cash at bank			
	-Current accounts	13.1	441,721,271	364,703,956
	-Saving accounts	13.2	146,920,360	529,265,461
	<u> </u>		588,641,631	893,969,417
			588,922,230	894,345,225

For the year ended December 31, 2023

- **13.1** This includes Rs. 45.81 million (2022: Rs.32.83 million) in the current account maintained with a related party, Apna Microfinance Bank Limited.
- **13.2** This includes Rs. 5.16 million (2022: Rs. 8.17 million) in the saving account maintained with a related party, Apna Microfinance Bank Limited.
- **13.3** The rate of return on PLS saving accounts maintained at various banks ranges from 8.5% to 21.55.% per annum (2022: 8% to 14.5% per annum) depending on size of average deposits.

## 14 ORDINARY SHARE CAPITAL

## 14.1 Authorized share capital

2023	2022	2023	2022
Number	of shares	Rupees	Rupees

**500,000,000** 400,000,000 Ordinary shares of Rs. 10/- each **5,000,000,000** 4,000,000,000

## 14.2 Issued, subscribed and paid-up share capital

2023	2022	_		
 Number of	shares	-		
10,963,475	10,963,475	Ordinary shares of Rs. 10/- each fully paid in cash	109,634,750	109,634,750
51,750,000	-	Ordinary shares of Rs. 10/- each issued under merger scheme	517,500,000	_
 284,036,525	284,036,525	Ordinary shares of Rs. 10/- each issued as fully paid bonus shares	2,840,365,250	2,840,365,250
346,750,000	295,000,000		3,467,500,000	2,950,000,000

**14.3** Shares held by related parties are as under;

	No. of Shares held		Percentage	of Holding
	2023	2022	2023	2022
United Track System (Pvt.) Ltd	100,889,177	78,665,152	29.10%	26.67%
United Software & Technologies International (Pvt.) Ltd	59,529,031	59,529,031	17.17%	20.18%
Tawasul Risk Management Services (Pvt.) Ltd	30,119,180	29,005,809	8.69%	9.83%
Tawasul HealthCare TPA (Pvt.) Ltd	15,601,775	14,272,685	4.50%	4.84%

#### 15 SURPLUS ON REVALUATION OF PROPERTY AND EQUIPMENT

				2023		
		Owned		D: 1	Surplus of	
Particulars	Land	Building	Motor Vehicles	Right-of- use Assets	Window Takaful Operation - Operator's fund	Total
			F	Rupees		
Gross surplus						
Opening balance	411,309,645	146,961,611	168,508,105	72,726,648	23,986,895	823,492,
Transfers to equity on account of:						
Transfer from right-of-use assets to owned assets	-	-	30,286,737	(30,286,737)	-	
Disposal of revalued assets	-	-	(10,218,294)	-	-	(10,218,2
Incremental depreciation	-	(7,348,081)	(37,715,310)	(8,487,982)	(4,797,382)	(58,348,7
	-	(7,348,081)	(17,646,867)	(38,774,719)	(4,797,382)	(68,567,0
	411,309,645	139,613,530	150,861,238	33,951,929	19,189,513	754,925,8
Related deferred tax liability						
Opening balance	-	(42,618,868)	(48,867,350)	(21,090,728)	(6,956,199)	(119,533,
Adjustments on account of;						
Transfer from right-of-use assets to owned assets	-	-	(9,994,623)	9,994,623	-	
Disposal of revalued assets	-	-	3,372,037	-	-	3,372,
Incremental depreciation	-	2,424,867	12,446,052	2,801,034	1,583,136	19,255,
	-	(40,194,001)	(43,043,884)	(8,295,071)	(5,373,063)	(96,906,0
Closing balance - net of deferred tax	411,309,645	99,419,529	107,817,354	25,656,858	13,816,450	658,019,8

			202	22		
Gross surplus						
Opening balance	148,346,805	93,655,074	171,165,474	1,597,101	2,418,846	417,183,300
Surplus on revaluation arisen	262,962,840	82,126,957	47,032,122	72,726,648	22,051,818	486,900,385
Transfers to equity on account of:						
Transfer from right-of-use assets to owned assets	-	-	1,597,101	(1,597,101)	-	-
Disposal of revalued assets	-	(24,137,666)	(16,734,077)	-	-	(40,871,743)
Incremental depreciation	-	(4,682,754)	(34,552,515)	-	(483,769)	(39,719,038)
	-	(28,820,420)	(49,689,491)	(1,597,101)	(483,769)	(80,590,781)
	411,309,645	146,961,611	168,508,105	72,726,648	23,986,895	823,492,904
Related deferred tax liability						
Opening balance	-	(27,159,972)	(49,637,987)	(463,159)	(701,465)	(77,962,583)
Add: Provision on surplus arisen during the year	-	(23,816,818)	(13,639,315)	(21,090,728)	(6,395,027)	(64,941,888)
Transfer from right-of-use assets to owned assets	-	-	(463,159)	463,159	-	-
Disposal of revalued assets	-	6,999,923	4,852,882			11,852,805
Incremental depreciation	-	1,357,999	10,020,229	-	140,293	11,518,521
	-	(42,618,868)	(48,867,350)	(21,090,728)	(6,956,199)	(119,533,145)
Closing balance - net of deferred tax	411,309,645	104,342,743	119,640,755	51,635,920	17,030,696	703,959,759

		Note	2023	2022
			Rupees	Rupees
16	DEFERRED TAXATION			
	Deferred tax liability / (asset)			
	Opening deferred tax liability / (asset)		150,560,931	126,532,111
	Deferred tax liability under merger		27,581,594	-
	Provision / (reversal) recognized in:			
	- statement of profit or loss		29,621,944	(12,433,882)
	- other comprehensive income		8,025,898	(5,107,860)
	- statement of changes in equity		(22,627,126)	41,570,562
	Closing deferred tax liability	16.1	193,163,241	150,560,931
16.1	Deferred taxation comprises of the following;			
	Accelerated depreciation on fixed assets		50,088,709	26,611,954
	Accelerated depreciation on intangibles		(5,061,349)	322,607
	Lease liabilities		20,413,643	5,985,268
	Accrued investment income		12,519,035	14,263,686
	Unrealised loss on remeasurement of available for sale investments		23,885,121	(16,155,729)
	Liability relating to revaluation surplus on fixed assets		96,906,019	119,533,145
	Premium deficiency reserve		(5,587,937)	-
			193,163,241	150,560,931
17	POPPOWINCS			
17	BORROWINGS			
	Lease liabilities			
	Current portion - payable within one year		31,647,528	48,853,848
	Non-current portion		17,179,170	33,980,650
			48,826,698	82,834,498

17.1 Future minimum lease payments under finance lease together with the present value of the minimum lease payments are as follows:

For the year ended December 31, 2023

	2023			2022			
	Minimum lease payments	charges for outstanding navments		r Principal Minimum lease charges for		Principal outstanding	
Not later than one							
year	34,852,665	3,205,137	31,647,528	63,304,499	14,450,651	48,853,84	
Later than one year but not later than							
five years	17,208,283	29,113	17,179,170	40,973,131	6,992,481	33,980,65	
	52,060,948	3,234,250	48,826,698	104.277.630	21,443,132	82,834,49	

17.2 The Company intends to exercise its option to acquire leased vehicles upon completion of lease period. The average rate of interest implicit in the lease ranges from 17.1% to 24.72% per annum (2022: 13.22% to 18.48% per annum). These are secured against personal guarantees of chief executive and directors of the Company, demand promissory note for full lease rentals plus residual value, security deposit and title of ownership of leased vehicles. These rentals are payable in equal monthly instalments and there is no financial restriction in the lease agreements.

	Note	2023	2022
	_	Rupees	Rupees
OTHER CREDITORS AND ACCRUALS			
		(10.000.(0)	101 0// 510
¥ i ,			181,344,512
Federal excise duty / sales tax		14,519,112	30,152,524
Federal insurance fee		24,858,340	10,507,880
Withholding taxes payables		102,095,903	24,903,311
Unpaid and unclaimed dividend		76,523,708	46,459,840
Provident fund contribution		10,071,078	4,481,924
Auditors' remuneration		4,800,000	4,320,000
Cash margin against guarantees issued	18.1	27,987,050	72,453,209
Others	18.2	44,583,781	-
		717 778 408	374,623,200
	Withholding taxes payables Unpaid and unclaimed dividend Provident fund contribution Auditors' remuneration Cash margin against guarantees issued	OTHER CREDITORS AND ACCRUALS         Agents commission payable         Federal excise duty / sales tax         Federal insurance fee         Withholding taxes payables         Unpaid and unclaimed dividend         Provident fund contribution         Auditors' remuneration         Cash margin against guarantees issued	RupeesOTHER CREDITORS AND ACCRUALSAgents commission payable412,339,436Federal excise duty / sales tax14,519,112Federal insurance fee24,858,340Withholding taxes payables102,095,903Unpaid and unclaimed dividend76,523,708Provident fund contribution10,071,078Auditors' remuneration4,800,000Cash margin against guarantees issued18.127,987,050

- **18.1** The Company has received cash margin against various guarantees issued by the Company in the normal course of business. The amount is kept in a separate bank account.
- **18.2** The amount is payable to Window Takaful Operation of the Company.

		Note	2023	2022
			Rupees	Rupees
19	COMMITMENTS			
	Under contract for development of an intangible asset		29,675,000	12,375,000
	Under contract for capital expenditure		16,000,000	-
20	NET INSURANCE PREMIUM			
	Written gross premium		7,895,071,231	6,436,691,882
	Add: Unearned premium reserve - Opening		2,217,371,983	2,141,914,061
	Less: Unearned premium reserve - Closing		(2,254,388,692)	(2,217,371,983
	Premium earned		7,858,054,522	6,361,233,960
	Less: Reinsurance premium ceded		4,925,863,948	3,008,758,392
	Add: Prepaid reinsurance premium - Opening		1,678,950,790	1,651,494,329
	Less: Prepaid reinsurance premium - Closing		(2,376,365,105)	(1,678,950,790)
	Reinsurance expense		4,228,449,633	2,981,301,931
			3,629,604,889	3,379,932,029
			0,027,004,007	0,077,702,027
	NET INSURANCE CLAIMS			
	Claims paid		4,206,710,804	2,092,519,090
	Add: Outstanding claims including IBNR - Closing		4,200,710,804	2,072,317,070
	<u> </u>	21.1	2 550 (05 (2)	2 757 02/ 0/0
	- of the Company	ΖΙ.Ι	3,558,495,634	3,757,836,840
	- of the merged Company		(117,210,131)	-
	Less: Outstanding claims including IBNR - Opening		(3,757,836,840)	(2,008,063,278)
	Claims expense		3,890,159,467	3,842,292,652
	Less: Reinsurance and other recoveries received		3,220,396,448	1,557,793,611
	Add: Reinsurance and other recoveries in respect of			1100717701011
	outstanding claims - Closing			
	- of the Company		2,812,158,108	3,027,493,383
	- of the merged Company		(83,283,509)	-
	Less: Reinsurance and other recoveries in respect			
	of outstanding claims - Opening		(3,027,493,383)	(1,498,691,646)
	Reinsurance and other recoveries revenue		2,921,777,664	3,086,595,348
			968,381,803	755,697,304

For the year ended December 31, 2023

### 21.1 Claim development table

 otann development table					
			2023		
Accident year	2020 and earlier	2021	2022	2023	Total
Estimate of ultimate claims costs:					
At end of accident year	2,178,842,016	2,778,044,417	4,605,027,981	4,190,019,031	4,190,019,03
One year later	2,018,286,462	1,905,955,557	4,311,302,770	-	4,311,302,77
Two years later	2,451,538,511	2,439,702,924	-	-	2,439,702,924
Three years later	2,028,866,922	-	-	-	2,028,866,92
Current estimate of cumulative					
claims	2,028,866,922	2,439,702,924	4,311,302,770	4,190,019,031	12,969,891,64
Cumulative payments to date	(2,028,866,922)	(1,847,724,719)	(2,908,762,361)	(2,626,042,011)	(9,411,396,013
Liability recognised in the statement of financial position		591,978,205	1,402,540,409	1,563,977,020	3,558,495,63
statement of mancial position	_	571,770,205	1,402,340,407	1,505,777,020	3,330,473,03
			2022		
Accident year	2019 and earlier	2020	2021	2022	Total
Estimate of ultimate claims costs:					
At end of accident year	2,391,615,282	2,178,842,016	2,778,044,417	4,605,027,981	4,605,027,98
One year later	1,793,489,633	2,018,286,462	1,905,955,557	-	1,905,955,55
Two years later	2,141,525,345	2,451,538,511	-	-	0 / 54 500 54
Three years later	1,817,626,743	-	-	-	1,817,626,74
Current estimate of cumulative					
Current estimate of currictative					

Liability recognised in the					
Cumulative payments to date	(1,817,626,743)	(2,028,866,922)	(1,652,912,244)	(1,522,906,043)	[7,022,311,932]
Cumulativo poumopto to dato		(2,020,077,022)	(1 / E2 012 2/ / )	(1 522 007 072)	(7.000.011.050)
claims	1,817,626,743	2,451,538,511	1,905,955,557	4,605,027,981	10,780,148,792

statement of financial position	-	422,671,589	253,043,313	3,082,121,938	3,757,836,840
		No	ote <b>20</b> 2	23	2022
			Rup	ees	Rupees

### 22 NET COMMISSION AND OTHER ACQUISITION COSTS

Commission paid or payable	890,739,823	717,691,083
Add: Deferred commission expense - Opening	316,878,428	375,486,487
Less: Deferred commission expense - Closing	(401,475,076)	(316,878,428)
Net commission	806,143,175	776,299,142
Less: Commission received or recoverable	736,331,598	472,231,828
Add: Unearned re-insurance commission - Opening	250,873,741	294,407,089
Less: Unearned re-insurance commission - Closing	(358,261,810)	(250,873,741)
Commission from reinsurers	628,943,529	515,765,176
	177,199,646	260,533,966

		Note	2023	2022
			Rupees	Rupees
23	MANAGEMENT EXPENSES			
				E00.000.000
	Salaries, allowance and other benefits		838,320,319	738,039,926
	Charges for employee benefits		28,835,790	25,160,905
	Travelling expenses		11,318,996	11,974,858
	Advertisements & sales promotion		7,089,561	12,380,843
	Printing and stationery		10,557,686	13,955,204
	Depreciation expense	23.1	209,329,346	140,574,516
	Amortisation		4,038,852	370,813
	Rent, rates and taxes	23.2	90,647,414	94,043,72
	Legal & professional fee - business related		7,402,954	6,198,495
	Electricity, gas and water		33,675,909	30,767,404
	Entertainment		21,968,433	17,198,173
	Vehicle running expenses		29,013,316	37,601,854
	Office repairs and maintenance		11,939,134	15,859,073
	Postages, telegrams and telephone		14,758,389	15,108,88
	Annual supervision fee SECP		8,146,964	7,426,66
	Motor tracking devices charges		32,215,251	58,291,51
	Software maintenance		5,776,384	6,681,000
	Miscellaneous		14,335,787	14,844,395
			1,379,370,485	1,246,478,242
23.1	Depreciation expense			
	Operating assets	4.1	166,907,807	114,947,20
	Right-of-use assets	4.2	42,251,321	25,343,204
	Investment property	6	170,218	284,10
			209,329,346	140,574,510

23.2 This includes Rs. 85.44 million (2022: Rs.84.62 million) related to short-term leases contracts.

		Note	2023	2022
			Rupees	Rupees
24	INVESTMENT INCOME			
24				
	Income from equity securities - Dividend income		3,939,645	2,268,990
	Income from debt securities - Return on Government			
	securities - PIBs		101,443,765	83,677,490
	Income from term deposits - Return on term			
	deposits		28,777,365	24,908,285
			134,160,775	110,854,765
	Net realized gains on investments			
	Available for sale financial assets		700 202	227.207
	Equity securities Total investment income		799,283 134,960,058	337,297
				111,192,062
	Less: Investment related expenses		(156,220)	(200,638)
	Net Investment Income		134,803,838	110,991,424
25	OTHER INCOME			
20	OTHER INCOME			
	Return on bank balances		86,246,097	42,798,301
	Gain on disposal of property and equipment		31,081,511	-
	Gain on bargain purchase option	1.2	21,266,772	-
	Miscellaneous Income		27,069,892	16,538,676
			165,664,272	59,336,977
26	OTHER EXPENSES			
	Auditors' remuneration	26.1	6,517,500	5,620,000
	Subscriptions	20.1	5,856,607	3,974,764
	Loss on disposal of property and equipment		-	24,421,261
	Donations		119,716	1,520,031
			117,710	1,020,001
			12,493,823	35,536,056
26.1	Auditors' remuneration:			
	Annual audit fee and report on CCG compliance		4,200,000	3,780,000
	Half yearly review		1,155,000	1,050,000
	Other certifications		440,000	100,000
	Out of pocket expenses		722,500	690,000
				_
			6,517,500	5,620,000

	No	te	2023	2022
			Rupees	Rupees
27	FINANCE COST			
	Interest/mark-up on leases		8,847,247	11,020,086
	Bank charges		4,014,817	51,572,876
	Exchange loss		2,931,034	1,527,359
			15,793,098	64,120,321
28	INCOME TAX EXPENSE			
	Current			
	For the year		485,887,665	431,406,651
	For the prior year(s)		(150,726,059)	(141,512,330)
	Deferred		29,621,944	(12,433,882)
			364,783,550	277,460,439
28.1	Reconciliation between effective and applicable tax rate			
	Profit for the year before income tax expense		1,370,213,215	1,199,179,075
	Effective tax rate		26.62%	23.14%
	Applicable tax rate		33%	33%
	Tax Impact of amounts inadmissible for tax purposes		10.85%	8.39%
	Tax Impact of amounts deductible for tax purposes		-8.48%	-7.57%
	Effect of income charged at different rates		0.09%	2.16%
	Impact of prior year		-11.00%	-11.8%
	Impact of deferred tax		2.16%	-1.04%
	Effective tax rate		26.62%	23.14%

#### 29 **EARNINGS PER SHARE - BASIC AND DILUTED**

### 29.1 Basic earnings per share

Basic earnings per share is calculated by dividing the net profit for the year by the weighted average number of shares as at the year end as follows:

		2023	2022
Profit for the year	Rupees	1,005,429,665	921,718,636
Weighted average number of ordinary			
shares of Rs. 10/- each	Numbers	333,812,500	295,000,000
Earnings per share - basic and diluted	Rupees	3.01	3.12

There is no dilutive effect on basic earnings per share of the Company.

REMUNERATION TO CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

8

		2023	53			2022	2	
	Chief Executive	Directors	Executives	Total	Chief Executive	Directors	Executives	Total
		Rupees	96 S			Rupees	esse	
Fee	1,125,000	7,937,500	•	9,062,500	1,562,500	7,937,500		9,500,000
Managerial remuneration	32,481,000	3,305,455	225,885,793	261,672,248	27,364,500	3,041,820	173,418,198	203,824,518
Rent and house maintenance	12,465,900	1,487,461	97,003,376	110,956,737	9,679,050	1,368,842	77,088,210	88,136,102
Medical	2,843,100	330,549	21,620,713	24,794,362	2,331,450	304,186	17,441,054	20,076,690
Contribution to defined contribution plan	ı	•	20,611,853	20,611,853	ı		14,034,421	14,034,421
Conveyance	1,200,000	373,706	81,285,696	82,859,402	1,200,000	414,250	62,098,323	63,712,573
Mobile Allowance	1,800,000	53,387	33,816,970	35,670,357	1,950,000	3,274	26,721,641	28,674,915
Others	6,720,000	106,773	25,547,200	32,373,973	9,960,000	14,188	17,164,500	27,138,688
Total	58,635,000	13,594,831	505,771,601	578,001,432	54,047,500	13,084,060	387,966,347	455,097,907
Number of persons	1	9	276	283	-	6	218	225

provided with the mobile expenses as per the Company policy. Executives mean employees, other then the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in a financial year. The Chief Executive Officer, Chairman and certain executives are also provided the Company maintained cars. The Chief Executive Officer and certain executives are also 30.1

For the year ended December 31, 2023

### 31 RELATED PARTY TRANSACTIONS

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms.Remuneration of chief executive, directors and executives is disclosed in Note 30. Transactions with related parties other than those specifically disclosed elsewhere in the financial statements are as follows:

Balances at year end:				
Nature of relationship	Name of related party	Nature and transaction	2023	2022
			Rupees	Rupees
	United Software & Technologies	Receivable against sale of		
Nature of relationship Associated undertakings by virtue of shareholdings, investment and common management Key management personnel Employees' Provident Fund Transactions during the year			-	139,730,40
		5	-	162,474,6
Associated undertakings	Tawasul HealthCare TPA (Pvt.) Ltd	investment in the Bank	-	148,749,5
by virtue of shareholdings, investment and common management Key management personnel Employees' Provident Fund	Tawasul Developers (Private)	Advances for capital		
investment and common	Limited	expenditure .	89,413,000	
management		Advance for software		
	International (Pvt.) Ltd	development	10,825,000	16,505,0
	United Track Systems(Pvt) Limited	Advance for purchase of shares	-	91,753,5
	Apna Microfinance Bank Limited	Bank deposits at year end	50,975,529	40,964,0
Nature of relationship         Name of related party         Nature and transaction         22 (Ru           Associated undertakings by virtue of shareholdings, investment and common management         United Software & Technologies International (Pxt.) Ltd         Receivable against sale of investment in the Bank           Tawasul Risk Management by virtue of shareholdings, investment and common management         Tawasul Risk Management Investment in the Bank         Advances for capital United Software & Technologies Advances for capital United Software & Technologies Advances for capital United Software & Technologies Advances for capital United Tarck Systems[Pvt] Limited Executives Employees         Bank deposits at year end Software against incorporation Company Limited Provident Fund         190, The United Insurance Employees           Key management personnet         Executives Employees Provident Fund         The United Insurance Employees Provident Fund         Motor tracking device charges parial         100, Transactions during the year:           Associated undertakings by virtue of shareholdings, investment and common management         Tawasul Risk Management Services (Pvt.) Ltd         Motor tracking device charges parid         100, Transfer of investment Amount received         148,7 Tawasul Risk Management Services (Pvt.) Ltd         Motor tracking device charges parid         102, Transfer of investment Amount received         148,7 Tamsfer of investment Amount received         148,7 Tamsfer of investment Amount received         148,7 Tamsfer of investment Amount received         148,7 Tamsfer of investment Amount received         148,7 Tamsettion for so	The United Life Assurance	Advances against incorporation		
	8,513,045	4,413,0		
Key management personnel	Executives Employees			
			18,035,069	21,333,4
Employees' Provident Fund				
		contribution plan	10,071,078	4,350,2
Transactions during the year:				
			17,051,000	20,986,5
	United Track Systems(Pyt)			
			22,187,679	47,233,9
	Ennited	Device monitoring charges paid	10,074,000	10,866,0
			1,409,400	1,281,3
			91,753,582	170,400,3
			-	126,242,0
	Services (Pvt.) Ltd	Amount received	162,474,618	283,704,4
		Rental income	878,400	798,6
	Towacul HoolthCaro TDA (Dut) Ltd	Health service charges	7,598,940	7,095,9
	Tawasul Healincare TFA (FVI.) Liu	Transfer of investment	-	115,578,0
		Amount received	148,749,579	259,739,3
ssociated undertakings by virtue		Interest received on bank		
			16,259,334	4,206,0
ommon management				
	Apna Microfinance Bank Limited		5,718,535,029	4,049,748,5
		Withdrawals from deposits		
			5,708,523,543	
		Claims settled / paid	-	442,372,3
			5,776,384	6,681,0
	United Software & Technologies			
			23,815,000	
			-	108,570,2
			139,730,461	243,990,6
		Incorporation expenses		
			4,100,000	4,413,0
		Capital expenditure	89,413,000	
Employees' provident fund				
	Provident Fund	during the period	28,835,790	25,160,9

### 32 SEGMENT INFORMATION

The Company has five primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor, crop & miscellaneous. Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of Premium written by each segment.

	FIRE AND	2023 MARINE				
Description	PROPERTY DAMAGE	AVIATION AND TRANSPORT	MOTOR	CROP	MISCELLANEOUS	TOTAL
			Rι	ipees		
Gross written premium (Inclusive of admin surcharge)						
Gross direct premium	1,136,082,605	485,156,847	996,591,226	1,369,400,736	3,727,436,634	7,714,668
Facultative inward premium	50,935,122	3,830,043	7,225,727	-	5,072,694	67,063
Administrative surcharge	28,583,475	18,546,636	33,665,583	7,455	32,536,448	113,339
	1,215,601,202	507,533,526	1,037,482,536	1,369,408,191	3,765,045,776	7,895,071
Insurance premium earned	1,207,602,040	490,477,932	1,029,064,659	1,301,419,288	3,829,490,603	7,858,054
Insurance premium ceded to reinsurance	(570,213,567)	(234,038,554)	(540,360,189)			(4,228,449
Net Insurance premium						
Commission income	637,388,473	256,439,378	488,704,470	297,330,907	1,949,741,661	3,629,604
Net underwriting income	70,458,851	39,515,894	104,359,659	115,862,949		628,943
Net underwriting income	707,847,324	295,955,272	593,064,129	413,193,856	2,248,487,837	4,258,548
Insurance claims	(425,404,718)	(119,928,672)	(677,658,814)	(1,432,394,498)	(1,234,772,765)	(3,890,159
Insurance claims recovered from reinsurance	213,562,142	86,826,696	579,179,091	1,198,651,394	843,558,341	2,921,777
Net claims	(211,842,576)	(33,101,976)	(98,479,723)	(233,743,104)	(391,214,424)	(968,381
Commission expenses	(194,954,045)	(71,191,398)	(107,208,179)	(117,134,866)	(315,654,687)	(806,143
Management expenses	(242,228,803)	(97,455,486)	(185,723,940)	(42,995,626)	(810,966,629)	(1,379,370
Reversal of premium deficiency reserve	-	-	-	-	(16,933,141)	(16,933
Net insurance claims and expenses	(649,025,424)	(201,748,860)	(391,411,842)	(393,873,596)	(1,534,768,881)	(3,170,828
Underwriting results	58,821,900	94,206,412	201,652,287	19,320,260	713,718,956	1,087,719
Net investment income						134,803
Rental income						2,28
Other income						165,664
Other expenses						(12,493
Finance cost						(15,793
Profit of Window Takaful Operations - Operator's	; fund					8,024
Profit for the year before income tax expense						1,370,21
Segment assets of the Company	1,844,885,521	225,127,500	1,005,566,322	958,268,409	3,230,318,171	7,264,165
Unallocated assets	.,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	.,,	,,200,407	0,200,010,171	5,956,959
Segment assets of Operators' Fund	19,690,202	19,167,102	40,943,284	-	12,993,122	92,793
Unallocated assets	.,,0,0,202	.,,			,,,,,	548,809
Total assets						13,862,728
Segment liabilities of the Company	2 007 552 122	104 OEE 110	991 942 444	919 000 00/	2 957 / 10 720	4 050 777
5 1 7	2,097,553,123	196,955,110	881,962,664	818,890,996	2,957,410,720	6,952,772
Unallocated liabilities	E7 E17 000	11 000 1/1	150 200 020		100 057 (00	1,516,169
Segment liabilities of Operators' Fund	57,517,322	11,982,161	158,308,839	-	123,357,430	351,165
Unallocated liabilities						12,788

### **SEGMENT INFORMATION - Continued**

The Company has five primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor, crop & miscellaneous. Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of Premium written by each segment.

		2022				
Description	FIRE AND PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	CROP	MISCELLANEOUS	TOTAL
			Rup	ees		
Gross written premium (Inclusive of admin surcharge)						
Gross direct premium	1,089,031,477	373,681,106	863,006,125	973,736,196	3,012,722,713	6,312,177,6
Facultative inward premium	10,914,182	894,077	9,862,530	-	6,274,250	27,945,0
Administrative surcharge	27,205,958	14,405,263	31,528,323	4,524	23,425,158	96,569,2
	1,127,151,617	388,980,446	904,396,978	973,740,720	3,042,422,121	6,436,691,8
Insurance premium earned	1,144,440,488	402,943,816	912,130,374	1,021,901,657	2,879,817,625	6,361,233,9
Insurance premium ceded to reinsurance	(415,302,071)	(135,815,604)	(439,321,508)	(446,010,296)	(1,544,852,452)	(2,981,301,9
Net Insurance premium	729,138,417	267,128,212	472,808,866	575,891,361	1,334,965,173	3,379,932,0
Commission income	36,176,931	17,124,030	98,082,788	96,621,763	267,759,664	515,765,1
Net underwriting income	765,315,348	284,252,242	570,891,654	672,513,124	1,602,724,837	3,895,697,2
Insurance claims	(1,111,895,668)	(166,150,055)	(353,607,465)	(830,391,219)	(1,380,248,245)	(3,842,292,6
Insurance claims recovered from reinsurance	924,414,772	128,525,449	286,168,082	730,032,649	1,017,454,396	3,086,595,3
Net claims	(187,480,896)	(37,624,606)	(67,439,383)	(100,358,570)	(362,793,849)	(755,697,3
Commission expenses	(170,006,580)	(57,952,062)	(100,128,116)	(72,616,382)	(375,596,002)	(776,299,1
Management expenses	(218,275,162)	(75,326,840)	(175,138,282)	(188,566,836)	(589,171,122)	(1,246,478,2
Reversal of premium deficiency reserve	-	-	-	-	5,895,297	5,895,2
Net insurance claims and expenses	(575,762,638)	(170,903,508)	(342,705,781)	(361,541,788)	(1,321,665,676)	(2,772,579,3
Underwriting results	189,552,710	113,348,734	228,185,873	310,971,336	281,059,161	1,123,117,8
Net investment income						110,991,4
Rental income						2,079,
Other income						59,336,
Other expenses						(35,536,0
Finance cost						(64,120,3
Profit of Window Takaful Operations - Operator's	fund					3,309,2
Profit before tax						1,199,179,0
Segment assets of the Company	1,740,308,304	90,097,545	530,944,280	972,007,914	3,301,498,503	6,634,856,5
Unallocated assets						5,674,708,
Segment assets of Operators' Fund	37,607,406	19,559,824	81,841,354	-	33,775,116	172,783,7
Unallocated assets						518,076,5
Total assets						13,000,425,4
Segment liabilities of the Company	2,079,345,962	125,687,244	729,488,191	1,220,760,356	2,854,262,622	7,009,544,3
Unallocated liabilities						1,010,464,
Segment liabilities of Operators' Fund	47,837,252	9,167,123	110,955,256	-	127,207,718	295,167,3
Unallocated liabilities						3,644,0
Total liabilities						

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### 33 MOVEMENT IN INVESTMENTS

	Held to maturity	Available for sale	Total
		Rupees	
As at January 01, 2022	1,017,600,647	30,775,664	1,048,376,311
Additions	2,072,393,184	31,808,106	2,104,201,290
Disposals (sale and redemption)	(1,293,872,389)	(20,888,200)	(1,314,760,589)
Fair value loss (excluding net realized gains) - net	-	(12,587,941)	(12,587,941)
As at December 31, 2022	1,796,121,442	29,107,629	1,825,229,071
Additions	1,277,343,090	12,592,308	1,289,935,398
Disposals (sale and redemption)	(1,700,228,699)	(11,179,376)	(1,711,408,075)
Fair value gain (excluding net realized gains) - net	-	10,339,872	10,339,872
As at December 31, 2023	1,373,235,833	40,860,433	1,414,096,266

### 34 MANAGEMENT OF INSURANCE RISK AND FINANCIAL RISK

### 34.1 Risk management framework

The Company's activities expose it to a variety of financial risks, credit risk, liquidity risk and market risk (including interest/ mark-up rate risk and price risk). The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below. The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. The Board is also responsible for developing the Company's risk management policies.

### 34.2 Insurance risks

### 34.2.1 Insurance risk

The Company accepts the insurance risk through its insurance contracts where it assumes the risk of loss from persons or organizations that are directly subject to the underlying loss. The Company is exposed to the uncertainty surrounding the timing, frequency and severity of claims under these contracts.

The Company manages its risk via its underwriting and reinsurance strategy within an overall risk management framework. Exposures are managed by having documented underwriting limit and criteria. Reinsurance is purchased to mitigate the risk of potential loss to the Company. Reinsurance policies are written with approved reinsurers either on a proportional, excess of loss treaty or facultative basis.

A concentration of risk may also arise from a single insurance contract issued to particular demographic type of policyholder, within a geographical location or to types of commercial business. The Company minimizes its exposure to significant losses by obtaining reinsurance from a number of reinsurers who are dispersed over several geographical regions.

Further the Company adopts strict claim review policies including active management and prompt pursuing of the claims, regular detailed review of claim handling procedures and frequent investigation of possible false claims to reduce the insurance risk.

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### Geographical concentration of insurance risk

To optimize benefits from the principle of average and law of large numbers, geographical spread of risk is of extreme importance. There are a number of parameters which are significant in assessing the accumulation of risks with reference to the geographical location, the most important of which is risk survey.

Risk surveys are carried out on a regular basis for the evaluation of physical hazards associated with the commercial / industrial residential occupation of the insurers. Details regarding the fire separation/ segregation with respect to the manufacturing processes, storage, utilities, etc. are extracted from the layout plan of the insured facility. Such details are formed part of the reports which are made available to the underwriters/reinsurance personnel for their evaluation. Reference is made to the standard construction specifications as laid down by IAP (Insurance Association of Pakistan). For instance, the presence of Perfect Party Walls, Double Fire Proof Iron Doors, physical separation between the buildings within an insured's premises. It is basically the property contained within an area which is separated by another property by sufficient distance to confine insured damage from uncontrolled fire and explosion under the most adverse conditions to that one area.

Address look-up and geocoding is the essential field of the policy data interphase of IT systems. It provides instant location which is dependent on data collection provided under the policy schedule. All critical underwriting information is punched into the IT system/application through which a number of MIS reports can be generated to assess the concentration of risk.

### Reinsurance arrangements

Reinsurance arrangements are key components in the global economy as a means of supporting acceptance of risk by insurance organizations. Arrangements are the most effective ways of getting risks of all types, underwritten by the Company. The Company has prestigious reinsurance arrangements with the world wide acclaimed reinsurers.

	Maximum sum insured		Reinsurar	nce cover	Highest net liability	
-	2023	2022	2023	2022	2023	2022
-			Rupees -			
Fire and property damage	20,040,312,904	28,414,990,602	19,890,312,904	28,364,990,602	150,000,000	50,000,000
Marine, aviation and transport	2,219,939,579	1,613,850,694	2,194,939,579	1,588,850,694	25,000,000	25,000,000
Motor	70,515,000	87,000,000	66,015,000	84,000,000	4,500,000	3,000,000
Сгор	1,095,555,000	654,410,000	775,555,000	382,410,000	320,000,000	272,000,000
Miscellaneous	1,740,997,846,500	1,381,504,200,000	1,740,997,846,500	1,381,504,200,000	-	-

The Company's class wise risk exposure (based on maximum loss coverage in a single policy) is as follows:

The table below sets out the concentration of insurance contract liabilities by type of contract:

	Gross liabilities		Gross as	Gross assets		s / (assets)
-	2023	2022	2023 2023 2022		2023	2022
-			Rupees			
Fire and property damage	2,155,070,445	2,127,183,214	1,864,575,723	1,777,915,710	290,494,722	349,267,504
Marine, aviation and transport	208,937,271	134,854,367	244,294,602	109,657,369	(35,357,331)	25,196,998
Motor	1,040,271,503	840,443,447	1,046,509,606	612,785,634	(6,238,103)	227,657,813
Сгор	818,890,996	1,220,760,356	958,268,409	972,007,914	(139,377,413)	248,752,442
Miscellaneous	3,080,768,150	2,981,470,340	3,243,311,293	3,335,273,619	(162,543,143)	(353,803,279)
	7,303,938,366	7,304,711,724	7,356,959,634	6,807,640,246	(53,021,268)	497,071,478

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### 34.2.2 Sources of uncertainty in estimation of future claim payments

Claims on general insurance contracts are payable on a claim occurrence basis. The Company is liable for all insured events that occur during the term of the insurance contract.

An estimated amount of the claim is recorded immediately on intimation to the Company. The estimation of the amount is based on the amount notified by the policy holder, management or preliminary assessment by the independent surveyor appointed for this purpose. The initial estimates include expected settlement cost of the claims. Incurred But Not Reported (IBNR) claims have been estimated using Chain Ladder (CL) methodology. The Chain Ladder (CL) Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level.

There are several variable factors which affect the amount and timing of recognized claim liabilities. However, the management considers that uncertainty about the amount and timing of claim payments is generally resolved within a year. The Company takes all reasonable measures to mitigate the factors affecting the amount and timing of claim settlements. However, uncertainty prevails with estimated claim liabilities. It is likely that final settlement of these liabilities may be different from recognized amounts.

### 34.2.3 Changes in assumptions

The principal assumption underlying the liability estimation of IBNR and premium deficiency reserve is that the Company's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgment to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgment includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc.

### 34.2.4 Sensitivity analysis

The risks associated with the insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Company considers that the liability for insurance claims recognized in the statement of financial position is adequate. However, actual experience will differ from the expected outcome.

As the Company enters into short term insurance contracts, it does not assume any significant impact of changes in market conditions on unexpired risks. However, profit before tax and share-holders' equity will be decreased/increased with the increase/decrease of 10% in the claims as reflected below;

	Profit bef	ore tax	Share holde	ers' equity
	2023	2022	2023	2022
		Rupe	es	
Net				
Fire and property damage	(21,184,258)	(18,748,090)	(15,040,823)	(13,311,144)
Marine, aviation and transport	(3,310,198)	(3,762,461)	(2,350,241)	(2,671,347)
Motor	(9,847,972)	(6,743,938)	(6,992,060)	[4,788,196]
Сгор	(23,374,310)	(10,035,857)	(16,595,760)	(7,125,458)
Miscellaneous	(39,121,442)	(36,279,385)	(27,776,224)	(25,758,363)
	(0/ 000 100)			
	(96,838,180)	(75,569,731)	(68,755,108)	(53,654,508

### Claims development table

The table shown in Note 21.1 reflect the development of claims over a period of time. The disclosure goes back to the period when the earliest material claim arose for which there is still uncertainty about the amount and timing of the claims payments.

		2023	2022
		Rupees	Rupees
34.3	Financial risk		
	Financial instruments by category		
	Financial assets		
	Available for sale investment in equity securities	40,860,433	29,107,629
	at amortized cost:		
	Investments in associate	-	-
	Investments in:		
	Debt securities	1,104,457,334	1,218,380,280
	Term deposits	268,778,499	577,741,164
	Loans and other receivables	1,789,254,086	1,174,078,072
	Insurance / reinsurance receivables	1,674,167,635	1,611,533,945
	Reinsurance recoveries against outstanding claims	2,812,158,108	3,027,493,383
	Cash and bank	588,922,230	894,345,225
	Financial assets of Window Takaful Operations - operators' fund	422,961,375	438,551,212
		8,701,559,700	8,971,230,910
	Financial liabilities		
	at amortized cost:		
	Outstanding claims including IBNR	3,558,495,634	3,757,836,840
	Borrowings	48,826,698	82,834,498
	Insurance / reinsurance payables	826,210,259	783,461,811
	Other creditors and accruals	673,194,627	308,039,485
	Financial liabilities of Window Takaful Operations - operators' fund	71,734,606	57,131,614
		5,178,461,824	4,989,304,248

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### 34.3.1 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market variables such as interest rates, foreign exchange rates and market prices.

### a) Interest/ mark up rate risk

Interest/ mark-up rate risk is the risk that value of a financial instrument or future cash flows of a financial instrument will fluctuate due to changes in the market interest/ mark-up rates. Sensitivity to interest/ mark-up rate risk arises from mismatches of financial assets and liabilities that mature or reprise in a given period. The Company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted. The short term borrowing arrangements have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR) as indicated in respective notes.

The effective interest / mark-up rates for interest / mark-up bearing financial instruments are mentioned in relevant notes to the financial statements.

Sensitivity to interest rate risk arises from mismatches of financial assets and financial liabilities that mature or reprice in a given period. The Company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted.

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss, therefore a change in interest rates at the reporting date would not affect profit or loss.

The company is not exposed to any significant risk in respect of variable rate financial assets and liabilities.

### b) Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or liability will fluctuate due to changes in foreign currency rates. Foreign exchange risk arises mainly where receivables and payables exists due to transactions in foreign currencies. As of the statement of financial position date, the Company does not have material assets or liabilities which are exposed to foreign currency risk except for amount due from and due to reinsurers.

### c) Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest / mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. The Company is exposed to equity price in respect of investments in quoted equity securities amounting to Rs. 40.86 million (2022: Rs. 29.10 million) at the statement of financial position.

The Company manages price risk by monitoring exposure in quoted Equity Securities and implementing The strict discipline in internal risk Management and investment policies.

Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Furthermore, amount realized in the sale of a particular security may be affected by relative quantity of the security being sold.

The Company is not exposed to any significant price risk.

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### 34.3.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities. To guard against the risk, the Company maintains balance of cash and other equivalents and readily marketable securities. The maturity profile of assets and liabilities are also monitored to ensure adequate liquidity is maintained.

Liquidity risk is the risk that the Company may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disadvantageous. The Company is not exposed to liquidity risk as liquid financial assets of the Company are more than the financial liabilities as reflected in Note 34.3.

There are no liabilities contracted to fall due beyond 12 months from the end of the reporting year, except for lease liabilities. Maturity analysis of lease liabilities is disclosed in note 17.

### 34.4 Credit risk and concentration of credit risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Company attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counterparties in various industries and by continually assessing the credit worthiness of counterparties.

Concentration of credit risk occurs when a number of counterparties have a similar type of business activities. As a result, any change in economic, political or other conditions would effect their ability to meet contractual obligations in similar manner. The Company's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits the Company's exposure to credit risk through monitoring of client's exposure and conservative estimates of provisions for doubtful assets, if any. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sectors. As at reporting date, the Company's maximum exposure to credit risk was Rs.8,701,279,101 (2022: 8,970,855,102) from the financial assets as disclosed in Note 34.3.

The Company did not hold any collateral against theses financial assets. General provision is made for receivables according to the Company's policy. The impairment provision is written off when the Company expects that it cannot recover the balance due. Balances were not impaired as they relate to a number of policy holders and other insurers/ reinsurers for whom there is no recent history of default.

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The credit risk exposure is limited in respect of investments of Rs. 1,414.10 million and bank balances of Rs. 588.64 million. The credit quality of the Company's majority banks can be assessed with reference to external credit ratings assigned to these banks by credit rating agencies as specified below:

	Rating		Rating agency	2023	2022
	Long term	Short term	<i></i>	Rupees	Rupees
Bank Alfalah Limited	AA+	A1+	PACRA	6,538,599	35,863,549
Allied Bank Limited	AAA	A1+	PACRA	17,761,692	49,985,34
Habib Metropolitan Bank Limited	AA+	A1+	PACRA	3,924,252	6,401,73
Habib Bank Limited	AAA	A1+	VIS	52,214,487	30,783,953
Bank Al-Habib Limited	AAA	A1+	PACRA	111,559,098	148,940,38
Bank Islami Pakistan Limited	A+	A1	PACRA	3,403,462	10,646,38
Soneri Bank Limited	AA-	A1+	PACRA	8,088,796	12,318,85
Albaraka Bank Pakistan Limited	A+	A1	VIS	1,654,750	1,869,32
Askari Bank Limited	AA+	A1+	PACRA	2,469,941	2,279,09
Zarai Tarqiati Bank Limited	AAA	A1+	VIS	17,393,735	30,198,42
The Bank of Khyber	А	A1	PACRA	3,409,091	2,420,43
The Bank of Punjab	AA+	A1+	PACRA	3,023,776	1,884,43
Faysal Bank Limited	AA	A1+	PACRA	6,565,456	15,867,41
First Women Bank Limited	A-	A2	PACRA	1,151,265	1,188,09
MCB Bank Limited	AAA	A1+	PACRA	10,447,077	15,229,28
National Bank of Pakistan	AAA	A1+	PACRA	4,990,635	4,488,70
Samba Bank Limited	AA	A1	VIS	147,414,313	69,055,10
Silk Bank Limited	A-	A2	VIS	30,159,597	110,198,08
SME Bank Limited	CCC	В	PACRA	19,428	19,42
United Bank Limited	AAA	A1+	VIS	20,447,801	17,522,91
U Microfinance bank Limited	A+	A1	VIS	3,084,018	424,33
Summit Bank Limited	BBB-	A-3	VIS	66,737,791	264,041,10
Dubai Islamic Bank Pakistan Limited	АА	A1+	VIS	773,982	5,955,78
Apna Microfinance Bank Limited	BBB+	A3	PACRA	50,975,529	40,964,04
Sindh Bank Limited	A-	A2	PACRA	1,943,980	290,89
NRSP Micro Finance Bank Limited	А	A1	PACRA	26,138	23,78
JS Bank Limited	AA-	A1+	PACRA	1,398,728	1,939,61
Khushali Bank Limited	A+	A1	VIS	4,723,631	4,904,08
Finca Micro Bank Limited	A-	A2	PACRA	23,352	
Meezan Bank	AAA	A1+	VIS	32,242	
Punjab Provincial Bank Limited	BB+	В	VIS	1,815,172	

**584,171,814** 885,704,566

The age analysis of due from insurance contract holders and insurers / reinsurers is as follows:

Outstanding since		
1 year or less	1,418,756,940	1,487,445,834
1 year to two years	255,410,695	124,088,111
	1,674,167,635	1,611,533,945

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### **Reinsurance risk**

Reinsurance ceded does not relieve the Company from it's obligation towards policy holders and, as a result, the Company remains liable for the portion of outstanding claims reinsured to the extent that reinsurer fails to meet the obligation under the reinsurance agreement.

To minimize it's exposure to significant losses from reinsurers insolvencies, the Company obtains reinsurers ratings from a number of reinsurers, who are dispersed over several geographical regions.

The credit quality of amounts due from insurers and reinsurers can be assessed with reference to external credit ratings as follows:

	Due from insurers / reinsurers	Reinsurance recoveries against outstanding claims	Total
		Rupees	
2023			
A or above (including PRCL)	390,613,994	2,812,158,108	3,202,772,102
Others	13,595,249	-	13,595,249
Total	404,209,243	2,812,158,108	3,216,367,351
2022			
A or above (including PRCL)	217,416,515	3,027,493,383	3,244,909,898
Others	1,811,619	-	1,811,619
Total	219,228,134	3,027,493,383	3,246,721,517

### 34.5 Capital management

The Company's objectives when managing capital or to safeguard the Company's ability to continue as going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to shareholders, return capital to shareholders, issue new shares or sell assets to reduce debt.

The Company currently meets the paid up capital requirement as required by Securities and Exchange Commission of Pakistan.

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### 34.6 Fair value measurement of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

When measuring the fair value of an asset or a liability, the Company uses market observable data to the extent possible. If the fair value of an asset or a liability is not directly observable, it is estimated by the Company using valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Inputs used are consistent with the characteristics of the asset / liability that market participants would take into account.

Fair values are categorized into different levels in a fair value hierarchy based on the degree to which the inputs to the measurement are observable and the significance of the inputs to the fair value measurement in its entirety:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Transfers between levels of the fair value hierarchy are recognized by the Company at the end of the reporting period during which the change occurred.

For financial instruments measured at fair value, information on level of fair value hierarchy has been presented in relevant notes. The carrying values of remaining financial instruments approximate their fair values and the disclosures of fair value are not made when the carrying amount of financial instruments is a reasonable approximation of the fair value.

		2023
		Rupees
STA	TEMENT OF SOLVENCY	
Ass	ets	
Pro	perty and equipment	1,794,851,312
Inta	ngible assets	37,487,035
Inve	stment property	332,348,383
Inve	stment in associate	-
Inve	stments	
Eq	uity securities	40,860,433
De	bt securities	1,104,457,334
Tei	rm deposits	268,778,499
Tota	al assets of Window Takaful Operations - Operator's fund	641,603,630
Loa	ns and other receivables	1,789,254,086
Insi	ırance / reinsurance receivables	1,674,167,635
Reir	nsurance recoveries against outstanding claims	2,812,158,108
	erred commission expense	401,475,076
Pre	paid reinsurance premium ceded	2,376,365,105
Pre	payments	-
Cas	h & bank balances	588,922,230
Tota	al assets (A)	13,862,728,866

### In-admissible assets as per following clauses of section 32(2) of the Insurance Ordinance, 2000

(d)	Loans to employees and agents	23,500,899
(g)	Receivables from related parties	8,513,045
(h)	Insurance / Reinsurance receivables	465,410,063
(i)	Intangible asset- computer software	37,487,035
(k)	Amounts available to the insurer under guarantees	176,710,703
(l)	Assets subject to encumbrances	-
(o)	Total immoveable property in excess of total investments	43,560,240
(q)	Investment in listed securities	-
(u)-(i)	Motor vehicles including leased vehicles	657,364,795
(u)-(i)	Motor tracking devices	51,519,686
(u)-(ii) & (iii)	Furniture, fixtures, office and computer equipment	123,936,578
(II) (I)	Assets in Window Takaful Operations -	
(U)-(i)	Operator's fund	151,750,374
Total of Inadmi	ssible assets (B)	1,739,753,418

12,122,975,448

Total Admissible assets (C=A-B)

		2023 Rupees
Total Liabilities		
Total liabilities of window takaful operations - Operator's fund		363,954,48
Underwriting provisions		
Outstanding claims including IBNR		3,558,495,6
Unearned premium reserve		2,254,388,6
Premium deficiency reserve		16,933,1
Unearned reinsurance commission		358,261,8
Deferred taxation		193,163,2
Borrowings		48,826,6
Insurance / reinsurance payables		781,626,4
Other creditors and accruals		717,778,4
Taxation - provision less payment		539,468,2
Total liabilities (D)		8,832,896,8
Total net admissible assets (E=C-D)		3,290,078,6
Minimum Solvency Requirement (higher of following)		
Method A - U/s 36(3)(a)	150,000,000	
Method B - U/s 36(3)(b)	1,046,247,940	
Method C - U/s 36(3)(c)	843,246,907	
		1,046,247,9
Excess in net admissible assets over minimum requirements		2,243,830,6

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### 36 PROVIDENT FUND RELATED DISCLOSURES

The Company has maintained an employee provident fund trust and investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017, and the rules formulated for this purpose. The salient information of the fund is as follows:

	Note	2023	2022
		Rupees	Rupees
		Audited	Audited
Size of the fund - Total net assets		380,080,147	305,055,628
Cost of investments	36.1	351,917,301	293,639,004
Percentage of investments made-cost		92.59%	96.27%
Fair value of investments		383,957,005	313,918,803

### 36.1 The break-up of cost of investments is as follows:

	2023		2022	
	Amount	Percentage	Amount	Percentage
	Rupees	of total fund	Rupees	of total fun
Term deposit receipts	213,000,000	56.04%	276,000,000	90.48
Mutual funds	4,000,000	1.05%	4,808,235	1.58
Cash & cash equivalents	134,917,301	35.50%	12,830,769	4.21
	351.917.301	92.59%	293.639.004	96.27

		2023	2022
37	NUMBER OF EMPLOYEES		
	As at year end	861	871
	Average number of employees during the year	880	842

For the year ended December 31, 2023

### 38 EVENTS AFTER BALANCE SHEET DATE

The Board of Directors of the Company in their meeting held on March proposed a final cash dividend at the rate of 10% i.e. Rupee 1/- per share (2022 : 10%) subject to approval of members in the forthcoming annual general meeting. The financial statements for the year ended December 31, 2023 do not include the effect of final dividend.

### 39 DATE OF AUTHORIZATION FOR ISSUE

These financial statements have been authorized for issue on March 09, 2024 by the Board of Directors of the Company.

### 40 GENERAL

The figures in the financial statements have been rounded off to the nearest Rupees.

Muhammad Akram Shahid Chief Executive Officer



Huma Waheed Director



Maqbool Ahmad Chief Financial Officer

Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

The United Insurance Company of Pakistan Limited

# Window Takaful Operations Financial Statements

For The Year Ended December 31, 2023



## INDEPENDENT ASSURANCE REPORT

### To The Board of Directors of The United Insurance Company of Pakistan Limited Report on the Statement of Management's Assessment of Compliance with the Shariah Principles

We were engaged by the Board of Directors of The United Insurance Company of Pakistan Limited (the Company) to report on the management's assessment of compliance of the Window Takaful Operations (Takaful Operations) of the Company, as set out in the annexed statement prepared by the management for the year ended December 31, 2023, with the Takaful Rules, 2012, in the form of an independent reasonable assurance conclusion about whether the annexed statement reflects the status of compliance of the Takaful Operations with the Takaful Rules, 2012, in all material respects.

### Applicable Criteria

The criteria for the assurance engagement against which the annexed subject matter information (the Statement) has been assessed comprises of the provisions of the Takaful Rules, 2012, issued by the Securities and Exchange Commission of Pakistan (SECP).

### Responsibilities of the Management for Shariah Compliance

The Board of Directors / management of the Company are responsible for designing, implementing and maintaining internal controls relevant to the preparation of the annexed statement that is free from material misstatement, whether due to fraud or error. It also includes ensuring the overall compliance of the Takaful Operations with the Takaful Rules, 2012.

The Board of Directors / management of the Company are also responsible for preventing and detecting fraud and for identifying and ensuring that the Takaful Operations comply with laws and regulations applicable to its activities. They are also responsible for ensuring that the management, where appropriate, those charged with governance, and personnel involved with the Takaful Operations in compliance with the Takaful Rules, 2012 are properly trained, systems are properly updated and that any changes in reporting encompass all significant business units.

### Our Independence and Quality Control

We have complied with the independence and other ethical requirements of the Code of Ethics for Chartered Accountants issued by the Institute of Chartered Accountants of Pakistan, which is founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behavior.

The firm applies International Standard on Quality Management 1 "Quality Management for Firms That Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements" and accordingly maintains a comprehensive system of quality control including documented policies and procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

### Our responsibilities and summary of the work performed

Our responsibility is to examine the annexed statement and to report thereon in the form of an independent reasonable assurance conclusion based on the evidence obtained. We conducted our engagement in accordance with International Standard on Assurance Engagements (ISAE) 3000, 'Assurance Engagements Other Than Audits or Reviews of Historical Financial Information' issued by the International Auditing and Assurance Standards Board. That standard requires that we plan and perform our procedures to obtain reasonable assurance about whether the annexed statement presents fairly the status of compliance of the Takaful Operations with the Takaful Rules, 2012, in all material respects.

The procedures selected depend on our judgment, including the assessment of the risks of material non-compliances

## INDEPENDENT Assurance report

### To The Board of Directors of The United Insurance Company of Pakistan Limited Report on the Statement of Management's Assessment of Compliance with the Shariah Principles

with the Takaful Rules, 2012, whether due to fraud or error. In making those risk assessments, we have considered internal control relevant to the Takaful Operations' compliance with the Takaful Rules, 2012, in order to design assurance procedures that are appropriate in the circumstances, but not for the purposes of expressing a conclusion as to the effectiveness of the Company's internal control over the Takaful Operations' compliance with the Takaful Rules, 2012.

A system of internal control, because of its nature, may not prevent or detect all instances of non-compliance with Takaful Rules, 2012, and consequently cannot provide absolute assurance that the objective of compliance with Takaful Rules, 2012, will be met. Also, projection of any evaluation of effectiveness to future periods is subject to the risk that the controls may become inadequate or fail.

The procedures performed include:

- Evaluate the systems, procedures and practices in place with respect to the Takaful operations against the Takaful Rules, 2012 and Shariah advisor's guidelines;
- Evaluating the governance arrangements including the reporting of events and status to those charged with relevant responsibilities, such as the Audit Committee / Shariah Advisor and the board of directors;
- Test for a sample of transactions relating to Takaful operations to ensure that these are carried out in accordance with the laid down procedures and practices including the regulations relating to Takaful operations as laid down in Takaful Rules, 2012; and
- Review the statement of management's assessment of compliance of the Takaful transactions during the year ended December 31, 2023 with the Takaful Rules, 2012.

### Conclusion

Based on the procedures performed and evidence obtained, nothing has come to our attention that causes us to believe that the annexed statement does not reflect the Company's status of compliance, in all material respects, with the Takaful Rules, 2012 for the year ended December 31, 2023.

Rom Avois Hydre Liequet Norman

RSM AVAIS HYDER LIAQUAT NAUMAN CHARTERED ACCOUNTANTS

Engagement Partner: Syed Naveed Abbas

Date: March 09, 2024 Place: Lahore

## SHARIAH ADVISOR'S Report to the board of directors

for the Year Ended December 31, 2023

الحمد لله رب العالمين والصلاة والسلام على سيد الانبياء والمرسلين وعلى اله واصحابه اجمعين، وبعد.

Being a Shariah Advisor of The United Insurance of Pakistan Limited Window Takaful Operations (hereafter referred as the "Operator") it is my responsibility to review the Takaful products including PMDs and all relevant documents, underwriting procedures, Re-Takaful Arrangements, and all financial activities related to the Participants and shareholder funds undertaken by the operator.

On the other hand, it is the responsibility of the Operator to follow the prevailing Takaful Rules issued by SECP and guidelines set by the Shariah Advisor and to take prior approval of Shariah Advisor for all policies and services being offered by the Operator.

In my opinion and to the best of my understanding based on Shariah compliance review, internal audit, explanations provided by the Operator and audit report of the External auditors, below are the findings:

- 1. PMDs and all relevant documents, underwriting and its procedures, Re-Takaful Arrangements, and all financial activities related to the Participants and shareholder funds undertaken by the operator in accordance with Takaful Rules, 2012 and guidelines issued by me in the capacity of Shariah Advisor.
- 2. Appropriate accounting policies and basis of measurement have been consistently applied in preparation of the financial statements of "Participant Takaful Fund (Waqf Fund)" and "Operator Fund".
- 3. The Operator found performing its duties to its level best by following Shariah guidelines and through consolation with me where needed.
- 4. Shariah compliance audit has been conducted and related matters have been discussed in the review report.
- 5. Any cases which were required to be consulted in accordance with the Shariah and Takaful Rules have been discussed and duly resolved.
- 6. Earnings that realized from dividend purification have been made to the charity as per company charity guidelines.

Consequently, I pray to Allah Almighty to grant United Window Takaful Operations remarkable success and help the entire team at every step and keep away from every hindrance and difficulty.



وصل اللهم وسلم وبارك علىٰ سيدنا محمد وعلىٰ اله واصحابه اجمعين

**Mufti Muhammad Farhan Farooq** Shariah Advisor

UIC Window Takaful Operations **Date:** March 01, 2024

## STATEMENT OF COMPLIANCE WITH THE SHARIAH PRINCIPLES

The financial arrangements, contracts and transactions, entered into by Window Takaful Operations (Takaful Operations) of The United Insurance Company of Pakistan Limited (the Company) for the year ended December 31, 2023 are in compliance with the Takaful Rules, 2012.

Further, we confirmed that:

- The Company has developed and implemented all the policies and procedures in accordance with the Takaful Rules, 2012 and rulings of the Shariah Advisor along with a comprehensive mechanism to ensure compliance with such rulings and Takaful Rules, 2012 in their overall operations. Further, the governance arrangements including the reporting of events and status to those charged with relevant responsibilities, such as the Audit Committee / Shariah Advisor and the Board of Directors have been implemented.
- The Company has imparted trainings / orientations in the prior periods and has ensured availability of all manuals / agreements approved by Shariah Advisor/ Board of Directors to maintain the adequate level of awareness, capacity and sensitization of the staff and management.
- All the products and policies have been approved by Shariah Advisor and the financial arrangements including investments made, policies, contracts and transactions entered by Window Takaful Operations are in accordance with the policies approved by Shariah Advisor.
- All the shariah related requirements as per Takaful Reules, 2012 regarding merger of the Operator Funds and Participants Takaful Funds of SPI Insurance Company Limited into the Takaful Operations of the Company have been complied with; and
- The assets and liabilities of Window Takaful Operations (Participants' Takaful Fund and Operator's Fund) are segregated from other assets and liabilities of the Company, at all times in accordance with the provisions of the Takaful Rules, 2012.

This has been duly confirmed by the Shariah Advisor of the Company.

By Order of the Board of Directors

Mohammad Akram Shahid Chief Executive Officer

Date: March 09, 2024

**Jamil A. Khan** Chairman

## **INDEPENDENT AUDITORS' REPORT**

### TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS OF WINDOW TAKAFUL OPERATIONS OF THE COMPANY

### Opinion

We have audited the annexed financial statements of Window Takaful Operations of The United Insurance Company Of Pakistan Limited (the Company), which comprise the statement of financial position as at December 31, 2023, and the related profit and loss account, the statement of comprehensive income, the statement of changes in funds and the cash flow statement for the year then ended, and notes comprising material accounting policy information and other explanatory information to the financial statements and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion and to the best of our information and according to the explanations given to us, the statement of financial position, the profit and loss account, the statement of comprehensive income, the cash flow statement and the statement of changes in funds together with the notes forming part thereof, conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's Window Takaful Operation's affairs as at December 31, 2023 and of the surplus and profit, the total comprehensive income, the changes in funds and its cash flows for the year then ended.

### **Basis for Opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below as the key Audit Matters:

Key Audit Matter	How our audit addressed the key audit matter
Outstanding claims including IBNR and net	claims reported / settled
Refer Note 3.16 and 20 to the financial statements relating to outstanding claims including IBNR and net claims- reported / settled.	<ul> <li>Our audit procedures include the following:</li> <li>Obtained an understanding, evaluated the design and tested the key controls over the process of capturing, processing and recording of information related to the claims and re-takaful recoveries from re-takaful arrangements;</li> <li>Inspected significant arrangements with re-takaful to obtain an understanding of contract terms to assess that recoveries from re-takaful on account of claims reported are being accounted for</li> </ul>
	based on contract terms and conditions;

## **INDEPENDENT AUDITORS' REPORT**

### TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED-REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS OF WINDOW TAKAFUL OPERATIONS OF THE COMPANY

Key Audit Matter	How our audit addressed the key audit matter
The Window Takaful Operation's outstanding claims including IBNR represent significant liability and net claims- reported / settled represent significant expense. These involve significant management judgement regarding uncertainty in the estimation of claims payments and assessment of frequency and severity of claims. Claim liabilities are recognized on intimation of the insured event based on management's judgement and estimation. The Company maintains provision for claims incurred but not reported (IBNR) based on the advice of an independent actuary. The actuarial valuation process involves significant judgement and the use of actuarial assumptions. We have identified this area as a key audit matter as it involves judgement and estimation.	<ul> <li>Assessed the appropriateness of the Company's accounting policy for recording of claims in line with requirements of applicable accounting and reporting standards;</li> <li>Tested claims transactions on sample basis with underlying documentations to evaluate whether the claims reported during the year are recorded in accordance with the requirements of the Company's policy and relevant regulations and assessed the sufficiency of the claim liabilities recorded, by testing calculations on the relevant data including recoveries from re-takaful based on the respective arrangements;</li> <li>Tested claims transactions on sample basis with underlying documentations to evaluate whether the claims reported during the year are recorded in accordance with the requirements of the Company's policy and relevant regulations and assessed the sufficiency of the claim liabilities recorded, by testing calculations on the relevant data including recoveries from re-takaful based on the respective arrangements;</li> <li>Tested claims transactions on sample basis recorded during the year are recorded in accordance with the requirements of the Company's policy and relevant regulations and assessed the sufficiency of the claim liabilities recorded, by testing calculations on the relevant data including recoveries from re-takaful based on the respective arrangements;</li> <li>Tested specific claims transactions on sample basis recorded close to year end and subsequent to year end with underlying documentation to assess whether claims had been recognized in the appropriate accounting period;</li> <li>Assessed the work of an external actuarial specialist for determination of IBNR and evaluated their competence, capability and objectivity and also assessed general principles, actuarial assumptions and methods used by the actuary for actuarial valuations; and</li> <li>Considered the adequacy of disclosures in the financial statements.</li> </ul>
Revenue Recognition Risk	
Refer Notes 3.10 and 18 to the financial statements relating to revenue recognition. The Window Takaful Operations receives its major revenue from contribution and unearned contribution reserve also rep- resents significant portion of its liabilities. We identified revenue recognition as a key audit matter because of the potential risk of fraud in revenue recognition.	<ul> <li>Our audit procedures include the following:</li> <li>Obtained an understanding, evaluated the design and tested the implementation of controls over the process of capturing, processing and recording of contribution income;</li> <li>Assessed the appropriateness of the Company's accounting policy for recording of contributions in line with the requirements of applicable laws, accounting and reporting standards;</li> <li>Tested the contribution recorded on sample basis to test the accuracy from the underlying policies issued to insurance contract holders;</li> <li>Tested the policies on sample basis where contribution was recorded close to year end, and evaluated that these were recorded in the appropriate accounting period; and</li> <li>Recalculated the unearned portion of contribution income on sample basis to check recording of unearned contribution reserve.</li> </ul>

### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditors' report thereon

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

## **INDEPENDENT AUDITORS' REPORT**

### TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED-REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS OF WINDOW TAKAFUL OPERATIONS OF THE COMPANY

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### Responsibilities of Management and Board of Directors for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting and reporting standards as applicable in Pakistan and the requirements of Insurance Ordinance, 2000 and Companies Act, 2017 and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Window Takaful Operations and the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease window takaful operations, or has no realistic alternative but to do so.

Board of Directors are responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Financial Statement

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design
  and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to
  provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than
  for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
  override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Operator's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the
  audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant
  doubt on the Operations' ability to continue as a going concern. If we conclude that a material uncertainty exists, we
  are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such

## **INDEPENDENT AUDITOR'S REPORT**

### TO THE MEMBERS OF THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED-REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS OF WINDOW TAKAFUL OPERATIONS OF THE COMPANY

disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Operator to cease to continue as a going concern.

• Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Board of Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Board of Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Board of Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- a) proper books of account have been kept by the Company as required by the Insurance Ordinance, 2000 and the Companies Act, 2017 (XIX of 2017);
- b) the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of changes in funds and the cash flow statement together with the notes thereon have been drawn up in conformity with the Insurance Ordinance, 2000 and the Companies Act, 2017 (XXI of 2017), and are in agreement with the books of account;
- c) investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's Window Takaful business; and
- d) no zakat was deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980.

The engagement partner on the audit resulting in this independent auditor's report is Syed Naveed Abbas.

Rom Avois Hydre Liequet Norman

RSM AVAIS HYDER LIAQUAT NAUMAN CHARTERED ACCOUNTANTS

**Place:** Lahore **Date:** March 09, 2024 **UDIN:** AR2023102396gweAX1BM

### **STATEMENT OF FINANCIAL POSITION** As at December 31, 2023

	Note	<b>Operator's fund</b> <b>2023</b> 2022		Participants' Takaful Fund 2023 2022		
	-			2023 ees		
Assets						
Qard-e-Hasna to Participants' Takaful Fund	5	30,000,000	100,000,000	-		
Property and equipment	6	113,867,224	84,525,158	11,322,112	11,328,55	
Investments						
Equity securities	7	39,165,205	18,686,928	25,045,669	13,252,590	
Debt securities	8	182,294,500	182,294,500	156,512,750	156,512,750	
Term deposits	9	65,000,000	53,500,000	75,000,000	30,000,000	
Loans and other receivables	10	82,393,271	48,581,343	92,864,698	38,815,968	
Takaful / Retakaful receivables	11	-	-	747,906,250	742,101,725	
Deferred wakala fee	23	-	-	290,437,784	240,064,663	
Receivable from Participants' Takaful Fund	12	19,732,590	105,630,843	-		
Accrued investment income		8,785,670	9,856,365	9,897,708	7,405,819	
Retakaful recoveries against outstanding claims /	00			<b>FOO</b> 400 000	005 ( /0 45	
Benefits	20	-	-	733,180,022	825,440,151	
Deferred commission expense	22	74,775,030	67,783,894	-	(1.000.00)	
Prepayments	18	-	-	81,052,194	41,920,208	
Cash and bank balances	13	25,590,139	20,001,233	251,053,499	197,866,295	
<b>T</b> .1.1		611,603,629	590,860,264	2,474,272,686	2,304,708,726	
Total assets		641,603,629	690,860,264	2,474,272,686	2,304,708,72	
Funds and Liabilities						
Funds	1 /	100 000 000	E0 000 000			
Statutory reserve	14	100,000,000	50,000,000	-		
Waqf money	10	-	-	1,000,000	500,000	
Capital reserve		(( 052 251)	(20.02/202)	(20.101 55/)	(DE 00/ /DE	
Fair value reserve		(6,953,251)	(20,934,282)	(20,191,556)	(25,984,635	
General reserve		1/5 /10 001	220.00/.2/0	(22 722 /00	100 201 501	
Accumulated profit / surplus Total funds		165,412,881 258,459,630	338,996,268 368,061,986	<u>422,733,400</u> 403,541,844	199,301,593 173,816,958	
Totat Tulius		200,407,000	300,001,700	403,341,044	1/3,010,730	
Surplus on revaluation of property and equipment		19,189,513	23,986,895	-		
Qard-e-Hasna from Operator's Fund		-	-	30,000,000	100,000,000	
·		277,649,143	392,048,881	433,541,844	273,816,958	
Liabilities						
Underwriting provisions - Participants' Takaful						
Fund						
Outstanding claims including IBNR	20	-	-	1,143,625,563	1,093,925,917	
Unearned contribution reserves	18	-	-	819,031,785	795,788,18	
Reserve for unearned retakaful rebate	19	-	-	14,419,993	6,255,643	
Unearned wakala fee	23	290,437,784	240,064,663	-		
Takaful / retakaful payables		-	-	31,753,433	20,669,092	
Other creditors and accruals	16	73,516,702	58,746,720	12,167,478	8,622,090	
Payable to Operator's Fund	12	-	-	19,732,590	105,630,845	
Total liabilities		363,954,486	298,811,383	2,040,730,842	2,030,891,768	
Total dubidices						
Total fund and liabilities					2,304,708,726	

The annexed notes form an integral part of these financial statements.





Muhammad Akram Shahid Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

### **PROFIT AND LOSS ACCOUNT** For the year ended December 31, 2023

	Note	2023	2022
		Rupees	Rupees
Dentification of Table (ed. Franci			
Participants' Takaful Fund			
Contributions earned	18	1,444,810,622	1,077,946,473
Less: Contributions ceded to retakaful	18	(142,598,182)	(114,589,007)
Net contribution earned		1,302,212,440	963,357,466
Retakaful rebate earned	19	27,464,516	23,401,922
Net underwriting income		1,329,676,956	986,759,388
Net claims- reported / settled	20	(1,027,653,906)	(770,997,536)
Other direct expenses	21	(124,664,410)	(72,091,839)
Surplus before investment and other income		177,358,640	143,670,013
Investment Income	25	14,831,176	11,049,491
Other income	26	19,886,420	7,519,010
Surplus for the year		212,076,236	162,238,514
Operator's Fund			
Wakala fee	23	702,954,728	533,987,695
Commission expense	22	(188,327,974)	(151,687,343)
General, administrative and management expenses	24	(526,921,220)	(399,123,506)
		(12,294,466)	(16,823,154)
Investment income	25	26,003,140	25,132,297
Direct expenses	27	(7,423,107)	(5,819,044)
Other income	26	1,738,845	819,142
Profit for the year before taxation		8,024,412	3,309,241
Provision for taxation		-	
Profit for the year		8,024,412	3,309,241

The annexed notes form an integral part of these financial statements.



Chief Executive Officer

Huma Waheed

Director



Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

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## **STATEMENT OF COMPREHENSIVE INCOME** For the year ended December 31, 2023

	2023	2022	
	Rupees	Rupees	
Participants' Takaful Fund (PTF)			
Surplus for the year	212,076,236	162,238,514	
Other comprehensive income / (loss) for the year			
Item to be re-classified to profit and loss account in subsequent years:			
Unrealized gain / (loss) on revaluation of available for sale investments	5,793,079	(5,926,190)	
Total comprehensive income for the year	217,869,315	156,312,324	
Operator's Fund (OPF)			
Profit for the year	8,024,412	3,309,241	
Other comprehensive income / (loss) for the year			
Item to be re-classified to profit and loss account in subsequent years:			
Unrealized gain/ (loss) on revaluation of available for sale investments	13,981,031	(5,025,372)	
Total comprehensive income / (loss) for the year	22,005,443	(1,716,131)	

The annexed notes form an integral part of these financial statements.

Muhammad Akram Shahid

Chief Executive Officer



Huma Waheed Director



Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman



	Note <b>Operator</b>		r's Fund	Participants' Ta	akaful Fund	
		2023	2022	2023	2022	
			Rup	)ees		
Operating cash flows:						
a) Takaful activities:						
Contributions received		-	_	2,163,134,086	1,528,868,96	
Retakaful contribution paid		-	_	(257,240,887)	(144,001,926	
Claims / Benefits paid	20	-	_	(1,202,869,711)	(696,742,597	
Retakaful and other recoveries received	20	-	-	283,528,332	55,567,49	
Commission paid		(189,693,828)	(133,837,163)	-		
Retakaful rebate received		-	-	35,628,866	21,853,84	
Wakala fee received/ (paid)		840,157,931	635,449,893	(840,157,931)	(635,449,892	
Modarib share received / (paid)		4,011,898	5,975,404	(4,011,898)	(5,975,404	
Management and other expenses paid		(501,731,127)	(391,385,735)	(31,849,662)	(19,478,686	
Net cash flow from takaful activities		152,744,874	116,202,399	146,161,195	104,641,79	
b) Other operating activities:						
Other operating receipts/ (payments)		18,478,484	87,513,621	(7,041,005)	36,062,62	
Loans advanced	10	(15,792,480)	(10,240,395)	-		
Loan repayments received	10	8,190,059	8,130,322	-		
Net cash flow from other operating activities		10,876,063	85,403,548	(7,041,005)	36,062,62	
Total cash flow from all operating activities		163,620,937	201,605,947	139,120,190	140,704,42	
c) Investment activities:						
Investment income received		22,130,114	19,097,614	17,283,012	12,391,83	
Payments for investment		(87,997,247)	(76,516,652)	(81,000,000)	(51,772,750	
Investment disposed off during the year		70,000,000	41,600,000	50,000,000	10,000,000	
Proceeds from disposal of property and equipm	nent	34,000	26,000	-		
Payment for fixed capital expenditure		(51,198,898)	(46,555,751)	(2,216,000)	(2,531,500	
Total cash flow from investing activities		(47,032,031)	(62,348,789)	(15,932,988)	(31,912,418	
5		. , , .	. , , .			
d) Financing activities:		·				
Transfer of profits to the Company		(181,000,000)	(165,000,000)	-		
Qard-e-Hasna to Participants' Takaful Fund	5	70,000,000	40,000,000	(70,000,000)	(40,000,000	
Total cash flow from financing activities		(111,000,000)	(125,000,000)	(70,000,000)	(40,000,000	
Net cash flow from all activities (a+b+c+d)		5,588,906	14,257,158	53,187,202	68,792,00	
			, ,		, ,	
Cash and cash equivalents at the beginning of th	ne year	20,001,233	5,744,075	197,866,297	129,074,29	
· · · · · · · · · · · · · · · · · · ·	,	· · · · · · · · · · · · · · · · · · ·	., .,.,.,.	,	,=,=,	
Cash and cash equivalents at the end of the ye		25,590,139	20,001,233	251,053,499	197,866,29	

The annexed notes form an integral part of these financial statements.



	Note	OPF		PT	F
	-	2023	2022	2023	2022
			Rupe	es	
Reconciliation of profit and loss account					
Operating cash flows		163,620,937	201,605,947	139,120,190	140,704,422
Depreciation expense	6.1	(25,190,093)	(7,737,772)	(4,149,347)	5,109,957
Investment income	25	26,003,140	21,449,134	14,831,176	11,049,491
[Decrease]/ increase in assets other than	n cash	(77,285,438)	(102,521,137)	77,906,369	1,208,029,264
(Increase)/ decrease in liabilities other than borrowings		(65,143,103)	(109,486,931)	(9,839,073)	(1,208,580,809)
Unrealized (gain) / loss on revaluation of available for sale investments		(13,981,031)	-	(5,793,079)	5,926,189
Profit / surplus for the year		8,024,412	3,309,241	212,076,236	162,238,514

The annexed notes form an integral part of these financial statements.

Muhammad Akram Shahid Chief Executive Officer



Huma Waheed Director



Maqbool Ahmad Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

## STATEMENT OF CHANGES IN FUNDS

For the year ended December 31, 2023

	Operator's Fund				
	Statutory reserve	Capital reserve: Fair value reserve	General reserve: Accumulated profit	Total	
		Rup	ees		
Balance as at January 01, 2022	50,000,000	(15,908,910)	500,203,258	534,294,348	
Total comprehensive income / (loss) for the year					
Profit for the year	-		3,309,241	3,309,241	
Other comprehensive (loss) for the year	-	(0,020,072)	3,309,241	(5,025,372)	
Transactions with the Company-Transfer of profits to the		(0,020,372)	3,307,241	(1,716,131)	
Company			(165,000,000)	(165,000,000)	
Incremental depreciation on revaluation of property and		-	(103,000,000)	(103,000,000)	
equipment			483,769	483,769	
Balance as at December 31, 2022	50,000,000	(20,934,282)	338,996,268	368,061,986	
	00,000,000	(20,704,202)	000,770,200	000,001,700	
Balance as at January 01, 2023	50,000,000	(20,934,282)	338,996,268	368,061,986	
Transfer of balances on merger (Refer Note 1.3)	50,000,000	- (20),01,202)	(5,405,177)	44,594,823	
			(0) 00 00 00 00		
Total comprehensive income for the year					
Profit for the year	-	-	8,024,412	8,024,412	
Other comprehensive income for the year	-	13,981,031	-	13,981,031	
	-	13,981,031	8,024,412	22,005,443	
Transactions with the Company-Transfer of profits to the					
Company	-	-	(181,000,000)	(181,000,000)	
Incremental depreciation on revaluation of property and			· · · · ·	<u> </u>	
equipment	-	-	4,797,378	4,797,378	
Balance as at December 31, 2023	100,000,000	(6,953,251)	165,412,881	258,459,630	
		Participants'	Takaful Fund		
	Waqf money	Capital reserve: Fair value reserve	General reserve: Accumulated surplus	Total	
		Rup			
				15 50 / /0/	
Balance as at January 01, 2022	500,000	(20,058,445)	37,063,079	17,504,634	
Total comprehensive income for the year					
Surplus for the year			162,238,514	162,238,514	
Other comprehensive loss for the year		(5,926,190)	102,230,314	(5,926,190)	
other comprehensive toss for the year		(5,926,190)	162,238,514	156,312,324	
Balance as at December 31, 2022	500,000	(25,984,635)	199,301,593	173,816,958	
	000,000	(20,704,000)	177,001,070	170,010,700	
Balance as at January 01, 2023	500,000	(25,984,635)	199,301,593	173,816,958	
Transfer of balances on merger (Refer Note 1.3)	500,000		11,355,571	11,855,571	
Total comprehensive income for the year					
Total comprehensive income for the year Surplus for the year	-	_	212,076,236	212,076,236	
Total comprehensive income for the year Surplus for the year Other comprehensive income for the year	-		212,076,236	212,076,236 5,793,079	
Surplus for the year		- 5,793,079 5,793,079	212,076,236 - 212,076,236	212,076,236 5,793,079 217,869,315	

The annexed notes form an integral part of these financial statements.

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Muhammad Akram Shahid Chief Executive Officer

Huma Waheed Director

Maqbool Ahmad

Chief Financial Officer

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Syed Rahat Ali Shah Director

Jamil Ahmed Khan Chairman

For the year ended December 31, 2023

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

#### 1.1 Status and operations

The United Insurance Company of Pakistan Limited (the Company) was incorporated on October 20, 1959, in Pakistan as a Public Limited Company under the repealed Companies Act, 1913, and its shares are quoted on Pakistan Stock Exchange Limited. The Registered Office of the Company is situated at 204, 2nd floor, Madina City Mall, Abdullah Haroon Road, Saddar, Karachi, in the province of Sindh, and its Head Office is located at UIG House 01, Upper Mall, Lahore, in the province of Punjab. The Company operates through a network of branches in all over Pakistan, detail of which is set out in the annual report. The principal activity of the Company is General Insurance Business and it qualifies as a domestic insurance company under the Insurance Ordinance, 2000 and undertakes Fire & Property Damage, Marine Aviation & Transport, Motor, Crop and Miscellaneous General Insurance. The Company was allowed to carry on Window Takaful Operations on August 18, 2014 by the Securities and Exchange Commission of Pakistan (SECP) under the Takaful Rules, 2012. The Company has not transacted any insurance business outside Pakistan.

- 1.2 The Company was allowed to carry on WTO on August 18, 2014 by the Securities and Exchange Commission of Pakistan (SECP) under the Takaful Rules, 2012. For the purpose of carrying on takaful business, the Company has formed a Waqf / Participants' Takaful Fund (PTF) on June 09, 2014 under a trust deed. The trust deed governs the relationship of shareholders and policy holders for management of takaful operations.
- **1.3** The scheme of merger of SPI Insurance Company Limited (SPI) with and into the Company including Window Takaful Operations (WTO) was approved by the Honourable Sindh High Court. The Company has completed the formalities of the merger and shares are issued to shareholders of SPI in accordance with the scheme of merger. The effective date of the merger is March 31, 2023 (the effective date).

International Financial Reporting Standard (IFRS) 3, Business Combinations, requires that all identified assets (including intangible assets) and liabilities acquired in a business combination should be carried at their fair values on the acquirer's statement of financial position and any intangible assets acquired in the business combination should be separately recognized and carried at their fair values. IFRS - 3 allows the acquirer a maximum period of one year from the date of acquisition to finalize the determination of the fair values of the assets and liabilities and to determine the value of any intangibles separately identified. No adjustment of fair value was considered necessary by the Company to be incorporated in these condensed interim financial statements.

The following assets and liabilities and assets of WTO of SPI have been transferred to the WTO of the Company:

For the year ended December 31, 2023

	Participants' Takaful Fund	Operator's Fund
	Rupe	es
ASSETS		
Property and equipment	2,591,192	1,815,700
Intangible assets	-	67,409
Loans and other receivables	-	570,880
Qard-e-Hasna	_	21,000,000
Wakala fee receivable from participants' takaful fund	_	30,075,020
Takaful / Retakaful receivables	97,971,982	-
Prepaid re-takaful contribution	66,046	-
Retakaful recoveries against outstanding claims	28,825,336	-
Deferred commission expense	-	-
Cash & bank	945,073	213,693
Total assets	130,399,629	53,742,702
LIABILITIES		
Underwriting Provisions	79,157,968	-
Outstanding claims including IBNR		-
Unearned contribution reserve	14,862	-
Reserve for unearned re-takaful rebate	1,746,918	8,274,758
Other creditors and accruals	30,075,020	-
Wakala fee payable to Operator's Fund		161,727

### 2 BASIS OF PREPARATION AND STATEMENT OF COMPLIANCE

Total Liabilities

These financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. The accounting and reporting standards comprise of:

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8,436,485

- International Financial Reporting Standards (IFRS) issued by International Accounting Standard Board (IASB) as are notified under the Companies Act, 2017;
- Islamic Financial Accounting Standards (IFAS) issued by the Institute of Chartered Accountants of Pakistan as are notified under the Companies Act, 2017; and
- Provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019.

In case requirements differ, the provisions of or directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, the Insurance Rules, 2017 and the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019 shall prevail.

These are the financial statements of Window Takaful Operations of the Company and and reflect the financial position and results of both the Operators' Fund (OPF) and the Participants' Takaful Fund (PTF) seperately.

For the year ended December 31, 2023

#### 2.1 Basis of measurement

These financial statements have been prepared under the historical cost convention except for certain investments, propert and equipment which are measured at fair value, as discussed in the relevant policy notes.

#### 2.2 Functional and presentation currency

These financial statements are presented in Pakistani Rupees which is functional and presentation currency of the Company. All figures have been rounded to the nearest Rupee, unless otherwise stated.

#### 2.3 Standards, amendments to standards and interpretations

#### 2.3.1 Standards, amendments to standards and interpretations becoming effective in current year

The following standards, amendments to standards and interpretations have been effective and are mandatory for financial statements of the Company for the periods beginning on or after January 01, 2023 and therefore, have been applied in preparing these financial statements.

#### i) IAS 1 – Presentation of Financial Statements

The IASB has issued 'Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2)' with amendments that are intended to help preparers in deciding which accounting policies to disclose in their financial statements in the following ways:

- an entity is now required to disclose its material accounting policy information instead of its significant accounting policies;
- several paragraphs are added to explain how an entity can identify material accounting policy information and to give examples of when accounting policy information is likely to be material;
- the amendments clarify that accounting policy information may be material because of its nature, even if the related amounts are immaterial;
- the amendments clarify that accounting policy information is material if users of an entity's financial statements would need it to understand other material information in the financial statements; and
- the amendments clarify that if an entity discloses immaterial accounting policy information, such information shall not obscure material accounting policy information.

In addition, IFRS Practice Statement 2 has been amended by adding guidance and examples to explain and demonstrate the application of the 'four-step materiality process' to accounting policy information in order to support the amendments to IAS 1. Once the entity applies the amendments to IAS 1, it is also permitted to apply the amendments to IFRS Practice Statement 2.

Application of these amendments do not have any significant impact on disclosures in the Company's financial statements.

For the year ended December 31, 2023

#### ii) IAS 8 – Accounting Policies, Changes in Accounting Estimates and Errors

The IASB has published 'Definition of Accounting Estimates' to help entities to distinguish between accounting policies and accounting estimates. The definition of a change in accounting estimates is replaced with a definition of accounting estimates. Under the new definition, accounting estimates are "monetary amounts in financial statements that are subject to measurement uncertainty".

The IASB clarifies that a change in accounting estimate that results from new information or new developments is not the correction of an error. In addition, the effects of a change in an input or a measurement technique used to develop an accounting estimate are changes in accounting estimates if they do not result from the correction of prior period errors.

Application of these amendments do not have any significant impact on the Company's financial statements.

#### iii) IAS 12 – Income Taxes

The IASB has published 'Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12)' that clarify how companies account for deferred tax on transactions such as leases and decommissioning obligations. Accordingly, the initial recognition exemption, provided in IAS 12.15(b) and IAS 12.24, does not apply to transactions in which equal amounts of deductible and taxable temporary differences arise on initial recognition.

The IASB has issued amendments to provide a temporary exception to the requirements regarding deferred tax assets and liabilities related to pillar two income taxes. The amendments introduce an exception to the requirements in the standard that an entity does not recognise and does not disclose information about deferred tax assets and liabilities related to the Organisation for Economic Co-operation and Development (OECD) pillar two income taxes.

Application of these amendments do not have any significant impact on the Company's financial statements.

## 2.3.2 Standards, amendments to standards and interpretations becoming effective in the current year but not relevant

There are certain new standards, amendments to standards and interpretations that became effective during the year and are mandatory for accounting periods of the Company beginning on or after January 01, 2023 but are considered not to be relevant to the Company's operations and are, therefore, not disclosed in these financial statements.

#### 2.3.3 Standards, amendments to standards and interpretations becoming effective in future periods

The following standards, amendments to standards and interpretations have been published and are mandatory for the Company's accounting periods beginning on or after the effective dates specified therein.

For the year ended December 31, 2023

#### i) IAS 1 – Presentation of Financial Statements

The IASB has issued 'Classification of Liabilities as Current or Non-current (Amendments to IAS 1)' providing a more general approach to the classification of liabilities under IAS 1 based on the contractual arrangements in place at the reporting date. The amendments in Classification of Liabilities as Current or Non-current (Amendments to IAS 1) affect only the presentation of liabilities in the statement of financial position — not the amount or timing of recognition of any asset, liability income or expenses, or the information that entities disclose about those items. They:

- clarify that the classification of liabilities as current or non-current should be based on rights that are in existence at the end of the reporting period and align the wording in all affected paragraphs to refer to the "right" to defer settlement by at least twelve months and make explicit that only rights in place "at the end of the reporting period" should affect the classification of a liability;
- clarify that classification is unaffected by expectations about whether an entity will exercise its right to defer settlement of a liability; and
- make clear that settlement refers to the transfer to the counterparty of cash, equity instruments, other assets or services.
- The IASB has further modified the requirements introduced by 'Classification of Liabilities as Current or Non-current' on how an entity classifies debt and other financial liabilities as current or non-current in particular circumstances. Only covenants with which an entity is required to comply on or before the reporting date affect the classification of a liability as current or noncurrent. In addition, an entity has to disclose information in the notes that enables users of financial statements to understand the risk that non-current liabilities with covenants could become repayable within twelve months.
- The amendments to IAS 1 are effective for annual periods beginning on or after 1 January 2024. The amendments are to be applied retrospectively in accordance with IAS 8. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

#### ii) IAS 7 – Statement of Cash Flows and IFRS 7 – Financial Instruments: Disclosures

The IASB has published 'Supplier Finance Arrangements (Amendments to IAS 7 and IFRS 7)' to add disclosure requirements, and 'signposts' within existing disclosure rquirements, that ask entities to provide qulaitative and quantitative information about supplier finance arrangements. The amendments in Supplier Finance Arrangements:

- Do not define supplier finance arrangements, Instead, the amendments describe the characteristics of an arrangement for which an entity is required to provide the information. The amendments note that arrangements that are solely credit enhancements for the entity or instruments used by the entity to settle directly with a supplier the amounts owed are not supplier finance arrangements.
- Add two disclosure objectives, Entities will have to disclose in the notes information that enables users of financial statements:

For the year ended December 31, 2023

- to assess how supplier finance arrangements affect an entity's liabilities and cash flows, and;

- to understand the effect of supplier finance arrangements on an entity's exposure to liquidity risk and how the entity might be affected if the arrangements were no longer available to it.

Complement current requirements in IFRSs by adding to IAS 7 additional disclosure requirements about:

- the terms and conditions of the supplier finance arrangements;

- for the arrangements, as at the beginning and end of the reporting period:

- a) the carrying amounts of financial liabilities that are part of the arrangement and the associated line item presented;
- b) the carrying amount of financial liabilities disclosed under a) for which suppliers have already received payment from the finance providers;
- c) the range of payment due dates (for example, 30 to 40 days after the invoice date) of financial liabilities disclosed under a) and comparable trade payables that are not part of a supplier finance arrangement; and

- the type and effect of non-cash changes in the carrying amounts of the financial liabilities that are part of the arrangement

The IASB decided that, in most cases, aggregated information about an entity's supplier finance arrangements will satisfy the information needs of users of financial statements.

- Add supplier finance arrangements as an example within the liquidity risk disclosure requirements in IFRS 7.

An entity applies these amendments for annual reporting periods beginning on or after 1 January 2024. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

#### iii) IFRS 16 Leases

The IASB has issued amendments for 'Lease Liability in Sale and Leaseback' that clarify how a seller-lessee subsequently measures sale and leaseback transactions that satisfy the rquirements in IFRS 15 to be accounted for sale.

As these amendments require a seller-lessee to subsequently measure lease liabilities arising from a leaseback in a way that it does not recognise any amount of the gain or loss that relates to the right of use it retains. The new requirements do not prevent a seller-lessee from recognising in profit or loss any gain or loss relating to the partial or full termination of a lease. The amendments also include one amended and one new illustrative example.

The amendments are effective for annual reporting periods beginning on or after 1 January 2024. Application of these amendments is not expected to have any significant impact on the Company's financial statements.

For the year ended December 31, 2023

#### iv) IFRS 17 Insurance Contracts

IASB has published a new standard, IFRS 17 'Insurance contracts'. The new standard requires insurance liabilities to be measured at a current fulfillment value and provides a more uniform measurement and presentation approach for all insurance contracts. These requirements are designed to achieve the goal of a consistent, principle-based accounting for insurance contracts. IFRS 17 supersedes IFRS 4 'Insurance Contracts' and related interpretations. Further, IASB has published 'Initial Application of IFRS 17 and IFRS 9 — Comparative Information (Amendment to IFRS 17)' with an amendment that enables companies to improve the usefulness of the comparative information presented on initial application of IFRS 17 and IFRS 9. An entity that elects to apply the amendment applies it when it first applies IFRS 17.

Amendments to IFRS 17' have been issued by IASB to address concerns and implementation challenges that were identified after IFRS 17 'Insurance Contracts' was published in 2017.

IFRS 17 is effective for periods beginning on or after 1 January 2021, with earlier adoption permitted if both IFRS 15 'Revenue from Contracts with Customers' and IFRS 9 'Financial Instruments' have also been applied. The amendments are effective for annual periods beginning on or after 1 January 2023 with earlier application permitted. The IASB has also published 'Extension of the Temporary Exemption from Applying IFRS 9 (Amendments to IFRS 4)' to defer the fixed expiry date of the amendment also to annual periods beginning on or after 1 January 2023.

However, SECP through notification S.R.O. 1715 (I)/2023 dated November 11, 2023 has deferred applicability of IFRS 17 and has stated it to be effective for companies engaged in insurance/ takaful and re-insurance/re-takaful business from periods beginning on or after January 01, 2026.

Application of the IFRS 17 is expected to materially affect the Company's financial statements, magnitude of which is being considered and assessed by the management.

## 2.3.4 Standards, amendments to standards and interpretations becoming effective in future periods but not relevant

There are certain new standards, amendments to standards and interpretations that are effective from different future periods as specified therin, but are considered not to be relevant to the Company's operations, therefore, not disclosed in these financial statements.

IFRS 9 "Financial Instruments" has become applicable, however as insurance company, the management has opted temporary exemption from the application of IFRS 9 as allowed by International Accounting Statndards Baord (IASB) for entities whose activities are predominantly connected with insurance.

#### 2.3.5 Standards issued by IASB but not applicable in Pakistan

Following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan:

IFRS 1 - First-time adoption of International Financial Reporting Standards IFRS S1 General Requirements for Disclosure of Sustainability-related Financial Information IFRS S2 Climate-related Disclosures

For the year ended December 31, 2023

#### 3 MATERIAL ACCOUNTING POLICY INFORMATION

The accounting policies applied in the preparation of these financial statements are set out below:

#### 3.1 Property and Equipment

#### 3.1 Property and equipment

#### 3.1.1 Operating assets - owned assets

Operating assets are stated at cost/valuation less accumulated depreciation and accumulated impairment, if any.

Depreciable assets are depreciated on reducing balance method so as to write off depreciable amount of the assets over their estimated useful life at the rates specified in note "&'FA 6.1'!B10&" to the financial statements. Depreciation on additions to/ disposal from property and equipment for the year is charged on 'number of days basis'.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the items will flow to the Company and the cost of the item can be measured reliably. All other repair and maintenance costs are charged to profit and loss as and when incurred.

The gain or loss on disposal or retirement of an asset represented by the difference between the sale proceeds and the carrying amount of the asset is recognized as an income or expense.

Any revaluation increase arising on the revaluation of property and equipment is recognised in other comprehensive income and presented as a separate component as 'Surplus on revaluation of property and equipment', except to the extent that it reverses a revaluation decrease for the same asset previously recognised in profit or loss, in which case the increase is credited to profit or loss to the extent of the decrease previously charged. Any decrease in carrying amount arising on revaluation of property and equipment is charged to profit or loss to the extent that it exceeds the balance, if any, held in the revaluation surplus on property and equipment relating to a previous revaluation of that asset. The surplus on revaluation of property and equipment to the extent of incremental depreciation charged (net of deferred tax) is transferred to unappropriated profit. In case of disposal or retirement of a revalued asset, the attributable revaluation surplus remaining in the surplus on revaluation is transferred directly to the unappropriated profit. The revaluation reserve is not available for distribution to the Company's shareholders.

For the year ended December 31, 2023

#### 3.2 Takaful contracts

The Takaful contracts are based on the principles of wakala. The takaful contracts so agreed usually inspire concept of tabarru (to donate for benefit of others) and mutual sharing of losses with the overall objective of eliminating the element of uncertainty. Contracts under which the Participant Takaful Fund (PTF) accepts significant takaful risk from another party (the policy holder) by agreeing to compensate the policyholder if a specified uncertain future event (the takaful event) adversely affects the policyholder are classified as takaful contracts. Takaful risk is significant if a takaful event could cause the PTF to pay significant benefits due to the happening of the takaful event compared to its non happening. Once a contract has been classified as a takaful contract, it remains a takaful contract for the remainder of its lifetime, even if the takaful risk reduces significantly during this period, unless all rights and obligations are extinguished or expired.

The PTF underwrites non-life takaful contracts that can be categorized into fire and property, marine, aviation and transport, motor, health and miscellaneous contracts. Contracts may be concluded for a fixed term of one year, for less than one year and in some cases for more than one year. However, most of the contracts are for twelve months duration. Takaful contracts entered into by the PTF under which the contract holder is another takaful operator/ insurer of a facultative nature are included within the individual category of takaful contracts, other than those which fall under the treaty.

- Fire takaful provides coverage against damages caused by fire, riot and strike, explosion, earthquake, atmospheric damage, flood, electric fluctuation and other related perils.
- Marine, aviation and transport takaful provides coverage against cargo risk, terminals, damage occurred in between the points of origin and final destination and other related perils.
- Motor takaful provides comprehensive car coverage, indemnity against third party loss and other related covers.
- Health & miscellaneous takaful provides basic hospital care including maternity care, outpatient care and cover against burglary, loss of cash in safe, cash in transit, money, engineering losses, travel guard and other coverage.

#### 3.3 Deferred commission expense

Commission incurred in obtaining and recording policies of takaful and retakaful was deferred and calculated by applying twenty-fourths method and recognized as assets where they can be reliably measured and it is probable that they will give rise to contribution revenue that will be recognized in subsequent reporting periods.

#### 3.4 Unearned contribution reserves

The unearned portion of contribution written net of wakala fee is set aside as a reserve and is recognized as a liability. This liability is calculated by applying twenty-fourths method as specified in the General Takaful Accounting Regulations, 2019.

#### 3.5 Contribution deficiency reserve

The Operator maintains a provision in respect of contribution deficiency for the class of business where the unearned contribution liability is not adequate to meet the expected future liability after retakaful, from claims and other supplementary expenses, expected to be incurred after the statement of financial position date in respect of the unexpired policies in that class of business at the statement of financial position date. The movement in the contribution deficiency reserve is recorded as an expense/ income in profit and loss account for the year.

For the year ended December 31, 2023

For this purpose, loss ratios for each class are estimated based on historical claim development. Historical experience is used in assessing the extent to which past trends may not apply in future or the effects of one-off claims. Further, actuarial valuation has been carried out to determine the amount of contribution deficiency reserve in respect of Accident and Health Takaful classes as required by the Insurance Rules, 2017. If these ratios are adverse, contribution deficiency is determined. The loss ratios estimated on these basis for the unexpired portion are as follows:

		Percen	tage %
		2023	2022
-	Fire and property damage	46%	97%
-	Marine, aviation and transport	23%	22%
-	Motor	46%	41%
-	Health and Miscellaneous	61%	67%

Based on analysis of combined operating ratio for the expired period of each reportable segment, the management considers that the unearned contribution reserves for all the classes of business, as at the year end are adequate to meet the expected future liability, after retakaful, from claims and other expenses expected to be incurred after the statement of financial position date in respect of policies in those classes of business in force at the statement of financial position date. Hence, no reserve for the same has been made in these financial statements.

#### 3.6 Re-takaful contracts held

Re-Takaful contracts entered into by the operator with retakaful companies for compensation of losses suffered on takaful contracts issued are retakaful contracts. These retakaful contracts include both facultative and treaty arrangement contracts.

The operator enters into retakaful contracts in the normal course of business in order to limit the potential for losses arising from certain exposures. Outward retakaful contributions are accounted for in the same period as the related contributions for the direct or accepted retakaful business.

Retakaful liabilities represent balance due to retakaful companies. Amounts payable are estimated in a manner consistent with the related retakaful contract. Retakaful assets represent balances due from retakaful companies. Amounts recoverable from retakaful companies are estimated in a manner consistent with the provisions for outstanding claims or settled claims associated with the retakaful policies and are in accordance with the related retakaful contract.

Retakaful assets are not offset against related takaful liabilities. Income or expenses from retakaful contracts are not offset against expenses or income from related takaful assets.

Retakaful assets or liabilities are derecognized when the contractual rights are extinguished or expired.

The operator assesses its retakaful assets for impairment on statement of financial position date. If there is objective evidence that retakaful assets are impaired, the operator reduces the carrying amount of the retakaful assets to its recoverable amount and recognizes impairment loss in the profit and loss account, if any.

#### 3.7 Receivables and payables related to takaful contracts

Receivables and payables related to takaful contracts are recognized when due at cost which is the fair value of the consideration given less provision for impairment, if any.

For the year ended December 31, 2023

#### 3.7.1 Takaful / Re-takaful receivables

Contributions due from takaful / retakaful represents the amount due from participants and other takaful insurers on account of takaful contracts. These are recognized at cost, which is the fair value of the contribution to be received less provision for impairment, if any.

#### 3.7.2 Retakaful recoveries against outstanding claims / benefits

Claims recoveries recoverable from the retakaful operators are recognized as an asset at the same time as the claims which gives rise to the right of recovery are recognized as a liability and are measured at the amount expected to be received.

#### 3.8 Segment reporting

A business segment is a distinguishable component of the Operator that is engaged in providing services that are subject to risks and returns that are different from those of other business segments. The Operator accounts for segment reporting of operating results using the classes of business as specified under the Insurance Ordinance, 2000, the Insurance Rules, 2017, the Insurance Accounting Regulations, 2017, the Takaful Rules, 2012 and the General Takaful Accounting Regulations, 2019 as the primary reporting format.

Based on its classification of takaful contracts issued, the Operator has four primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor, and health & miscellaneous. The nature and business activities of these segments are disclosed in respective notes to the Financial Statements.

Assets and liabilities that are directly attributable to a particular segment have been allocated to them. Certain assets and liabilities have been allocated to segments on a reasonable basis. Those assets and liabilities which cannot be allocated to a particular segment on a reasonable basis are reported as unallocated corporate assets and liabilities.

#### 3.9 Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of cash flow statement, cash and cash equivalents comprise cash, cheques, pay orders, demand drafts and balances with banks.

#### 3.10 Revenue recognition

#### a) Contribution

Contributions including administrative surcharge received / receivable (if any) under a takaful policy are recognized as written at the time of issuance of participant membership document (PMD) and recorded as income of the PTF. Contributions are stated exclusive of taxes and duties levied on contributions. Takaful contribution income under a policy net of Wakala fee is recognized as income of PTF over the period of takaful. Administrative surcharge recovered from participant is recognized as part of contribution.

For the year ended December 31, 2023

#### b) Wakala fee

The Operator manages the general takaful operations for the participants and charges wakala fee (service charges) at 40% (2022: 40%) of the gross contribution written net of administrative surcharge in case of fire, marine, motor and miscellaneous in the case of health 20% was charged in the first 3 quarters and 40% was charged in the last quarter. It is recognized as expense of PTF and income of OPF. Unearned portion of Wakala fee is recognized as a liability in OPF and accordingly deferred Wakala fee expense is recognized as an asset in PTF. The unearned portion of Wakala fee is calculated by applying twenty-fourths method as specified in the General Takaful Accounting Regulations, 2019.

#### c) Rebate Income / Commission expense

Commission expenses are charged to the profit and loss account at the time the PMD are accepted. Rebate income from retakaful operator is recognized at the time of issuance of the underlying takaful policy by the operator. This income is deferred and recognized as revenue in accordance with the pattern of recognition of the retakaful contribution to which it relates. Rebate from retakaful operator is arrived at after taking the impact of opening and closing unearned rebate. Profit/ rebate, if any, which the Operator may be entitled to under the terms of retakaful is recognized on accrual basis. Further, Rebate on retakaful is recognized as income of PTF according to the requirements of the Takaful Rules, 2012.

#### d) Dividend Income

Dividend income is recognized when right to receive the dividend is established.

#### e) Investment Income/ expense

Returns on debt securities and term deposits are recognized using the effective interest rate method. Gain or loss on sale of investments is recognized at the time of sale.

Gain / loss on sale of available for sale investments is included in profit and loss account.

#### f) Modarib Income

The Operator manages the participants' investments as a Modarib and charges such percentage, as approved by the Shahriah Advisor, on Modarib's share of net investment income of PTF. It is recognized on the same basis on which related revenue is recognized.

#### g) Rental and Other income

Rental and other income is recognized as and when accrued.

#### 3.11 ljarah

Ijarah rentals (Ijrah) under Ijarah contracts are recognised as an expense in the profit and loss on a straight-line basis over the Ijarah term as per Islamic Financial Accounting Standard issued by SECP S.R.0 431(I)/2007 dated May 22, 2007.

For the year ended December 31, 2023

#### 3.12 Financial instruments

Financial assets and financial liabilities within the scope of IAS - 39 are recognized at the time when the Operator becomes a party to the contractual provisions of the instrument and derecognized when the Operator loses control of contractual rights that comprise of the financial assets and in the case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of the financial assets and financial liabilities is included in the profit and loss account for the year.

#### 3.13 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities other than those relating to takaful contract are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognized amount and the Operator intends either to settle on a net basis or to realize the assets and to settle the liabilities simultaneously.

#### 3.14 Investments

#### a) In equity securities

#### Available for sale

Available for sale investments are those non-derivative investments that are designated as available for sale or are not classified as (a) loans and receivables, (b) held to maturity investments or (c) financial assets at fair value through profit or loss. These are primarily those investments that are intended to be held for an undefined period of time or may be sold in response to the need for liquidity.

Subsequent to initial recognition at cost including the transaction cost, these are measured at fair value, changes in fair value are recognized as other comprehensive income until the investment is derecognized or impaired. Gains and losses on derecognition and impairment losses are recognized in profit and loss.

Return on fixed income securities classified as available for sale is recognized on a time proportion basis.

#### b) In debt securities

#### Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost. At subsequent reporting dates, these are measured at amortized cost using the effective yield method.

Any contribution paid or discount availed on acquisition of held to maturity investments is deferred and amortized over the term of the investment using the effective yield unless the impact of amortization is immaterial to the financial statements.

For the year ended December 31, 2023

Income from held to maturity investments is recognized on a time proportion basis taking into account the effective yield on the investments.

The difference between the redemption value and the purchase price of the held to maturity investments is amortized and taken to the profit and loss account over the term of investment.

#### c) In term deposits

#### Held to maturity

Investments with fixed maturity that the management has the intent and ability to hold to maturity are classified as held to maturity and are initially measured at cost. At subsequent reporting dates, these are measured at amortized cost using the effective yield method.

Any contribution paid or discount availed on acquisition of held to maturity investments is deferred and amortized over the term of the investment using the effective yield unless the impact of amortization is immaterial to the financial statements.

Income from held to maturity investments is recognized on a time proportion basis taking into account the effective yield on the investments.

The difference between the redemption value and the purchase price of the held to maturity investments is amortized and taken to the profit and loss account over the term of investment.

#### 3.15 Impairment of assets

The carrying amount of assets are reviewed at each statement of financial position date to determine whether there is any indication of impairment of any asset or group of assets. If such indication exists, the recoverable amount of the asset is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in profit and loss account.

Where impairment loss subsequently reverses, the carrying amounts of the assets are increased to the revised recoverable amounts but limited to the carrying amounts that would have been determined had no impairment loss been recognized for the assets in prior years. A reversal of an impairment loss is recognized immediately in profit and loss.

In addition, impairment on available for sale investments and retakaful assets are recognized as follows:

#### i) Available for sale

The operator determines that available for sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the operator evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology and operational and financing cash flows.

For the year ended December 31, 2023

#### ii) Re-takaful assets

The operator determines the impairment of the re-takaful assets by looking at objective evidence, as a result of an event that occurred after initial recognition of the re-takaful assets, which indicates that the operator may not be able to recover amount due from re-takaful under the terms of re-takaful contract. In addition the operator also monitors the financial ratings of its re-takaful operators on each reporting date.

#### 3.16 Outstanding claims including IBNR

The Operator recognizes liability in respect of all claims incurred up to the statement of financial position date which is measured at the undiscounted value of the expected future payments. The claims are considered to be incurred at the time of incident giving rise to the claims except as otherwise expressly indicated in a Takaful contract. The liability for claims include amounts relating to unpaid reported claims, claims Incurred But Not Reported (IBNR) and expected claims settlement costs.

The provision for claims Incurred But Not Reported (IBNR) is consistently made at the statement of financial position date in accordance with the SECP Circular no. 9 of 2016. IBNR claims have been estimated using Chain Ladder (CL) methodology. The Chain Ladder (CL) Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level.

IBNR for all classes is determined and recognized in accordance with valuation carried out by an appointed actuary which is also based on Chain Ladder (CL) method.

#### 3.17 Staff retirement benefits

#### Employees' contribution plan

The Operator operates an approved employee contribution provident fund plan for all permanent employees. Equal contributions are made by employees and the Operator at the rate of 8.34 percent (2022: 8.34 percent) of gross salary per month and charged to profit and loss account.

#### 3.18 Creditors, accruals and provisions

Liabilities for creditors and other amounts payable are carried at cost which is the fair value of the consideration to be paid in the future for the services received, whether or not billed to the Operator.

Provisions are recognized when the Operator has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount can be made. Provisions are reviewed at each statement of financial position date and adjusted to reflect the current best estimate.

For the year ended December 31, 2023

#### 3.19 Management expenses

#### 3.19.1 Other direct expense

Direct expenses are part of Participants Takaful Fund. These expenses are related to the underwriting business and represent directly attributable expenses and indirect expenses allocated to the various classes of business on the basis of gross contribution revenue.

#### 3.19.2 General, administrative and management expense

Expenses not allocable to the underwriting business are charged as management expenses. Management expenses of takaful business are allocated to revenue account of operator as per requirements of the Takaful Rules, 2012.

#### 3.19.3 Claims expense

General takaful claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims, a reduction for the value of salvage and other recoveries and any adjustments to claims outstanding from previous years.

#### 3.20 Foreign currency transactions and translations

Foreign currency transactions are translated into Pak Rupees using the exchange rates prevailing at the date of the transactions. All monetary assets and liabilities in foreign currencies are translated into Pak Rupees at the rates of exchange prevailing at the statement of financial position date. Foreign exchange gains and losses on translation are recognized in the profit and loss account. All non-monetary items are translated into Pak Rupees at exchange rates prevailing on the date of transaction or on the date when fair values are determined.

#### 3.21 Takaful surplus

Takaful surplus attributable to the participants is calculated after charging all direct costs and setting aside various reserves and charity. Allocation to participants, if applicable, is made after deducting the claims paid to them during the year. Further, surplus will be distributed to participants after payment of Qard-e-Hasna to Operator.

#### 3.22 Qard-e-Hasna

Qard-e-Hasna is provided by Operator's Fund to Participants' Takaful Fund in case of deficit in Participants' Takaful Fund.

#### 3.23 Zakat

Zakat on investment income is accounted for in the year of deduction, under Zakat & Ushr Ordinance, 1980.

For the year ended December 31, 2023

#### 3.24 Related party transactions

Party is said to be related, if they are able to influence the operating and financial decisions of the operator and vice versa. The operator in the normal course of business carries out transactions with related parties. Transactions with related parties are carried at arm's length on price determined using the comparable uncontrolled price method except for those transactions which, in exceptional circumstances, are specifically approved by the Board.

#### 4 CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The preparation of financial statements in conformity with approved accounting standards requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities as well as income and expenses.

The judgments, estimates and assumptions are based on historical experience, current trends and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the estimates about carrying values of assets and liabilities that are not readily apparent from other sources.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period or in the current and future periods if the revision affects both current and future periods.

In particular, the matters involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are:

		Note
-	Property and equipment - Useful lives and deprecation method	3.1
-	Takaful / Retakaful receivables	3.7.1
-	Contribution deficiency reserve	3.5
-	Segment reporting	3.8
-	Unearned contribution reserves	3.4
-	Outstanding claims including IBNR	3.16
-	Classification & impairment in value of investments	3.15

		Note	2023	2022
			Rupees	Rupees
5	QARD-E-HASNA			
	Opening balance		100,000,000	140,000,000
	Qard-e-Hasna paid by Operator's Fund during the		100,000,000	140,000,000
	year		65,000,000	80,000,000
	Qard-e-Hasna refunded by Participants' Takaful Fund			
	during the year		(135,000,000)	(120,000,000)
	Closing balance			
			30,000,000	100,000,000
6	PROPERTY AND EQUIPMENT			
	Operating fixed assets			
	Operator's Fund	6.1	113,867,224	84,525,158
	Participants' Takaful Fund	6.2	11,322,112	11,328,557
			129,514,297	95,853,715

			Cost / V	Cost / Valuation					Depreciation			Written down	
Description	As at January 01, 2023	Additions	Disposal	Additions on merger	Revaluation Surplus	As at December 31, 2023	As at January 01, 2023	For the year	Adjustment on disposal	Adjustment on merger	As at 31 December, 2023		Depreciation Rate %
						R	upeesu					Rupees-	
Furniture and fixture	18,4,68,988	2,372,776		2,749,765		23,591,529	9,612,544	1,042,348	•	1,794,381	12,449,273	11,142,256	10
Office equipment	6,148,580	4,426,564		1,526,514		12,101,658	2,420,502	586,439	•	1,049,656	4,056,597	8,045,061	10
Computer equipment	8,597,486	1,312,418		2,223,191		- 12,133,095	4,351,776	1,656,929	•	2,035,680	8,044,385	4,088,710	33.33
Motor Vehicles	90,519,520	44,752,506		199,050		135,471,076	22,824,594	21,904,377	•	150,908	44,879,879	90,591,197	20
	123,734,574	52,864,264	1	6,698,520	1	183,297,358	39,209,416	25,190,093	1	5,030,625	69,430,134	113,867,224	
			Cost / V	Cost / Valuation					Depreciation			Written down	
Description	As at 01 January, 2022	Additions	Disposal	Additions on merger	Revaluation Surplus	As at 31 December, 2022	As at 01 January, 2022	For the year	Adjustment on disposal	Adjustment on merger	As at 31 December, 2022		Depreciation Rate %
						8	upees					RupeesRupees	
Furniture and fixture	17,453,275	1,015,713				18,468,988	8,708,118	904,426	1		9,612,544	8,856,444	1
Office equipment	4,354,205	1,794,375	1			6,148,580	2,105,723	314,779	1	1	2,420,502	3,728,078	10
Computer equipment	4,340,995	4,256,491				8,597,486	3,186,533	1,165,243	•		4,351,776	4,245,710	33.33
Motor Vehicles	16,198,588	52,359,203	(680'086)		22,051,818	90,519,520	7,742,864	15,150,156	(68,426)		22,824,594	67,694,926	20
	42.347.063	59.425.782	[90.089]		22.051.818	123 734 574	21 743 238	17 534 604	[767 87]		30 200 414	87. 575 158	

6.1 OPERATING ASSETS

		Depreciation rate %		33.33			Depreciation rate %	33.33
	Written	down values Depreciation as at 31 rate December % 2023		11,322,112		Written down	values as at 31 December 2022	11,328,557
		As at 31 December 2023		4,149,347 22,089,098 121,173,637 11,322,112			As at 31 December 2022	94,935,192
	Depreciation	Adjustment on merger		22,089,098		Depreciation	Adjustment on merger	, .
	Depre	For the year				Depre	For the year	5,109,957
		As at 01 January 2023		94,935,192			As at 01 January 2022	89,825,235
2023		As at 31 December 2023	RupeesRupees	(34,000) 24,050,000 132,495,749	2022		As at 31 December 2022	- 106,263,749
		Additions on merger		24,050,000			Additions on merger	
		Disposal	;	(34,000)			Disposal	'
	Cost / Valuation	Additions		2,216,000		Cost / Valuation	Additions	2,531,500
	U	As at 01 January 2023		106,263,749		0	As at 01 January 2022	103,732,249
		Description		Motor tracking devices			Description	Motor tracking devices

6.2 Operating fixed assets - Particpant's Takaful Fund

Disposal of operating fixed assets

6.3

	The following assets with book value below Rs. 50,000/- were disposed off during the year to various individuals through negotiations:	during the )	ear to various i	ndividuals throug	gh negotiations:	
	Particulars	Cost	Accumulated Written down depreciation value	Written down value	Sales proceeds	Gain/(loss)
				Rupees		
	2023					
	Motor Tracking devices - Participants' Takaful Fund	34,000	I	34,000	34,000	1
	2022					
	Motor vehicles - Operator's Fund	90,089	68,426	21,663	26,000	4,337
9.9	Motor vehicles of Operator's Fund were revalued by Anderson Consulting (Pvt.) Limited, an independent valuer, registered with Pakistan Banks' Association, using market value basis method (Heirarchy level 3) on December 31, 2022. Fair values were determined by applying an average depreciation factor on replacement value which has been ascertained after taking available specifications such as make, model, capacity, etc., and with the help of photographs, enquiring present market value of similar items in new as well as similar condition from various local authorized dealers who deal in old and new similar type of such items. As per revaluation report, forced sale value of the assets as on December 31, 2022 was Rs. 69.63 million/	J (Pvt.) Limi cember 31, r taking ava items in ne tion report,	ted, an indeper 2022. Fair valu ilable specifica w as well as si forced sale valu	ndent valuer, reg les were determ tions such as ma milar condition f ue of the assets a	listered with Pa nined by applyir ake, model, cap from various loc as on December	kistan Banks ig an average acity, etc., and cal authorized · 31, 2022 was
	Had there been no revaluation, the cost, accumulated depreciation and book value of revalued assets as at December 31, 2023, and 2022 would have been as follows:	k value of re	evalued assets a	as at December 3	31, 2023, and 20:	22 would have
			Cost	Accumulated depreciation		Written down value
				RupeesRupees		
	2023					
	Motor vehicles		109,440,765		35,649,194	73,791,571
	2022					
	Motor vehicles		64,688,259		20,980,228	43,708,031

		Note	2023	2022
			Rupees	Rupees
7	INVESTMENT IN EQUITY SECURITIES			
	Operator's Fund			
	Available for sale			
	In quoted shares	7.1	32,544,678	18,686,928
	In mutual shares	7.2	6,620,527	-
			39,165,205	18,686,928
	Participants' Takaful Fund			
	Available for sale			
	In quoted shares	7.3	18,489,520	13,252,590
	In mutual shares	7.4	6,556,149	-
			25,045,669	13,252,590

#### 7.1 Investment in quoted shares - Operator's Fund

		20	23			20	122	
Name of investee company	No.of Shares	Cost	Unrealized (loss)	Market Value	No.of Shares	Cost	Unrealized (loss)	Market Value
Sui Northern Gas Pipelines Limited	319,000	25,707,858	(2,254,917)	23,452,941	319,000	25,707,858	(13,729,373)	11,978,485
Agha Steel Industries Limited	141,750	4,581,200	(2,564,097)	2,017,103	141,750	4,581,200	(2,610,874)	1,970,326
International Industries Limited	31,500	4,701,917	(327,512)	4,374,405	31,500	4,701,917	(2,318,627)	2,383,290
The Searl Company Limited	52,452	5,066,055	(2,365,826)	2,700,229	40,000	4,630,235	(2,275,408)	2,354,827
	544,702	40,057,030	(7,512,352)	32,544,678	532,250	39,621,210	(20,934,282)	18,686,928

#### 7.2 Investment in mutual funds - Operator's Fund

		20	123			-	2022	
Name of investee company	No.of Shares	Cost	Unrealized profit	Market Value	No.of Shares	Cost	Unrealized profit	Market Value
Al Meezan Soverign Fund	112,880	6,000,000	556,149	6,556,149				
Meezan Islamic Income Fund	1,135	61,427	2,951	64,378	-			
	114,015	6,061,427	559,100	6,620,527	-			

For the year ended December 31, 2023

#### 7.3 Investment in quoted shares - Participants' Takaful Fund

		20	)23			20	)22	
Name of investee company	No.of Shares	Cost	Unrealized (loss)	Market Value	No.of Shares	Cost	Unrealized (loss)	Market Value
Nishat Mills Limited	241,000	39,237,225	(20,747,705)	18,489,520	241,000	39,237,225	(25,984,635)	13,252,590

#### 7.4 Investment in mutual funds - Participants' Takaful Fund

		20	23				2022	
Name of investee company	No.of Shares	Cost	Unrealized profit	Market Value	No.of Shares	Cost	Unrealized profit	Market Value
Mutual funds	112,880	6,000,000	556,149	6,556,149	-			-

#### 7.4 Market value of equity securities has been determined under fair value hierarchy level 1.

				Note	2023	2022
					Rupees	Rupees
8	INVESTMENT	IN DEBT SECU	RITIES			
	Held-to matu	rity - Governme	nt ijara sukuk			
	Operator's Fu			8.1	182,294,500	182,294,500
	Participants' 1	Fakaful Fund		8.2	156,512,750	156,512,750
					338,807,250	338,807,250
8.1	Investment in d		nevetor's Fund			
0.1	investment in d	lebt securities - 0	perator's Fund			
	Face value (Rupees)	Profit payment	Types of security	Maturity date		
	6,600,000	Half yearly	Government of Pakistan	29-Oct-2026	6,649,500	6,649,500
	173,000,000	Half yearly	ljarah Sukuk	29-Jul-2025	175,645,000	175,645,000
	179,600,000				182,294,500	182,294,500
8.2	Investment in d	lebt securities - P	articipants' Takaful Fund			
	Held-to maturi	ty				
	Face value (Rupees)	Profit payment	Types of security	Maturity date		
	5,700,000	Half yearly	_ Government of Pakistan	29-0ct-2026	5,742,750	5,742,750
	148,500,000	Half yearly	ljarah Sukuk	29-Jul-2025	150,770,000	150,770,000

#### 154,200,000

**8.3** The rate of return on Certificate of Islamic Investment for the year varied from 8.37% to 14.61% per annum (2022: 8.37% to 14.61% per annum).

156,512,750

156,512,750

		Note	2023	2022
			Rupees	Rupees
9	INVESTMENT IN TERM DEPOSITS			
	Held-to maturity - Term deposit receipts			
	Operator's Fund	9.1	65,000,000	53,500,000
	Participants' Takaful Fund	9.2	75,000,000	30,000,000
			140,000,000	83,500,000

9.1 The rate of return on Certificate of Islamic Investment for the year varied from 8.00% to 19.00% per annum (2022: 8% to 11.5% per annum).

9.2 The rate of return on Certificate of Islamic Investment for the year varied from 10.2% to 18.00% per annum. (2022: 10.20% to 10.35% per annum).

		Note	Operator's Fund		Participants' 1	Takaful Fund
			2023	2022	2023	2022
			Rupe	es	Rupe	es
10	LOANS AND OTHER RECEIVABLES	5				
	Unsecured and considered good					
	Security deposits	10.1	15,339,224	14,781,610	42,785,024	38,765,114
	Loan to employees	10.2	13,296,153	5,693,732	-	-
	Others	10.3	53,757,894	28,106,001	50,079,674	50,854
			82,393,271	48,581,343	92,864,698	38,815,968

Security deposits include earnest money deposited against tenders submitted by different parties. 10.1

			Operator'	's Fund
		Note	2023	2022
		-	Rupe	es
10.2	Loan to employees			
	Operator's Fund			
	Executives		10,069,998	2,935,500
	Non-executives		3,226,155	2,758,232
		10.2.1	13,296,153	5,693,732

10.2.1 These loans have been carried at cost as the effect of carrying these balances at amortised cost would not be material. These are interest fee loans provided as per Company's policy.

10.3 These include advances to agents as per terms of the relevant agreements.

				Participants' Ta		
			Note	2023	2022	
				Rupees	Rupees	
4.4						
11	TAKAFUL / RETAKAFUL RECEIVABLES					
	Participants' Takaful Fund					
	Due from takaful participants' holders -	unsecured				
	Considered good			587,062,245	667,852,778	
	Considered doubtful			108,898,933	20,233,532	
	Less: Provision for doubtful receivables		11.1	(108,898,933)	(20,233,532)	
	Due from other takaful participants / re	-takaful		-	-	
	Considered good	taltala		160,844,005	74,248,947	
	Considered doubtful			30,301,336	30,301,336	
	Less: Provision for doubtful receivables		11.1	(30,301,336)	(30,301,336)	
				-		
				747,906,250	742,101,725	
		participants				
		unsed	cured	participants	/ re-takaful	
		unsec 2023	<b>cured</b> 2022	2023	2022	
11.1	Provision for doubtful receivables from takaful/ retakaful	unsec 2023	<b>cured</b> 2022	participants	2022	
11.1	from takaful/ retakaful	2023 	<b>cured</b> 2022	2023 Rupees	2022	
11.1	from takaful/ retakaful Balance at the beginning of the year	unsec 2023  20,233,532	cured 2022	2023 Rupees	2022  3,031,672	
11.1	from takaful/ retakaful	2023 	<b>cured</b> 2022	2023 Rupees	2022  3,031,672 27,269,664	
11.1	from takaful/ retakaful Balance at the beginning of the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival Participants'	2022 2022 20,233,5 20,233,5 ble from Takaful Fu	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's nd	
11.1	from takaful/ retakaful Balance at the beginning of the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival	2022 2022 20,233,5 20,233,5 ble from Takaful Fu 2022	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's	
	from takaful/ retakaful Balance at the beginning of the year Provision made during the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival Participants'	2022 2022 20,233,5 20,233,5 ble from Takaful Fu 2022	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's nd	
	from takaful/ retakaful Balance at the beginning of the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival Participants'	2022 2022 20,233,5 20,233,5 ble from Takaful Fu 2022	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's nd	
	from takaful/ retakaful Balance at the beginning of the year Provision made during the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival Participants' 2023	2022 2022 20,233,5 20,233,5 ble from Takaful Fu 2022	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's ind 2022	
11.1	from takaful/ retakaful Balance at the beginning of the year Provision made during the year	unsed 2023  20,233,532 88,665,401 108,898,933 Receival Participants'	2022 20,233,5 20,233,5 20,233,5 ble from Takaful Fu 2022	2023 Rupees	2022  3,031,672 27,269,664 30,301,336 Operator's nd	

		Note	Operator	's Fund	Participan Fu	ts' Takaful nd
			2023	2022	2023	2022
				Rup	ees	
13	CASH AND BANK BALANCES					
	Cash in hand		37,227	85,544	-	
	Cash at bank					
	-Current accounts		2,279,761	6,747,438	74,780,042	51,203,023
	-Saving accounts	13.1	23,273,151	13,168,251	176,273,457	146,663,274
			25,552,912	19,915,689	251,053,499	197,866,297
			25,590,139	20,001,233	251,053,499	197,866,297

13.1 The rate of return on PLS saving accounts maintained at various banks ranges from 6.75% to 21.55% per annum (2022: 2.52% to 14.50% per annum).

			Operator'	s Fund
		Note	2023	2022
			Rupees	Rupees
14	STATUTORY FUND			
	Opening balance		50,000,000	50,000,000
	Additon on merger		50,000,000	-
	Closing balance	14.1	100,000,000	50,000,000

14.1 This represents the fund initially set aside as statutory reserve to comply with requirements of Circular No 8 of 2014 read with section 11(c) of the Takaful Rules, 2012 issued by Securities and Exchange Commission of Pakistan for window takaful business.

			Participants' T	akaful Fund
		Note	2023	2022
			Rupees	Rupees
15	WAQF MONEY			
	Opening balance		500,000	500,000
	Additon on merger		500,000	-
	Closing balance	15.1	1,000,000	500,000

15.1 This amount is set apart as waqf money according to the Waqf deed prepared for the purpose of creation of Waqf Fund/ Participants' Takaful Fund.

		Note	Operator's Fund		Participant Fur	
		Note	2023	2022	2023	2022
				Rupe	ees	
16	OTHER CREDITORS AND ACCRUALS					
	Agents commission payable		60,727,968	55,102,686	-	-
	Federal excise duty / sales tax		-	-	6,417,182	5,607,012
	Federal takaful fee		-	-	1,564,337	1,197,366
	Payable to an associated undertaking related party		-	-	806,524	307,459
	Withholding taxes payable		1,782,096	1,615,106	1,508,969	384,389
	Auditors' remuneration		1,800,000	1,440,000	-	-
	Other payables		9,206,638	588,928	1,870,466	1,125,864

**73,516,702** 58,746,720 **12,167,478** 8,622,090

		Operator	's Fund
		2023	2022
		Rupees	Rupees
17	COMMITMENTS		
	Operator's Fund		
	Commitments in respect of Ijarah contracts are as follows:		
	Not later than one year	12,612,959	20,472,824
	Later than one year but not later than five year	896,883	53,655,991
		13,509,842	74,128,815
	Note	2023	2022
		Rupees	Rupees
18	NET CONTRIBUTIONS EARNED		
	Participants' Takaful Fund		
	Written gross contribution	2,171,008,954	2,101,883,871
	Less: Wakala fee	(702,954,728)	(533,987,695)
	Contribution net of wakala fee	1,468,054,226	1,567,896,176
	Add: Provision for unearned contribution - Opening	795,788,181	305,838,478
	Less: Provision for unearned contribution - Closing	(819,031,785)	(795,788,181)
	Contribution earned	1,444,810,622	1,077,946,473
	Retakaful contribution ceded	181,730,170	115,763,434
	Add: Prepaid retakaful contribution - Opening	41,920,206	40,745,779
	Less: Prepaid retakaful contribution - Closing	(81,052,194)	(41,920,206)
	Retakaful expense	142,598,182	114,589,007
		1,302,212,440	963,357,466

				Ν	ote	202	23		2022
						Rupe	ees	F	lupees
9	RETAKAFUL REBA	ATE EARNED							
	Participants' Taka								
	Rebate received or						28,866	2	21,853,84
	Add: Unearned ret						55,643		7,803,72
	Less: Unearned re	etakaful rebate	- Closing			(14,41	9,993)	(	6,255,643
						27,4	64,516		23,401,92
20	NET CLAIMS - RE	PORTED/SETT	LED						
	Participants' Taka					1 000 0	(0 844		
	Benefits/ Claims F					1,202,8	67,711	65	96,742,59
	Add: Outstanding	penefits/ claim	is including H		0 1	1 1 / 2 /	2E E / 2	1 00	10 00E 04
	Closing		·		0.1	1,143,6	25,563	1,05	93,925,91
	Less: Outstanding	benefits/ claim	ns including i		0 1	(1 002 02	DE 017)	(22	0 / / 0 07
	Opening				0.1	(1,093,92		(33	8,660,971
	Less: Balance of th	ie mergea com	pany (Refer N	ote 1.3J			<u>54,432)</u>	1 / Г	
	Claims expense					1,173,6	14,925	1,45	52,007,54
	Re-takaful and oth	ner recoveries r	received			283,5	28,332	Ę	55,567,49
	Add: Re-takaful ar outstanding claims	s - Closing	· ·			733,1	80,022	82	25,440,15
	Less: Retakaful ar outstanding claim:		ries in respec	ct of		(825,44	0 151)	(19	9,997,637
	Less: Balance of th		nany (Refer N	oto 1 3]			07,184)	(17	7,777,007
	Re-takaful and oth			010 1.0)			61,019	68	31,010,00
						1,027,6	53,906	77	70,997,53
20.1	Claim development								
	Accident year	2019 or earlier	2020	2021		2022	2023		Total
	2023								
	Estimate of ultimate claims costs:								
		2,391,615,282	525,390,577	646,833,769	1,3	865,590,480	1,126,633	,197 (	6,056,063,30
	At end of accident year							- :	3,999,990,57
	One year later	1,160,188,928	512,265,407	774,728,651	1,5	52,807,593			
	One year later Two years later	1,160,188,928 1,179,409,289	491,982,275	774,728,651 721,928,628	1,5	-		- 2	2,393,320,19
	One year later Two years later Three years later	1,160,188,928 1,179,409,289 1,160,845,896			1,5			- 2	2,393,320,19 1,643,748,62
	One year later Two years later Three years later Four years later Current estimate of	1,160,188,928 1,179,409,289	491,982,275			-	1,126,633		2,393,320,19 1,643,748,62 1,165,952,90
	One year later Two years later Three years later Four years later	1,160,188,928 1,179,409,289 1,160,845,896 1,165,952,905	491,982,275 482,902,733 -	721,928,628 - -	1,5			- 2 - 7 ,197 !	2,393,320,19 1,643,748,62 1,165,952,90 5,050,225,09
	One year later Two years later Three years later Four years later Current estimate of cumulative claims Cumulative payments	1,160,188,928 1,179,409,289 1,160,845,896 1,165,952,905 1,165,952,905	491,982,275 482,902,733 - 482,902,733	721,928,628 - - 721,928,628	1,5	- - 552,807,593		- 2 - 7 ,197 !	,906,599,493

	Accident year	2018 or earlier	2019	2020	2021	2022	Total
	2022						
	Estimate of ultimate						
	claims costs:						
	At end of accident year	623,936,821	2,391,615,282	525,390,577	646,833,769	1,365,590,480	5,553,366,929
	One year later	1,524,152,481	1,160,188,928	512,265,407	774,728,651	-	3,971,335,467
	Two years later	1,241,605,371	1,179,409,289	491,982,275	-		2,912,996,935
	Three years later	1,254,098,891	1,160,845,896	-			2,414,944,787
	Four years later	1,251,343,992	-	-			1,251,343,992
	Current estimate of cumulative claims	1,251,343,992	1,160,845,896	491,982,275	774,728,651	1,365,590,480	5,044,491,294
	Cumulative payments to date	(1,246,835,597)	(1,144,749,053)	(469,960,594)	[532,184,159]	) (556,835,974)	(3,950,565,377)
	Liability recognised						
	in the statement of financial position	4,508,395	16,096,843	22,021,681	242,544,492	808,754,506	1,093,925,917
						Operator's	s Fund
					Note	2023	2022
						Rupees	Rupees
	Participants' Taka	ful Fund				/ 1/9 3/7	5 109 957
	Depreciation					4,149,347	5,109,957
	Annual monitoring	charges				10,000,330	9,130,890
	Printing and statio	nery charges				6,011,400	7,739,750
	Provision for doubt	tful receivable	S		11.1	88,665,401	/7 502 10/
	Others		-				4/.003.170
	otters					15,837,931	47,503,196 2,608,046
					1	15,837,931 24,664,409	2,608,046 72,091,839
						15,837,931 24,664,409 2023	2,608,046 72,091,839 2022
					1	15,837,931 24,664,409	2,608,046 72,091,839
22	COMMISSION EXP	ENSE			1	15,837,931 24,664,409 2023	2,608,046 72,091,839 2022
22		ENSE			1	15,837,931 24,664,409 2023	2,608,046 72,091,839 2022
22	COMMISSION EXP Operator's Fund Commission paid o	or payable			1 Note	15,837,931 24,664,409 2023 Rupees 95,319,110	2,608,046 72,091,839 2022 Rupees 167,202,264
22	COMMISSION EXP Operator's Fund Commission paid of Add: Deferred con	or payable nmission expe			1 Note	15,837,931 24,664,409 2023 Rupees 95,319,110 67,783,894	2,608,046 72,091,839 2022 Rupees 167,202,264 52,268,973
22	COMMISSION EXP Operator's Fund Commission paid o	or payable nmission expe			1 Note	15,837,931 24,664,409 2023 Rupees 95,319,110	2,608,046 72,091,839 2022 Rupees 167,202,264

				2022	
		Note	2023		
			Rupees	Rupees	
23	WAKALA FEE				
23	WARALA FEE				
	Operator's Fund				
	Gross wakala fee	23.1	753,327,849	610,412,772	
	Add: Deferred wakala expense / unearned wakala fee -				
	Opening		240,064,663	163,639,586	
	Less: Deferred wakala expense / unearned wakala fee -				
	Closing		(290,437,784)	(240,064,663)	
			702,954,728	533,987,695	

23.1 The Operator manages the general takaful operations for the participants and charges wakala fee (service charges) at 40% (2022: 40%) of the gross contribution written net of administrative surcharge in case of fire, marine, motor and miscellaneous and in the case of health 20% was charged in the first 3 quarters and 40% was charged in the last quarter.

#### 24 GENERAL, ADMINISTRATIVE AND MANAGEMENT EXPENSES

	311,044,375	252,542,958
	10,656,733	9,983,296
	24,764,236	14,893,367
	2,945,257	2,045,232
6.1	25,190,093	7,737,771
24.1	56,571,400	38,338,946
	15,346,601	11,750,585
	10,569,470	8,162,272
	17,315,565	12,842,253
	29,715,238	19,993,144
	17,966	18,433
	5,827,619	5,183,144
	4,347,100	3,590,465
	8,337,000	6,864,333
	4,272,567	5,177,307
	526,921,220	399,123,506
		10,656,733 24,764,236 2,945,257 6.1 25,190,093 24.1 56,571,400 15,346,601 10,569,470 17,315,565 29,715,238 17,966 5,827,619 4,347,100 8,337,000 4,272,567

24.1 Rent, rates and taxes include rental on car ijarah amounting to Rs. 18.40 million (2022: 13.21 million).

		_	Operator	's Fund	Participants'	Takaful Fund
	Νο	te	2023	2022	2023	2022
			Rupe	es	Rupees	
25	INVESTMENT INCOME					
	Income from equity securities					
	Dividend income		714,750	2,644,500	1,024,250	-
	Income from debt securities					
	Return on Government securities		15,649,793	14,790,295	13,395,559	12,697,887
	Income from term deposits					
	Return on term deposits		4,694,872	4,028,339	5,355,092	2,034,767
	Total investment income		21,059,415	21,463,134	19,774,901	14,732,654
	Less: Investment related			(4 / 000)		
	expenses		-	(14,000)	-	-
	Less: Inter fund transfer-					
	modarib's fee 25.	.1	4,943,725	3,683,163	(4,943,725)	(3,683,163)
	Net Investment Income		26,003,140	25,132,297	14,831,176	11,049,491

The Operator's fund manages the Participants' Takaful Fund's investments as a Modarib and 25.1 charges 25% of the investment income earned by Participants' Takaful Fund.

#### 26 **OTHER INCOME**

	Return on bank balances	1,351,792	481,612	13,905,285	3,722,139
	Miscellaneous	387,053	337,530	5,981,135	3,796,871
		1,738,845	819,142	19,886,420	7,519,010
			Note	2023	2022
				Rupees	Rupees
					·
27	DIRECT EXPENSES				
	Operator's Fund				
	Legal and professional fee other t	han business related		1,294,850	1,551,903
	Auditors' remuneration		27.1	2,430,000	1,858,750
	Shariah advisor fee			1,502,963	1,376,760
	Annual supervision fee			2,195,294	1,031,631
				7,423,107	5,819,044

		Note –	2023	2022
			Rupees	Rupees
27.1	AUDITORS' REMUNERATION			
	Audit fee		1,575,000	1,260,000
	Half yearly review		367,500	315,000
	Certification		183,750	58,750
	Out of pocket expenses		303,750	225,000
			2,430,000	1,858,750
28	COMPENSATION OF EXECUTIVES			
	Operator's Fund			
	Managerial remuneration		87,348,768	81,741,730
	Leave encashment		-	7,139,067
	Bonus		-	36,469,387
	Ex-gratia allowance		-	7,545,390
	Charge for defined benefit plan		12,594,840	23,295,799
	Contribution to defined contribution plan		1,474,560	7,139,067
	Rent and house maintenance		39,331,416	36,469,387
	Medical		8,734,596	7,545,390
	Conveyance		24,151,212	23,295,799
	Others		20,009,340	10,742,078
	Total		193,644,732	241,383,094
	Number of persons		64	86

28.1 Certain executives are also provided with free use of the Operator's maintained car.

28.2 Executives mean employees, other than the chief executive and directors, whose basic salary exceeds five hundred thousand rupees in a financial year.

#### 29 **RELATED PARTY TRANSACTIONS**

Related parties comprise of chief executive officer, directors, major shareholders, key management personnel, associated companies, entities with common directors and employee retirement benefit funds. The transactions with related parties are carried out at commercial terms and conditions and compensation to key management personnel is on employment terms. Transactions with related parties other than those specifically disclosed elsewhere in the financial statements are as follows:

			Operator's Fund		Participants' Takaful Fund	
Relation with undertaking	Name of related party	Nature and transaction	2023	2022	2023	2022
			Rupees	Rupees	Rupees	Rupees
Balances at year end:						
Associated undertakings by virtue of shareholdings, investment and common management	United Track System (Pvt) Ltd.	Amount payable	-	-	(806,524)	(307,459)
Key management personnel	Executives Employees	Loan to key management personnel	10,069,998	2,935,500	-	-
Transactions during the ye	ear:					
Associated	United Track System (Pvt)	Motor tracking devices purchased	-	-	2,216,000	2,531,500
undertakings by virtue of shareholdings, investment and common management	Ltd.	Device monitoring charges paid	-	-	10,000,330	9,130,890
	Tawasul Healthcare TPA (Pvt) Ltd	Health service charges paid	8,337,000	6,864,333	-	-
Employees' Provident Fund	The United Insurance Employees Provident Fund	Employer's contributions for the year	10,656,733	9,983,296	-	-

#### SEGMENT REPORTING 30

The operator has four primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor, and health & miscellaneous. Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

		MARINE AVIATION	2023	HEALTH &	
Participants' Takaful Fund	DAMAGE	AND TRANSPORT	MOTOR	MISCELLANEOUS	TOTAL
			Rupees		
Gross written contribution					
(inclusive of admin surcharge)	238,158,441	204,320,178	804,371,550	924,158,785	2,171,008
Gross direct contribution	233,338,952	197,667,407	787,109,987	923,518,116	2,141,634
Facultative inward contribution	1,358,499	253,941	84,397	-	1,696
Administrative surcharge	3,460,990	6,398,830	17,177,166	640,669	27,677
Wakala fee	86,658,346	77,870,587	272,995,490	265,430,305	702,954
Takaful contribution earned	133,658,758	123,004,338	425,500,195	762,647,331	1,444,810
Takaful contribution ceded to retakaful	(61,464,956)	(58,602,398)	(8,767,821)	(13,763,007)	(142,598,
Net Contribution revenue	72,193,802	64,401,940	416,732,374	748,884,324	1,302,212
Re-takaful rebate	10,110,977	14,291,002	361,741	2,700,796	27,464
Net underwriting income	82,304,779	78,692,942	417,094,115	751,585,120	1,329,676
Takaful claims	153,895,304	62,176,028	309,247,284	648,296,309	1,173,614
Takaful claims recovered from retakaful	120,876,206	30,236,886	51,510,851	(56,662,924)	145,961
Net claims	33,019,098	31,939,142	257,736,433	704,959,233	1,027,653
Other direct expenses	13,675,615	11,732,542	46,188,895	53,067,357	124,664
Net Takaful claims and expenses	46,694,713	43,671,684	303,925,328	758,026,590	1,152,318
Surplus / (Deficit) before investment income	35,610,066	35,021,258	113,168,787	6,441,470	177,358
Net investment income			,	-,,	14,831
Other income					19,886
Surplus for the year					212,076
<u></u>	55/ 000 000	400.04/.050	(0) 000 0/0	(00 / 65 604	4 000 0/0
Corporate segment assets	574,890,308	123,314,959	486,388,068	622,675,731	1,807,269
Corporate unallocated assets					667,003
Total assets	(00.0/5.(00	110.0// 00/	E// (00 E/0	F00 000 F00	2,474,272
Corporate segment liabilities	682,945,489	112,844,904	566,688,568	593,397,579	1,955,876
Corporate unallocated liabilities Total liabilities					84,854
Operator's Fund					2,040,730
Wakala fee	86,658,346	77,870,587	272,995,490	265,430,305	702,954
Commission expense	(39,585,115)	(32,507,593)	(70,867,277)	(45,367,989)	(188,327,
Direct expenses	(37,303,113)	(32,307,373)	(70,007,277)	(43,307,707)	(7,423,
Direct expenses					507,203
General, administrative and management					
expenses					(526,921
Other income					1,738
Investment income					26,003
Profit for the year		_			8,024
Corporate segment assets	19,690,202	19,167,102	40,943,284	12,993,122	92,793
Corporate unallocated assets	17,070,202	17,107,102	-0,740,204	12,770,122	548,809
Total assets					641,603
Corporate segment liabilities	57,517,322	11,982,161	158,308,839	123,357,430	351,165
Corporate unallocated liabilities					12,788
Total liabilities					363,954

#### **30.1 SEGMENT INFORMATION**

The operator has four primary business segments for reporting purposes namely fire and property damage, marine aviation and transport, motor, and health & miscellaneous. Assets and liabilities, wherever possible have been assigned to the following segments based on specific identification or allocated on the basis of contribution written by each segment.

			2022		
Operator's Fund	FIRE & PROPERTY DAMAGE	MARINE AVIATION AND TRANSPORT	MOTOR	HEALTH & MISCELLANEOUS	TOTAL
			Rupees		
Wakala fee	58,864,910	61,216,288	173,489,674	240,416,823	533,987
Commission expense	(27,713,868)	(25,027,888)	(46,480,385)	(52,465,202)	(151,687,
Direct expenses					(5,819,0
					376,481
General, administrative and management expenses					(399,123,
Other income					819
Investment income					25,132
Profit for the year					3,309
Corporate segment assets	37,607,406	19,559,824	81,841,354	33,775,116	172,783
Corporate unallocated assets					518,076
Total assets					690,860
Corporate segment liabilities	47,837,252	9,167,123	110,955,256	127,207,718	295,167
Corporate unallocated liabilities					3,644
Total liabilities					298,811
Participants' Takaful Fund					
Gross written contribution					
(inclusive of admin surcharge)	188,229,250	153,407,307	545,751,079	1,214,496,235	2,101,883
Gross direct contribution	184,838,520	148,755,651	530,149,135	1,213,564,264	2,077,307
Facultative inward contribution	296,166	-	1,168,121	273,769	1,738
Administrative surcharge	3,094,564	4,670,795	14,433,823	658,202	22,857
Wakala fee	58,864,910	61,216,288	173,489,674	240,416,823	533,987
Takaful contribution earned	68,151,572	89,768,751	207,100,799	712,925,351	1,077,94
Takaful contribution ceded to retakaful	(53,713,333)	(42,641,641)	(3,036,312)	(15,197,721)	(114,589,
Net Contribution revenue	14,438,239	47,127,110	204,064,487	697,727,630	963,355
Re-takaful rebate	9,687,598	10,293,510	280,276	3,140,538	23,40
Net underwriting income	24,125,837	57,420,620	204,344,763	700,868,168	986,759
Takaful claims	553,782,668	46,796,834	182,958,496	668,469,545	1,452,007
Takaful claims recovered from retakaful	482,371,819	30,690,404	(1,338,010)	169,285,794	681,010
Net claims	71,410,849	16,106,430	184,296,506	499,183,751	770,997
Other direct expenses	6,456,015	5,261,668	18,718,541	41,655,615	72,091
Net Takaful claims and expenses	77,866,864	21,368,098	203,015,047	540,839,366	843,089
(Deficit) / Surplus before investment income	(53,741,027)	36,052,522	1,329,716	160,028,802	143,670
Net investment income					11,049
Other income					7,519
Surplus for the year					162,238
Corporate segment assets	659,874,394	88,315,799	308,028,056	793,308,497	1,849,526
Corporate unallocated assets					455,181
Total assets					2,304,708
Corporate segment liabilities	728,799,118	80,569,932	437,950,459	781,123,510	2,028,443
Corporate unallocated liabilities					102,448
Total liabilities					2,130,891

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#### 31 MOVEMENT IN INVESTMENTS

	Held to maturity	Available for sale	Total
		Rupees	
As at January 01, 2022	354,950,000	33,558,927	388,508,927
Additions	98,957,250	9,332,153	108,289,403
Disposals (sale and redemption)	(31,600,000)	-	(31,600,000)
Fair value (loss) (excluding net realised gains)-net	-	(10,951,562)	(10,951,562)
As at December 31, 2022	422,307,250	31,939,518	454,246,767
Additions	176,500,000	12,497,247	188,997,247
Disposals (sale and redemption)	(120,000,000)	-	(120,000,000)
Fair value gain (excluding net realised gains)-net	-	19,774,110	19,774,110
As at December 31, 2023	478,807,250	64,210,874	543,018,124

#### 32 MANAGEMENT OF TAKAFUL RISK AND FINANCIAL RISK

#### 32.1 Risk management framework

The Operator's activities expose it to a variety of financial risks, credit risk, liquidity risk and market risk (including interest/mark-up rate risk and price risk). The Operator's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall risks arising from the Operator's financial assets and liabilities are limited. The Operator consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below. The Board of Directors has overall responsibility for the establishment and oversight of Operator's risk management framework. The Board is also responsible for developing the Operator's risk management policies.

#### 32.2 Takaful risks

#### 32.2.1 Takaful risk

The Operator accepts the takaful risk through its takaful contracts where it assumes the risk of loss from persons or organizations that are directly subject to the underlying loss. The Operator is exposed to the uncertainty surrounding the timing, frequency and severity of claims under these contracts.

The Operator manages its risk via its underwriting and retakaful strategy within an overall risk management framework. Exposures are managed by having documented underwriting limit and criteria. Retakaful is purchased to mitigate the risk of potential loss to the Operator. Retakaful policies are written with approved retakaful companies on either a proportional or excess of loss treaty or facultative basis.

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A concentration of risk may also arise from a single takaful contract issued to particular demographic type of policyholder, within a geographical location or to types of commercial business. The Operator minimizes its exposure to significant losses by obtaining retakaful from a number of retakaful companies who are dispersed over several geographical regions.

Further, the Operator adopts strict claim review policies including active management and prompt pursuing of the claims, regular detailed review of claim handling procedures and frequent investigation of possible false claims to reduce the takaful risk.

#### Geographical concentration of takaful risk

To optimize benefits from the principle of average and law of large numbers, geographical spread of risk is of extreme importance. There are a number of parameters which are significant in assessing the accumulation of risks with reference to the geographical location, the most important of which is risk survey.

Risk surveys are carried out on a regular basis for the evaluation of physical hazards associated with the commercial/ industrial residential occupation of the takaful companies. Details regarding the fire separation/ segregation with respect to the manufacturing processes, storage, utilities, etc. are extracted from the layout plan of the insured facility. Such details are formed part of the reports which are made available to the underwriters/ retakaful personnel for their evaluation. Reference is made to the standard construction specifications as laid down by IAP (Takaful Association of Pakistan). For instance, the presence of Perfect Party Walls, Double Fire Proof Iron Doors, physical separation between the buildings within an policy holder's premises. It is basically the property contained within an area which is separated by another property by sufficient distance to confine insured damage from uncontrolled fire and explosion under the most adverse conditions to that one area.

Address look-up and geocoding is the essential field of the policy data interphase of IT systems. It provides instant location which is dependent on data collection provided under the policy schedule. All critical underwriting information is punched into the IT system/ application through which a number of MIS reports can be generated to assess the concentration of risk.

#### 32.2.2 Retakaful arrangements

Retakaful arrangements are key components in the global economy as a means of supporting acceptance of risk by takaful organizations. Arrangements are the most effective ways of getting coverage of all types risks, underwritten by the Operator. The Operator has prestigious retakaful arrangements with the world wide acclaimed retakaful companies.

In compliance of the regulatory requirement, the retakaful agreements are duly submitted with Securities and Exchange Commission of Pakistan (SECP) on annual basis.

For the year ended December 31, 2023

The Operator's class wise risk exposure (based on maximum loss coverage in a single policy) is as follows:

	Maximum si	aximum sum insured Retakaful cover		ıl cover	Highest net	t liability
	2023	2022	2023	2022	2023	2022
			Rupee	es		
Fire and property damage	4,830,000,000	4,772,649,588	4,730,000,000	4,722,649,588	100,000,000	50,000,000
Marine, aviation and transport	1,925,039,606	7,108,202,118	1,850,039,606	7,095,702,118	75,000,000	12,500,000
Motor	7,925,000,000	520,298,071	7,921,500,000	517,298,071	3,500,000	3,000,000
Health & Miscellaneous	7,424,000,000	30,333,500,000	7,416,500,000	30,326,000,000	7,500,000	7,500,000
Health & Miscellaneous	22,104,039,606	42,734,649,777	21,918,039,606	42,661,649,777	186,000,000	73,000,000

The table below sets out the concentration of takaful contract liabilities by type of contract:

	Gross lia	Gross liabilities Gross assets		ssets	Net liabilitie	s / (assets)
	2023	2022	2023	2022	2023	2022
				Rupees		
Fire and property damage	682,945,489	728,799,118	566,854,308	659,874,394	116,091,181	68,924,724
Marine, aviation and transport	112,844,904	80,569,932	120,314,959	88,315,799	(7,470,055)	(7,745,867)
Motor	566,688,568	437,950,459	437,629,436	308,028,056	129,059,132	129,922,403
Health & Miscellaneous	593,397,579	781,123,510	682,470,363	793,308,497	(89,072,784)	(12,184,987)
	1,955,876,540	2,028,443,019	1,807,269,066	1,849,526,746	148,607,474	178,916,273

#### 32.2.3 Sources of uncertainty in the estimation of future claims payment

Claims on general takaful contracts are payable on a claim occurrence basis. The Operator is liable for all insured events that occur during the term of the takaful contract.

An estimated amount of the claim is recorded immediately on intimation to the Operator. The estimation of the amount is based on the amount notified by the policy holder, management or preliminary assessment by the independent surveyor appointed for this purpose. The initial estimates include expected settlement cost of the claims. Incurred But Not Reported (IBNR) claims have been estimated using Chain Ladder (CL) methodology. The Chain Ladder (CL) Method involves determination of development factors or link ratios for each period. These are then subsequently combined to determine Cumulative Development Factor (CDF) which represents the extent of future development of claims to reach their ultimate level.

There are several variable factors which affect the amount and timing of recognized claim liabilities. However, the management considers that uncertainty about the amount and timing of claim payments is generally resolved within a year. The Operator takes all reasonable measures to mitigate the factors affecting the amount and timing of claim settlements. However, uncertainty prevails with estimated claim liabilities and it is likely that final settlement of these liabilities may be different from recognised amounts.

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#### 32.2.4 Changes in assumptions

The principal assumption underlying the liability estimation of IBNR and contribution deficiency reserve is that the Operator's future claim development will follow similar historical pattern for occurrence and reporting. The management uses qualitative judgment to assess the extent to which past occurrence and reporting pattern will not apply in future. The judgment includes external factors e.g. treatment of one-off occurrence claims, changes in market factors, economic conditions, etc.

#### 32.2.5 Sensitivity analysis

The risks associated with the takaful contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Operator makes various assumptions and techniques based on past claims development experience. This includes indications such as average claims cost, ultimate claims numbers and expected loss ratios. The Operator considers that the liability for takaful claims recognized in the statement of financial position is adequate. However, actual experience will differ from the expected outcome.

As the Operator enters into short term takaful contracts, it does not assume any significant impact of changes in market conditions on unexpired risks.

However, profit before tax and shareholders' equity will be decreased/increased with the increase/ decrease of 10% in the claims as reflected below;

	Profit before tax		Share holder	s' equity
	<b>2023</b> 2022 <b>2023</b>		2023	2022
	Rupees			
			(0.04 ( 040)	(5.070.170)
Fire and property damage	(4,105,510)	(7,141,085)	(2,914,912)	(5,070,170)
Marine, aviation and transport	(3,493,914)	(1,610,643)	(2,480,679)	(1,143,557)
Motor	(30,649,507)	(18,429,651)	(21,761,150)	(13,085,052)
Health & Miscellaneous	(64,516,460)	(49,918,375)	(45,806,687)	(35,442,046)
	(102,765,391)	(77,099,754)	(102,765,391)	(77,099,754)

#### Claims development table

The table shown in Note 20.1 reflect the development of claims over a period of time. The disclosure goes back to the period when the earliest material claim arose for which there is still uncertainty about the amount and timing of the claims payments.

For the year ended December 31, 2023

		2023	2022
		Rupees	Rupees
32.3	Financial risk		
32.3.1	Financial instruments by category		
	Financial assets		
	Available for sale investment in		
	equity securities	64,210,874	31,939,518
	At amortized cost		
	Investments	478,807,250	422,307,250
	Loans and others receivables	175,257,969	87,397,311
	Receivable from Participants' Takaful Fund	19,732,590	105,630,843
	Accrued investment income	18,683,378	17,262,184
	Takaful / re-takaful receivables	747,906,250	742,101,725
	Retakaful recoveries against outstanding claims / benefits	733,180,022	825,440,151
	Cash and bank	276,643,638	217,867,530
		2,514,421,971	2,449,946,512
	Financial liabilities		
	At amortized cost		
	Outstanding claims including IBNR	1,143,625,563	1,093,925,917
	Takaful / re-takaful payables	31,753,433	20,669,092
	Other creditors and accruals	74,411,596	58,564,937
	Payable to Operator's Fund	19,732,590	105,630,845
		1,269,523,182	1,278,790,791

#### 32.3.2 Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market variables such as interest rates, foreign exchange rates and market prices.

#### a) Interest / mark up rate risk

Interest / mark-up rate risk is the risk that value of a financial instrument or future cash flows of a financial instrument will fluctuate due to changes in the market interest/ mark-up rates. Sensitivity to interest/ mark-up rate risk arises from mismatches of financial assets and liabilities that mature or reprise in a given period. The Operator manages this mismatch through risk management strategies where significant changes in gap position can be adjusted. The short term borrowing arrangements have variable rate pricing that is dependent on the Karachi Inter Bank Offer Rate (KIBOR) as indicated in respective notes.

The effective interest / mark-up rates for interest / mark-up bearing financial instruments are mentioned in relevant notes to the financial statements at reporting date.

Sensitivity to interest rate risk arises from mismatches of financial assets and financial liabilities that mature or reprice in a given period. The Company manages these mismatches through risk management strategies where significant changes in gap position can be adjusted.

The Company does not account for any fixed rate financial assets and liablities at fair value through profit therefore a change in interest rates at the reporting date would not affect profit or loss.

For the year ended December 31, 2023

#### b) Foreign currency risk

Foreign currency risk is the risk that the value of financial assets or liability will fluctuate due to changes in foreign currency rates. Foreign exchange risk arises mainly where receivables and payables exists due to transactions in foreign currencies. As of the statement of financial position date, the Operator does not have material assets or liabilities which are exposed to foreign currency risk except for amount due from and due to retakaful companies.

#### c) Price risk

Price risk represents the risk that the fair value of a financial instrument will fluctuate because of changes in the market prices (other than those arising from interest / mark up rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all or similar financial instruments traded in the market. The Company is exposed to equity price in respect of investments in quoted equity securities amounting to Rs. 64.21 million (2022: Rs. 31.939 million) at the statement of financial position. However, the exposure is not significant.

The Company manages price risk by monitoring exposure in quoted Equity Securities and implementing The strict discipline in internal risk Management and investment policies.

Market prices are subject to fluctuation and consequently the amount realized in the subsequent sale of an investment may significantly differ from the reported market value. Furthermore, amount realized in the sale of a particular security may be affected by relative quantity of the security being sold.

The Company is not exposed to any significant price risk.

#### 32.3.3 Liquidity risk

Liquidity risk is the risk that the Operator will encounter difficulty in meeting obligations associated with its financial liabilities. To guard against the risk, the Operator maintains balance of cash and other equivalents and readily marketable securities. The maturity profile of assets and liabilities are also monitored to ensure adequate liquidity is maintained.

Liquidity risk is the risk that the Operator may not be able to generate sufficient cash resources to settle its obligations in full as they fall due or can only do so on terms that are materially disad-vantageous. The Company is not exposed to liquidity risk as liquid financial assets of the Company are more than the financial liabilities as reflected in Note 32.3.

There are no liabilities contracted to fall due beyond 12 months from end of the reporting year.

### 32.4 Credit risk and concentration of credit risk

Credit risk is the risk that arises with the possibility that one party to a financial instrument will fail to discharge its obligation and cause the other party to incur a financial loss. The Operator attempts to control credit risk by monitoring credit exposures by undertaking transactions with a large number of counterparties in various industries and by continually assessing the credit worthiness of counterparties.

For the year ended December 31, 2023

Concentration of credit risk occurs when a number of counterparties have a similar type of business activity. As a result, any change in economic, political or other conditions would effect their ability to meet contractual obligations in similar manner. The Operator's credit risk exposure is not significantly different from that reflected in the financial statements. The management monitors and limits the Operator's exposure to credit risk through monitoring of client's exposure and conservative estimates of provisions for doubtful assets, if any. The management is of the view that it is not exposed to significant concentration of credit risk as its financial assets are adequately diversified in entities of sound financial standing, covering various industrial sectors.

As at reporting date, the Company's maximum exposure to credit risk was Rs. 2.514 billion (2022: 2.449 billion) from the financial assets as disclosed in Note 32.3.

The Company did not hold any collateral against theses financial assets. General provision is made for receivables according to the Company's policy. The impairment provision is written off when the Company expects that it cannot recover the balance due. Balances were not impaired as they relate to a number of policy holders and other insurers/ reinsurers for whom there is no recent history of default.

The credit risk exposure is limited in respect of investments and bank balances. The credit quality of the Company's majority banks can be assessed with reference to external credit ratings assigned to these banks by credit rating agencies as specified below:

	Ratings		Ratings	2023	2022
	Short term	Long term	Agency	Rupees	Rupees
Meezan Bank Limited	A-1+	AAA	VIS	182,980,361	90,853,55
Summit Bank Limited	A-3	BBB -	VIS	406,548	4,007,42
Askari Bank Limited	A-1+	AA+	PACRA	2,752,630	9,335,18
Habib Bank Limited	A-1	A+	VIS	46,939,024	60,480,70
Allied Bank Limited	A-1+	AAA	PACRA	1,874,292	745,47
United Bank Limited	A-1+	AAA	VIS	517,016	815,10
Bank Al-Habib Limited	A-1+	AAA	PACRA	1,847,893	1,368,05
Bank Islami Pakistan Limited	A-1	AA-	PACRA	13,276,332	25,483,30
The Bank of Khyber	A-1	A+	PACRA	580,171	3,666,51
Albaraka Bank Pakistan Limited	A-1	A+	VIS	1,064,062	7,213,42
National Bank of Pakistan Limited	A-1+	AAA	PACRA	9,114,564	2,519,51
Dubai Islamic Bank Pakistan Limited	A-1+	AA	VIS	7,220,888	8,085,31
MCB Islamic Bank Limited	A-1+	AAA	PACRA	6,018,551	1,407,27
Faysal Bank Limited	A-1+	AA	PACRA	252,605	708,43
Soneri Bank Limited	A1+	AA-	PACRA	1,761,476	1,092,69

**276,606,411** 217,781,984

For the year ended December 31, 2023

The age analysis of contributions due but unpaid and amount due from other takaful/ retakaful is as follows:

	2023	2022
	Rupees	Rupees
Outstanding since		
Upto 1 year	380,625,329	655,572,664
1 year and above	367,280,921	86,529,061
	747,906,250	742,101,725

#### Re-takaful risk

Retakaful ceded does not relieve the Operator from its obligation towards policy holders and, as a result, the Operator remains liable for the portion of outstanding claims reinsured to the extent that retakaful Operator fails to meet the obligation under the retakaful agreement.

To minimize it's exposure to significant losses from reinsurers insolvencies, the Company obtains reinsurers ratings from a number of reinsurers, who are dispersed over several geographical regions.

The credit quality of amount due from other takaful companies and retakaful companies can be assessed with reference to external credit ratings which are A or above in respect of following receivables:

	Amount due from other takaful / re-takaful	Re-takaful recoveries against outstanding claims / benefits	Other re-takaful assets	Total
		Rupe	es	
2023	191,145,341	733,180,022	81,052,194	1,005,377,557
2022	104,550,283	825,440,151	41,920,206	971,910,640

#### 32.5 Fund management

The Operator's objectives when managing capital is to safeguard Operator's ability to continue as going concern in order to provide returns for Operator and to offer benefits for participants and other stakeholders and to maintain an optimal capital structure to reduce the cost of capital. In order to maintain or adjust the capital structure, the amount of return paid to Operators or to participants may be adjusted.

For the year ended December 31, 2023

### 32.6 FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When measuring the fair value of an asset or a liability, the Operator uses market observable data to the extent possible. If the fair value of an asset or liability is not directly observable, it is estimated by the Operator using valuation techniques that maximize the use of relevant observable inputs and minimize the use of unobservable inputs. Inputs used are consistent with the characteristics of the asset/ liability that market participants would take into account.

Fair values are categorized into different levels in a fair value hierarchy based on the degree to which the inputs to the measurement are observable and the significance of the inputs to the fair value measurement in its entirety:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.

- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly.

- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Transfers between levels of the fair value hierarchy are recognized by the Operator at the end of the reporting period during which the change occurred.

For financial instruments measured at fair value, information on level of fair value hierarchy has been presented in relevant notes. The carrying values of remaining financial instruments approximate their fair values and the disclosures of fair value are not made when the carrying amount of financial instruments is a reasonable approximation of the fair value.

		2023	2022
33	NUMBER OF EMPLOYEES		
	As at year end	310	314
	Average number of employees during the year	306	311

# **NOTES COMPRISING MATERIAL ACCOUNTING POLICY INFORMATION AND OTHER EXPLANATORY INFORMATION** For the year ended December 31, 2023

		2023	2022
		Rupees	Rupees
4	STATEMENT OF SOLVENCY		
	Assets		
	Property and equipment	11,322,112	11,328,55
	Investments	,,	
	Equity Securities	25,045,669	13,252,59
	Debt Securities	156,512,750	156,512,75
	Term deposits	75,000,000	30,000,00
	Loans and others receivables	92,864,698	38,815,96
	Takaful / re-takaful receivables	747,906,250	742,101,72
	Deferred wakala fee	290,437,784	240,064,66
	Accrued investment income	9,897,708	7,405,81
	Retakaful recoveries against outstanding claims / benefits	733,180,022	825,440,15
	Prepayments	81,052,194	41,920,20
	Cash & bank	251,053,499	197,866,29
	Total assets (A) In-admissible assets as per following clauses of section 32(2	2,474,272,686 ) of the Insurance (	
	In-admissible assets as per following clauses of section 32(2	) of the Insurance (	Ordinance, 200
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables	) of the Insurance ( 321,987,053	Ordinance, 200
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables	) of the Insurance ( 321,987,053 39,637,918	<b>Drdinance, 200</b> 193,778,81
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment	) of the Insurance ( 321,987,053	<b>Drdinance, 200</b> 193,778,81
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables	) of the Insurance ( 321,987,053 39,637,918 11,322,112 -	<b>Drdinance, 200</b> 193,778,81 11,328,55
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment (v) Security deposits	) of the Insurance ( 321,987,053 39,637,918	Drdinance, 200 193,778,81 11,328,55 205,107,37
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment (v) Security deposits Total of Inadmissible assets (B) Total Admissible assets (C=A-B)	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083	Drdinance, 200 193,778,81 11,328,55 205,107,37
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment (v) Security deposits Total of Inadmissible assets (B) Total Admissible assets (C=A-B) Total Liabilities	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083	Drdinance, 200 193,778,81 11,328,55 205,107,37
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment (v) Security deposits Total of Inadmissible assets (B) Total Admissible assets (C=A-B) Total Liabilities Underwriting provisions - Participants' Takaful Fund	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> </ul>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> </ul>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18
	In-admissible assets as per following clauses of section 32(2 (h) Takaful / Re-takaful receivables (h) Loans and other receivables (u) Property and equipment (v) Security deposits Total of Inadmissible assets (B) Total Admissible assets (C=A-B)  Total Liabilities Underwriting provisions - Participants' Takaful Fund Outstanding claims including IBNR Unearned contribution reserves Reserve for unearned retakaful rebate	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> </ul>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> <li>Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> <li>Takaful / re-takaful payables</li> </ul></li>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993 31,753,433	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64 20,669,09
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> <li>Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> <li>Takaful / re-takaful payables</li> <li>Payable to Operator's Fund</li> </ul></li>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993 31,753,433 19,732,590	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64 20,669,09 105,630,84
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> <li>Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> <li>Takaful / re-takaful payables</li> <li>Payable to Operator's Fund</li> <li>Other creditors and accruals</li> </ul></li>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993 31,753,433 19,732,590 12,167,478	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64 20,669,09 105,630,84 8,622,09
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> <li>Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> <li>Takaful / re-takaful payables</li> <li>Payable to Operator's Fund</li> </ul></li>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993 31,753,433 19,732,590	Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64 20,669,09 105,630,84 8,622,09
	In-admissible assets as per following clauses of section 32(2 <ul> <li>(h) Takaful / Re-takaful receivables</li> <li>(h) Loans and other receivables</li> <li>(u) Property and equipment</li> <li>(v) Security deposits</li> <li>Total of Inadmissible assets (B)</li> <li>Total Admissible assets (C=A-B)</li> </ul> <li>Total Liabilities <ul> <li>Underwriting provisions - Participants' Takaful Fund</li> <li>Outstanding claims including IBNR</li> <li>Unearned contribution reserves</li> <li>Reserve for unearned retakaful rebate</li> <li>Deferred taxation</li> <li>Takaful / re-takaful payables</li> <li>Payable to Operator's Fund</li> <li>Other creditors and accruals</li> </ul></li>	) of the Insurance ( 321,987,053 39,637,918 11,322,112 - 372,947,083 2,101,325,603 1,143,625,563 819,031,785 14,419,993 31,753,433 19,732,590 12,167,478	2,304,708,72 Drdinance, 200 193,778,81 11,328,55 205,107,37 2,099,601,35 1,093,925,91 795,788,18 6,255,64 20,669,09 105,630,84 8,622,09 2,030,891,76 68,709,58

As per requirement of section 10(k) of the Takaful Rules, 2012 an Operator shall ensure that in case of General takaful each participant takaful fund, at all times, has admissible assets in excess of its liabilities.

# **NOTES COMPRISING MATERIAL ACCOUNTING POLICY INFORMATION AND OTHER EXPLANATORY INFORMATION** For the year ended December 31, 2023

#### 35 PROVIDENT FUND RELATED DISCLOSURE

The Company has maintained an employee provident fund trust and investments out of provident fund have been made in accordance with the provisions of section 218 of the Companies Act, 2017, and the rules formulated for this purpose. The salient information of the fund is as follows:

Note	2023	2022
	Rupees	Rupees
Size of the fund - Total net assets	380,080,147	305,055,628
Cost of investments 35.1	351,917,301	293,639,004
Percentage of investments made	92.59%	96.26%
Fair value of investments	383,957,005	313,918,803

35.1 The break-up of cost of investments is as follows:

	20	2023		22
	Amount Rupees	Percentage of Total Find	Amount Rupees	Percentage of Total Find
Term deposit receipts	213,000,000	56.04%	276,000,000	90.48%
Mutual funds	4,000,000	1.05%	4,808,235	1.58%
Cash & cash equivalent	134,917,301	35.50%	12,830,769	4.21%
	351,917,301	92.59%	293,639,004	96.27%

#### DATE OF AUTHORIZATION FOR ISSUE 36

These financial statements have been authorized for issue on March 09, 2024 by the Board of Directors of the Company.

#### 37 **GENERAL**

The figures in these financial statements have been rounded off to the nearest Rupees.







Muhammad Akram Shahid Chief Executive Officer

Director

Sved Rahat Ali Shah Director

Jamil Ahmed Khan

### List of UIC Branches

#### 1 Mr. Asad Rafique

Assistant General Manager / Branch Head The United Insurance Company of Pakistan Ltd. Office # 6, 1st Floor, Noor Khanum Plaza, Behind Askari Islamic Bank, Supply Bazar, Mansehra Road, **Abbottabad.** 

#### 3 Mr. Tahir Maan

Chief Manager / Branch Head The United Insurance Company of Pakistan Ltd. United Centre, 1st Floor, Opp Askari CNG, Near Faisal Movers Stadium Road,

### <u>Bahawalpur.</u>

### 5 Rai Anwaar Alam

Branch Head

The United Insurance Company of Pakistan Ltd. Khan Baba Road, Near WF, Continental Hotel, **Bahawalnagar.** 

### 7 Mian Kashif Rasheed

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd. 1st & 2nd Floor, Upper BOP, Kotwali Road Faisalabad.

### 9 Mr. Muhammad Rauf

Branch Manager The United Insurance Company of Pakistan Ltd. 5th Floor, State Life Building, 2-Liaquat Road, Faisalabad.

### 11 Mr. Rana Faqir Hussain

Assistant General Manager / Branch Head The United Insurance Company of Pakistan Ltd. 1st Floor, Arslan Plaza, Kotwali Road,

#### Faisalabad.

### 2 Mr. Naveed Mahboob

Regional Manager / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Fatima Zia Plaza, Opposite Chinar CNG Mandian, **Abbottabad.** 

### 4 Kanwar Nisar Ahmad

Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd. House No. 40, Rafi Qamar Road, Rehmania Colony, Sattelite Town, **Bahawalpur.** 

### 6 Mr. Haji Waris Khan

Branch Manager The United Insurance Company of Pakistan Ltd. Shop # M-37, 1st Floor, Aashinana Shopping Centre, **Dera Ismail Khan.** 

### 8 Mr. Umar Aslam

Assistant General Manager / Branch Manager The United Insurance Company of Pakistan Ltd. G.M Office, 2nd Floor, Faisal Complex, Bilal Road, Civil Line, **Faisalabad.** 

### 10 Mr. Ali Hameed Butt

Branch Manager The United Insurance Company of Pakistan Ltd. Lyall Pur Branch, Lower Ground Floor, Lyallpur Trade Centre, Small D-Ground, People Colony 01, **Faisalabad.** 

### 12 Mr. Waseem Bari

General Manager / Branch Head The United Insurance Company of Pakistan Ltd. Trust Plaza, Block - H3, 1st Floor, Near Jinnah Library G.T Road, **Gujranwala.** 

### 13 Khawaja Adnan Hassan

Executive Director / Branch Head The United Insurance Company of Paksitan Ltd. Khawaja Mudassar Arcade, Opp : Din Plaza, G.T Road,

<u>Gujranwala.</u>

#### 15 Mr. Muhammad Muneef

Branch Manager

The United Insurance Company of Pakistan Ltd. Ali Akbar Plaza, Shah Hussain Chowk, Circular Road, <u>Gujrat.</u>

### 17 Ch. Shehnaz

Deputy General Manager / Branch Head The United Insurance Company of Pakistan Ltd. 2nd Floor, Faisal Plaza, Near Faisal Hotel, G.T Road **Gujrat.** 

### 19 Mr. Junaid Samoo

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Goal Building, (Circular Building), Risala Road Office No. 26,

#### Hyderabad.

### 21 Mr. Jamshed Akhtar Samo

Regional Manager

The United Insurance Company of Pakistan Ltd House No. 15/B2, Block/2, Railway Emloyees Housing Society, Auto Ban Road, <u>Hyderabad.</u>

### 23 Mr. Rizwan Ul Haq

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 304,305 (3rd Floor), Capital Business Centre, F-10 Markaz, Islamabad.

### 14 Mir Muhammad Jalal-Ud-Din

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd. 1st Floor, Office # 02, Shahzad Market, Near KCBL Cantt Shahrah-E-Qauid Azam Jutial,

### <u>Gilgit Baltistan.</u>

### 16 Mian Sheeraz Ahsan

Branch Manager The United Insurance Company of Pakistan Ltd. Kunja Road, Near N.B.P, <u>Gujrat.</u>

### 18 Mr. Muhammad Riaz

Chief Manager / Branch Head The United Insurance Company of Pakistan Ltd Fazal Plaza, Alipur Road,

### <u>Hafizabad.</u>

### 20 Mian Muhammad Anwar Zahid

Executive Director/ Branch Head The United Insurance Company of Paksitan Ltd. Chamber # 1,& 2, Mezzanine Floor, City View Plaza, Unit # 7, Latifabad,

### Hyderabad.

### 22 Dr. Murtaza Mughal

Senior Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 402-4Th Floor, Gulistan House, Fazal - E-Haq Road Blue Area, Islamabad.

### 24 Mr. Muhammad Faisal Baig

D.G.M / Branch Head The United Insurance Company of Pakistan Ltd. Office # 301, 3rd Floor, Capital Business Centre, F-10 Markaz, Islamabad.

### 25 Ch. Iqbal Tahir

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Kashmir Commercial Complex, Building # 1032-E, 2nd Floor, Fazal- E-Haq Road Blue Area , Islamabad.

### 27 Chaudhry Shamas Ul Haq

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd. Office # 108, 1st Floor, Dossal Plaza, Jinnah Avenue Blue Area, Islamabad.

### 29 Hafiz Sohail Ahmed

General Manager / Branch Head Flat # 7, 1st Floor, , Twin City Plaza, I-8 Markaz Islamabad.

### 31 Mr. Tanveer Ahmed Bhatti

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 3rd Floor, 303, Europa Centre, Hasrat Mohani Road, **Karachi.** 

### 33 Mr. Nazir Ahmad Memon

D.G.M / Branch Head The United Insurance Company of Pakistan Ltd Camp Office , 404-Madina City Mall, Abdullah Haroon Road, Saddar,

### <u>Karachi.</u>

### 35 Syed Matin Ahmed

Deputy General Manager / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, State Life Building # 2-A, Wallace Road Ploicy Branch, **Karachi.** 

### 26 Ch. Aslam Feroze

Senior Executive Director / Branch Head The United Insurance Company of Pakistan Ltd. 21-E Huma Plaza, ,Mezzanine Floor, Blue Area, Islamabad.

### 28 Mr. Muhammad Farooq Qasim

Sr. Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 4th Floor, SNC Centre, 12-D East Fazal-e-Haq Road, Blue Area, Islamabad.

### 30 Syed Ather Ali

Assistant Vice President The Unied Insurance Company of Pakistan Ltd Office # 802, 8th Floor, Business Centre, Mumtaz Hassan Road Off I.I Chundrigarh Road, <u>Karachi.</u>

### 32 Mr. Altamash Malik

General Manager / Branch Head Central Office The Unied Insurance Company of Pakistan Ltd Room # 202, 2nd Floor, Clifton Centre, Block # 5, Clifton, **Karachi.** 

### 34 Mr. Junaid Samoo

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 507, 5th Floor, Masood Chambers, New Chilli,

### <u>Karachi.</u>

### 36 Mr. Danial Aleem

Branch Manager

The United Insurance Company of Pakistan Ltd Plot # 08, Sector B-2, Karachi Export Processing Zone (KEPZ)

<u>Karachi.</u>

### 37 Mr. Rakesh Kumar

A.G..M / Branch Head The United Insurance Company of Pakistan Ltd. Office # 1607, 16th Floor, K.S Trade Tower, New Chilli, <u>Karachi.</u>

#### 39 Mr. Shakeel Ahmed

Deputy Managing Director

The United Insurance Company of Pakistan Ltd. Suit # 201, 2nd Floor, Aamir Trade Centre, PECHS Block-2, Allah Wali Chowrangi, Main Shahrah-E-Quaideen, **Karachi.** 

#### 41 Mr. Asif

Branch Manager

The United Insurance Company of Pakistan Ltd 4th Floor, State Life Building 2-A, I.I Chundrigarh Road, Saddar,

### <u>Karachi.</u>

43 Mr. Jamshed Akhtar Samo

Regional Manager

The United Insurance Company of Pakistan Ltd 3rd Floor Room # 302, Panorama Centre Saddar

### <u>Karachi.</u>

#### 45 Mr. Mazhar Ali Shoro

Branch Manager

The United Insurance Company of Pakistan Ltd Office # 3/18, 3rd floor Arkey Square Shahrah-E Liaquat New Challi Karachi

### <u>Karachi.</u>

#### 47 Mr. Muhammad Ayaz Khattak

#### Branch Manager

The United Insurance Company of Pakistan Ltd Hpuse # 166, Street # 1, Sector-I KDA <u>Kohat.</u>

#### 38 Mian Muhammad Anwar Zahid

Executive Director / Branch Head

The United Insurance Company of Pakistan Ltd. Rehman Chamber, Plot No. 28-SR-7, Office No. 301-302 Altaf Hussain Road, New Challi

### <u>Karachi.</u>

#### 40 Mr. Junaid Akhtar Samo

Joint Director

The United Insurance Company of Pakistan Ltd Room No. 01, 1st Floor, Najam Din Building, Near Meezan Bank Ltd, Shershah Mian Shershah Road Block-D, SITE,

<u>Karachi.</u>

### 42 Mr. Parvaiz Akhter Samoo (Sohail Akhtar Samo)

Busniess Development Manager

The United Insurance Company of Pakistan Ltd Suit No. 701, 7th Floor, Lucky Tower, Dr. Dawood, Pota Road Saddar,

### <u>Karachi.</u>

### 44 Syed Ali Raza

Senior General Manager / Branch Head The United Insurance Company of Pakistan Ltd Bilal Homes, FL # G1, Ground Floor, Plot No. 142-H, Block # 2, Off Allama Iqbal Road, P.E.C.H.S, **Karachi.** 

#### 46 Mr. Tahir Mehmood Khan

Branch Manager / Branch Head The United Insurance Company of Pakistan Ltd 3rd Floor, Sikandar Plaza, G.T Road, Jada Chowk

<u>Jhelum.</u>

### 48 Mr. Waqar Ahmed Noshahi

Assistant General Manager / Branch Head The United Insurance Company of Pakistan Ltd Room # 12, 2nd Floor, Jalal Centre, Moazang Road Lahore.

### 49 Mr. Waleed

Office Manager The United Insurance Company of Pakistan LTD Venus Plaza, 2nd Floor, 7-Egerton Road, Lahore.

### 51 Mr. Abrar Hussain

#### Branch Head

The United Insurance Company of Pakistan Ltd. 18-Taj Mansion, 46 Shahra-E-Quaid -E -Azam

### Lahore.

### 53 Mr. Zahid Bhatti

General Manager (Marketing) / Branch Head The United Insurance Company of Pakistan Ltd Office # 613, 6th Flloor, Eden Tower, Main Boulevard Gulberg-III,

#### Lahore.

#### 55 Mr. Muhammad Rafi

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd 40- Bank Square, The Mall, Lahore.

### 57 Mr. Faisal Javed

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd 1st Floor, 93-B, Shadman Colony, Lahore.

### 59 Mr. Muhammad Azeem Zonal Manager / Branch Head

The United Insurance Company of Pakistan Ltd 51-F, Auto Centre, 108-Lytton Road, Lahore.

### 61 Mr. Shahid Chishti

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Shehpar Plaza, 19-Temple Road, **Lahore.** 

#### 50 Ms. Azra Kanwal

Branch Head The United Insurance Company of Pakistan Ltd Pak Chambers, 2nd Floor, 5-Temple Road, Lahore.

#### 52 Mr. Shafaqat Ali Goraya

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 1st Floor, Shehpar Plaza, 19-Temple Road, Lahore.

### 54 Mr. Ahsan Khurshid Haq

SVP/ Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd Room # 303, 3rd Floor, Khalij Tower Branch # 2, Jail Road,

#### Lahore.

#### 56 Mr. Athar Zamaan

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd 129-E, Tahawar Plaza, Main Boulevard, Gulberg III, Lahore.

### 58 Mr. Muhammad Aslam Rajput

Joint Director / Branch Head The United Insurance Company of Pakstan Ltd. 3rd Floor, Room # 303, Al-Hafeez Shopping Mall, Main Boulevard, Gulberg, Lahore.

### 60 Mr. Riaz Younas

Branch Mânager The United Insurance Company of Pakstan Ltd. 2nd Floor, Carpet Chambers, 10-Abbot Road, Lahore.

### 62 Mr. Nadeem Safdar Chaudhry

G.M / Branch Head The United Insurance Company of Pakistan Ltd FF-II, Central Plaza, Barket Market, Garden Town, Lahore.

### 63 Mr. Shakeel Siddiqui

General Manager Marketing The United Insurance Company of Pakistan Ltd Land Mark Plaza, Jail Road, Lahore.

#### 65 Mr. Zafar Mehmood

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 10, 1st Floor, Centre Point Plaza, Mian Boulevard Gulberg-III, Lahore.

### 67 Syed Zain Hussain Jafree

Branch Head

The United Insurance Company of Paksitan Ltd Iqbal Market, 7.5-KM, Main Raiwind Road, <u>Lahore.</u>

### 69 Mr. Muhammad Aman Akhtar

SVP / Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd. Khurshid Building, 2nd Floor, 10-Abbot Road, Lahore.

### 71 Mr. Raja Akhtar Khan

General Manager / Branch Head The United Insurance Company of Pakistan Ltd Room # 14, 3rd Floor, Bilal Centre, Nicholson Road, Lahore.

73 Muhammad Mazhar Shah

Executive Director (Engineering Project)/Branch Head The United Insurance Company of Pakistan Ltd 3rd Floor, Al-Qadir Centre, New Garden Town Lahore.

### 75 Mr. Khurram Mansoor

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 1st Floor, 31-Commercial Cavalry Ground, Cantt Lahore.

### 64 Mr. Nouman Ul Haq

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Plaza # 51-T, Phase-II, Commercial D.H.A Lahore.

### 66 Mian Kashif Rasheed (Ms. Parveen)

Executive Director / Branch Head The United Insurance Company of Pakistan Ltd 1st Floor, Nizam Chambers, Shahrah-E-Fatima Jinnah,

Lahore.

### 68 Mr. Shahbaz

Branch Head The United Insurance Company of Pakistan Ltd. Shahzadi Rafaqat Market, 83- Brandreth Road, Lahore.

### 70 Mr. Awais Shamshad Butt

A.G.M / Branch Head

The United Insurance Company of Pakistan Ltd Office No. 10 & 03, 2nd Floor, Bilal Centre, Lahore.

### 72 Mr. Nazeef Aqal

Zonal Manager / Branch Head The United Insurance Company of Pakistan Apartment # 17, 3rd Floor, Liberty Round About, Big City Plaza, Main Boulevard, Gulber-III Lahore.

### 74 Mr. Waqar Asghar

General Manager Sales / Branch Head The United Insurance Company of Pakistan Ltd Office # 305,3rd Floor, Eden Centre Main Jail Road <u>Lahore.</u>

### 76 Mr. Tahir Hussain Qureshi

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 5, 4th Floor, Al-Latif Centre, 88 D/1, Main Boulevard Gulberg,

### Lahore.

### 77 Mr. Naveed Baig

Branch Head The United Insurance Company of Pakistan Ltd. 18-Taj Manson, 46-Shahrah - E-Quaid -E- Azam **Lahore.** 

## 79 Mr. Nasir Mahmood

General Manager/Branch Head The United Insurance Company of Pakistan Ltd 129-E / 1, 2nd Floor, Tahawar Plaza, Main Boulevard, Gulber-III

### Lahore.

#### 81 Mr. Agha Saud Mehmood

Branch Manager / Branch Head The United Insurance Company of Pakistan Ltd House # 68, Fazil Road, Saint John Park, Cantt

Lahore.

### 83 Mr. Abdul Qayyum

Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Ghous Bakery, 120-Temple Road Lahore.

### 85 Mr. Rizwan Saleem

General Manager / Branch Head The United Insurance Company of Pakistan Ltd Office # 11, 1st Floor, Muhammad Arcade, LMQ Road, Near Chungi # 9,

### <u>Multan.</u>

### 87 Mr. Ayaz Ahmad

Branch Manager / Branch Head

The United Insurance Company of Pakistan Ltd 2nd Floor, Alvaz Arcade, Opp PTCL Exchange, Mumtazabad

#### <u>Multan.</u>

### 78 Mr. Nabil Waqar Ahmed

Sr. General Manager / Branch Manager The United Insurance Company of Pakistan Ltd. Bungalow # 64-B / 2, Dr. Riaz Ali Shah Road, Gulberg-III

Lahore.

### 80 Mr. Azhar Hussain

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd. Office # 10, 1st Floor, Centre Point Plaza, Main Boulevard,Gulber-III

### Lahore.

### 82 Mr. Mumtaz Kahloon

Joint Director/Branch Head The United Insurance Company of Pakistan Ltd. Office # 206, 2nd Floor, Garden Heights, 8 Aibok Block, New Garden Town,

Lahore.

### 84 Ibad Ali Malik

Chief Manager / Branch Head The United Insurance Company of Pakistan Ltd M. Hassan Din & Sons Plaza, Water Works Road **Multan.** 

### 86 Rao Muammad Ashiq Sajid

Regional General Manager / Branch Head The United Insurance Company of Pakistan Ltd. Office # 8, UG Floor, Business City Plaza,

<u>Multan.</u>

### 88 Mr. Afzaal Khan

Deputy General Manager / Branch Head

The United Insurance Company of Pakistan Ltd 2nd Floor, Commercial Plaza # 1, Opposite Childern Complex, Abdali Road, Camp Office,

### <u>Multan.</u>

#### 89 Mian Anwar Zahid

**Executive Director** 

The United Insurance Company of Pakistan Ltd 1st Floor, London Tower, Shadman Colony, Opp: High Court, Multan Cantt,

<u>Multan.</u>

#### 91 Mr. M. Tariq Khan

Develoment Manager / Branch Head The United Insurance Company of Paksitan Ltd S/o. Saeed A. Khan, House # 439, B-VII, Upper Story, Wapda-2nd Sub Division, D.G Khan Road,

### Muzaffar Garh.

#### 93 Mr. Muhammad Afsaar Ahmed

Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd House # 1844 / 1, Nishtar Road, Hameed Pur Colony # 3, **Mir Pur Khas.** 

#### 95 Mr. Jahanzeb Khan

General Manager / Branch Head The United Insurance Company of Pakistan Ltd Room # 6, 5th Floor, Falak Shir Plaza Sadar Road, **Peshawar Cantt.** 

#### 97 Mr. Jawad Qadir

Branch Head

The United Insurance Company of Pakistan Ltd TF 28-29, Dean`s Trade Centre, Cantt **Peshawar.** 

### 99 Mr. Abdus Sami

Business Development Manager The United Insurance Company of Pakistan Ltd Office# 4, 3rd Floor, Saeed Tower, Opp. Custom House, University Road, **Peshawar.** 

#### 101 Mr. Awais Memon

Joint Director Office no B 3 -4 2nd floor Swiss plaza Jinnah road,

#### Quetta.

### 90 Mr. Muhammad Anwar

Office Manager

The United Insurance Company of Pakistan Ltd Hall # 02, Ghaffar Plaza (2nd Floor), Bohra Street, Cantt

### <u>Multan.</u>

### 92 Mr. Jahanzeb Ali

Branch Manager / Branch Head The United Insurance Company of Pakistan Ltd 2nd Floor, Shayan Plaza, Nihar Kinara Bahadar Khan Road,

### <u>Mardan.</u>

### 94 Mr. Jamshed Akhter Samoo

Regional Manager The United Insurance Company of Pakistan Ltd Gorund Floor, Banglow No. 268/B, Mohni Bazar, NawabShah.

### 96 Mr. Shoaib Khan

General Manager / Branch Head The United Insurance Company of Pakistan Ltd Ground Floor, State Life Building, 34-The Mall <u>Peshawar Cantt.</u>

### 98 Syed Hamid Ali Zaidi

Chief Manager / Branch Head The United Insurance Company of Pakistan Ltd Office No. 214/E, Ahmad Ali Buidling, Sonehri Masjid Road, Cantt

### <u>Peshawar.</u>

### 100 Mr. Saghir Ahmed

General Manager / Branch Head The United Insurance Company of Pakistan Ltd 32-B, 1st Floor, Plaza -2, Service Plaza, The Mall <u>Rawalpindi.</u>

### 102 Malik Meharban Khan

Join Director / Branch Head The United Insurance Company of Pakistan Ltd Munaf Plaza, 2nd Floor,Main Commercial Area, Double Road, Chaklala Scheme-III

### <u>Rawalpindi.</u>

### 103 Mr. Mujeeb-Ur-Rehman Khokhar

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Room # 13, 2nd Floor, Resham Plaza, Chandni Chowk,

Rawalpindi.

#### 105 Mr. Tanveer Ahhmad Bhatti

Executive Director / Branch Head

The United Insurance Company of Pakistan Ltd Office # 5, 1st Floor, Crown Plaza, B-224-, Statellite Town,

### Rawalpindi.

### 107 Mr. Zarar Ahmed Butt

Executive Director / Branch Head

The United Insurance Company of Pakistan Ltd 1st Floor, Al-Bilal Plaza, Chandni Chowk Murree Road, **Rawalpindi.** 

### 109 Mr. Raheel Zia

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 406, 4th Floor, Kohistan Tower, Saddar, **Rawalpindi.** 

#### 111 Mr. Mansoor Shoaib

Regional Manager / Branch Head The United Insurance Company of Pakistan Ltd 20-Model Town **Rahim Yaar Khan.** 

### 113 Mr. Sajid Iqbal

Branch Head The United Insurance Company of Pakistan Ltd. Suit # C-13, 2nd Floor, jawad Centre, Defense Road <u>Sialkot.</u>

### 115 Mr. Tahir Mustafa

Zonal Manager / Branch Head

The United Insurance Company of Pakistan Ltd Street Opp : City Public High School, Kutchery Road <u>Sialkot.</u>

#### 104 Mr. Younas

Branch Manager The United Insurance Company of Pakistan Ltd Office # 3/5, 4th Floor, Silk Centre, Rehmanabad, Murree Road,

#### Rawalpindi.

#### 106 Mr. Ishaq Awan

General Manager / Branch Head The United Insurance Company of Pakistan Ltd Flat # 01, 5th Floor, 109-B, Adam Gee Road, Saddar, **Rawalpindi.** 

## 108 Mr. Muhammad Ashraf

Joint Director / Branch Head The United Insurance Company of Pakistan Ltd Office # 3, 1st Floor, National Building, Opp RGH Murree Road,

Rawalpindi.

### 110 Mr. Mushtaq Ahmed

Asst. General Manager, (Camp Office) / Branch Head

The United Insurance Company of Pakistan Ltd Century Tower, 2nd Floor, Opposite Statelife Building 6th The Mall,

### <u>Rawalpindi.</u>

### 112 Khawaja Sohail Anwar

General Manager/ Branch Head The United Insurance Company of Pakistan Ltd Al-Sheikh Welfare Centre Urdu Bazar, <u>Sialkot.</u>

### 114 Mr. Farhat Abbas

Manager Development / Branch Head The United Insurance Company of Pakistan Ltd. 1st Floor, Karim Plaza, Defense Road, Iqbal Town <u>Sialkot.</u>

### 116 Raja Muhammad Abdullah

Regional Manager / Branch Head The United Insurance Company of Pakistan Ltd. Shaheen Plaza, Railway Road, <u>Sargodha.</u>

### 117 Syed Athar Raza Zaidi

VP/ Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd. 405-V2-Green View Complex, Stadium Road, **Sahiwal.** 

#### 119 Mr. Muhammad Yaseen Chaudhry

Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd. 2nd Floor, Mian Plaza, Super Market, Church Road, Sahiwal.

### 121 Mr. M. Hassan Rajput

General Manager / Branch Head The United Insurance Company of Pakistan Ltd. House # B-204 / 3, Muhallah Babar ki Bazar Thalla, **Sukkur.** 

### 123 Mr. Tanveer Ejaz

Zonal Manager / Branch Head The United Insurance Company of Pakistan Ltd. 2nd Floor, Room# 3, Sharif Plaza, Sargodha Road, Sheikhpura.

### 125 Mr. Ashfaq Ali Moriani

Regional Manager / Branch Head The United Insurance Company of Pakistan Ltd. House # B-34 / 38, Old Saddar, **Shikarpur.** 

### 118 Mr. Sabir Hussain

Assistant R.G.M / Branch Head The United Insurance Company of Pakistan Ltd Khawar Plaza, Stadium Chowk, **Sahiwal.** 

### 120 Mr. Zulfiqar Ali

General Manager / Branch Head The United Insurance Company of Pakistan Ltd. Office # 7, Mezzanine Floor, Shalimar Complex, Minara Road **Sukkur.** 

## 122 Mr. Ejaz Ahmed

Senior General Manager / Branch Head The United Insurance Company of Pakistan Ltd. House # 1408 / 475 New Latif Park, Old <u>Sukkur.</u>

### 124 Mr. Muhammad Yasin

Branch Manager / Branch Head The United Insurance Company of Pakistan Ltd. Room # 10, 1st Floor, Al-Shafi Plaza Bank Road, Karkhana Bazar,

### <u>Vehari</u>

### List of Branches (United Window Takaful Operations)

- Mr. Tariq Mehmood Branch Manager
   1st Floor, Doctor Plaza, Main Satayana Road,
   Faisalabad.
- 3 Mr. Qaiser Saleem Ch.
   General Manager
   Opposite General Bus Stand,
   Near PSO Petrol Pump, G.T.Road,
   Gujranwala.
- 5 Mr. Anwar-ud-Din Memon
   Assistant General Manager
   Building # 378/1, Mezzanine Floor,
   Opp. Faisal Bank, Bohri Bazar, Saddar,
   <u>Hyderabad.</u>
- 7 Mr. Hassan Nadeem
   Executive Director / Country Head
   House # 3-A, Street # 64,
   Sector F-7/3,
   Islamabad.
- 9 Mr. Arsalan Pasha Joint Director Office # 1, 2nd Floor, Executive Complex, G-8 Markaz, Islamabad.
- 11 Syed Muhammad Asad Abbas

Executive Director Office # 106, 1st Floor, Dossal Plaza, 47-Jinnah Avenue, Blue Area, **Islamabad.** 

 13 Mr. Khizer Rehman Raja
 Vice President / Zonal Manager
 Office # 17, 1st Floor, Deen Plaza, Opp. Meezan Bank, Civil Lines,
 Jhelum.

- Mr. Toufeeq Mannan
   Corporate Head / General Manager
   Office NO.506, 5th Floor, Anum Estate, Plot NO.49,
   Block -7/8, D.A.C.H Society, Main Shahrah-e-Faisal,
   Karachi.
- 4 Mr. Mohammad Humayoun Pasha Chief Manager Accounts
   2nd Floor, State Life Building No. 2-A,
   Wallace Road,
   Karachi.
  - **Mr. Saleem Khan** Regional Head / GM Marketing Office # 406, 6th Floor, Emarah Suites, Plot # 8-B, Block A, SMCHS, <u>Karachi.</u>
- 8 Mr. Shahid Ahmed Khan

6

Joint Director 2nd Floor, State Life Building No. 2-A, Wallance Road, **Karachi.** 

10 Sheikh Rehmat Ali

General Manager 1st Floor, Plaza # 51-T, Phase II Commercial, D.H.A. Cantt **Lahore.** 

12 Mr. Sheharyar Akbar Raja

Deputy Managing Director 98 CMA Colony, Abid Majeed Road, Near GO GO Restaurant, Lahore.

Mr. Muhammad Ali
 Branch Head
 Eden Centre, 3rd Floor, Office # 303,
 Jail Road,
 Lahore.

### 15 Mr. Faisal Rashid

Joint Director Office # 101, 1st Floor, Al Qadir Heights, 1-Babar Block, New Garden Town, Lahore.

### 17 Mr. Faisal Afzaal

Joint Director Zonal Office, 316 Eden Centre, Jail Road, <u>Lahore.</u>

### 19 Mr. Usman Arif

Joint Director 129-E/1, 2nd Floor, Tahawar Plaza, Main Boulevard, Gulberg-III,

### Lahore.

#### 21 Syed Hammad Haider

Joint Director Corporate Office # 816-817, 8th Floor, High-Q Tower, 1-Gulberg-V, Jail Road

#### Lahore.

### 16 **Mr. Ahsan Ali** Manager Development

Office # TF 28-29, 3rd Floor, Deans Trade Centre, Cantt <u>Peshawar.</u>

- 18 Mr. Amer Majeed Khan Joint Director
   1st Floor, Saeed Centre, Iqbal Town, Defence Road, Sialkot.
- 20 Mr. Nadeem Suhail Qureshi
   Joint Director
   2nd Floor, Al Khalil Centre,
   Sublime Chowk,

### <u>Sialkot.</u>

### 22 Malik Muhammad Sohail

Branch Head Opp. Hajvari Arcade, Shop # 1717, 1st Floor, Near Leopard Courier Centre, Kutchery Road, **Multan.** 

### NOTICE is hereby given that the 64thAnnual General Meeting of the shareholders of THE UNITED INSURANCE COMPANY OF PAKISTAN LIMITED will be held on Monday the April 29, 2024 at 10:30 a.m. at ICAP Auditorium Hall, Chartered Accountants Avenue, Clifton, Karachi to transact the following business:

#### **ORDINARY BUSINESS**

- 1. To confirm the minutes of the 63rd Annual General Meeting of the Company held on April 29, 2023.
- 2. To receive, consider and adopt the Annual Audited Accounts of the Company for the year ended December 31, 2023 together with the Directors' and Auditors' reports thereon
- 3. To approve payment of Final Cash Dividend @ Rs. 1.00/- per share i.e. 10 % as recommended by the Board of Directors.
- 4. To appoint Auditors and fix their remuneration for the year ending December 31, 2024. The present Auditors M/s. RSM Avais Hyder Liaquat Nauman, Chartered Accountants, retires and being eligible, offers themselves for reappointment.
- 5. To elect 7 (seven) Directors, as fixed by the Board in accordance with the provision of section 159 of the Companies Act, 2017, for a term of 3 (three) years commencing from April 30, 2024. The names of retiring directors are as follows:
  - 1. Mr. Jamil Ahmed Khan
- 2. Mr. Muhammad Akram Shahid
- 3. Mr. Khawas Khan Niazi
- 5. Mr. Muhammad Rahat Sadiq
- 4. Ms. Huma Waheed
   6. Mr. Agha Ali Imam

7. Mr. Syed Rahat Ali Shah

#### SPECIAL BUSINESS

6(a) To ratify and approve transactions conducted with Related Parties for the year ended December 31, 2023 by passing the following special resolution with or without modification:

**RESOLVED THAT** the transactions conducted with Related Parties as disclosed in the notes 31 & 29 of conventional & takaful operations respectively for the year ended December 31, 2023 be and are hereby ratified, approved and confirmed.

6(b) To authorize the Board of Directors of the Company to approve transactions with Related Parties for the financial year ending December 31, 2024 by passing the following special resolution with or without modification:

**RESOLVED THAT** the Board of Directors of the Company be and is hereby authorized to approve the transactions to be conducted with Related Parties on case to case basis for the financial year ending December 31, 2024.

7. To consider and approve the remuneration of the Executive Directors (including Chief Executive Officer) and fee to the non- executive/independent Directors for attending the Board and its Committee(s) meetings:

**RESOLVED THAT** the approval be and is hereby granted to pay remuneration, perquisite and other fringe benefits to the Chief Executive Officer, Executive Director(s) and Fee to the Non-executive/Independent Directors, in addition to boarding, lodging and travelling expenses on actual basis as per Company Policy.

Note: Members may access the Annual Audited Financial Statements through the following QR code and web-link:



https://www.theunitedinsurance.com/wp-content/uploads/annualreport2023.pdf



8. To transact any other business may be brought forward with the permission of the Chair.

A Statement of material facts under section 134(3) of the Companies Act, 2017, pertaining to the special business contained in Agenda Items 6 & 7 is annexed to this Notice of Meeting.

By Order of the Board

Allen din

Athar A. Khan (Company Secretary)

Karachi

April 08, 2024

NOTES:

#### A. CLOSURE OF SHARE TRANSFER BOOKS:

The register of members and the share transfer books of the Company will remain closed as of April 20, 2024 to April 29, 2024 (both days inclusive).

Transfer received in order at the office of our Shares Registrar M/s. F.D. Registrar Services (Pvt.) Limited, Suite # 1705, 17th Floor, Saima Trade Center, I. I. Chundrigar Road, Karachi by the close of business (5:00 p.m.) on Friday April 19, 2024 will be treated in time for the purpose of any entitlement and to attend, participate and vote at the Meeting.

#### B. PARTICIPATION IN THE AGM THROUGH VIDEO LINK FACILITY:

The Securities & Exchange Commission of Pakistan (SECP) through its Circular No. 6 dated March 03, 2021 has allowed listed companies to arrange participation of shareholders in Annual General Meeting through Video Link Facility in addition to physical attendance by the members as well.

Shareholders interested to participate in the meeting through video link are requested to email their Name, Folio Number, Cell Number and Number of Shares held in their name with subject "Registration for The United Insurance Company of Pakistan Limited - AGM" along with valid copy of both sides of Computerized National Identify Card (CNIC) at athar.khan@theunitedinsurance.com. The video link and login credentials will be shared with only those members/ designated proxies whose emails, containing all the required particulars, are received at least 48 hours before the time of AGM.

All CDC accountholders shall authenticate their identity by showing original CNIC at the time of attending meeting. In the case of a corporate entity, a certified copy of the resolution of Board of Directors / valid Power of Attorney, having the name and specimen signature of the nominee should be produced at the time of meeting.

Only those persons whose names appear in the Register of Members of the Company as at April 19, 2024 are entitled to attend and vote at the Annual General Meeting.

#### C. APPOINTMENT OF PROXIES:

A member entitled to attend, speak and vote at the Meeting shall also be entitled to appoint any other member as

his/her proxy to attend, speak and vote instead of him/her. A proxy so appointed shall have such right with respect to attending, speaking and voting at the meeting as are available to the respective member. The Company must receive the Instrument of Proxy and the Power of Attorney (POA) under which it is signed or a notarized certified copy of that POA at the registered office of the Company not later than forty-eight (48) working hours before the Meeting. A blank Proxy From is attached at the end of the annual report and also available at Company's website: www.theunitedinsurance. com for downloading.

#### D. ELECTION OF DIRECTORS:

Any person who seeks to contest the election for the office of Director shall, whether he is a retiring director or otherwise, file following documents/information with the Company at its registered office, no later than fourteen [14] days before the date of meeting:

- i. Notice of his/her intention to offer himself /herself for election of directors in terms of Section 159(3) of the Companies Act, 2017.
- ii. Consent to act as director on Form-28 under section 167 of the Companies Act, 2017 along with copy of attested copy of CNIC, NTN or Passport.
- iii. A detailed profile of the Candidate including his/her office address for placement onto the Company's website as required under SECP's SRO 1196[I] / 2019 dated October 03, 2019.
- iv. A declaration confirming that:
- a) He/she is aware of his/her duties, liabilities and powers under the Companies Act 2017, the Securities Act 2015, Listed Companies (Code of Corporate Governance) Regulations, 2019, listing regulations of Pakistan Stock Exchange, Memorandum and Articles of Association and all other applicable laws/rules/regulations/codes etc.
- b) He/she is not ineligible to become a director of a listed company under any provisions of the Act, the Listed Companies (Code of Corporate Governance) Regulations, 2019 and any other applicable law, rules and regulations.
- c) He/she is not a minor neither of unsound mind nor an un-discharged insolvent.
- d) He/she is borne on the register of National Taxpayers.
- e) He / she has not been convicted by a court as defaulter in payment of loan to financial institutions, Development Financial Institution and Non-Banking Financial Institution.
- f) He / she is not serving as director in more than seven listed companies simultaneously.
- g) Neither he / she nor his / her spouse is engaged in the business of stock brokerage.
- h) He / she is aware of "Closed Period", required prior to the announcement of interim and final results, and business decisions, which may materially affect the market price of company's securities.
- v. Copy of valid CNIC (in case of Pakistani national)/ Passport (in case of foreign national), and NTC and Folio Number/ CDC Investors Account No. /CDC Sub-Account No (applicable for person filing consent for the first time).

#### E. INDEPENDENT DIRECTORS

Independent Directors shall be elected through a process of Election of Directors required under section 159 of the Companies Act, 2017. Independent Director(s) shall meet the criteria laid down in Section 166 of the Companies Act,

2017 as well as the Companies (Manner and Selection of Independent Directors) Regulations, 2018. Accordingly, the following additional documents are to be submitted by the candidates intending to contest election of Directors as an Independent Director:

- I. Declaration by Independent Director under Clause 6(3) of the Listed Companies (Code of Corporate Governance) Regulations, 2019.
- II. Undertaking on the appropriate denomination of non-judicial stamp paper that he/she meets the requirements of sub-regulation (1) of Regulation 4 of the Companies (Manner and Selection of Independent Directors) Regulations, 2018.

#### F. CATEGORIES FOR ELECTION OF DIRECTORS

i)	Female Director	=	01
ii)	Independent Directors	=	02
iii)	Other Directors	=	04

## Statement of Material Fact in respect of Appointment of Independent Directors Under Section 166 (3) of the Companies Act, 2017

- i) Section 166 of the Companies Act, 2017 requires that a statement of material facts is annexed to the notice of the general meeting called for the purpose of election of directors which shall indicate the justification for choosing the appointee for appointment as independent director.
- ii) Accordingly, it will be ensured that the independent directors to be elected will meet the criteria set out for independence under Section 166 of the Companies Act, 2017 and Companies (Manner and Selection of Independent Directors) Regulations, 2018 and their names are listed on the data bank of independent directors maintained by Pakistan Institute of Corporate Governance duly authorized by SECP. Appropriate competency, diversity, skill set, knowledge and experience of the contestants shall also be assessed during the finalization of independent directors.
- iii) No directors have direct or indirect interest in the above said business, except as shareholders and that they may consent for election of directors accordingly.

#### G. WITHHOLDING TAX ON DIVIDEND

Under Section 150 of the Income Tax Ordinance, 2001 following rates are prescribed for deduction of withholding tax on the amount of dividend paid by the companies. These rates are as under:

A Persons appearing in the Active Tax Payers' List (ATL)
B Persons not appearing in the Active Tax Payers' List (ATL)
30%

Members whose name does not appear in the Active Tax Payers List (ATL) provided on the website of FBR (despite the fact that they are filers) are advised to make sure that their names are entered into ATL to avoid higher tax deductions against any future payment of dividend.

In case of joint shareholders, each shareholder is to be treated individually as either a filer or non-filer and tax will be deducted on the basis of shareholding of each shareholder or as may be notified by the shareholders in writing to

our share registrar. In case no such notification is received, then each shareholder shall be assumed to have an equal number of shares.

### H. EXEMPTION FROM DEDUCTION OF INCOME TAX/ZAKAT:

Members seeking exemption from deduction of income tax or are eligible for deduction at a reduced rate, are requested to submit a valid tax exemption / reduced rate certificate or necessary documentary evidence as the case may be. Members desiring no deduction of zakat are also requested to submit a valid declaration for non-deduction of zakat.

### I. ELECTRONIC DIVIDEND MANDATE

Under the Section 242 of the Companies Act, 2017, it is mandatory for all listed Companies to pay cash dividend to its shareholders through electronic mode directly into the bank account designated by the entitled shareholders. In order to receive dividend directly into their bank account, shareholders are requested (if not already provided) to fill in Bank Mandate Form for Electronic Credit of Cash Dividend available on the Company's website and send it duly signed along with a copy of CNIC to the Share Registrar, M/s. F.D. Registrar Services (Private) Limited in case of physical shares.

In case of shares held in CDC then Electronic Dividend Mandate Form must be directly submitted to shareholder's brokers / participant / CDC account services.

### J. SUBMISSION OF VALID CNIC

Pursuant to the SECP directives the dividend of shareholders whose valid CNICs are not available with the Share Registrar could be withheld. All shareholders having physical shareholding are therefore advised to submit a photocopy of their valid CNIC immediately, if already not provided, to the Company's Share Registrar without any further delay.

### K. UNCLAIMED DIVIDEND

Shareholders, who by any reason could not claim their dividend, if any, are advised to contact our Share Registrar to collect/enquire about their unclaimed dividend.

In compliance with Section 244 of the Companies Act - 2017, after having completed the stipulated procedure, all such dividend outstanding for a period of 3 years or more from the date due and payable shall be deposited to the Federal Government in case of unclaimed dividend.

### L. CHANGE OF ADDRESS (IF ANY)

Shareholders are requested to immediately notify change in address, if any to the Company's Share Registrar, M/s. F.D. Registrar Services (Pvt.) Limited, Suit # 1705, 17th Floor, Saima Trade Tower – A, I.I. Chundrigar Road, Karachi – 74000.

### M. TRANSFER OF PHYSICAL SHARES TO CDC ACCOUNT:

Pursuant to the section 72 of the Companies Act, 2017 listed companies are required to replace its physical shares with book-entry form in a manner as may be specified and from the date notified by the Commission, within a period not exceeding four years from the date of promulgation of the Act.

The Shareholders who hold physical shares are encouraged to open CDC sub-account with any of the brokers or Investor Account directly with CDC to place their physical shares into scrip less form.

### N. TRANSMISSION OF ANNUAL FINANCIAL STATEMENTS THROUGH EMAIL

The Securities and Exchange Commission of Pakistan (SECP) through its Notification S.R.O. 787(1)/2014 dated 8th



September 2014 has permitted companies to circulate Audited Financial Statements along with Notice of Annual General Meeting to its members through e-mail. Accordingly, members are hereby requested to convey their consent and e-mail address for receiving Audited Financial Statements and Notice through e-mail. In order to avail this facility a Standard Request Form is available at the Company's website <u>www.theunitedinsurance.com</u> to be sent along with copy of his/her/ its CNIC/Passport to the Company's Share Registrar.

Please note that giving email address for receiving of Annual Financial Statements instead of receiving the same by post is optional, in case you do not wish to avail this facility please ignore this notice.

#### 0. PLACEMENT OF FINANCIAL ACCOUNTS ON WEBSITE

Pursuant to the notification of the SECP (SRO 1196(I)/2019) dated October 3, 2019, the financial statement of the Company have been placed on the Company's website at <u>www.theunitedinsurance.com</u>.

#### P. DETAILS OF BENEFICIAL OWNERSHIP

Attention of corporate entities/legal persons is also invited towards SECP Circular No. 16 and 20 of 2018. Respective shareholders (corporate entities/legal persons) are advised to provide the information pertaining to ultimate beneficial owners and/or other information as prescribed in the subject SECP Circulars to the Share Registrar of the Company.

#### STATEMENT UNDER SECTION 134(3) OF THE COMPANIES ACT, 2017 IN RESPECT OF MATERIAL FACTS

The statement sets out material facts concerning "Special Business" to be transacted at the Annual General Meeting of the Company to be held on April 29, 2024. The approval of the Members of the Company will be sought for:

#### Item No. 6 (a) Related Party Transactions

The transactions carried out in normal course of business with associated companies (Related parties) were being approved by the Board as recommended by the Audit Committee on quarterly basis pursuant to clause 15 of the Listed Companies (Code of Corporate Governance) Regulations, 2019.

The transactions conducted during the financial year ended December 31, 2023 with associated companies as shown in relevant notes of the Audited Financial Statements are being placed before the shareholders for their consideration and approval/ratification. The Directors are interested in the resolution only to the extent of their common directorships in such related parties.

## Item No. 6 (b) Authorization for the Board of Directors to approve the related party transactions during the year ending December 31, 2024

The Company shall be conducting transactions with its related parties during the year ending December 31, 2024 on an arm's length basis as per the approved policy with respect to 'transactions with related parties' in the normal course of business. The majority of Directors are interested in these transactions due to their common directorship in the holding/associated companies. In order to promote transparent business practices, the shareholders desire to authorize the Board of Directors to approve transactions with the related parties from time-to-time on case to case basis for the year ending December 31, 2024, which transactions shall be deemed to be approved by the Shareholders. The nature and scope of such related party transactions is explained above. These transactions shall be placed before the shareholders in the next AGM for their formal approval/ratification.

The Directors are interested in the resolution only to the extent of their common directorships in such related parties.



### **ITEM NO. 7 – REMUNERATION OF DIRECTORS**

Approval of the House is required for remuneration, perquisite and other fringe benefits to the Chief Executive Officer, Executive Director(s) and fee of the Non-Executive/Independent Directors, in addition to boarding, lodging and travelling expenses on actual basis as per Company Policy.

None of the Directors of the Company have any personal interest in the aforesaid Special Resolutions except in their capacity as Shareholders or Directors.

دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروی آنیایں کی طرف ہے + ۸۵ قرارشدہ نوٹس برائے **64 وال سالانہ اجلاس عام** 

دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروی آئیایں کی طرف ہے+۸۵ قرارشدہ نوٹس برائے64 وال سالانہ اجلاس عام

ايم) فزيكل شيئرز كاي ڈي يا كاؤنٹ ميں منتقلي کمپنیزا یک مجربه 2017 کی دفعہ 72 کے تحت ہرموجودہ لیڈ کمپنی اس بات کی یابند ہے کہ کمیشن کی جانب سے مخصوص کردہ تاریخ اوراس کی مدت جو کہ ایک کے آغاز سے جارسال سے زائد نہ ہو،اپنے تمام فزیکل شیئر زکو بک انٹری کے ساتھ تبدیل کرے۔ فزيكل صص مافنگی رکھنے والےصص بافتگان ہی ڈی سی کا ذیلی اکا ؤنٹ کسی بھی بروکر کیپاتھ کھولیں پاایس ڈی سی کیپاتھ براہ راست انویسٹرا کا ؤنٹ کھولنےکامشورہ دیاجا تاہےتا کہ وہ اپنے فزیکل شیئر زکواسکریٹ لیس شکل میں رکھیں۔ این) سالانه مالیاتی گوشواروں کی بذریعہ ای میل ترسیل سکیورٹیزاینڈ ایم پینچ کمیشن آف باکستان (ایس ای سی پی ) نے اپنے نوٹیفکیشن بحوالہ ایس آراونمبر (1)787 سال 2014 تاریخ 8 سمبر 2014 میں کمپنیوں کوای میل کے ذریےا پیز ممبران کوسالانہ اجلاس عام کا نوٹس بشمول آ ڈٹ شدہ مالیاتی گوشوارے ترسیل کرنے کی اجازت دیدی ہے جس کے مطابق ممبران سے گزارش ہے کہ وہ بذریعہ ای میل آڈٹ شدہ مالیاتی گوشواروں اور میل نوٹس کی موصولی کیلئے اپنی رضامندی اورای میل ابڈریس فراہم کر دیں۔اس سہولت سے فائدہ اٹھانے کیلئے کمپنی کی ویب سائٹ www.theunitedinsurance.com پردستیاب اسٹینڈرڈ درخواست فارم <sup>م</sup> یرکر کےاپنے شاختی کارڈ/یاسپورٹ کی کا بی کے ساتھ کیمنی کے شیئر رجسڑ ارکوار سال کر دیں۔ برائے کرم نوٹ کرلیں کہ ڈاک کے ذریعہ سالا نہ مالیاتی گوشوارے وصول کرنے کے بیجائے ای میل ایڈریس دینااختیاری ہے۔اگرآ پ اس سہولت سے فائده نہیں اٹھانا جا بتے نؤبراہ کرم اس نوٹس کونظرا نداز کر دیں۔ او) ایس ای سی پی کے نوٹیفکیشن (ایس آراد (2019/(۱)196)) تاریخ 3 اکتوبر 2019 کی تغییل میں کمپنی کے مالیاتی حسابات کمپنی کی ویب سائٹ www.theunitedinsurance.com پردستیاب ہیں۔ ی) بنی فیشل اونر شپ کی تفصیلات کارپوریٹ اداروں/ قانونی افراد کی توجدایس ای سی کی سےسرکلرنمبر 16اور 20 تاریخ 2018 کی طرف مبذ ول کرائی جاتی ہے۔ متعلقة حصص یافتگان( کارپوریٹ اداروں/ قانونی افراد ) کومشورہ دیاجا تاہے کہ وہ حتمی بینی فینشل اونرز سے متعلق معلومات اور /یاد مگرمعلومات جوایس ای سی پی کے مذکورہ سرکلرز میں درج ہیں کمپنی کے شیئر رجسڑ ارکوفرا ہم کریں۔ کمپنیزا یک مجربہ2017 کی دفعہ(3)134 کے تحت مادی حقائق کے تناظر میں اسٹیٹمنٹ اس اسٹیٹنٹ میں مورخہ 29 اپریل 2024 کومنعقد ہونے والے کمپنی کے سالا نہ اجلاس عام میں "خصوصی امور" سے متعلق لین دین کے ٹھوس حقائق شامل کئے گئے ہیں۔ کمپنی کے مبران کی منظوری کیلئے مطالبہ کیا جائے گا کہ :۔ آئٹم نمبر(a)6-متعلقہ فریقوں سے لین دین متعلقه کمپنیوں ( متعلقہ فریقوں ) کے ساتھ عمومی طور پر کاروبار میں ہونے والے لین دین کی بورڈ کے ذریعے منظوری دی گئتھی جو کہ لسٹڈ کمپنیز ( کوڈ آف کارپوریٹ گورننس)ریگولیشنز 2019 کی دفعہ 15 کے تحت سہ ماہی کی بنیادیرآ ڈٹ کمیٹی کے ذریعے تجویز کی گئی تھی۔ متعلقہ کمپنیوں کے ساتھ مورخہ 31 نومبر 2023 کوختم ہونے والے مالی سال کے دوران ہونے والے لین دین آ ڈٹ شدہ مالیاتی گوشواروں کے متعلقہ نوٹس میں داضح ہیں جھص یافتگان کوان کےغور دخوض اور منظوری توثیق کیلے پیش کرنا ہوں گے۔ ڈائر یکٹرزا بسے متعلقہ فریقوں کے ساتھ صرف اپنی عمومی ڈائر کیٹرشب کی حد تک قرارداد میں دلچے ہی رکھتے ہیں۔

دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروی آنیایں کی طرف ہے + ۸۵ قرارشدہ نوٹس برائے **64 وال سالانہ اجلاس عام** 

جوائنٹ اکاؤنٹ کی صورت میں ہرا کاؤنٹ ہولڈر کے فائلر یا نان فائلر ہونے کی صورت میں ان کے نفذ منافع میں سے ہر جوائنٹو لڈر کے صص کی بنیاد یرٹیکس کاٹ لیا جائے گا۔اس ضمن میں حصص یافتگان کی طرف سے شیئر رجسٹرارکوتح برأ حسب ذیل مطلع کرنا لا زمی ہے بصورت دیگر ہر جوائنٹ ہولڈرکو مساوی حصص کے جامل شمجھا جائے گا۔ ا 😴 ) انکم نیکس از کو ق ک کٹو تی سے استنگ وہ اراکین جوٹیکس کٹوتی سے انتثنی جا بتے ہیں یا کم شرح پرٹیکس کٹوتی کے اہل ہیں ، ان سے درخواست ہے کہ وہ درست ٹیکس ایگرمشن سر شیفکیٹ یا ضروری دستاویزی ثبوت جمع کرائیں۔وہ اراکین جونفذ منافع میں زکوۃ کی کٹوتی نہیں جاہتے،ان ہے بھی زکوۃ کی عدم کٹوتی کااعلامیہ جمع کرانے کی درخواست کی جاتی ہے۔ آنی) الیکٹرا نک طور پرنفذمنافع کی ادائیگی (لازمی) کمپنیزا یک مجربه 2017ء کی دفعہ 242 کے تحت ایک لسٹ<sup>ر</sup>مپنی کیلئے لازمی ہے کہا پنے حصص یافتگان کونفذ منافع منقسمہ صرف بذریعہ الیکٹرونک طریقہ کار براہ راست ان کے متعلقہ بینک اکاؤنٹ میں ادا کریں۔ براہ راست اپنے بینک اکاؤنٹ میں منافع منقسمہ وصول کرنے کیلیے حصص یافتگان سے درخواست ہے کہ وہ کمپنی کی ویب سائٹ پر موجود الیکٹرونک کریڈیٹ مینڈیٹ فارم (اگریہلے فراہم نہیں کیا گیا) پُر کریں۔فزیکل شیئرز کی صورت میں اس کوکمل اورد پنخط کر کے بی این آئی سی کی کا بی کے ہمراہ کمپنی کے شیئر زرجسڑ ارمیسرزایف ڈی شیئر رجسڑ ارسروسز ( پرائیویٹ )لمیٹڈ کوارسال کردیں۔ سی ڈی سی شیئرز کی صورت میں الیکٹرانک ڈیویڈنڈ فارم براہ راست شیئر ہولڈر کے بر دکر/ پارٹیسپنٹ / سی ڈی سی اکاؤنٹ سروسز کوارسال کریں۔ ے) درست سی این آئی سی جمع کرانا الیس ای سی بی کی ہدایات کی تعمیل میں جن ممبران نے ابھی تک اپنے سی این آئی سیزشیئر رجسڑ ار کے پاس جمع نہیں کرائے ،ان کے منافع منقسمہ روکے جاسکتے ہیں۔ فیزیکل صص یافنگی والے تمام صص یافتگان سے درخواست ہے کہ جتنی جلدی ہو سکے درست شاختی کارڈ ،اگریہلے فراہم نہیں کیئے ، کی نقول کمپنی کے شیئر رجسٹرار کے پاس جمع کرائیں۔

ک) غیرد محوی شدہ منافع منقسمہ ایسے حصص یا فتگان جو کسی بھی وجہ سے اپنا منافع <sup>منقس</sup>مہ کا دعویٰ نہیں کر سکے، اگر کوئی ہے، انہیں اپنے غیر دعویٰ شدہ منافع منقسمہ کے حصول/معلومات کیلئے شیئر رجٹرار سے رابطہ کرنے کا مشورہ دیا جاتا ہے۔ کمپنیز ایکٹ 7012 کے سیکشن 244 کی تعمیل میں تمام مروجہ طریقہ کارکی بحکیل کے بعد ایسے تمام منافع منقسمہ جواجرا کی تاریخ سے تین سال یا زائد عرصہ کیلیئے غیر اداشدہ ہیں غیر دعویٰ ہونے کی صورت میں وفاقی حکومت کے حوالے کردیے جائیں گے۔ ایل) پیچ کی تبدیلی (اگر کوئی ہے) حصص یا فتگان سے درخواست کی جاتی ہے کہ ان کے رجسڑ ڈپنہ میں کسی بھی تبدیلی سے کمپنی کے شیئر رجسڑا رمیں رز ایف ڈی رجسڑا رسر وسز (پرائیویٹ) دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروں آئیایں کی طرف ہے+۸۵ قرارشدہ نوٹس برائے64وال سالانہ اجلاس عام

بی۔ ایکٹوئیکس دہندگان کی فعال فہرست (ATL) میں غیر رجسٹرڈ افراد کیلیئے 30 فیصد ایسے ارا کین جن کے نام ایف بی آر کی ویب سائٹ پر موجود فعال ٹیکس دہندگان کی لسٹ (ATL) میں نہیں ہیں (چاہے وہ فائکر زہوں)، انہیں مشورہ دیاجا تاہے کہ وہ مستقبل میں منافع منقسمہ کی ادائیگی پڑئیک کی زیادہ شرح سے کٹوتی سے بیچنے کیلئے اپنانا مATL میں شامل کرائیں۔ دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروی آنیایی کی طرف ہے + ۸۵ قرارشدہ نوٹس برائے **64 وال سالانہ اجلاس عام** 

سی ڈی سی اکاؤنٹ ہولڈرزکواجلاس میں شرکت کے دقت شناخت کے مقصد کیلئے اینااصل شناختی کارڈ دکھانا ہوگا۔کاروباری ادارے کی صورت میں بورڈ آف ڈائر کیٹرز کی قراردادیایا درآف اٹارنی کی مصدقہ کایی جس پر نامزدیراکسی کا نام اورد یخط کے نمونے درج ہو،اجلاس کے دقت پیش کرنی ہوں گی۔ دی) دائریگرزگاانتخاب کوئی بھی شخص جوڈ ائر یکٹر کےعہد بے کا انتخاب لڑنا جا ہتا ہے، جا ہے وہ سبکدوش ہونے والا ڈائر یکٹر ہویا کوئی اور شخص، مذکورہ بالا اجلاس کے دن سے چود ہ (14) دن قبل کمپنی کے رجسٹر ڈ آفس میں مندرجہ دستاویزات یا معلومات جمع کرائے گا۔ i کمپنیزا یک 2017 کی دفعہ(3)159 کے تحت ڈائر یکٹر کے عہدے کا انتخاب کڑنے کے ارادہ کا نوٹس۔ ii کمپنیز ایک 2017 کی دفعہ 167 کے تحت شاختی کارڈ ، این ٹی این یا یاسپورٹ کی مصدقہ نقل کے ہمراہ فارم 28 پر رضامندی کے ساتھ ڈائر کیٹر کی حیثیت سے کام کرنے کیلئے رضامندی کااظہار۔ iii.ایس ای سی پی کےالیس آراد 2019 / (I) 1196 بتاریخ 3 اکتوبر 2019 کے تحت کمپنی کی ویب سائٹ پراندراج کیلئے اپنے دفتر کے پتے کے ساتھ امیدوار کی تفصیلی پروفائل۔ .iv اقرارنامہ جوتصدیق کرے کہ۔ a) امیدوارمینیز ایک 2017، سیکورٹیز ایک 2015، اسٹڈ کمپنیز (کوڈ آف کارپوریٹ گورننس) ریگولیشنز 2019، پاکستان سٹاک ایکس چینج لمیٹڈ کی لسٹنگ ر گولیشنز ، کمپنی کے میمورنڈ م اینڈ آرٹیکلز آف ایسوسی ایشن اور دیگر مروجہ قواندین/ قواعد / ضابطوں / کوڈ ز کے تحت اپنے فرائض ، ذمہ داریوں اور اختیارات سے آگاہ ہے b) وہ ایکٹ، لیٹد کمپنیز ( کوڈ آف کاریوریٹ گورنٹس ) ریگولیشنز 2019 اور دیگرم دجہ قوانین ، قواعدا درضالطوں کے تحت ایک لیٹڈ کمپنی کے ڈائریگٹرینے کے لیے نااہل نہیں ہے۔ c) وه نابالغ، ناقص د ماغ اورغیر خارج شده د یوالیه نه بو . d) وہ نیشن ٹیکس دہندگان کے رجسٹر میں درج/ شامل ہو۔ e) اسے کسی بھی عدالت کی طرف سے مالیاتی اداروں ،تر قیاتی مالیاتی ادارےاور نان بینکنگ مالیاتی ادارے کے قرض کی عدم ادائیگی پر ڈیفالٹر قرار نہ دیا گیا f) وہ بیک وقت سات (7) سے زائدلسٹڈ کمپنیوں میں بیک وقت بطور ڈائر یکٹرخد مات انحام نہیں دےر ما*ار* ہی ہو۔ g) وہیااس کی شریک حیات سٹاک بروکر بچ کے کاروبار میں ملوث نہ ہو۔ h) وہ کمپنی کے عبوری اور حتمی نتائج اور کاروباری فیصلوں کے اعلانات سے قبل'' کلوز ڈپیریڈ'' سے آگاہ ہے جس سے کمپنی کی سیکوریٹیز کی مار کیٹ قیمت پر اثر یڑ سکتا ہے۔ ۷. مىتند شاختى كار ڈكى نقل ( باكستانى شہرى ہونے كى صورت ميں )/ باسپورٹ (غيرمكى شہرى ہونے كى صورت ميں ) اوراين ٹي سى اورفوليونمبر / سى ڈي سى انویسٹرا کاؤنٹ نمبر/سی ڈی سی ذیلی اکاؤنٹ نمبر( پہلی باررضامندی جمع کرانے والےممبر کیلئے )۔

دى يونائيڭ انشورنس كمپنى آف پاكستان لميڭ پیرااوروی آئی ایس کی طرف سے+ AA قرارشدہ نوٹس برائے 64 واں سالا نہ اجلاس عام

نوٹ: ممبران سالانہ آڈٹ شدہ مالیاتی ریورٹ ینچو یے گئے کیو آرکوڈ اور ویب لنگ سے ڈاؤنلوڈ کر سکتے ہیں:

https://www.theunitedinsurance.com/wp-content/uploads/annualreport2023.pdf



.8 چیئر مین کی اجازت سے پیش کردہ دیگر کارروائی کی انجام دہی۔ کمپنیزا یک مجربہ 2017 کی دفعہ(3)134 کے تحت ٹھوں شواہد کی اشیٹمنٹ بحوالہ خصوصی قرار داد شامل کر دہ ایجنڈ ا ائٹم نمبر 6اور 7 اجلاس کے منسلک ہے۔ بحكم بورڈ كراچى

8ايريل،2024 نوٹس

اے) شیئر ٹرانسفریکس کی ہندش

سمپنی کےارا کین کارجسر اورشیئر ٹرانسفر بکس مورخہ 20اپریل، 2024 تا 29 اپریل 2024 (بشمول دونوں ایام) بندر ہیں گے۔ کمپنی *کے دجسر*ارمیسرزایف ڈی رجسر ارسروسز (پرائیویٹ)لمیٹڈ۔دفتر نمبر1705، 17 وس منزل، صائمہ ٹریڈ سینٹر، آئی آئی چندریگر کراچی کو بروز جمعہ مورخہ 19 اپریل،2024 کوکاروباری اوقات کار کے اختتام سے قبل موصول ہونے والی منتقلیاں کسی بھی حق کے مقصد اور اجلاس میں شرکت اور رائے دہی کیلئے بروفت تصور کی جائیں گی۔

ی) اجلاس میں شرکت کیلئے ویڈ یولنک کی سہولت سیکورٹیز اینڈ ایس چینج کمیشن آف یا کستان ( ایس ای سی پی ) نے سرکلرنمبر 6 بتاریخ 3 مارچ،2021 کے ذریعے کمپنیوں کواجازت دی ہے کہ وہ صص یافتگان کیلئے سالا نہ اجلاس عام میں فیزیکل شرکت کے ساتھ ساتھ ویڈیولنک کی سہولت کے ذریعے بھی شرکت کا انتظام کرے۔ ویڈیولنک کے ذریعے اے جی ایم میں شرکت کیلئے اراکین سے درخواست ہے کہ وہ athar.khan@theunitedinsurance.com پر " رحسریشن فاریونائیٹٹرانشونس کمپنی آف پاکستان کمیٹر ۔اے جی ایم" کے موضوع کے ساتھ ای میں میں اپنا یورانام، شاختی کارڈ، فولیو/سی ڈی سی اکاؤنٹ نمبر، درست ای میل ایڈری، موبائل نمبر، حصص کی تعداد اور کمپیوٹرائز ڈقومی شاختی کارڈ (سی این آئیسی ) کی دوطرف سے قل ارسال کریں۔ویڈیولنک اورلاگ ان کی تفصیلات ان اراکین کو بتائی جائیں گی جن کی مطلوبہ تفصیلات پرمشمل ای میل اے جی ایم کے انعقاد سے 48 گھنے قبل موصول ہوں گی۔ سى) براكسيوں كى تقررى

نا مز درکن جواجلاس میں شرکت اور رائے دہی کا اہل ہو وہ کسی دوسر مے مبر کواجلاس میں شرکت اور رائے دہی کیلئے اپنا پراکسی مقر کر سکتا ہے۔ پراکسی کی تقرریاں کمپنی کے رجسٹر ڈدفتر کواجلاس کے انعقاد سے 48 گھنٹے بل موصول ہوجانی جا ہیں۔ پراکسی فارم رپورٹ کے اختدام پرمنسلک ہے اور کمپنی کی ویب سائٹ www.theunitedinsurance.com پرڈاؤن لوڈنگ کے لئے دستیاب ہے دی یونائیٹڈ انشورنس کمپنی آف پاکستان لمیٹڈ پیرااوروی آنیایں کی طرف ہے + ۸۵ قرارشدہ نوٹس برائے **64 وال سالانہ اجلاس عام** 

بذریعہ نوٹس بذا مطلع کیا جاتا ہے کہ دی یونا ینٹڈ انشورنس کمپنی آف پاکستان کمیٹڈ کے صص یافتگان کا 64 واں سالانہ اجلاس عام بروز پیر 29 اپریل، 2024 ، صبح 10.30 بیج بمقام آئی سی اے پی آڈیٹوریم ہال، چارٹرڈ اکاونٹنٹس ایونیو، کلفٹن، کراچی میں درج ذیل امور کی انجام دہی کیلئے منعقد کیا جائیگا۔

### عمومی امور

- .1 29 اپریل، 2023 کومنعقدہ کمپنی کے63 ویں سالا نہ اجلاس عام کی کارروائی کی توثیق۔ .2 31 دسمبر 2023 کوئتم ہونے والے سال کیلئے کمپنی کے سالا نہآ ڈٹ شدہ حسابات بیع ڈائر کیٹرزاورآ ڈیٹرز کی رپورٹس کی وصولی ،غور دخوض اور منظوری .3 بورڈ آف ڈائر کیٹرز کی طرف سے سفارش کردہ 1.00 روپے فی حصص (یعنی 10 فیصد ) کے تنمی عبوری منافع منقسمہ کی ادائیگی کی منظوری۔
- .4 31 دسمبر میں بیش کر ایک کو تک کو میں میں میں کی تو ٹی کر کی تقرر کی اوران کے مشاہرہ کالعین ۔موجودہ میسرز آ رایس ایم اولیس حیدر لیافت اکا وُنٹنٹس نے سبکدوش ہونے اور اہلیت کی بنایر خود کو دوبارہ تقرر کی کیلیئے پیش کیا۔
- .5 کمپنیزا یکٹ کی دفعہ 159 کے تحت بورڈ کی طرف سے طے کردہ کمپنی کے سات (7) ڈائز کیٹرز کا کمپنی کے 64 ویں سالانہ اجلاس عام کے اختیام کے تین سال کی مدت کیلئے انتخاب جو 30 اپریل 2024 سے شروع ہوگا۔سبکدوش ہونے والے ڈائز کیٹرز کے نام درج ذیل ہیں۔
  - .1 جناب جميل احمد خان 2. جناب محدا كرم شاہد
    - .3 جناب خواص خان نیازی 4. مس ہماد حید
  - .5 جناب *محد*راحت صادق 6. جناب آغاعلی امام
    - .7 جناب سيدراحت على شاه

### خصوصی امور

(6.a مورخہ31 دسمبر2023 کوختم ہونے والے سال کیلئے متعلقہ فریقوں کے ساتھ کئے جانے والے لین دین کے معاملات کی توثیق اور منظوری کیلئے مندرجہ ذیل خصوصی قرار داد کی ترمیم یابلاتر میم اجازت دینا۔

قرار پایا کہ 31 دسمبر،2023 کوختم ہونے والے سال کے دوران متعلقہ فریقوں کے ساتھ کئے جانے والے لین دین کی روایتی اور تکافل آپیشنز کے نوٹ 31اور29 کے مطابق توثیق ، منظوری اور تصدیق کی جاتی ہے۔

(6.b سمینی کے بورڈ آف ڈائر کیٹرز کو بیاختیار دیاجاتا ہے کہ مورخہ 31 دسمبر 2024، کوختم ہونے والے مالی سال کے لیے متعلقہ فریقوں کے ساتھ لین دین کی انجام دہی کی منظوری کے لیے مندرجہ ذیل خصوصی قرار داد کی ترمیم یا بلا ترمیم اجازت دینا۔ قرار پایا کہ کمپنی کے بورڈ آف ڈائر کیٹرز کومورخہ 31 دسمبر 2024 کوختم ہونے والے مالی سال کیلئے متعلقہ فریقوں کے ساتھ ہر معاملے کے تحت لین

دین کی انجام دہی کی منظوری دینے کا اختیار دیا جا تا ہے۔

.7 بورڈ اوراس کی کمیٹیوں کے اجلاس میں شرکت کیلئے ایگز کیٹوڈائر کیٹر (بشمول چیف ایگز کیٹوآ فیسر) کے معاوضہ اور نان ایگز کیٹو/ آزاد ڈائر کیٹرز کی فیس پرغوراورمنظوری دینا۔

قرار پایا که چیف ایگزیکٹوآ فیسر،ایگزیکٹوڈائر کیٹرز کے معاوضے،مراعات اور دیگر معاون نوائد کیلئے اور نان ایگزیکٹو/ آ زادڈائر کیٹرز کی فیس بشمول بورڈنگ، لاجنگ اورسفری اخراجات کی حقیقی بنیاد پر کمپنی کی پالیسی کے تحت ادائیگی کیلئے اجازت دی جاتی ہے۔



#### The United Insurance Company of Pakistan Limited

204, 2nd Floor, Madina City Mall, Abdullah Haroon Road, Saddar Karachi.

I / We	of		
being a member of The United Insurance Company of Pakistan Limited and a holder of			
ordinary shares, as per Share Register Folio No	and / or CDC Participant I.D. No		
and sub Account No	hereby appoint (Name)		
or failing him/her (Name) of			

who are also members of The United Insurance Company of Pakistan Limited as my/our proxy to vote for me/us and on my/our behalf at the Annual General Meeting of the Company to be held on Monday the April 29, 2024, 10:30 am at The Institute of Chartered Accountant of Pakistan Auditorium Hall, Chartered Accountants Avenue, Clifton, Karachi and at any adjournment thereof.

Signature on Revenue Stamps

of Rs. Five

Signature should agree with specimen

signature with the company

Signed this \_\_\_\_\_ day of 2024.

WITNESS:

1. Signature: \_\_\_\_\_\_ Name:

Address:

CNIC or Passport No: \_\_\_\_\_

2. Signature: \_\_\_\_\_\_ Name: \_\_\_\_\_

Address: \_\_\_\_\_

CNIC or Passport No: \_\_\_\_\_

#### Note:

- 1. Signature should agree with the specimen signature registered with the company.
- 2. The Proxy Form must be deposited at the Registered Office of the Company not later than 48 hours before the time of holding the Meeting.
- 3. No person shall act as proxy unless he/she is a member of the company.
- 4. CDC account holders will further have to follow the under mentioned guidelines as laid down in circular No.
  1 dated 26 January 2000 of the Securities & Exchange Commission of Pakistan for appointing proxies.
  - i. In case of individuals, the account holder or sub-account holder and/or the person whose securities are in group account and their registration details are uploaded as per the Regulations, shall submit the proxy form as per the above requirement.
  - ii. The Proxy form shall be witnessed by two persons whose names, addresses and CNIC numbers shall be mentioned on the form.
  - iii. Attested copies of CNIC or the passport of the beneficial owners and the proxy shall be furnished with the proxy form.
  - iv. The proxy shall produce his original CNIC or original passport at the time of meeting.
  - v. In case of a corporate entity, the Board of Directors' resolution/power of attorney with specimen signatures of the proxy holder shall be submitted (unless it has been provided earlier) alongwith proxy form to the Company.

## مخنارنامه

دی یونا ئیٹڈانشورنس کمپنی آف پا کستان کمیٹڈ ۲۰۴۷، دوسری منزل، مدینة شی مال،عبداللہ ہارون روڈ ،صدر کراچی

بحیثیت رکن دی یونا ئیٹڈ انشورنس سمپنی	یاکن	میں/ ہم
اور/ یا سی ڈی سی پارٹیسپینٹ (شرکت) آئی ۔ڈی (شناخت) نمبر		
کھانہ ) نمبر ۔۔۔۔ محترم/محترمہ	اورسب اكاؤنٹ ( ذیلی	
ورخہ 29 اپریل،2024 کوضبی10:30 بیج ہتھام دی انٹیٹیوٹ آف چارٹرڈ	کواپنے/ہمارےایماء پر بروز پیرم	
الے کمپنی کے سالا نہ اجلاس عام میں حق رائے دہی استعال کرنے یا کسی بھی التواء کی	ں ایو نیو ، کلفٹن ، کراچی میں منعقد ہونے وا	ا کا دَنْنْتْ آف پاکستان آ ڈیٹوریم ہال، حپارٹرڈ ا کا دَنْنْتْ
	-1	صورت میں اپنا/ ہمارا نائب مقرر کرتا ہوں/کرتے ہیں

آج بروز\_\_\_\_\_ بتاريخ\_\_\_\_\_ بتاريخ\_\_\_\_\_ بتاريخ\_\_\_\_\_ کود متخط کئے گئے۔

پانچ روپے مالیت کے رسیدی نوٹ پر دستخط دستخط کمپنی کے نمونہ دستخط ہماثل ہونے چاہئیں

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کئے گئے ہوں) پراکسی فارم(مختارناہے) کے ہمراہ کمپنی میں جمع کرانا ہوگا۔







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1-Upper Mall, Lahore



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